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CENTIMETERS



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Thomas a Edison Papers

A SELECTIVE MICROFILM EDITION PART V (1911–1919)

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Thomas A. Edison Papers

at
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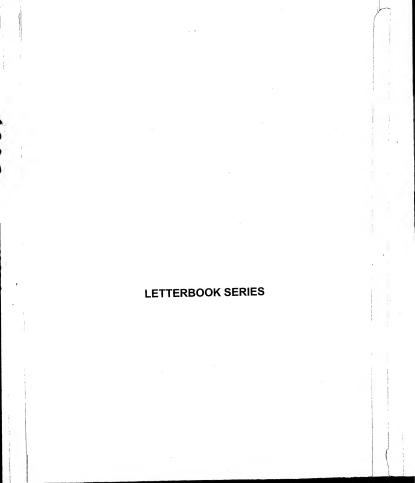
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General Letterbook Series Letterbook, LB-103 (1915)

This letterbook covers the period March-May 1915. Most of the correspondence is by Edison and William H. Meadowcroft. The letters mainly relate to World War I, the disruption of markets for the carbolic acid (phenol) used in the manufacture of phonograph records, and Edison's production of chemicals for his businesses, including the establishment of benzol absorbing plants in Johnstown, Pennsylvania, and Woodward, Alabama. Other letters pertain to tariff regulations; phonographs and recordings; Edison's winter home in Fort Myers, Florida; visitors to the laboratory; and books received by Edison. There is also a letter of recommendation of behalf of D. F. Van Marle, a chemist who worked at Edison's laboratory, along with a letter proclaiming Edison's support for women's suffrage. The correspondents include longtime Edison associate William H. Mason, R. B. Owens of the Franklin Institute, Edward R. Stettinius of J. P. Morgan & Co., and representatives of Mitsui & Co.

The spine is stamped "Letters" and is marked "T.A.E. from March 31-1915 to May 3-1915. "The number "41" also appears on the spine. The book contains 700 numbered pages and an index. Approximately 15 percent of the book has been selected. Otherson, W. 53getshul, W. J 123geme Rubber My Co 124-Johnman, 9 169getna Explosives Co. In 182-G gmer. Stocking Co. 2/4-Gumann, W. St. F. gasociated Sas e Electricalo 243-Altona Coale Cake Co. 308-Jonold Print Wks. 309amer. Paper e Puff gesociation 357andrews, M. S. 358gralos, J. F. 406- 549-631gmer. Oil and Supply Co. greer Foundage Construction Co. 411abbe, c 445associated Newspapers association of gener Gotlan albrecht, L. C. 3-60-609agres, Mine. P. 610-Glden, J. Jmer. Can Co, 611-632anti-Cigarette League 643allen, a. a. 644-Open Chem Co.

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BI

Burnet, F.J. Bult, M. Blutharich, N.J. Bochmer, W. B. Byrne, B. Bourn, Rubber Co. 126- 311-127-Brechenridge, & J. 157-634-Brown, B. 15-8-Blauvelt, W. H. 215-Brown, 9. 2/6-Board of Trade 274-Bolton, W. St. 334-Blackman, M. M. 360-Bowsky Far ressing & Dying ton 85 Badger & Sois Co, E. B. 431-Brownville Paper Co, 438-Buerger, R.Y. 5/3-Bramard, E. E. Bruckner, F.C. Bronk, D.W. 633-Burton, T. W. Blauvelt, W. St. Binghampton How Who

42-Carr, Gr. M. 58-132-Chalmers, St. B. 85-Church, S. St. 98antoral Service Corporation 118-Central Construction Supply Co 130-Casey-Stedges Co. 303-Cassell, C. E. 361-Christie, J. Z. 362-Carpenter, Miss E. 381-Chadwick, M. 414-Casterline, I 439 -Chemical Construction Co. 444-597-598-607-614-659 Cambria Steel Co, 448-Central Comm. Co. 478-567-Chemical Coof gmer 481-Carregues Co., C. E. 495-Calais Maly Edenum Moning Co. 529-Carmen, W 534-Carlaway, Mrs. J. Carroll, Miss 5-66Condrox, S. Z Crandall, E. Z. clark Co, M. g. Clyde Bleachery & Point Who 2/8-Crewe, F. S. 312-Cooker J. B. Climax toilery Mills 318-Cowdrey, L. 9. 344-isommonwealth Clore Chem Co. 384-Clark, W. 446-Columbia Rillmand Carton 1865-Cook, Mme. N. 6/3-Johen, S.

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Mc Nay, Mrs J. 287-288-391-653Osgood, C. E. Notional Petroleum News Yeholson e Co. 191-192-289- 895-National Manufactures Exportes Melson, Miss I. 408neville, Lord R. 434yourch Sas o Electric Co, 454-Ragara Light, Heate Bowerco, 5-86-Mat Automatic Sprinkler George nat adjustment agency 146-Oil, Paint and Drug reporter 147-621-Olerich, St. 233-Ormsby, F. E. 353-Owens, A. B. 488-Opdyke, C. St. 505-Oeser, mrs m. E. 588-Owens & Phillips

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March 31st, 1915.

ur. Webster I. Clark, P.C. Box \$178, Benicic, Galif.

Dear Sir:-

Your favor of the 11th instant to my Company has been handed to me, and I have read it with a great deal of interest.

As you are probably aware, we had a very extensive fire at our Flent last December. This has naturally caused considerable delay in our work, but as soon as we can recover from this fire, we intend to start some twelve inch records, giving the symphonies of Beethoven and other classical music as played by large orchestras. I also expect to do a great deal of recording of operatic selections that I am sure you will be well pleased with.

Let me suggest that you look out for our records of Madame Verlet of the Paris Opera House. She is the finest Coloratura singer known today.

Yours very truly,

March 31st, 1915.

Dr. Cassins Dudley, Stanton,

Ky.

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Dear Sir:-

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Please accept my spology for not having replied to your favor of the 13th instant before now. I have been overwhelmed with an enormous mass of business matters which claimed every moment of my time and attention.

I read your letter with a great deal of interest, and it affords me a great deal of gratification to learn that you enjoy the phonograph so much. I have put in a great deal of hard work to please lovers of good music, and it is a source of much satisfaction to me to learn that I have sunceeded.

Thanking you for your kind expression of

opinion, I remain

Yours very truly,

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March 31st. 1915.

IIr. 7. A. Mider, Supt.

Sas and Blectric Department,
Interstate Public Service Co.,
510 Board of Trade,
Indianepolis, Ind.

Dear Sir:

Your favor of the 29th instant has been received and its contents noted. I find that most of the Gas Companies collect the oil from gasometer and mains and put it in a tank until they get a tank carload. It usually brings about ten (10) cents a gallon at the works if it is of the right kind. Generally speaking, a gallon is collected for each eighty-five thousand (85,000) cubic feet of gas made.

Then you have some collected I shall be glad to have you send me a quart or so in a tin oan and I will test it. Perhars it can be sent by Parcel post. Please be sure and label it so that I will know where it is from.

Yours very truly,

Harch 31et, 1916.

Mr. J. W. Murphy, 128 Prescott Street, Wordester, Mass.

Dear Sir:-

and the same

Your favor of the 8th instant to our musical director was handed to me. I have been so very busy that I have been unable to reply to it before now.

Upon inquiry, I find that there are come Irieh in the U.S.A., and agree with you that they chould have some of their own mmsio. We get suggestions from thousands of dealers as to the character of the music their patrons decire, and we try to comply thorewith. Our catalog is the result.

We have recorded - "wild Irish Roce", "Lovee Old Sweet Song" and will put on more. You will also find the following Irish tunes in our catalog:

80101 -- Last Hose of Summer 82020 -- Believe me if all those Endearing Young Charms 80113 -- Come back to Ericough Tara'e Halle 80124 -- Bary that once through Tara'e Halle 280064 -- Enthlese Mayourneen

80070 -- Killarney 80133 -- Maoushla

If you look through our catalog, you will find plonty of other music written by Irish men whom you possibly do not recognize. Send us on a list of more tunes, and if they are good, they will be recorded in time.

Youre very truly,

(2), . . .

Hirst

March 31st. 1915.

Mr. C. P. Murray, President,

Murray-Smith Company,

116-118 South Main Street, Wilkes-Barre, Pa.

Dear Sir:

I beg to acknowledge receipt of your favor of the 27th instant, enclosing the advertisement of your fileafeth Spencer Concert, and thank you for sending it to me and also for the newspaper clirping giving a report of the affair. I see very glad indeed that the "sunnt" was so successful, and compratulate you accomplishing such fine results. We must do a lot of educating along these lines, and then when good times come along again the sales will be fine.

Yours very truly,

Frist.

March Slst. 1915.

Hr. C. W. Markus, Purchasing Agent,

Kastman Kodak Company,

Rochester, N. Y.

Dear Sir:

Your favor of the 27th instant has been handed to me, and in reply I beg to say that I myself am short of Pensol. If you <u>must</u> have it, I think I can get you in touch with a regular supply at a reasonable price, but prices ordinarily are auful. Pinety (90) cents per gallon is being asked for pure Bensol.

Yours very truly,



March 31st, 1915.

Mr. Jesse Pomeroy, State House, Boston, Mass.

Dear Sir:-

Through the kindness of Hon. Roland D. Sawyer, I have seen your printed impression of the music as heard from the Phonograph.

Your analysis of the music is exact in all details. I hope you will be permitted to hear more.

Yours truly,

C 1. -

March 31st, 1915.

Mr. Roland D. Sawyer, State House, Boston, Mase.

Dear Sir:-

I duly received your favor of the 13th instant in regard to Jesee Pomercy, together with the printed remarks made by I have been so overwhelmingly him on hearing the phonograph. busy lately that I have not had time to acknowledge the receipt of this before, but do so now and thank you for sending it to me. Evidently Pomercy has some congenital defect that has

made him what he is. He should receive good treatment because Hie oriticism on the phonograph ie it is no fault of his. wonderful when we consider hie environment for so many years.

Please also accept my thanks and appreciation for your own kind expression in regard to myself.

I am enclosing a letter which I have written to Pomeroy, and if there is no objection to hie receiving it, I would like him to have it.

Yours very truly,

March 30th. 1915.

The Simpson Clark Co., 157 State Street, Springfield, Mass.

Gentlemen:

I am in receipt of your favor of the 25th instant in regard to making special phonograph records with advertising talks recorded thereon. In reply I beg to say we don't care to do this sort of business, as we have all we can attend to on our regular lines. Possibly the Columbia Graphaphone Company might do tt.

Yours very truly.

March 31st. 1915.

Jacques Wolf & Company,

Passaic, M. J.

Gentlemen:

Replying to your favor of the 24th instant, I beg to say that I expect to have my Aniline Plant in operation in about thirty-five (35) days, and will then be in position to contract for the supply of a moderate amount of Aniline oil, on which I quote seventy (70) cents rer pound on six (6) months contract, sixty-five (65) cents per pound on nine (9) months contract and fifty-eight (58) cents per pound on one (1) year contract.

I expect also to make Paranitranaline but in small quantities.

Yours very truly,



Mpril 1st. 1916.

U. S. Finishing Company,

320 Broadway, Hew York City.

Dear Mr. Imbrie:

If . Edison wants me to send you a sample of Paranitranaline that he has made. He would like to have you submit it to your chemist for a practical test and let us know if it is all right. He will be able to supply this as soon as his new plant is finished.

Yours very truly,

Assistant to Mr. Edison.



April 2nd. 1915.

Davis & Catterall,

25 Worth Street,

New York City.

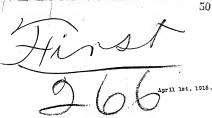
Gentlemen:

I have received your favor of the first instant, and beg to say in reply that it. Edison is now putting up a plant to make Antline oil, and expects to have it ready and in operation within the next thirty five days. He expects also to make Paranitranaline, and will be prepared in a few days to mame a price thereon. He is not quite wure about the Bata Maphthol, as this would call for a great deal of additional apparatus that we might not be able to get on time.

If. Edison says he would be glad to see your ir. Davis and talk this whole matter over with him if he wishes to come out and see us.

Yours very truly,

Assistant to Mr. Edison.



Hr. E. F. Taylor,

1212 Bluff Street,

Keokuk, Ia.

Dear Sir:

Referring to your recent correspondence with us in regard to your diaphragm attachment, we beg to say that we have tested the device. It seems to work pretty well. On many records it improves them by noftening them a little, on others the loudness is increased and on some records it seems to have little effect.

Do you went to sell the ratent outright or on royalty? If your price is reasonable we might consider it and we would look up the state of the art in the patent office and see what has been done in this line in England, France and Cermany.

There are many devices to soften the tone, but yours seems to be the simplest and cheapest to manufacture.

Please address your reply to W. H. Meadowcroft, Edison . Laboratory, Orange, N. J.

Yours truly.

Edison Laboratory .



April 8nd. 1915.

Mr. William Atkinson,

General Ward 4.

Austin Pospital for Incurables,

Heidelberg,

Victoria, Australia.

Dear Sir:

I have received your favor of Pebruary 2nd, which I have read with a great deal of interest and thank you for writing me. It is certainly very gratifying to learn that the phonograph is able to fill no useful a place in human life, and when I read you letter, I feel profoundly themkul that such is the effect. I shall add to our list of religious pieces from time to time, and get the best records possible.

You're very truly



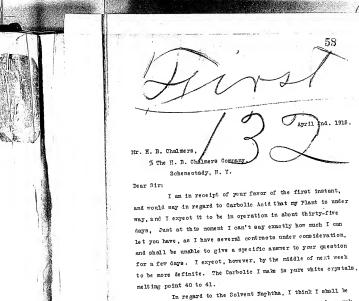
April lat. 1915.

Ilr. Ralph W. Cooke, Ind. Agent, Pennsylvania Lines West of Pittsburgh, Pennsylvania Statioh, Pittsburgh, Pa.

Dear Mr. Cooke:

Your favor of the 27th instant has been received. I beg to say in reply that Bennol Absorbing Plants can only be used at by-product coke ovens. Ity Plant is already in operation at Cambria Steel Company, Johnstown, Pa., so that old one-horse railroad of yours will get the haul anyway.

Thosa Coloon



In regard to the Solvent Marhtha, I think I shall be in position to supply this in the near future. I have been making a little change in my Cambria Plant, and expect to start up again within the next two or three days. I have no doubt I shall be able to supply you at thirty (30) cents a gallon, but will let you know about this also more definitely next week.

The a Chon

Apr 11 2nd . 1915.

Ifr. C. S. Goodwin, Gen'l Mgr., The Phonograph Company, 229 So. Wahash Avenue, Chicago, Ill.

Dear Goodwin:

Walter Hiller has sent me your letter of the 25th ultimo in regard to getting some records by Eruno Steindel of the Chicago Orchestra. I don't find that Steindel is well known. However, that doesn't make any difference. If he is a fine player I will perhaps take him when his season is over. If he comes to Hew York we could make a trial record.

I have turned down the two Cello Soloists of the Boston Symphony Orchestra. Their playing is full of flaws, and I have the records to prove it.

Yours very truly.

Apr 11 2nd. 1915.

Miss Edith B. Kane,

The New York League for the Hard of Hearing,

35 - 37 West 39th Street. New York City.

Dear Hadam:

I am in receipt of your favor of the 29th ultimo and beg to say in rerly that while I am quite in sympathy with the object of your League, I had a very had fire at my plant last December, and this has put such a deep dent in my finances that I really cannot afford to comply with your request.

Yours very truly.



Mr. William McGregor, Manager,

The Pawtnoket Cas Company,

231 Main Street,

Pawtucket, D. I.

Dear Sir:

I am in receipt of your favor of the 30th ultimo, stating that you have on hand about sixtyone hundred gallons of holder oil which you are in the market to sell. If you will kindly send me u half a gallon in a tin can I will test it right away and let you know. I hope there is some Benzol in it.

Thosa Calcon.

Prof. H. O. Taylor,
Pieroe Hall,
Harvard University,
Cambridge, Mass.

Dear Mr. Taylor:

I am in receipt of your favor of the 27th ultimo, which I have read with a great deal of interest. Let me any in reply that our disastrous fire in December, and many new and important things have kept me so husy, and will demand the utmost of my energies for many months to come that I cannot rossibly take up the work that you suggest.

Please accept my thanks for your courtesy in calling my attention to this matter.

Yours very trade Edison



April 2nd. 1915.

Hr. Fred. P. Royce, Vice Pres.
Stone & Webster Hamagement Association,
Stone & Webster Pailding,
147 Hilk Street,
Boston, Mass.

Dear Sir:

Your favor of the 30th altino has just been received, and I beg to ask that you will be kind enough to have a sample gallon can of holder oil from your kew London and Pawtucket plants sent to me. As soon as it received I will have it tested immediately and give you an answer by telegraph.

Pours ver truly



Charles Cooper & Co.,

194 Forth Street,

New York City.

Gentlemen:

Replying to your favor of the 30th ultimo. I beg to say that on account of the poor quality of gas at the Benzol Plant I am operating I do not expect to get enough Benzol to surply my own requirements.

However, there is another plant now being installed, which I expect will be in operation in 15 days, and I may be able to get nome for you from the re-

How much do you want?

do you want to cover for balance of the year?

2 mi



April 3rd. 1915.

Jas. H. Furman Co., 326 W. Madison St., Chicago, Ill.

Gentlemen:

I am in receipt of your favor of the 29th ultime making inquiry about 90% Benzel. I have none to offer, but there is a new plant now being finished for making pure Benzol. I expect it will be in operation in two or three weeks and then I may be able to give you some.

How much is wanted



Arril 3rd. 1915.

Holley-Nichols Company,

Glen Falls, N. Y.

Gentlemen:

I must ask you to excuse the long delay in replying to your favor of the 10th ultime, as I have been so exceedingly huny the last few weeks that my mail has suffered a good deal of delay.

Our Recording Laboratory in New York will make trial records of voice, band or separate musical instruments. I am hunting the world for good voices.

If you want to arrange for any trials, please communicate with my Assistant, Pr. V. H. Meadoweroft at this address.

Yours way truly.

Head of

April 1st, 1915.

Mr. S. H. Church, Pres.,

The Carnegie Institute,

Pittsburg, Pa.

My dear Mr. Church:

I received the very cordial renewal of your invitation to take part with you in the celebration of Founder's Day on April 29th. The expression of your sentiment towards me quite embarrasses me in making a reply.

you, much to my regret. The Nor reflected me quite Seriously so far an some of the materials I use are concerned. For instance, Carboila Acid, which I formerly imported and of which I am the largest user in this Country, was subjected to embargo right after the commencement of the Mar. Hence, had to work out a process of making it, build be compelled to trery quickly in order on the Bencol situation became strained, and I was obliged to design and put in some Benzol absorbing plans of my own.

husy, and have added quite a load to the burden I was already corrying, and it looks now as though I was going to be busy for eighteen or twenty hours a day until well into the Summer.

Every moment is precious to me, and I do not see any possibility of my getting away to join you not 25th, much as I would otherwise have liked to do. So I must ask you to kindly accept my regrets and also my thembs for the cortisi invitation extended to me.

Yours very truly,

April 3rd. 1915.

Klipstein & Company,

654 Greenwich Street,

New York City.

Gentlemen:

Your Mr. Gallatly asked me over the telephone today if Mr. Béison would accept an order for ten or fifteen drums a month of Aniline oil at seventy (70) cents, for four months.

Mr. Edison said he would accept an order for this quantity at sixty (60) cents for \underline{six} months.

Yours very truly,

Mufficatorack Assistant to Ir. Reison.

March 31st. 1915.

To whom it may concern:

This is to certify that Mr. D. 7. Van Marle has been in my employ one and one half years as Chemist. He has performed his duties satisfactorily, and has been laid off on account of the difference in business occasioned by our recent fire.

April 3rd, 1915.

Miss Edna Schoen, 1706 - 11th Avenue, South, Birmingham, Ala.

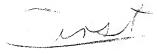
Dear Madam:-

I beg to acknowledge receipt of your favor of the 9th ultime, and must ask you to kindly excuse the long delay in replying thereto. I have been so exceedingly busy the last few weeks with very important matters that my mail is in arrears.

Your letter has afforded me much gratifiontion, and I hope that your pleasure in the Diamond Diso
Phonograph will never dimnish. I am trying my best to
make the records still more perfect, and I think that you
will find a great improvement in them as time goes on.
Let me suggest that you look out for the records of Indame
Verlet of the Paris Opera House. She is probably the
greatest living Colortura Soprane, and we think her records
are besutiful.

If you ever come up North, and will call at the Laboratory, make yourself known to my Assistant, Mr. Meadoworoft, and he will arrange for your meeting me.

urs very truly,



April 3rd, 1915.

The Smith Digby Company,

Tacoma.

Washington.

Gentlemen: -

Mr. Meadoweroft has handed me the copy of "That Something" which you kindly sent me through him. I have read this little book. It tells the whole atory, but how few will understand. It is a great rity.

Yours very truly,



Mr. Stanley Poggett,

99 John Street,

New York City.

Dear Sir:

117.

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rece!

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ing.

Referring to the telephone conversation you had with Mr. Headcorroft this morning. I beg to confirm the offer which I authorized him to make to you, namely, that I am ready to contract for the delivery of fifteen hundred (1800) rounds of Aniline Oil daily, commencing July first, at forty-five (45) cents per pound, for the remainder of this year up to December Slat, and for the same quantity for the whole year of 1916 at thirty-five (35) cento per round, if the output of my plant has not been taken up at the time you offer the contracts for this quantity.

If any such contracts are made between us, they are all, to be subject to the terms and conditions of the letter I wrote to you on March 19th, 1915.



ir. Herbert Lewis. 52 Broadway. Hew York City. April 5th. 1915.

lear Mr. Lewis:

D5.72 3 essi I 101 hat my men plant for making symbolic beneal will be ready in Tron thirty-live to Forty days. It soons at the rose in operation I hall be able to supply hally four thousand (4,000) sounds of the symbolic blench, melting the light of the symbolic blench, melting the symbolic blench and six tenths cents (76,6 cents) per pound, during extent. On account of being perfound contributed by my recent big fire, I shall not an advance payment of clary thousand dollars (660,000) to bely me in building my plant of the symbolic blench with the symbol

iment so far as I an concerned,

I am quat starting up ng Dennol throwing Plant again (at Johnston, Pa.) after making some repairs, and within the react ten lugs or two weeks will be able to many. The little produce through the starting and the starting of the starting and the starting of the starting and the

I am bloking into the matter of nitrating the Cartolic for making Picric and will advise you within the next few days.

This a Edwar



The H. B. Chalmers Company, Schenectady, E. Y.

Gentlemen:

Your favor of the third instant has been received, and in reply I beg to say that in my opinion you had better close with the Barrett Manufacturing Company, as the French have discovered a method of nitrating Solvent Maphtha to make explosives.

Yours very truly,

you might, I treather

Che Fisi: Rubber Company,
Chicopee Falls, Mass.

I am in receipt of your favor of the third instant, in regard to Antiline Oil, and would say in reply that I do not wish to compete with the Ceneral Chemical Company. Having an excess of Benzol over my own requirements for manufacturing Carbolic Acid, I concluded to use this excess for making Antiline Oil to help out our American people, and am putting up a plant for that purpose.

I am selling Aniline Oil from July first for the remainder of the present year at forty-five (45) cents per pound, and for the year 1916 at thirty-five (35) cents per pound, which I presume is a much higher price than you can buy it for.



April 6th. 1915.

In . W. H. Cartley, United Gas & Improvement Co., Philadelphia, Pa.

Dear Mr. Cartley:

Whelan of Misabeth, N. J., in regard to some coal gas tar that his company has accumulated. I have just received a tar that the company has accumulated. I have just received a that his original has no mard from you thus far, and have written him in reply saying that I would renind you of the matter.

If so, we have about fourteen or fifteen umple sover here from the about fourteen or fifteen umple sover here from the about, representing a supply approximately specified to the morning fauthors. I have the legraph and a shall safel the sound for the fourteen about fourteen the first specified and the first specified and the sound for the safely seed to the safely seed t

Mr. Edison warts me to ask you whether you would still like us to keep up the hunt for gas tar for you.

Yours very truly.

Assistant to Mr. Effson.



April 6th, 1915.

Hr. W. H. Mason, Cambria Steel Company, Johnstown, Pa.

Dear Mr. Mason:

When you were at the Laboratory last . Er. Edison gave you a german pamphlet about gasoline. You will undoubtedly remember it, it was quite a large affair, but not very thick.

He wants me to write for another, and I shall be very glad if you will kindly send me the name of the parties and the title of the book so that I can write for it.

We are anxiously awaiting news from the

Plant.

April 5th, 1915.

Dear Sir:-

Allow me to acknowledge the

receipt of the complimentary copy of your new book ontitled "Modern Paradise". On account of the fire at my Plant last December I have been very much overworked and cannot find time to read the work at present, but will do so as soon as I get a little leisure.

Chaha, Heb.



April 5th, 1915.

Jacques Wolf & Co., Passaic,

и. ј.

Gentlemen: -

I am in receipt of your favor of the 2nd instant, and in reply, beg to say that I do not use the Paranitranaline myself, but am installing apparatus to make a considerable quantity at the solicitation of several of the Textile Converters. I am rather in the dark as to the demand for this material.

Yours very truly,



April 6th. 1915.

Mr. W. W. Blouvelt,

1917 West Genesee Street, Syrnouse, E. Y.

Dear Mr. Blauvelt:

I was exceedingly sorry to learn of the accident at your carbolic Plant, especially for the trapic part of it, which always has a saddening influence for a namefacturer. I trust the damage was not so great but that you can soon build up again or repair and start up again.

ha you are undoubtedly having some annious moments during the day, I have the Pleabure of forwarding to you a few new records which may directyour thoughts a little in the evening, and trust that they have been safely received.



Dear Hallory:

The man you went me (whom you ment out to investigate dement) has no experience in doing concrete work. He says that he would have to have an Engineer to rut up forms, etc., so I assumed use him. I can get good cerent men "he thoroughly understand constructing with cerent and familiar with all kinds of cement and cement work for much less than you pay him.

Flease note that I can't use him and don't are that you need him.



April 6th. 1915.

Hr. Fames F. Holleel, Dec., William Hughes & Company, Inc., 78-90 Februari Landownse, Pacollyn, F. Y.

Dear Dir:

I am in receipt of your favor of the firth instant, which has been read with much interest. One trouble about the whole thing in first, to get skilled chemists and second, that nobody wants to just in money in the bustness.

I am doing all I can with my porsonal segrital.

Mores very truly,



April 6th. 1915.

Highelin Tire Company,

Militorn, ". J.

Centlemen:

I am in receipt of your favor of the fifth instant, and in reply beg to pay that Toluch is a very scarce article at this time, and you may find it difficult to get a supply. The firm of Mithui & Company, 25 Madison Averse, New York had some for sale, and may still have a quantity to offer. I would suggest that you get in touch with Mr. C. Takaki of that firm on the subject.

I am upin all my Dengol to make Carbolic Acid and Aniline Oil and other Bensol products, and shall not have uny to offer, but I think you may be able to get a cuply through Bowring & Conguny, 17 Battery Place, New York City. Hr. C. A. Richards is the gentleman to get in touch with if you communicate with that concern.



April oth. 1915.

Astma Emplosives Company, Inc., Two Reator Street, Per York City.

Gentlemen:

I am in receipt of your funor of the fifth instant and beg to say in reply that I would not consider any proposition for selling my carbolic teld output from the new plant for only three continuous yours your touly.

Johns Ol Elwon -

Do you introlly I have a prenty who wants soo the planed introduct in soon of which is not will also will also will also will also will be soon of the soon of the

12/

April 7th. 1915.

Hr. Herbert Levis, 52 Broadcay, New York Gity.

Dear Cir:

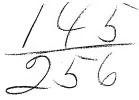
ir. Resource of gave to yet long to the effect that the many thich had to justice who are each all yet just to intract the affect that the countries who are saturally prejure to intract the mode of their one rate three thousand (3,000) journes of First error of the other one can make one thousand (1,000) journes of Plants of the other one can make one thousand (1,000) journes of Plants of the countries of the c

thing is decided exceedingly guidely that will be absolutely unable to get their filter half, and as this involves a large quantity of that saterial, it is imperative to have the question definitely extite without any delay shatever. In the last to days likely active high advanced one and three-quanter (1 3/4) cents for pound, and seem at that or a della further increase it will not be impossible to get it at all. Hence the necessity of quick and then.

The accordance with your request of the same as not sent of which a war question as to whether the price would be the same as to sention, manely one dollar and ten cents (11.10) jer pound the Pietre. I arrowed the opt him that it would not but price out of the rapid inorgane in price of which the price could be from one only an account could be from one only an account could be from one only an account could be from the same of the remaining the same of the

You will understand, of course, that this matter cannot be left open more than one well from the date of my previous letter, namely, April 5th, 1915.

Thosa Edwar



April 7th. 1915.

Mr. T. W. Mason, S Coke Oven Department, Cambria Steel Company, Folustown, Pa.

Dear Mason:

I am glad to receive your note of resterday and to learn that you have made a start and that the Mirzel stills are doing mah good work.

I hope you are going to be able to run along steadily now and get me some Benzol. I am getting owfully short.

the same and proposition of the book th

the source of gopts today to be form

Thirt

April 7th. 1915.

Eastman Wodak Company,

Rochester, F. Y.

Gentlemen:

Deferring further to our correspondence with your Purchasing Department in regard to Benzol. If her to say that you might be able to get some from the Dominion Iron & Steel Company of Sydney, Nova Soctia. They are just now finishing a Benzol Pland which they are justing in according to my plans. I would suggest that you get in communication—it their Her York selling agency. Dowring & Company, 17 Rattery Place, New York City, I think you might be able to buy some Jure Binnol around sixty (60) cents a gallon on a long contract.

April 7th. 1915.

Mr. R. W. Flinn, 1332 Fifteenth Street, N.W., Washington, D. C.

I beg to acknowledge receipt of your favor of the third instant, which I have read with a great of a containers. I am always very glad to receive intelligence receipts and a receipt of the reproducers, the most but for the reproducers, the most but for the reproducers, the most of the reproducers, the most of the receipt of the receip

Let me only your attention to another thing, which is, that in many cases the effects that are called "blaste" are due to the allower and not to the rhomograph. You bear very little of the defects the instrumental parts, but contained and the instrument treat, but contained and the singing; and yet the instrument itself is to blamed. The part of the reason cords for us, all of which we were not so the trivial or of cold failed that on one note in some part of the souls their vocal cords failed and gave a non-musical note yearshime a noise or sowner. We could and wave a non-musical note yearshime a noise or sowner. what un one note in some part of the some their vocal corns failed and gave a non-musical note resembling a noise or sorne. We could cover this up by a lound accompanishent such as our competitors use, lut we don't choose to do so.

Up to the present time I have made eleven records of the Sextette from Lucin, and also five of the Rigoletto Justes by a great number of the Rigoletto Juste ber of good singers, but in no case did all the singers sing to fitch, and when they all case together in the concerted parts, the beats were so many that the records resembled noise rather than austo.

Then I get a combination of singers with whom I can produce these two pieces I shall be only too clad to jut them out for the public. If you will obtain an attachment and try some of the omerved pieces of the victor, you will agree, the more you study them, that the heats of the victor, you will agree, the more you study them, that the heats due to the singers not strping exactly to ritch produces simply noise with a substratum of music.

Dust

April 7th. 1915.

The National Petroleum News,
Rose Building,
Cheveland, Ohio.

Gentlemen:

Replying to your favor of the second instant, I beg to say that in regard to the production of Bensol I am doing nothing new. I am merely putting in an apparatus for absorbing Bensol from gases of by-product coke ovens. Any amount of Bensol that is necessary can be obtained in this way independent of the Rittman process.



April 7th. 1915.

Mr. B. A. Bonsone, 827 Greene Avenue,

Brocklyn, P. Y.

Dear Sir:

I beg to acknowledge receipt of your favor of the third instant, and also of the complimentary copy of the book "The liarquis of flurray Hill," for which please accept my thanks. I shall be gird to read it on my vacation if I ever get one.

April 7th. 1915.

The Republic Rubber Compa Youngstown, Ohio.

Gentlemen:

Ply let we now that I make only rure Carbolic Acid organia. In revisit we say that I make only rure Carbolic Acid organia. From what you say in your letter I believe the containing two or three perbolic at all, but a mixture of oresolar all, but a mixture of oresolar and or other persons are the contained to the containing two or three persons of carbolic. However, it is just as good as an antiseptic if that is what you want.

It will be difficult to get 90% Benzol as it really contains only 71% to 72% of pure Benzol, the balance being about 20% foluol and six to eight percent of Petroleum hydrocarbons of no value. Soluol is bringing extraordinary high prices, - four to five colors a gal-lon. You would therefore have a better chance if you try to obtain pure Benzol.

I have three plants absorbing Benzol from the coke oven gases in plants connected with three steel works. The some connected with three steel works, the some normaling another will be in operation in from twelve to fifteen days, and the other one in about thirty days, int meaning all the Percol they are likely to make its already sold. Posselly I could get some from the second plant. The price now is sixty (60) cents per gallon for pure Benzol.

As to the 97% so called Carbolic, I rould suggest that you address the United Cas Improvement Company, Philadelphia, also the Dayway Chemical Company, Edizabeth, I. F. If I hear of any other companies I will let you know.

I have started on a plant for making initine Oil. Three of the Rubber Companies use a committerable quantity of this raterial, but I cannot find out what the Oil for. One of my chemists informs me that in Granary, all called the used to refuce the time of vulcanisation and with the used localising takes only one-quarter the usual time. Do you know anything about 11?

Arril 7th. 1915.

The Swinehart Tire & Ember Co.,

Gentlemen:

I am in receipt of your favor of the fifth instant in regard to Aniline Oil, and I beg to say that I am ready to contract with you for supplying you with Aniline Oil for the remainder of the present year, from the starting up of my plant in about thirty-five days. The price would be forty-five (65) cents per pound for the balance or this year, F. O. B. Silver Lake, H. J., drams extra and to be credited when returned.

Arril 8th, 1915.

Mr. Henry A. Sanders, 25 Paul Street, Amburn, M. Y.

Dear Sir:

I am in receipt of your favor of the 17th inst. and read same with a great deal of interest.

We get out new records of real good music there comes a hord from the dealers, agying that there are no good" and that only a few music oranks buy that I thind of stuff. You will see from this what I have to contend with.

However, I am going to rut out some records of real music on the Rie Amberols very soon.



Hr. O. S. Keith, President, Keith Car Company, 122 South Hionigan Ave., Chicago, Ill.

Dear Sir:

Your letter of the 5th instant and enclosure is received.

I have had investigated the railroad rules and regulations preerning the movement of new tank cars to Canada, and as I commot use the
Johnstom cars for the Sydney shipments, I am obliged to probe hillenge
on the new cars from your plant at Hilton to Sydney, Cars Daton, N. Se,
therefore, which to lease four new 10,000 gallon cars to the used for the
transport of the common that the letter as
the result of Denoil, and you will release consists this letter as
the subject to forward these cars at the earliest possible moment to the
cars as follows:

P. & R., Lewberry Junction, New York Central, to Lyons, H. Y., and Dynause, F. Y., via Michland, H. Y. to Philadelphia, H. Y. to Ogdensburg, F. Y.

The above routing in the States total 385 miles at 4¢ yer nile, as provided in Current Official Classification 342.

Prescott. Out to Kempton, Ont.; Kempton, Ont. to Kontrell Quabec; Hontrell Quabec to St. Johns, H. B. * O. Yohns, H. B.

The Current Canadian United Earlif provides for a charge of 30% for reilway oars going to camada. This amount, however, is refunded after you have samply first of the Canadian Cuntoms that the car win no longer be used to composite products from Canada, and dince you are the owner of const of the sample of the constant of the sample of the constant of the sample of the constant of the sample of the sample

In the case of new care into Canada, one may select the reuting that will give the lowest mileagy. However, on the return loaded movement the entry must, as state, by you, be returned over the same route and junction points as sovered the original loaded movement.

I believe the information contained herein is clear, and if I

226

April 9th. 1915.

0. S. K.

have overlooked any matter that would in any way cost me additional charges for the delivery of these care, I wish you would make the same known.

Thenking you for your early attention to this important matter, and swaiting the planning of your further favors, I remain,

Mos Q Conon



April 9th. 1915.

Mr. O. S. Keith, President, Keith Car Company, 122 South Hichigan Ave., Chicago, Ill.

Dear Sir:

Supplementing in. Edison's letter of this date, I beg to say that we have received your telegrae saying that you have set aside four 10,000 gallon tanks for him and swait further instructions.

He requests me to ask you to go ahead and get the oars to Sydney as quickly as rossible.

Yours very truly,

Assistant to Mr. Edison.

165

April 10th. 1915.

Mr. W. H. Gartley;

United Gas Improvement Co., Broad and Arch Streets

Philadelphia, Pa.

4

Dear Mr. Gartle y:

I am in receipt of your favor of the 9th instant in regard to Mr. Devine, of Buffalo. I have consulted Mr. Edison about it, and he requests me to say that Devine never built a Benzol Absorbing Plant for him. A year or so ago Mr. Devine built three Yacuum dryers for us, and they work all right.

Mr. Baison does not think he, can build a Beta Naphthol Plant. Beta Naphthol is made very much in the same way as Carbolic Acid, and there are several "tricks" in it. One of the troubles is separating Alpha from Beta. Any Alpha contained in the Beta causes the Textile people trouble in getting their shade, and they will not buy it.

Yours very truly,

Assistant to Mr. Edison.

Anst

April 10th. 1915.

Hr. Andrew C. Imbrie, Dechasing Agent.

The United States Publishing Conjuny,

320 Brondway

Hew York City.

Dear Mr. Imbrie:
IIr. Meadoweroft handed me your favor of the 7th

instant, with the two Laboratory strike-offs made with Paranitraniline.

I return these strike-offs and would say that if you will look on the back of the two searples you will find that you printed the German sample heavier.

I have a disjute with a Ceiman house about the price of Paranitraniline. Will you kindly do me the favor to give me the lowest normal price on Paranitraniline, pure, and 25% paste as the prices were before the Tar. Could you also send me samples of the pure and of the paste.

It may be that I can make Peta Maphtol in large quantities, and will let you know about it in a few days. I have found a new way of doing it.

I will send you a sample of better quality of

Paranitraniline in an early mail.

Thosa Colon

April 10th. 1915.

Mr. George E. Jeandheur, Secty., New Jersey Car Spring & Rubber Co., Jersey City, R. J.

Dear Sir:

Replying to your favor of the second instant, I beg to say that I could make some Dimethylaniline if you need it very bedly and if you were willing to give a large enough order to warrant my putting up the apparatus.

Thosa Com



April 9th, 1915.

T. Commerford Partin, Esq., 29 West 75th Street, Hew York City.

Dear Mr. Martin:

I received your note with the newspaper clipping containing letter about "Unneutral Dyes" and showed it to Itr. Edison. He agreed with you that it is really very funny, but he is awfully sorry to see the pulle led astray with such rot.

107

April 101. 1915.

Miss Leila Livingston Morse,

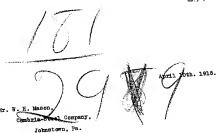
Rochester, N. Y.

Dear Miss Morse:

Replying to your favor of the second instant I would say that your records were made on what is called "test record" wax, so that we could hear the reproduction directly from the wax. When a regular record is made the wax is very delicate and we don't dare to reproduce the music until the record is electroplated over the wax in solid copper. Therefore we could not make matrices from your trial records.

I hope that when you come to New York again you will make some further samples to prove up good interpretation. Then, if they are good, we could make some regular records and you could get all the replicas you want.

Mos a Edwon



Dear Mr. Mason: Mr. Edison received your letter of the 8th this

morning, and he says it looks good to him, and he can foresee a shipment of Benzol coming this way before long.

He says that you can send him either 90% or pure as soon as you get a carload. If you send the 90% we can take care of it with our still at Silver Lake, so you need not delay on account of trying to get it pure, as we are running pretty

olose on Benzol. He is glad to see that you are providing for the ventilation in accordance with his previous note to you.

He says that as soon as you find but any new points in your operation of the stills it would be well for you to send a note right away to Inoas at the Dominion Iron & Steel Company, Sydney, Hova Scotia. He expects to start up on Monday, so perhaps it would be well for you to write him of the various matters you have had to wrestle with and oversome up to date. Be sure and call his attention to the matter of ventilation.

Wishing you lots of good luck, I remain,

April 10th, 1915.

waster was a confirmation of the same of

Mr. M. 7. Rubins 504 West 151st Street,

Her York City.

Dear Sir:

T have received your favor of the second instent, and must ask you to kindly excuse the delay in reply, as I have been exesedingly busy on a great number of important matters "high have occupied my attention for 18 or 20 hours a day.

I regret to say that I shall be unable to make you any offer for any of Mr. Rosenblatt's records at this time.

Thosa Caron



April 9th, 1915.

Mr. Walter Smyth, Faunmore,

Holywood,

Co.Down, Ireland.

Dear Sir:-

Let me assure you that it repays me for my rears of hard work in trying to perfect the phonograph when I receive unsolicited letters of commandation such as you have kindly sent no. I am much gratified to learn that you and your family derive so much onjoyment from the phonograph, and I trust that it will never diminish. I am doing my best that it shall not, as I am constantly andeavoring to improve the quality of the records.

First

April 10th. 1915.

Dr. Henry Snyder,

223 Roebling Street,

Brooklyn, P. Y.

Dear Sir:

I am in receipt of your favor of the sixth instant, and in reply beg to say that I will investigate your complaint. Will you bindly send the Bori record by Express at my expense to my Assistant, "r. N. E. Meadoworoft, Edison Laboratory, Orange, E. J.

Have you any other records that show the same effect! If so, pleane send these also and the matter will receive prompt attention.

Thosa Edwan



April 10th. 1915.

Mr. John A. Sleicher, Editor,

'Leslie's Illustrated Weekly Hewspaper,

New York City.

Dear Mr. Sleicher:

I must eak you to kindly pardon the delay in reply to your favor of the 30th ultime, as I have been extremely huny on a multitude of very important matters.

Deplying to your inquiry let me day that I think it is perfectly feasible to lift a submarine from say depth with a number of large magnets such as are used for handling rig iron. Come of these magnets will rick up helf a carload at a time.

Thosa Casion



Mr. B. F. Taylor, 1212 Bluff Street,

Keokuk, Ia.

Dear Sir:

I beg to acknowledge receipt of your favor of the fifth instant, and would say in reply that Mr. Edison will have an examination made of the patents of various Foreign countries to see if a patent on your device would be a good one. After this examination has been made, which will take a little time, I will take up the matter again with you.

Let me say for your information that your device makes no improvement whatever on the Disc machine, but it does on the Cylinder phonograph. Yours very truly,

Assistant to Mr. Edison.



April 10th. 1915.

Mr. Jacques Urlus,

217 Riverside Drive,

New York City.

Dear Mr. Urlus:

I om in receipt of your favor of the fifth instant and in reply beg to say that your last records are good. I don't think we will be able to get any of them through our manufacturing processes by April 17th. Will you kindly leave your address with Mr. Miller at our New York office and say to him that I want two of each of your records forwarded to you.

We all notice that when the selections you sing are composed of long and sustained notes and are not broken up by a number of German words, they are very heautiful. Too many spoken words in Serman are fatal to the musical quality. The vocal cords cannot talk and sing simultaneously without had results.

He hope that the next time you sing you will let us have some sbugs the Evening Star of Camhauser, which are suitable for Cenor.

Shood Eason



April 10th. 1915.

Mr. George H. Hammel, 285 Webster Avenue,

Jersey City, N. J.

Dear Sir:

Your favor of the 7th instant was handed to me for perusal, and I read at with a great deal of interest. Let me say for your information that we have been recording some very fine German records made by Urlns, the fenor at the Metropolitan Orera. As to Beckhoven, we have not been satisfied with the quality of the records that we have made, and I now have in course of construction a large special building, in which I hope to make good records of all of the best Symphonies and Sonatas of Becthoven, Monart, Brahms and Baoh. No phonograph will make proper records of these materpieces under the conditions upon which we are all working at the present time.

I am sorry to be obliged to add to this letter that we shall never sell many of these fine records, as the general mablic is not looking for them.

Yours very taly,



April 12th. 1915.

J. P. McMaughton, Gen'l. Sales Agent, Dominion Iron & Steel Co., Ltd., Sydney, Cape Breton, Canada.

Dear Sir:

Referring to your letter of March 31st - the original of which did not reach me and the Dominion Iron & Steel Company were good enough to furnish me with a copy: In connection with that portion of your letter concerning the Canadian Railways' classification of Benzol, would state that the same is Fifth Class in carloads. This classification also prevails in the United States.

The railroads of Canada allow for loaded and empty mileage three-fourths of a cent per mile. The lessors of the cars I will use will arrange with the Canadian roads through their system of accounts to see that I am credited with the amounts due me; my Traffic Department will also keep this matter under careful check, and I do not consider it necessary for you to take this matter up with the Canadian roads, over which the oars will pass.

Thanking you for your kind offer, and awaiting the pleasure of the receipt of your further favors, I remain,

Thosa Coison

April 12th. 1915.

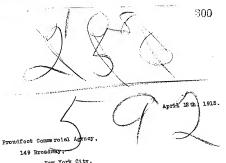
Mr. S. Takaki. Mitsui & Company. 25 Madison Ave. New York City.

Dear Mr. Takaki:

I am in receipt of your favor of the ninth-instant, enclosing copy of certificate of analysis made on one sample of Diphenylamine which I sent you a few days ago. I am glad to ... that it proved so satisfactory.

I can make it even still purer than the sample, if desirable, and with very little more expense. I quoted \$1.65 to the Russian represpectative you sent a few days ago, but am afraid that the order will not be placed at that price. That do you think?

There a Edwarn_



Hew York City.

Dear Mr. Proudfoot:

A Hr. Charles B. Cassell of 1044 Byron Street, Chicago, has applied to Mr. Edison for a position, and he wants you to look him up. He gives as references the following:

H. W. Gossard, Pres., H. W. Gossard Corset Co., 1006 So. Michigan Ave., Chicago, Ill.

E. J. Seward, Treas., Royal Worcester Corset Co., Worcester, Mass.

He states also the following as his experience before he was connected with the Royal Worcester Cor-

With Armour & Co., Wholesale Heats, 5 years as Credit Manager, Auditor and Office Manager. set Company.

Also expert accounting, systematizing and organizing for Hartwell Lumber Co., Illinois Sewing Machine Co., Mandel Bros. and the Gunning System.

Will you kindly make your report to me as usual

and at your earliest convenience.

Yours very truly,

Assistant to Mr. Edison.



April 12th. 1915.

Mr. S. Takaki. 25 Hadison Avenue New York City

Toluch. This hill covers the entire quartity which we treated, and you will set that we got out of it in the district of the covers the entire quartity which we treated, and you will set that we got out of it in the large draw of Gallon of which we have shipped on your orders governmented (700) to Richard and one hundred fifty (180) to severe mundred (700) to Richard and one hundred fifty (180)

You will see that we have on hand four hundred eighteen (418) gallors of Solvent Naphtha. This is worth from twenty-five to thirty cents a gallon, and I give you below a few names of those who here asked us for Solvent Naphtha.

A. Klipstein & Company, 654 Greenwich Street, Hew York City.

Dupont de Hemours Powder Co., Wilmington, Delaware.

Atlas Export & Trading Co., 29 Broadway, N. Y. City.

The H. B. Chalmers Co., Y. Schenectady, N. Y.

William H. Soheel, 159 Maiden Lane, N. Y. City,

Jacques Wolf & Company, Passaic, N. J.

You can probably make the sale to some of them. I will try and send you a few more names tomorrow.

As to the eight hundred twenty (820) gallons of Hydro-oarbons, we don't know whether they are of any particular value at this time, but it will do no harm for us to hold on to then for awhile.

s Makaki

Mr. Edison is looking into the matter to see if they have any

Yours very truly.

April 14th. 1915.

Dear Mr. Liebold:

I have received your favor of the 12th instant in which you mention that Mr. Robert Erskine Ely, the Director, The Civic Forum has invited Mr. Ford to be one of the special guests on the occasion of the presentation to Mr. Edison of the Civio Porum Hedal of Honor on the 4th, 5th or 6th of May.

Mr. Edison wishes you to say to Mr. Ford that Mr. Ely and others have been making strenuous efforts to get him to attend on this occasion, but he has told them that he can't do it, as he is too busy to get away from the Laboratory. Mr. Edison has asked Mrs. Edison to go over and receive the Medal for him, as he will not go.

Yours very truly. .

Assistant to Mr. Edison.



April 14th. 1915.

Friend Ford:

I think Headoworoft has already sent to you through Mr. Liebold my acknowledgment of a receirt of the set of gauges which you so kindly sent me, and now I want to thank you rersonally. I am delighted to get the gauges, as they will be very useful for our standardizing.

I sent you a complete set of parts of our mechanism a few days ago, and trust that they have reached you

D.C. Ewa-

Mr. Henry Ford, Detroit, Mich.

April 14th. 1918

Mew York City.

Attention - Mr. S. Takoki.

Dear Sir:

This will confirm the telephone messages which Mr. Meadoweroft has sent you to-day to the effect that I can furnish you with as much as one hundred thousand (100,000) pounds of pure Diphenylamine at a rice of one dollar and twenty-five cents (\$1.25) per pound, and that I could start deliveries on June first, 1915 at the rate of five hundred (500) pounds per day.

I also beg to confirm the message I sent you over the telephone to the effect that you could ask the Russian one dollar and thirty-seven cents (\$1.37) a pound, which would allow you a lo% commission. Since then I have telephoned you to be wure and get the Russian order if possible, as I could granaps make a little lower price if necessary.

Yours very trady,

341

Mitsui & Company , Ltd. , 25 Madison Avenue , New York City

Atention - Mr. S. Takaki

Dear Sir:

Confirming by telephone message to you that afternoon through Mr. Meadowcroft, I beg to say that it is simply impossible to tell what the foluol output will be from the gases of any Coke oven plant. It all depends upon what is in the color, and no one can tell until after the plant has gone into operation.

It is therefore not safe to contract for a minimum quantity of Toluol in making your contracts. If you are going to sell all that we make at Woodward, the only safe thing to do is to agree to furnish the entire output of Toluol from the Benzol Absorbing Flant of Thomas A. Edison at Woodward, Alabama, approximating two hundred fifty (250) gallons per day, more or less.

Yours very trady,



April 14th. 1915.

Mr. R. B. Owens. The Pranklin Institute of the State of Pennsylvania, Philadelphia, Pa.

I received both your official and rersonal letters in regard to the action of the Institute in awarding me The Frank-lin Medal, and was greatly surprised, as this was the first intimation I had of any such thing.

I shall not attempt to say how deeply I am grati-fied on this mark of distinction, because I am unable to do so ad-equately. Let me may, however, that I am deeply appreciative of the honor thus conferred upon me, and I thank you for your person congratulations and kind expression of sentiment in regard to ay-self.

Her comes a more difficult part, and that is the it vitation to go to the institute on May 19th to receive the Median and certificate. Your President, Dr. Walton Lorak, has been here to see me, and I have explained the middle of a most extraording away, as I am in the indict of a most extraording regard to getting away, as I am in the indict of a most extraording regard or gover. Undoubtedly he has talked the matter over with pressure of work. Undoubtedly he has talked the matter over with you, so I will not attempt to rejeat what passed at our interview.

With kind regards, I remain, ____

Sincerely NORTH,



April 14th. 1915.

Mr. Edward P. Stettinius, Export Department, new York City.

Dear Mr. Stettinius:

. Replying to your favor of the 12th instant.

I beg to say that we are now distilling the Benzól for Toluol, and will make a shipment as soon as we obtain a sufficient quantity. I think this will only take a few days longer now. We propose using for shipments of the Tolu-

ol, steel drums having a capacity of one hundred ten (110) gallons. These are made of extra heavy steel, #13 gauge, and are welded throughout. They comply with the Interstate Commerce Committee Shipping Container Specification #5, and would cost eight dollars and forty-five cents (\$8.45) each. I propose to use the all-welded steel drums ras I believe you would not want to take any chances of leakage.

Will you kindly advise me whether shipments

of ten (10) drums at a time will he too small. Yours very truly.

The state of the same of

Fint

April 18th. :

Stone & Webster Management Association,

Stone & Webster Building, 147 Milk Street,

Boston, Mass.

Gentlemen:

I am in receipt of your favor of the tenth instant in regard to the holder oil which we received from Pawtucket and New London, and would say that our analysis shows that the is so little Bensol or Tolucl in the samples that we would not be interested.

I think that possibly the United Gas Improvement Company of Philadelphia might be able to make some use of it, and would suggest that you communicate with Mr. W. H. Gartley in care of that Company.

I thank you for sending me the samples.

Yours very truly,



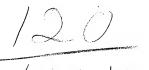
April 13th. 1915.

Jacques Wolf & Company,
Passaic, N. J.
Gentlemen:

I beg to acknowledge receipt of your favor of the 12th instant, and thank you for the information therein contained.

Do you happen to have on hand some of the Paranttrantline which you bought before the War. If so, can you spare me a sample. I would very much like to have it.

Yours very truly,



Mr. Stanley Doggett, 99 John Street, New York Caty. April 15th, 1915.

Dear Sir:

Confirming our conversation, I beg to say that I am ready to accept contract for fifty to sixty tons of Aniline Oil in equal monthly shipments, commencing June 1st, 1915 and extending to the end of the present year at twenty-nine (29) cents per pound, net, F. O. B. Silver Lake, H. J. Drums extra, to be credited if returned in good order within ninety days from date of original shipment.

As to Aniline Salt, I will accept an order for any reasonable quantity on time contract for one year at thirty-five (35) cents per pound, P. O. B. Silver Lake, H. J., containers extra.

At this price for Aniline Salt, I would allow you a 5% commission.

These offers to be open for two weeks from date of this letter. If at the end of that time you have not completed any negotiations then under way I will consider giving you have returned on of time.

Thosa Caron



April 14th. 1915.

Miss Helen Leslie Jordan Feldes,

4509 Michigan Avenus,

Chicago, Ill.

Dear Madam:

I have received your favor of the 10th instant, which has had my careful attention.

I am sure you will quite understand that we should desire to hear a trial of your husband's voice before we could decide whether his singing would be acceptable for mking our phonograph records. Generally speaking, we don't pay the expenses of singers coming on to make trial records, but I would suggest that he might go to our Phonograph Shop in Chicago, \$229 South Wabash Avenue, and see Mr. C. B. Goodwin there, and sing for him. Mr. Goodwin would then write me his impressions about the voice, from which I should be better able to judge what could be done.

Yours very truly,



April 14th. 1915.

Mr. L. J. Haberkorn, The House of Music Chatsworth, Ill.

Dear Mr. Haberkorn:

instant in regard to the records made by your favor of the 7th Haberkorn, and for your and his sake regret that we found that he records that he made were unsatisfactory leading the bear in mind that this does not imply a per or all criticism of his voice nor of his ability as a nine of the period of the favorable of the have is whether a voice is a good "phonograph voice".

You will probably be surprised to learn that out of the thousands of voices I have tested we have found only two or three per cent muitable for the phonograph. You must bear in mind that there are many requirem staffor phonograph records that you could not even dream of, as you have not had the years of experience on the technical side.

cert and opera work, and yet be an entire failure for other hospital and opera work, and yet be an entire failure for the photograph. I am sorry we shall be unable to use yet of the photograph. I please bear in mind that not a general criticism either on his wotee or on his singing.

Yours very truly,



pril 15th. 1915.

Mr. W. H. Mason.
Coke Oven Department.
Cambria Steel Co.,
Johnstown, Pa.

Dear Mason:

I have given a letter to Mr. W. E. Blauvelt introducing him to you or Bacon. He wants to look over our rlant, and I want you to give him all facilities for exemining it. He is the Engineer of the Semet-Solvay Company, and has engineered their Benzol Plant, so he is well posted. He is a friend of mine, and would undoubtedly be able to give you lots of good points. I understand that he is going to have one of his associates with him.

Thosa Calcon

Don't tell him which about your own troubles

φ.



April 15th. 1915.

Mr. J. T. Parker, General Chemical Co., 25 Broad Street, New York City.

Dear Mr. Parker:

I beg to acknowledge receipt of your favor of the 14th instant enclosing. copy of your editorial on the manufacture of dyestuffs in this country. I handed this to Mr. Edison, who has read it with a great deal of interest and wishes me to thank you for sending it for him.

I have also had the rleasure of reading it myself, much to my own edification. Yours very truly,

Assistant to Mr. Edison.



April 15th. 1915.

Hr. Andrew Imbrie, Purchasing Agent, The United States Pinishing Co.,

320 Broadway.

New York City.

Dear Mr. Imbrie:

I am in receipt of your favor of the 14th instant, and beg to thank you for the sample of German Parantraniline in the powdered form, which you so kindly sent me.

I am sending you to-night by mail, under separate cover, a sample of our

mail, under separate cover, a sample of our own product, and trust it will be received safely and in due course.

Yours very truly,



April 15th. 1915.

Mr. Thomas B. Murray, 54 Wall Street, New York City.

Dear lir. Murray:

Mr. Meadoworoft tells me that the supply of a thousand galloms a day of orude Bensol at some southern gas plant will not be ready until July. I am just writing to pay that I shall be very glad indeed to give Mr. Brady and yourself any advice I can to enable him to get the best results from this. So please command me when you are ready.





April 15th. 1915.

Dr. Walton Clark, President, The Franklin Institute of the State of Pennsylvania, Philadelphia, Pa.

Dear Dr. Clark:

I am in receipt of your favor of the 13th instant, and would say in reply that I shall be harry to have you shown through the Laboratory and the works some day when it is convenient for you to come over here.

Possibly I might manage to go to Philadelphia on the 19th of May, but just now the pressure of work is so great that it is rather difficult for me to see my way clear. I will ask you, therefore, to not look upon this as a definite promise, but I will do my best.

With kind regards, I remain,

Yours very truly,



April 15th. 1915.

Hr. George P. McCabe, 333 West 14th Street, New York City.

Dear Sir:

I am in receipt of your favor of the 10th instant, and beg to assure you in reply that in time we will have records of all the good singers, but I wish to say for your information that there are only a few of the celebrated Grand Opera Artists who have good voices. Cenerally speaking, the reputation of these artists is due to good acting and personality and very little to the quality of voice. These we do not care to record, although our competitors continuously use them for advertising purposes.

You can come over to the Laboratory may time and we will turn you over to one of our experts, who will teach you what you wish to know about the instrument. When you come, please ask for my Assistant, Mr. Headoworoft.

Yours very truly,



April 15th. 1915.

Mr. Rossiter W. Raymond, 29 West 39th Street, New York City.

Dear Sir:

I am in receipt of your favor of the ninth instant, and in reply beg to say that I do not remember ever having asked advice such as you mention from any scientific man. Generally speaking, in forming a theory, I studied the transactions of the Societies and read as far as possible all that has been done. If it looks good, I adopt it, and proceed to experiment. If the theory does not work to get me results, I run wild and work empirically, - and then I generally get results.

Yours very truly, -



April 15th. 1915.

Mrs. Norman de R. Whitehouse, Chairman, 118 East 56th Street, New York City.

Dear Madam:

I am in receipt of your favor of the 13th instant, and in reply beg to say that I am in favor of Woman Suffrage. Woman is by far the best of humanity, - the greatest moral force in the world. Yours very truly,



Mr. Stanley Doggett, 99 John Street.

New York Ci

Dear Sir.

Referring to the telephone conversation between yourself and Mr. Meadowcroft today, in which you asked me to increase the quantity of Aniline Oil from sixty (60) tons to a greater figure that you might offer for sale, I beg to confirm what I authorized Mr. Meadoworoft to tell you on the telephone.

At the time of telephoning you had made a contract for thirty-four (34) tons of Aniline Oil, which left twenty-six (26) tons out of the sixty (60) mentioned in my letter to you of April 15th, 1915. You stated to Mr. Meadoworoft that you were going West to see the Firestone Bubber Company and would like to be in position to offer them more than the twenty-six (26) tons, and I anthorized Mr. Meadowcroft to tell you that I would add nine (9) tons, so as to make a total of thirty-five (35) tons, which would make an equal delivery of five (5) tons per month for June, July, August, September, October, November and December, 1915.

> Yours very truly Thosa Edwarm



April 17th. 1915.

Lord Richard Heville, Rideau Hall, Ottawa, Ont.

My dear Lord Neville:

施设期

41.577

At my Laboratory last week I exhibited to an officer of the Dominion Iron & Steel Company a new type of phonograph which reproduces all music perfectly and without the slightest trace of mechanical timbre. He suggested that I should have one of these instruments shown to the Duke of Connaught and members of his family. Should you like to hear it, I will have one sent.

It may interest you to learn that I have recently furnished the Dominion Iron & Steel Company with a plant for the extraction of Toluol from their coke oven gases, for which I believe your Government in London has very urgent need.

Thosa Carson

Tirat

April 16th. 1915.

Mr. George H. Hemmel,

281 Webster Avenue,

Jersey City, N. J.

Dear Sir:

I beg to acknowledge receipt of your favor of the 14th instant, and would say in reply that I believe that our competitors bring out the record you mention purely for advertising purposes. Their business is built up by advertising celebrated artists, whose reputation has been attained in nearly every case from their acting and personality and not because of any superior quality of voice. Their records of these artists show how poor the voices are.

Yours very truly,



April 19th. 1915.

Hrs. A. M. Hensen, Tracy, Hinn.

Dear Madam:

Referring further to your favor of the 12th instant, we beg to say that itr. Edson has been shown the song "Minnesota", and says that he could not use it for a phonograph record, as it is usually the tune that sells a record and not the words. We therefore return the printed copy of the song he rewith.

Yours very truly, Edison Laboratory.

Knalosure.

First

April 19th.1915.

The Associated Hewsparers,
Singer Building,
New York City.

Gentlemen:

I am in receipt of your favor of the 14th instant in regard to the oartoons made by your fir. H. 2. Webster on "Gur Boyhood Ambitions". I would say in reply that I have no objections to his making one referring to myself if you wish. By boyhood ambition was experimenting with chemicals.

I should, of course, he glad to receive the original cartoon after its reproduction.

The Q Edwon



April 19th. 1915.

Hiss Bertha H. Baruoh,
Industrial Union for the Deaf,
Chauncey Hall Building,
585 Boylston Street,
Roston, Mass.

Dear Madam:

I beg to acknowledge receipt of your favor of the 12th instant, and would say in reply that a horn held in front of the grill on the Diamond Diso Phonograph and placed to the ear of the deaf person is the most powerful device for a hearing test.

We could loan you such a horn, or you might borrow one of the old type phonograph horns from one of the Edison Phonograph Dealers in Boston.

Yours very truly,



April 20th. 1915.

Hr. John G. Mahin,

104 South Michigan Ave.,

Chicago, Ill.

Dear Sir:

Replying to your favor of the 12th instant, let me say that I am not ready at this time to take up an advertising campaign on the Diotating Machine, but after a while I will get at it and see what can be done.

Thosa Chiam

April 19th. 19

Mr. Frank B. Lycae, Surt. Coke Oven Dept., Dominion Iron & Steel Company. Sydney, Cape Breton,

canada.

Dear Sir:

I am in receirt of your favor of the 15th instant, which has been read with a good deal of interest. The photos have not yet come to hand. I shall be glad to see them then they arrive.

We had trouble with our cast iron Hirzel, but we found the trouble and now both of them are working fine. There is scarcely a trace of wash oil comes over. We lifted one edge of the hig cap through the hole in the still, on all caps. This gave free vent to steam and prevents mechanical carrying over of the oil.

I am very glad to learn that you are getting such fine results, and congratulate you on the good work you have done on getting your plant in operation.

Look out for acamount

April 21st. 1915.

Massau & Cedar Streets, New York City.

and itr. Headowgroft, I beg to say that This take four hundred (400) gallows per day of your pure at 101 take four hundred (400) gallows per day of your pure at 101 to no year at sixty-tree (55) cents per gallon, 1915. I will furthed the take out to move to enter per gallon, 1915. I will furthed the take of the move of the take of the pure Henol should datch the pure to move to Octuterned, and the 90% Bennol should datch the pure is not one of the pure henol should datch the pure is not should be well washed to the pure is rade should be well washed to the pure. It is rade should be well washed to the pure to make the pure to make the pure to the pure to make the pure of the take of the pure to make the take the pure of the take of the pure to make the pure of the take of the pure to make the pure of the take of the pure to make the pure that the pure that the pure to make the pure that the

hut have no act washer at present, but I have noterious shill, but have no act washer at present, but I have ordersone, shill expect will be read, in about twelve days. In that cruft I could take 300m cruft sent and fractionate it. At the price, or outde take 100m cruft sent of and fractionate it. . That : ras would you let me have crude for this purpose.

the fractionating of the Bennol into mure Bennol and mure Coluci attended with some difficulties, as there is considerable Paraffene Hydrocarbons to contend with.

Yours versetruly,

conversion and analysis of the property of the contraction of the cont



I have telegraphed you today that a carload of crums was shipped from Pittsburgh to Johnston yesterday. These are being shipped by Un. 3. scalle lone & Company.

an going to take the chance anyway. You call remember that we have to take the chance anyway. You call remember that we have to may the Cambria Steel Company so much the glain for every multiple of the company and followed the plant. Will you plant to the plant. Will you plant to the plant with the plant of the plan

bers on your drume, while you are shill not in drums, and many then the consentive numbers, no your drums and many then the consentive numbers, no your consentive numbers, no your books, and we will sure the see mulers on your books, and we will sure to the numbers on our books at silver Lake when the drums the consenting the content of the drum of the drum with what it contains, and and including the content of the drum with what it contains, and and including the content of the drum with what it contains, and and including the process of the drum with what it contains, and and larly when they are processed by them.

Yours very truly.

I'm of Marianon of

Hard Hard State of the Control of the State of the State

C.O. to Mr. J. T. McDermott, Silver Date, R. J.

D. This ought to San Can make had not

April 20th. 1915.

Miss Mildred V. Grainger,

796 East 38th Street,

Los Angeles, Cal.

Dear Hiss Grainger:

In reply to your favor of the 9th instant in regard to the article on "Mr. Edison's Brick and Concrete", let me say that this article was a malicious attack by the Brick Industry Organ and full of false statements.

As a matter of fact, all my concrete buildings are repaired and in use, while all the brick and steel buildings were entirely destroyed by the fire.

Yours very truly,

Thoug Edwan

Hirst

April 20th. 1915.

Dr. T. Whittelsey, Director, General Laboratories, United States Rubber Co., 58th St. & 11th. Ave., Hew York City.

Dear Sir:

I duly received your favor of the 13th instant in regard to Storage Battery jars, and would say in reply that the list you have contains the only articles we know of that are safe for use for hard rubber fillers.

Yours very truly

April 22nd. 1915.

Hr. Harvey Heitman,

Fort Myers, Fla.

Dear Sir:

Your favor of the eighth instant to Mrs. Edison in regard to Zeeman has been received.

Have you in view a reliable man and wife for the place? My wife will also try and get a family.

Can you get a <u>reliable</u> woman to put things away in good shape for the summer? If so, please let me know at once.

Yours very truly

April 22nd. 1915.

Monsanto Chemican Works,

St. Louis, M

I beg to acknowledge receipt of your favor of the 19th instant, and regret that you have been obliged to redistill the Phenol. I will pay the expenses amounting to nine dollars (\$9) for this. I will instruct our Bookkeeping Department to send you a oredit for this amount.

For your information let me say that I will soon have my "souum Still in operation, and then you will have no trouble. Thus far, we have not distilled in Yanna.

Yours very truly,

Thosa Colwon

apr 11 22nd. 1915.

Gentlemen:

of the 16th instant, and beg to say in reply that I have already contracted for all the Toluol which I expect to make, and therefore am not in position to make you any quotation.

The a Edward

Hirst

April 22nd. 1915.

Mr. C. J. Ramsburg Second Vice Pres.,

H. Koppers Company,
First Mational Bank Midg.,
Dittsburgh, Pa.

Dear Mr. Ramsburg:

There is a Banker in Hew York who owns a large coal property of coking coal of very high volatility, and I sm urging him to rut up by-product ovens. He has sent me a barrel of the coal. Could you determine the quality of coke and rercentage of by-products he could get if I sent the coal to you? If favorable, I might induce him to connect up with you for the entire plant.

I am wondering whether your pure Benzol Stills are better than Badgers. We make pure Benzol and Toluol with some difficulty, although the product, such as Toluol must meet the Nobel test.

Then a Groon

Apr 11 22nd. 1915.

Mr. Shunzo Tkaki.

% Hitsen & Company
25 Hadison Avenue.
25 He Work City.

Dear She

Confirming the telephone message which I sent you through Mr. Meadoworoft, I heg to say that we can meet the Nobel Specification on the Toluch that will be made at Woodward, Alabama.

The Toluol I made for you is almost up to the Hobel, but I had to give it one more wash with acid and redistill it; then it met the Hobel Specification perfectly.

Thosa Carson

April 22nd. 1915.

United & Clobe Pubber Ufg. Cos., Trenton, B.J.

Gentlemen:

Replying to your favor of the 19th instent, I beg to say that I cannot offer any Bencol, as I use all I get for making Aniline Oil and Cartolic Acid.

About May 12th a plant in Malmulathin and to go cents I believe Andobress Chanence Nillon

Care Wa Read To

nassenst mychy

April 286th. 1915.

Clarence Dillon, Esq., W. A. Read & Company, Massau & Cedar Streets, Hew York City.

Dear Mr. Dillon:

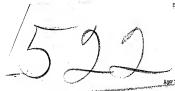
irr. Edison asked me to look up our files and send you the names of some parties who have recently inquired for Benzol. The names and addresses that I found so far are as follows:

A. E. Heighway,	25 Beaver Street Hew York. 31 Broadway Akron, Ohio.
Charles Cooper & Company-	257 Broadway New York.
Eastman Kodak Company	817 H. Second Street Philadelphia, 14
William B. Jordan, Inc.	11 Cliff Street Rew York. Cuelph, Canada.

Yours very truly,

Assistant to Mr. Edison.

P. S. Also The Standard Oil Cloth Co., 320 Broadway, H. Y. City.



April 26th, 1915.

Honganto Chemical Works,

St. Louis, Mo.

Gentlemen:

Your favor of the 21st instant was forwarded to our Chemical Works at Silver Lake. This will explain the delay in making reply. Let me say for your information that while the Carbolic Plant is built by Thomas A. Edicon, Inc., all the correspondence in regard to technical questions should be had with me .

When I wrote you on the 22nd instant, I stated that we would pay the nine dollars (\$9) expenses of redistilling the three (3) drums, but omitted to say that we would render a credit also for the thirty-five and one-half (35 1/2) pounds of Phenol lost by the distillation. I will have our Bookkeeping Department send a credit through for this, and beg to ask that you kindly accept my apology for the omission.

I note that you will have to redistill the drum which was invoiced March 30th. When you have redistilled this, please send me a memorandum of the expense and the loss.

Yours very truly,

April 27th. 1915.

Dr. Robert Brakine Ely, Direct

The Civio Forum, 147 West 48th Street, New York City.

Dear Dr. Bly:

Mrs. Rdison and by myself. You will set that ires report by list is made in two divisions, one list is made in two divisions, one land not each the other for general andtence. If it is peculiarly not have been so compy boxes on the she would very much list to have her guests occupy boxes on the lower tier.

you will see that I have bracks the list headed "For Boxes", gether. Mrs. Edison would like to have brack that are bracketed coount boxes together. Dracketed coount boxes together. The bracketed coount boxes together.

form, boxes, and general auditine. I trust the most make my one of them too extensive. So far as the most make my one of them too extensive. So far as make my the boxes on my list, they may be ground according to your convenience in boxes on the upper tiet, unless you wish to dispose ventione in boxes on the upper tiet, unless you wish to dispose of them otherwise.

In making out my list I had not included names in making out my inst I near not included names for the platform that are in your list, such for instance as Dr. Dr. Steinmets, Frof. Zennelly, Mr. Coffin, Mr. Ford or Mr. Martin.

Trusting all of the above will be satisfactory, I

remain,

Yours very truly.

Assistant to Mr. Edison.

5 April 28th.

Cambria Steel Company, Nohnstown, Pa.

Gentlemen:

Our Mr. Mason sent handony of the application for membership in the Cambria Matual Benefit Association with clopy of the Constitution strached, and informs me that your Company requires all workmen to belong to this Association and pay dues of one dollar (31) per mouth, you paying in about the same amount. According to the Constitution the employee receives certain benefits in case of sickness or accident.

my men on your payroll and pay them direct, charging the same to monthly, and then all workers and the rall we reduce to belong to the Association and receive all its brafits, and I would be relieved of liability for accident. Under this arrangement, the Ennager of my plant would have full privilege to hire and discharge men, and set their rates etc.

I understand also that a total limitation of regment by the Association to worken or their representatives for death or remanent disability is one thousand dollars (\$1,000), and that if make the arrangement with you, as above outlined, you wish me to expect to protect you for any duagment obtained by an employee or tile representative for over one thousand dollars (\$2,000).

of your counteous offer to have my workens put on your payrell, you paying them direct and charging to me monthly, and requiring them to belong to the Association, as above mentioned. I shall be glad to have you tarry this into effect at once, and agree on my part to motest your for any excess over one thousand dollars in your that you may be compelled to pay on any indoment obtains by one off my employees or his representatives by reason of death or premanent disability.

Yours very truly,

Aust

April 28th. 1915.

J. H. Plummer, Esc. President, Dominion Iron & Steel Company, Toronto, Ontario, Canada.

Dear Mr. Plummer:

In accordance with your request I placed the orders for the Badger and Hirsel Stills for the Sault Ste. Marie Plant. In doing so, I have acted as your agent in order to expedite the construction and delivery of the Stills.

I telegraphed you yesterday as follows:

"You may now place confirming order direct with E. B. Badger & Sons Co., Boston for two Stills I ordered for you. One Still eight weeks, one ten weeks. Ask them send you regular written proposal."

I shall assume, therefore, that you will sign a contract with $\mathbb R$. B. Badger & Sons Company direct for these two Stille, thus relieving me of any financial responsibility in regard the reto.

order for two of them with the shore that make then, and shall be orliged if you wish the shore that make then, and shall be orliged if you will be not shall be or the shall be or the shall be the shall be or the same, the shall be or the shall be or the same that the purchaser of all these Stills is the Forento Chemical company, tid, of which you are vice President. I have not looked of their rating, but would be perfectly satisfied with your personal guarantee if you will kindly give me this.

Yours very truly,

Thosa Edwarz

on a construction of the continuous states are also make an experience of the continuous states and the continuous states are also as a continuous states are a continuous sta



April 28th. 1915.

Mr. Henry L. Doherty & Co., % Henry L. Doherty & Co., 60 Wall Street,

Dear Mr. Doherty:

I beg to thank you for your favor of the 27th instant, enclosing a telegram from the Pacific Gas & Blectric Company, for which courteous attention please accept my thanks. Unfortunately San Francisco is too far away to enable me to utilize the Benzol. The freight would make it prohibitive. I return your telegrem herewith.

Yours very truly.

what I camed understand about drip of whis= Why do gas Coo self Drip is, why can't they pass of again the not enacted just as 1938 as the original oil most of the il I new the Elle passiones & november

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April 30th. 1915.

Mr. B. G. Liebold, Assistant to HENRY FORD, Detroit, Mich.

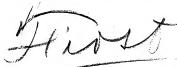
Dear Mr. Liebold:

I am in receipt of your favor of the 27th instant in regard to the letter from Mr. Morgan, as to the dinner which he wants Mr. Edison and Mr. Ford to attend.

Mr. Edison would have been quite satisfied to go if Mr. Ford wanted to, but he rather suspected that Mr. Ford did not want to spend the time on it. We will therefore drop the matter where it is.

Yours very truly,

Assistant to Mr. Bdison.



April 29th. 1915.

Rabbi Stephen S. 1 New York City.

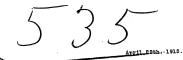
My dear Sir:

Unfortunately your favor of March 8th to Mr. Edison, together with a memorandum indicating his reply, were mislaid, and has just come to light.

Mr. Edison says that he does not see one out of a hundred that we make. He will make investigations of the matter on which you write him.

All the Motion Pioture Manufacturers get complaints of this kind from sensitive people, mostly from the Irish. One Irish Society tried to get an injunction to prevent the exhibition of a certain film that was made by one of the Manufacturers. Mr. Edison says that it would be very poor policy for the Manufacturers to do anything that would offend their oustomers.

Yours very truly.



Mr. Stanley Doggett, 99 John Street, New York City.

Dear Sir:

I am in receipt of your favor of the 28th instant asking how soon in May I shall be able to make shipments against your order. All I can say at this moment is I will do the very best I can to get them out at the earliest possible moment. You must bear in mind that the plant is under construction, and it is a pretty difficult thing to set a definite date to begin deliveries.

I have just learn that the General Chemical Company is all sold up on Aniline Oil, and I think you will find they are not so clamorous for low prices as they were.

Yours very truly,

May 1st. 1915.

M. Felix Binder,
Hotel Lafeyette,
9th St. & University Place,
New York City.

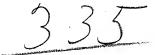
Dear Sir:

I am much pleased to receive your favor of the 30th ultimo and to learn that you found the sample of Phenol satisfactory for your purposes. When my new Phenol Plant comes into operation about the end of this month, I shall be able to make it with a little higher melting roint, as it will all be distilled in vacuo.

You were making inquiry yesterday about the name and address of the concern that could supply Condensite, and I forgot to give it to you. It is the Condensite Company of America, Bloomfield, N. J.

Yours very truly,

13. Lamputered in apportante to make



April 30th, 1915.

Henry L. Doherty Operating Company, 60 Wall Street, New York City.

Gentlemen:

I beg to report to you in regard th the following samples of drip oil and drip water which have been sent by your Companies to me. In testing them I find as follows:

Lincoln Gas & Electric Light Company, Lincoln, Nebr. These samples show less than 3% of Crude Benzol and Toluol together.

Meridian Light and Railway Company, Meridian, Miss. These samples are water and contain no Benzol or Toluci.

Citizens Cas, Electric & Heating Co., Mt. Vernon, Ill. Both samples are water only.

Grand Rapids Cas Light Co. Grand Rapids, Mich. These samples are 64% water and contain less than 6% of crude Benzol and Tolucl. together.

Bristol Cas & Electric Co., Bristol, Tenn. Both samples are water and contain no appreciable Benzol or Toluol.

Montgomery Light and Water Power Co., Montgomery, Ala. Both samples are water and contain no appreciable Benzol or Toluci.

All the above samples do not show sufficient Benzol or Toluol to be interesting to me.

I thank you, however, for having these samples sent to

Yours very truly,

- contrator and the supplemental statement of the supplemental sta

General Letterbook Series Letterbook, LB-104 (1915)

This letterbook covers the period April-June 1915. Most of the correspondence is by Edison and William H. Meadowcroft. Many items pertain to Edison's benzol absorbing plants in Pennsylvania and Alabama; his sale of toluot to the British government; and business conditions during World War I. There is also correspondence regarding the technical and commercial development of phonographs and recordings, including the introduction of Edison's Telescribe system for recording telephone messages. Additional items concern Edison's opinions about Germany, the sinking of the Lusitania, and the war, his attitude toward the Leo Frank case; his support for prohibition; and his public appearances. The correspondents include investment banker Clarence Dillon, longtime Edison associate William H. Mason, Edward R. Stettinius of J. P. Morgan & Co., and representatives of Mitsui & Co., an investor in Edison's benzol businesses.

The spine is stamped "Letters" and is marked "T.A.E. from April- 30-1915 June- 18- 1915." The number "42" also appears on the spine. The book contains 697 numbered pages and an index. Approximately 15 percent of the book has been selected.

10adsit, H. B. 18-564amboy Ink works 69-221 alden Mills aken, J. S. 84allison, a. 102-141andrews, W.S. 103adler, St. B. 134amer Can Co. 136-418allen, a.a. 178gover grahitect, 207amer. Printing Co. 2/3-Atlanta Hosiery Mills 220anderson, B. Fr. 243allen, S. 26/altshul, v. I. 363abbott, J.O. 344amer Ink Co 388-391-392-561-638-685gmer Oil & Supply Co. 393ashbrook, L. B. 394-Jame Storiery Mills 417-524-645adams, J.D. 105antolini & Co, D. 5-13anderson, J. L. Usionation Cotanteraltaling 563alpunte, Miss a.D. 565aide to the Commandant 604ackerman, a.

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Baker. Chem Co.	83-	
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Bibb Mfg. Co.	376-	
Bauman, B.	420-	
Bain, J. P.	421-	
Birch, W. H.	450-	
Bamford Bros. Mfg. Co.	452-	
Bonte, S. W.	493-	
Baily, W. J.	546-	
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Cooper + Co., Charles 21comas, a. 31-Connerville Blower Co. 41copeland, Guild a. Corostizaga, J. D. 73-Cochran, 9. 84-Cooper, Or. 78-Conlei, C. 98-Committee of One Standard Columbia Riberry & carlow Mfg. Co. 106-1.38-Clark, W. Cone, J. St. 186-264-377-Clifford, St. B. 390-455-Crawford, E. 443-Commanding Officer 453-Cooling, 4. B. Cross, J. C. Clifford, C. R. 528-524-540-Clifford, Mrs. J. P. 583-Coulson, Miss St. N. 584-Camerons J. 9. 585-Cameron, Mrs. L.J. 6/2-Crankhite Co, L. M. 6/3-Crushman, J. 694-Crother, S

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Deerhaen, Mrs. M	6/5-
Dawson, S. D.	620-
Del Negro, J.	637-
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12-Giuliani, a. U. 32-Gibson, Miss. margaret f. 74-97-Goodwin, C. E. 93-Gruhl, C. 109-Gaunt, J. 110-111-189-266-Girenheimer & Co. Garley, Miss V. C. 113-Alobe automatic Sprinkler Co. 154-Gardner, C. St. 155-Lodrich Co, B. 4 118-632-Grand Bakid sticky I by Rogher Co 267-Gelty, ON. J. 391-Gebhardt, E. G. 3/9-Gardiner, Miss 4. 4. 320-Gingras, St. a. 336-Garvey, C. 337-Gray, G. 338-Gen Clectrical 348-Guidley, J. L. 399-Talbrary, J. 429-Gade, G. 533-Goodwin, F. Sross, J. S. 534-572-5-43-German Gmer Car Co. 582-Strassl, E 6/4-Goldberg, S.

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60-Stanburger, C. Steney, W. R. Stalland Broz. 227-270-271-254-Halvorson, G. P. 269- 510-Steyden Chem. W ks. Steignay, A. E. Sherbet Bros, 272. 293-296stall, N. 27 390 Heymann, W. Stayden, H. J. 37/-380-Harwood, H. R. Stellmuth, C. 401-402-430-Sterring, Mrs 9. J. 430-Starrey's Lake Lupply Store 587-

90-Stibbs, P. C. Stoag, Min L. M. Strucking, C. L. Holden, St. D. Styde, a. D. Sturst, M. M. 116-268-156-215-253-Stoation, C. L. Sticker, Mrs. M. S Styers, G. a. Stutchinson, G. Holyer, Miss M. E. Hossiman. 292-294-295-339-379-400-Hoseman, J. D. Hoffman, Or. G. Howell, N. E. Howell, I. J. Honig, C. a. 488-494-495-536-

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23-Jackson, Gerald B. 61-I sensing, J. 1). Inman, c. R. 117-209-462-633-Imbril, a.C. Ingersoll, L. R. I reland, Mrs W. 297-43/-461-Insull, S. Innis Speiden & Co. 600-157-James, R. J. James, R. 4. 341-Jordan, W. C. Johnston, C. Jennings, E. P. Jensen, Mme B. 403-463-537-568-

King, Frank C. 9- 506-Kammerhoff, m. Koven, + Bros. L.O. 46-Xlipsteing Co, a. 75-Kuzdo, N. 118-Xelly J. F. Yelly-Springfield Fire Co. 139-174-299-509-562-Keith Car Co, 140-Stey, or St. Liek, Miss L. Kelly, J. J. Kalvin, L. 190-141-Kovats, Ger. S. J. 342frances, J. 9. 404-Glenan, E. C. Slor, 9. E. S. 432-Kaufmanne Sons Co, D Kith, O.S. 464-588-465-.466-King, I. J. F. Kugler, M. C. 528elly, c. Yung , G. A.

24-Lee Tire + Rubber Co. 62-Linder, L. 76-101-Lober, J. B. 91-Lowry, C. a. 92-Lingwall, P. 120-La Belle, II. 121-216-Liebold, C. S. 13/-Lininger, L. 146-193-Loeb, L. 321-Leonard, J. Laddey, P. L. Laird, C. St. 343-144-38/-Lucas, F. E. Laddy Miss G. Lieb, J. W. 518-539-540-Loke, a. D. 1541-Lindeman Good Finishinglo. 589-Lennig & Co, C. Libak, M. Lel, N. M. 654-655-681-Lunham & Moore

33. manhein, arthur W. mark, Isaac Mazer, D. 49-521-594-Mason, N. 16. 63-Mac Gregor, Miss S. J. 78martin G, L. main Betting Co. 170-175-489-Mason, M. St. 171melger, C 179-Meurer, Stell Barrel Co. 229-1 Mallinch rodt Chem Wks. 301-Maxim Chem Co. 304-347-Meyer, a. 3/2-Marden, R. F. 360malloroy, Or. S. 35/mash, D. B. Malt Product Co 405-433maline mills 470-619martin, & C. 441maywald, F. G 496matthews, J. W. 575marstellin, F.S. marcy, Miss of 544-545-Mac Vinnor J. 660menstadter, J

50-242-Murray, J. E. Morgan e Co, J. P. 94-196-210-273-345-349-407-408-468 469-507-590-658-135-592-Miterie Co, Monsanto Chem. Who 195moore, C. 106-245-303miller, W. St. 130-382-591-Montgomery, C. R. 300-Morgan, E. B. 3/3murphy, 350-Morrow, W. St. 366-434-435-514-5-42-5-46-5-93-656-Mount Stoke Finishing Co. 654morrison, G. F.

Me Sill Metal Co, 99mc detcheon, R. W. 194-Me Donough Oce & mining Co 197-Mª Donald, A. Mª Cauley Dypung (r. bis. ML Alphin, C. Or. \$ 28-302-446m= Jay, C. B. 348-543me millan, J. C.
me Coy, F. J.
me Mahon, J. R.
me Mahon, J. R.
me Connell, J.
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me Connell, J. 406-473-657-Mc nat. adjustment Co, 198nickeleburg Bros. Co. 20/neumann, J 246-Zeumiller, W. 274-Mers, Miss &. New York Stevald Newbauer, J. M. 383-474 595norton, J. H. 621-Horgaard, C. W. Merersink Dyeing Co. 691-Ohio Salvanizing & Mfg. Co. Ogile, J. E. 217-256-Owens, C. J. Orion xnitting Mills 352-546-5-47-O Shear J.

Purolene Disinfecting Co. 17-132-211-212-490-560-Plummer, g. H. (Oice Pres.) Plimpton, H. G. 35-Pietrosimone, angelo 79-232-Prosseng Brickner 122- 322-Parker, J.J. 181-182-370-Phipps, C.C. Pardal, Mrs. J. B. 218. Oroudin, J. B. 233-Ourker, R. W. 257-66/-Patterson, Miss F. 258-Pinney, C. B. 259-384-Pullman & Itevens Queen city specialty Co. 522-575 Groudfoot comm. Gency Bennack, G. B. 576-512-Parker, E. G. 175-Parsons & Petit 305-Powell, Fr. L. \$06-Palmer, C. S. 353-Osch a. Y. Oattan Paint Co. 409-436-Parker, Dr. J. 434 Peoples Mortgage Co. Pearce, M. S. 438-475-Progress Steel Co.

Pellegrino Ponecorvo 4 G, P. Dierson, A. Receion, a. Parky of Carkyte Co. 634-662Ramsburg, c.f. (2 nd Viu Pres.) 14-386- 598- 674dunnyme de millo, Inc. 26-235-Republic Rubber Co. Rose, S. S. Richardt, miss M. C. Richard & Co, C. B. 201-Ramsay, W. G. 219-Role Brundage 234-Rock Product and Building Me 236-Rockhill & victor 276-Pailroade Clectrical Supply Co. 323-Qushmore, Q. 362-Romano, L. 367-Rockwood mills 410-Robinson, Mrs St. S. 476-Beeve, J. So 477-Janges, C. T. 494-498-Jaines, F. 499-Rodrignez, eynolds, C. C. 549-Rolfson, Mrs C. Lichardson, C. 9. Beece, C. C. 577-Ruchstuhl F. W. 599-Renfrew, Mfg. Co 665-Rardleman Stociery Mills Ca

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81-Lailsbury, C. a.
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Stephens, ward Stieglitz, w.7. Stone, Miss E. K. Safter Bil. Stone, Miss E. S. 124-203-Snowber, J. L. Stamp, Miss F. B. Sleicher, J. a. /33-Sitterley, J. E. Swain, Mrs. Gr. S. 160-Spatel, L. C. Stoddart, J. 309-Simonds, Miss J. M. 3/0-Std. Griline Products 326stevens, J. C. 333-Stone, F. J. Stumpf, Rev. J. St. 411 Sutton, Mrs M. 448-Swiss Colours Co. Stephenson, Mrs. R. 483-484-485 Stetlinius, C. P. 480-Stafford, S.S. 601-Steinert, C. M. 514-Swinehart Tire & Rubber Co. Societo guanima Introinis C 554-Singer I. 626-Suffolk Xnitting Mills

635-Standard Noviery Mills Smyth, S. D. Simpson, M. Swiss Colours Co. Stockwell, H. E. 669-670-67/-

Jaylor, E. F. 53-57-176-Takaki, S. Taltarall, J. B. 95-Tennessel Coffee Co. Thomas Co, Tr. St. 161-239-Theakston, St. S. 260-Inego, C. a. 277-Tennant Sons Co, C. 28/-Trussed Concrete Steel Co. 327-Textile World Gecord 328-Toms, J. E. Todde Co, J.S. \$54-4/2-Townsley, M. Turner, S. a. 578-627-Jurl fron & Car Co

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White Management Corpt . J. J. 29wernersville Hosiery mill 68-Whitehouse, Mrs n. R. 127-204-413-Weber, L. E. 108-Werner, a. F. 165-Wallace, Miss of & 240-372-628-Weatherall, E. H. B. 3/1-West, D. Gr. 6. 329-Weightman, E. P. 33/_ Walker, miss L. L. 357-Orestendorf, J. P. 414-Welbourne, Vr. E. 442-Walker, C. C. 503-Walz, S.C. 557-Waldron, B. M. 158-Waterman, F.D. 604-Wayne Spitting miles 605-Warner, B. J. Wadleigh, J. O. 606-629-Wagner, a. F. 643westbury, St. 683-Wardlaw & 9. 693-White Far Co,

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Wirt, miss. m. wolgast, c. ? 30-Wildman, Edwin (Pres.) 37-Wilson, H. E. orall, D. R. 5-4-67-Wirt, C. 164-Williamson, C. C. worden, Vr. J. 205-278-Woods, C. E. 330-Wilhelm Co, 9. 387-Grood, M. II. Grolfe Co, J 486-502wyatt, Ir. 104worth, n.C. 556-Winkler, & Bros , & 574-Woodmansel, Mrs M. Miarda & Co, J. C. 636-

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Young, J. Yaiser, B. Young, Co. R. York & M. york Snitting Mills Co. 255-385-491-492-24/gerr, B. Ss. Junsser, Mr. 332-



April 30th. 1915.

Mr. E. F. Taylor,

1212 Bluff Street, Keokuk, Ia.

Dear Sir:

Mr. Edison requests me to say that he has had a rough search made by our Legal Department to see if anything like your device has been patented. The only thing that the searcher has found is a French patent #547.101. This shows a casing around the speaker, extending down to the record. This would prevent your obtaining any broad claim, but the searcher thinks that some kind of a claim could be made.

Yours very truly,

11/2 1 47 77

Assistant to Mr. Edison.



Mr. F. K. Babson, 19th St. and California Ave., Chicago, Ill.

Dear Mr. Babson:

I am in receirt of your favor of the 29th ultimo in regard to hr. Soott, and in reply beg to say that I have not disoharred him. I investigated through another party, in fact through two parties, and am assured that Soott has not lied to me all the time and that be believes recitals eell the goods.

that fl.000 properly spent in recitals is equal, in the case of the Diamond Disc, (not a machine like the Victor), to \$5.000 the diamond Disc, (not a machine like the Victor), to \$5.000 the diamond Disc, Int me mention a case in point. There were six forms in the discount of the diamond of

Yours very truly

Thos a Edwari

Aust

May 5th. 1915.

Mr. Guild A. Copeland, % Boston Daily Advertiser, Boston, Mass.

Dear Sir:

I am in receipt of your favor of the 30th ultimo, and beg to say in reply that at the present I could not find time to write anything. I am trying to help your New Empland friends out in chemicals and dyestuffs while Germany is running amack, and therefore cannot collect my thoughts for the writing of an article.

Thosa a Edwar

Friend

May 5th. 1915.

Canadian Smelting & Refining Co., Ltd., Orillia, Ontario, Canada.

OFILIA, Ontario, Sandas

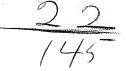
Centlemen:

I received the sample of the crude mixture, and have tried it out. I feel pretty sure that I can work it up for my process, but it will take some time to determine definitely.

In the meantime, will you please let me know at your early convenience what quantity of this crude mixture can be relied upon for a continuous surply. Please also quote me the lowest price you can make on it, F. O. B. at your plant. I will find out about the freight.

Yours very truly Ohas a Edwarz

Price bung on Cobalt - ni Content.



May 4th. 1915.

Mr. Stanley Doggett, 99 John Street. New York City.

Dear Sir:

Replying to your favor of the third instant, I beg to say that everything now looks all right for shipments to go forward by the 20th of May. We have the Bentol and Acids, and the Plant is well under way.

Yours very truly,

quest

May 5th. 1915.

A. Klipstein & Company, 654 Greenwich Street, New York City,

Gentlemen:

Your favor of the first instant to my Chemical Works has been forwarded to me. I beg to say in reply that the 5.000 gallons were water white, but unfortunately, by mistake, put into a tank that had not been thoroughly wanhed out, and so got colored rather redish. We will send you a sample. We want twenty (20) cents per gallon for it as it is, containers extra, delivered F. R. R. Fersey City.

Thosa Edwon



May 5th. 1915.

McGill Metal Company, Valparaiso, Ind.

Gentlemen:

I have seen your advertisement of "New Process" McGill Metal Castings, and would like to have you send me any one of your pieces polithed ready for plating, with gold or other metals. You might also send an unpolished piece as it comes from the die. Possibly we can do some husiness with you.

Please also send me the folder referred to in your advertisement, and send direct to my Assistant, Mr. W. H. Headowcroft, at this address.

Yours very truly,

Sinst

May 4th. 1915.

Mr. D. R. Wolf,

12 Madison Avenue, Detroit, Mich.

Dear Sir:

Replying to your favor of the 1st instant, I beg to say that we have never had a demand for records of ripe organ music. I am always ready to consider suggestions, and therefore if you will send me a list of a dozen or so selections particularly adapted for ripe organ, we will try and make a trial discrepant of two of such selections.

Yours very truly

39

May 5th . 1915 .

F. B. Badger & Sons Company, 63 - 75 Pitts Street, Boston, Mass.

Gentlemen:

Mr. Meadoworoft related to me the substance of the conversation over the rhone between your Mr. Campbell and himself in regard to the larger Totill.

I understand that you recommend a large Still being made with cast lron, column for distilling the crude Benzol, as it will last longer and generally be more satisfactory.

I understand that you will furnish cast iron column to inches diameter, with 30 plates, Dephlemator and all other parts of the Still, except the kettle, for thirty-nine hundred fifty dollars (\$355).

I also understand that you will furnish a column of sheet steel, 36 inches diameter, 30 plates between flumges, Dephleymator and all parts excepting the lettle, for three thousand and fifty dollars (\$3050).

You state that the earliest time of delivery is ten (10) since my fire and use such outside shore and get your me then doing author. Were since my fire however the thore and get your morphists to continue me the me my fire linewe set in that I have been able to continue shore and the line which the thirt I have been able to continue shore the line and in a very short time. If you could make delivery in five weeks, I should be very much inclined to place the order. Please advise me about this.

Thora Edwarn

25 I have fored as of made for the to sent story 40" 30 sections 20 12 do not like to considerable lease in oney but 2 do not like to considerable lease in oney fur 2 do not like to considerable Crossing & the most little and

Just

May 5th. 1915.

Er. Douglas Dobbins, Pranklin, Ind. Dear Hr. Dobbins;

I beg to acknowledge receipt of your favor of the first instant, enclosing a poem entitled "Ye Sage of Henlo", which I have read with a great deal of interest and gratification. I do not see any objection to your publishing the poem if you see fit to do 80.

Let me assure you of my appreciation of the kind sentiments expressed.

Yours very truly,

Ahoni Cham

May 6th. 1915.

Hr. M. M. Blackman, The Phonograph Company, 1012 Grand Avenue, Kansas City, Mo.

Dear Mr. Blackman:

You made a curve of the Lyon & Healy business, and I am desirous of ascertaining whether this curve is made on retail salws in Chicago or does it include any wholesale transactions.

Awaiting the favor of your

reply, I remain,

Yours very truly,

Fix 141

May 6th. 1915.

Mr. C. E. Coodwin, The Phonograph Company, 229 So. Wabash Avenue, Chicago, Ill.

Dear Mr. Goodwin;

I am in receipt of your favor of the 30th ultimo in regard to Mr. Erwin J. Feldes, whose voice you recently heard.

If you think he really has a fine voice and can interpret well I would pay his expenses to liev York and hack to Chicago so that he could make a few trial records. If there is any doubt about it, I don't want to do this, as I am crowde? at present on money matters. I hand you herewith a letter I received from lirs. Feldes written after her husband had sung for you. Please return this to me.

Mr. Blackman of Kansas City showed me a curve of Lyon & Healy's sales for 1914. Cannot you give me a corresponding one so that I may compare them.

Thos a Edwar

7101

May 6th. 1915.

Mr. John B. Lober,

Land Title Building,

Philadelphia, Pa.

Dear Mr. Lober:

I am in receipt of your favor of the 29th ultimo, in regard to your proposed membership in the Engineérs' Olub, of New York.

I have not yet been called upon to express an opinion as to your fitness for membership, but shall be glad to do so favorably when the the reference paper comes to hand...

Thosa Edward

Sist

May 6th. 1915.

The L. Martin Company,

81 - 83 Fulton Street,

New York City.

Gentlemen:

Your favor of the 4th instant in regard to your new hydrocarbon called "Dylektrite" has been handed to me . I shall be obliged if you will kindly send me a sample. In order to make sure that it will reach me promptly, please address it to My Assistant, Mr. W. H. Meadowcroft. at this address.

Bhos a Cotis on

turst

May 10th. 1915.

Mr. W. S. Andrews, Consulting Engineering Department, General Electric Company, Schemectady, N. Y.

My dear Mr. Andrews:

I suppose you really value it. Edison's own personal memorandum more than you would a formal letter conveying the substance the reof, but signed by me. Inasmuch as you are one of the original family, I am going to let you have your letter with it. Edison's own memorandum upon it.

I am sure that you enjoyed the ceremonies the other night, and only regret that I had such a brief opportunity of speaking to you. The self-exciting Ceissler of the very interesting. I was not sure whether you intended it as a present for life. Sais on or myself. Anyway, I would be glad if you would write me a little note concerning it, and then I will show it to him, and, if it is your wish, give, him \$2.

With kindest regards, I remain,

Yours very truly,

Assistant to Mr. Edison.

Endowe.



May 20th. 1915.

Mr. W. Everett Baker.

1517 Van Buren Street, St. Paul, Minn.

Dear Sir:

Replying to your favor of the third instant, let me say that I believe in the prohibition of all intoxicating liquors except beer. It is my opinion that full prohibition is too sudden to be practicable. Beer will serve all the requirements. I think, however, that the alachol in beer should be reduced, legally, say from 3 1/2% to 2 1/2%.

This I believe would do away with all the bad effects of the liquor traffic. Man will have to become a more civilized being (as illustrated by the war now in progress) before total prohibition can be made effective. This would take a great many years.

Thosa Column



May 10th. 1915.

Mr. J. Caunt, 24 West 50th Street, New York City. Dear Mr. Caunt:

I am in receipt of your favor of the 7th instant, and regret to learn that the seats I was able to give you were no far back. These were sent to me after other seats had been regularly assigned to our recycle, and they were all I had. If I had known of your coming, I should of course have been glad to have arranged for better seats, but as it was I did the best I could.

I must have changed in appearance wonderfully since you saw me that you did not recognize me on the platform. As you will recall, ire. Edison sat right behind her hustand. I was on the thrd chair to her left, but being such a little runt perhaps, you did not notice me. However, I was there and enjoyed every minute.

Yours very truly,

The

May 10th. 1915.

Miss Louise C. Hasg, 178 Clinton Avenue, West Hoboken, N. J.

Dear !'adam:

I am in receipt of your favor of the 4th instant in regard to the Relgian lady, lime. C. Nymael, and thank you for calling the matter to my attention.

I shall be pleased to have time.

Eymael go to our Recording Studio at \$70 Fifth

Avenue, Hew York and see Er. Walter H. Miller,
the Manager, who will take a trial record of her
voice and send it over to me for my personant
hearing. We are on the lookout all the time for
good voices, and if she can rake acceptable records, we shall be glad to make some arrangement
with her.

You may show Mr. Miller this letter.
Yours very truly

Thos a Edwar

F12.10

May 10th . 1315.

Mr. E. C. Liebold, Secretary to "ENRY FORD, Detroit, Mich.

Dear Mr. Liebold:

I received your favor of the 5th instant in due season, but have been so extremely busy that I have not replied promptly.

I am sorry that the long telegram which I sent by i're. Edison's instructions to i'r. Ford at 66 Edison Avenue, Detroit did not reach him. Had it been left to me, I should have telegraphed to you, but of course I could only act according to iirs. Edison's instructions. However, "All's well, that ands well", and ibr. Ford came on and enjoyed the occasion. Should such a contingency arise again, I shall take the precaution of repeating the message to you.

I shall ask the Western Union to refund the charg on this telegram. It may be a matter of interest to you to know what it was, and I send a copy of it berewith.

Yours very truly,

Assistant to Mr. Edison.



May 10th. 1915.

Dr. T. J. Parker, 5 General Chemical Co., 25 Broad Street, Hew York City.

Dear Sir:

On behalf of Mr. Edicon I want to take advantage of your kindmens and ask you again about your experience in the use of Satireter in nitrating Bensol. I understand that the sluggishness of the reaction necessitates a higher temperature and a longer time, but would ask you especially about the recovery of the Mitrobenzol from the thick slush formed during the nitration. Have you found it necessary to dilute the reaction mixture with water to effect a separation or could you draw from your experience any other less disadvantageous method. I will appreciate throughly any advice you may be able to give me on this point.

With the very best thanks, I remain,

The August

FINAT

May 10th. 1915

Mr. August 7. Werner, Sedalia, Mo. Dear Sir:

I have received your favor of the 6th instant, the contents of which have been carefully noted. Of course, you quite well understand that we cannot form any judgment as to the availability of either your or your daughter's voice for our records, without hearing a trial. We do not pay the expenses of singers coming to make trials, but if you or your daughter ever visit New York, you may call at our recording Studio at \$79 Fifth Avenue, and see the Manager, ID. Walter H. Miller, who will take trial records of your voices, and send them over to the Laboratory to be heard.

Est

May 11th. 1915.

Mr. Walton Clark, President, The Franklin Institute, Philadelphia, Pa.

My dear Sir:

Allow me to thank you for your kind invitation to dinner and afterwards to The Pranklin Institute on the evening of May nineteenth, and to say that I accept the same with pleasure.

Yours very truly

Thos a Edwon_

FIRESTA

May 11th. 1915.

Herr Fil. Dr. Helmer Key, Svenska Dagbladet, Stockholm, Sweden.

Dear Sir:

In reply to your question let me offer the opinion that after the conclusion of the war the scientific men of all countries will co-operate as before in the cause of progress and culture.

When men hate they cannot think correctly. The organs which adjust the working of the brain to the environment do not co-ordinate, and men camnot arrive at correct conclusions. When hatred subsides, the organs regain their equilibrium and the mind can once more draw correct conclusions. I believe that the scientific men will reach this stage very much quicker than other members of the population.

J. ... J.

May 12th. 1915.

Mr. W. S. Andrews, Consulting Engineering Dept., General Electric Company, Scheneotady, N. Y.

My dear Mr. Andrews:

I beg to thank you for your favor of the lith instant, and also for your kindness in presenting me with the self-exciting vacuum tube. If Mr. Edison would like to have one of these I will let you know a little later.

I am sorry to say that I cannot mention any man who would fulfill the requirements mentioned in Mr. Flannery's letter. I am somewhat out of touch with the general run of things, as I spend all my time out here in Orange. Have you thought of referring Mr. Plannery to the Employment Department of the National Electric Light Association or American Institute of Electrical Engineers? I return Mr. Flannery's letter herewith.

With kind regards, I remain,

Yours very truly,

Assistant to Mr. Edison.

11111

May 12th. 1915.

Mr. R. R. Bowker, Glendale, Stockbridge, Mass. My dear Mr. Bowker:

I have received your favor of the 6th instant, and regret that you were not able to be in New York last Thursday evening, as I should have been glad to greet you with many other of my old friends who were present.

Let me thank you for the kind sentiments you express toward me.

Yours very truly,

FILTIA

May 12th. 1915,

Miss Vallette De Long Smith, 14 Ravine Avenue, Caldwell, N. J.

Dear Madam:

I am in receipt of your favor of the 7th instant, and would say in reply that an enormous number of requests for donations of phonographs and records are made to me, and it would be simply impossible for me to comply with them, as my company would soon be bankrupt.

Once in a while we make a special concession, and the case you state its such a one that I think we would be warranted in considering something. The best that I can do would be to let you have one of our Amberola X machines with what cylinder records you desire, and sell the same to you at cost, which would be 50% off the list price.

EMI

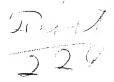
May 12th. 1916.

Mr. F. W. Dra Goo, La Porte, Ind. Dear Sir:

Replying to your favor of the 7th instant, I beg to say that we now have several devices for increasing the volume of sound on the phonograph, but they are not of a sufficient universal character as to take the whole range of music and work satisfactorily in the hands of a careless rublic.

Inasmuch as phonographs are used in homes, where rooms are small, the present volume is found sufficient, in fact, too loud for some people, and we have been compelled to put on a muting device.

Yours very truly,



May 12th. 1915.

B. P. Ducas Company,

35 South William Street,

New York City.

Gentlemen:

Replying to your favor of the 10th instant, I beg to say that at my Benzol Flant at Johnstown, Pa. I have several thousand gallons of Solvent Maphtha, but its a little reading in color, and I shall have to redstill it.

If the color is not objectionable I could have a chimment sent to you from Johnstown at a price of twenty (20) cents rergallon, as it is. The price would be twenty-five (25) cents per gallon & price that it is the price would be twenty-five (25) cents per gallon & price it is in case, but returnable for credit, if in good condition, if we receive them in ninety days from date of original shipment.

May 12th . 1915 .

Mr. Howard B. Holden, Universal Sand & Gravel Co., 1015 Dime Bank Building, Detroit, Mich.

Dear Sir:

I am in receipt of your favor of the 6th instant, enclosing two dippings from the Detroit Free Press. Let me say in reply to your letter that Mr. Wreford makes a mis-statement when he says that we did not admit people after the fire. Of course, there was a mis-cellameous crowd of curiosity seekers to whom admittance was refused, but every representative of an Engineering or Fechnical Society and reporters of all kinds were remitted free access to the grounds.

You will find in the Engineering Record of April 17th, 1915, Published by the McGraw Publishing Co., Hew York, an interesting article on the repairing of our concrete buildings subsequent to the fire.

May 12 th . 1915 .

Mr. W. J. Jenks.

135 Prospect Park, West., Brooklyn, N. Y.

Dear Mr. Jenks:

I beg to thank you for your kind favor of the 7th instant, and regret that you could not have been present last Thursday evening at Carnegie Hall. I had the pleasure of greeting some of my old friends on this occasion, and should have been glad to have seen you also.

I regret very much to learn that you have been so ill, but trust that your recovery may progress speedily.

With all good wishes, I re-

main,

Friend

May 12th. 1915.

Mrs. Fanny S. Swain, 95 Mt. Vernon Street, West Roxbury, Mass:

Dear Madam:

I am in receipt of your favor of the 5th instant, the contents of which have received careful consideration. Let me say in reply that we will shortly make some records of the college songs and will get the music of those you mention and decide as to those after they have been considered by our Music Committee.

May 12th. 1915.

Miss Emily C. Urban, Cheltenham, Pa.

Dear Madam:

I am in receipt of your favor of the 7th instat, enclosing an extract from the United States Financial and Eercantile Examiner, in regard to an alleged invention of Dr. Alva D. Jones of Phila-

invention of Dr. Alva D. Jones of Philadelphia f a device called the rubbertone reproducer.

We have never heard of this person, but we know this, that rubber would never do on the Edison Diamond Diso Phonograph. It might, however, soften the harsh sounds of phonographs employing needles.

I return the newspaper extract

herewith.

Yours very truly,

Enclosure .



May 12th. 1915.

Mr. Fred K. Babson, California Ave. & 19th St., Chicago, Ill.

Dear Mr. Babson:

I have received your favor of the 8th instant, and in reply would say that I do not claim that your advertising methods are wrong, but I do claim that owing to the peouliar instrument we have and the Viotor people's great advertising methods, greater results on high prioed instruments could be obtained by spending a given sum on reciting than by advertising in the regular way.

I am weeding out the poor men among our demonstrators, and getting my system perfected. We now have a perfect check on our men, as we correspond with the parties to whom the recitals are given.

Yours very truly.

Tours and yet Toursonous

- n - Puelling on point



Mr. Clarence Dillon/ %Wm. Read & Company, Nassau & Cedar Streets, New York City.

Dear Mr. Dillon:

I beg to hand you enclosed the contract with the Northwestern Iron Company for Benzol, which I have excouted.

Inasmuch as I wish to get some Benzol here quickly, I have ordered shipped to the Hayville plant a carload of drums, and beg to ask that you will request your people to make me a shipment of Benzol quickly to Silver Lake, N. J., via Brie Railroad. Lateron, I will send a tank oar and have them accommulate a carload, but just how I am in a hurry for pure Benzol and want it just as quick as I can get it. I trust that they will make shipment as soon as the drums are received.

Mas Q Edwar

F195

May 13th. 1915.

Mr. W. H. Mason, Coke Oven Department, Woodward Iron Company, Woodward, Ala.

Dear Mr. Mason:

We have ordered a tank oar of 66° Sulphuric Acid, which is 93% washing Acid from Grasselli, who will ship it from their Dirmingham plant.

Mr. Rdison wants you to inquire around and find out if there are any sources of supply within a reasonable distance of Woodward. Will you please look into this and let us know at your earliest convenience.

I trust you are making good
progress and with kind regards, I remain,
Yours very truly,

Assistant to Mr. Edison.

2/9

May 13th. 1915.

Mr. John Bacon, Jr.,

Coke Oven Department,

Cambria Steel Company,

Johnstown, Pa.

Dear Sir:

In making any shipment of Benzol, Toluol or Solvent Naphtha hereafter, will you please mark on the drum the net weight of the contents. We do not need that you should mark the weight of the drum but only the weight of the Benzol, Toluol or Solvent Naphtha that it contains.

Yours very truly,

All concode



May 14th. 1915.

Col. C. B. Phipps, % Bethlehem Steel Co., Bethlehem, Pa.

Dear Sir:

As you are probably aware, I have a contract with His Britannic Majesty's Government for Coluck produced at my Benzol Absorbing Plant at the Cambria Steel Company's Plant, Johnstown, Pa.

There has been a little delay, incident to the starting up of a new plant, but now we are beginning to refine the Tolund and are getting ready to make the first shipment on account of the contract.

We are instructed that we are to notify you whenever we have a lot ready for inspection. We are also instructed that when we write you to ask for the inspection that we surply you with a certificate form, stating the name of the contractor, the nature of the stores offered for inspection, etc., etc. I premume that you have these blank forms of certificate, and shall be obliged if you will kindly send me a liberal surply so that we shall have them on hand for use. I understend that you prefer to have the Toluch in oarhoad shipments.

Now in regard to drums for this Toluci, I received a letter from Mr. Stettinius containing the following:

"I might say that in placing an order with another manufacturer recently we stipulated that the drums should be extra heavy galvantzed of 110 galloms capacity and 210

lbs. weight; bung to have an inside diameter of two inches and the vent an inside diameter of one-half inch or three-quarters inch, the grams to be provided with heavy rolling hoops, the countries are surface and be low hoops and then. We also specified that the following lattering should be embossed on the heads of the drug lattering should be embossed on the heads of the drug lattering should be also speciable size: We have these latters we requested that the covernment lark, the "broad arrow", and below all the word "FOLHOL", A sketch of the "broad arrow" is emlosed herewith".

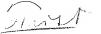
Inasmuch as the drums are to be paid for by His Britannic Hajesty's Government at the actual cost to me, I am willing, of course to provide such drums as you specify. I have communicated with Hr. Stettinius by telephone this afternoon, and he tells me that you will specify what kind of drums you require. If they are to correspond with the above specifications, will you kindly tell me the name of the manufacturer referred to. Please also state whether the "broad arrow" and the word "TOLUCC" are all to be embossed on the head of the drums.

I have tried to cover the principal points in this letter, but if I have imadvertently omitted enything of importance, I shall be obliged if you will kindly advise me fully.

Yours very truly,

Thosa Edwon

while Transfer of

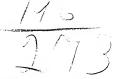


May 15th. 1915.

Mr. William C. Pamsay, Chief Engineer, E. I. au Pont de Hemours Powder Co., Wilmington, Delaware.

Dear Sir:

Replying to your inquiry of the sixth instant in regard to Mr. Herbert A. Beebe, who has applied to you for a position as a mechanical designer. I beg to say that he worked for me for sometime. My Chief Draughteman reports that he is a good designer.



May 17th. ". .5.

Hitsui & Company, 25 Hadison Avenue, New York City.

Attention - Mr. Shunzo Takaki.

Dear Sir:

RE BENZOL ABSORBING PLANT FOR JAPAN.

Referring to your favor of the 12th instant and a copy of the proposition cubmitted by the Cleveland people, let me say that I submitted these to itr. Reison.

with three absorbing columns, two stills, several numps, and some small pieces of apprarts for forty-five thousand bolkers (\$45,000). He says you will find that the tron buildings, comprete and labor of crection will be the largest ten.

He thinks you could take our plans and build the whole thing in Japan for forty. thousand dollars (\$40,000). A plant built by their people would cost you twice that amount.

Yours very truly,

Will in norward S. Assistant to Mr. Edison.

Mr. J. H. Phusmer. Dominion Iron & Steel Co. foronto, Canada.

Dear Mr. Plummer:

I am in receipt of your favor of $\tau + 1/4th$ instant in regard to the Benzol Plant at Sydney, and the common to feeling a little uneasy on reading it, as I have look a midently expecting to receive the eight hundred (800) gn love daily, seven (7) days a week commending about two weeks after you started up. I have countrd on it as a certainty, and if I do not get it I would be unable to fulfill the contracts I have made, and it would place me in a very bad position.

If you cannot do any better for the present, please arrange to send me without fail at the rate of six hundred (600) gallons of pure Benzol per day, and I will go into the market and buy the other two hundred (200) gallons rer day if I can get it. Of course, I shall have to ask you to ship me Benzol at the rate of eight hundred (800) gallors per day as quickly as you can get into position to do so.

I have not he and any rumors of an increased sate of duty on Benzol. This rate could not be changed without an act of

I hand you enclosed a memorandum of our Mr. Opdyke Congress. ; reference to the Sault Ste. Marie Hirzel Stills, which I think Yours very truly The Q Edwon you will find encouraging.



May 18th. 1915.

Mr. Richard Wayne Parker, % Cortlandt & Wayne Parker, 765 Broad Street, Hewark, N. J.

Dear Mr. Parker:

I beg to acknowledge receipt of your favor of the 13th instant, and would say that this question of recording the music of the birds has been brought up a great many times. The principal trouble is that the wild birds are too far away from the recorder to enable us to make successful records. Naturally, you would suggest placing a recorder in the woods, to be operated from a safe distance, but the trouble in that case is that there is no one to persuade the bird to stay by the recorder while he makes his record. I should very much like to make some records of this kind, but the difficulties seem almost insuperable.

However, we are going to try a oaged canary bird first, and if that goes all right, we may try some experiments.

Yours very truly Thos O. Choon JIM D

May 18th. 1915.

Mr. H. S. Theakston, Chief Clark Traffic Department, Dominion Iron & Steel Co. Ltd., Sydney, Cape Breton, Canada.

Dear Sir:

Your favor of the 12th instant has been received. I have telegraphed you to send along the first carload of Benzol as per sample. We will take this oar as it is, but would like the second carload to have received a better acid wash.

As I informed Mr. Lucas, the sample was very badly washed with acid and will give us a great deal of trouble. I think, however, with the directions I have wired to him that he will be able to avoid this trouble in future.

Yours very truly,

Thosa Elison_

The the

May 18th. 1915.

Mr. Ben. H. Zerr,

Reading, Pa.

Dear Mr. Zerr:

I am in receipt of your favor of the 16th instant and heg to thank you for your very cordial invitation to attend your convention and exhibition which takes place early in June.

I go away from the Lahoratory very seldom, and this is an especially difficult time for me to be away. I an trying to help out our imerican industries which have been put in bad shape by the war. For several months I have been preparing to make Antlines and Carbolic Acid in new plants which are just now being completed. These plants are almost ready to start, and I shall have to stay around very closely for the next few weeks.

You will see therefore that it would be impossible for me to accept your kind invitation, much as I would like to do so, so I shall be compelled to ask you to kindly excuse me. I trust it will all be very successful and do a great deal of good to every one concerned.

FINIT

May 20th. 1915.

Hr. H. M. Blackman, The Phonograph Company, 1012 Grand Avenue, Kansas City, No.

Dear Mr. Blackman:

I am in receipt of your favor of the 18th instant, which I have read with a good deal of care. Let me say in reply that you take too narrow a view. You want everything for the Zaison Shôp. How could I justify myself by "touting" for one purticular dealer where there may be a dozen in the same city.

In order to be effective, these demonstrations must be non-commercial, and we cannot but he fair to all dealers. I am conducting some selling experiments in different parts of the country, and ansure that they will absolutely prove that there are comethings that can be sold to better advantage, in greater quantities, and very much cheaper than by advertising in newsy per.

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May 20th. 1915.

Mr. Stanley Doggett,

99 John Street,

New York City.

Dear Bir:

Please excuse the delay in acknowledging receipt of your favor of the 15th instant giving shipping directions for the one hundred twenty-one (121) tons of Aniline Oil covered by your official orders numbers 9842, 9849, 9877, and 9896.

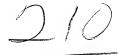
These directions will have our special attention.

The work on the Aniline Plant is proceeding rapidly, and we expect to start up within the next few days. I shall do the very best I can to make early deliveries of Aniline Cil, as I quite appreciate the desires of your customers to have their orders filled as quickly as possible.

Yours very truly.

for the office in

2015 1915 .



25 Madi son Avenue ,

tion - Mr. Shunzo Takaki:

New York City. Dear Sir:

Mitaui & Company

I have received your favor of the 18th instant, confirming your order for three hundred thousand (300,000) pounds of pure Phenol, United States Pharmacopoeia, and would say that your said letter states our understanding and acceptance of your order correctly, with one exception, and that is, you have omitted to confirm your agreement to pay for the extension of my Carbolic Plant necessary for the manufacture of this Phenol, up to the extent of fifteen thousand dollars (\$15,000). It is understood that I shall go ahead and purchase the necessary extra arparatus and send the bills to you, receiving your checks therefor, to the extent of not over fifteen thousand dollars (\$15,000).

Your statements in regard to pure Benzol from the Woodward Plant are correct, and I beg to advise you that you should ship to me nure Benzol equal to three hundred (300) gallons per day for the manufacture of the above quantity of pure Phenol.

May 22nd.

Dabo & Helm, 405 Lexington Ave., New York City.

Gentlemen:

I have received a copy of the first number of Seven Seas Magazine, and thank you for sending it to me. Please enter my subscription for a year and send it to me at this address.

many and the

Yours very truly,
Thos. O. Edwan



May 22nd. 1915.

Mr. H. E. Dick, The Seal & Fastener Co., 140 South Dearborn Street, Chicago, Ill.

Dear Mr. Dick:

I am in receipt of your favor of the 18th instant, and would say in reply that as it is you I will be very glad to go over your plan with you and give you my opinion. I am here every day, but as I am just about to start up two new plants at Silver Lake, which is about three miles from here, I may go over there in the morning or afternoon to look over things.

I would suggest, therefore, when you come to New York you had better telephone over here to Meadoworoft and he will be able to tell you just when to come .



May 22nd. 1915.

Mr. L. R. Ingersoll, 1933 West Lawn Avenue, Madison, Wis.

Dear Sir:

it with a great deal of interest, It always gives me a great deal of interest, It always gives me a great deal of pleasure to receive letters of this kind from levers of good music.

Let me say in reply to your letter that the sales of this class of music are very poor, but happily we find that the rullic tante is improving. We are compelled to go alow about nutting out much of the beat music for fear of the usual protest from the dealers.

It will interest you to learn that I am exceting a large steel Studio, the parts of which are now being made by one of the large Steel Companies. I hope to have this Studio complete by the confirm Fall, and expect to record successfully therein the east of the works of the Heaters, such as Beethoven. I expect to be able on orchestra of sixty present the firm sum to thus obtained will be issued as a special, which the dealers will not be compelled to keep in stock but can obtain these on order. This will be the entering wedge.

Let me call your attention to a curious mistake that is made by many people. It is this everyme ages that our instrumental pieces are very perfect, but the everyme ages that our instrumental pieces are very perfect, but the pieces are the wood is not as well recorded. Not as the phonon the wood range of instrumental many that the vocal send that a sart trace of fact it does both, and every vocal made just as part of the singer traveled to the singer. The vocal organs in individuals, are generally speaking extremely imperfect. I have the records of meanly artists. I have records both of the infect outputs and hurope, most lot outputs artists. I have records both of the infect on the artists. I have records both of their accountry and hurope, most lot outputs one has a perfect scale. Hearly all accountry and surperimented on the previous services. Come emit town a fact of the microscope clearly shows these defects, and yet some for individual and the send of the conditions of the single control of the conditions of the microscope clearly shows these defects, and yet some for in fact, we thought the tremolo was due to "membring and the see had no tremolo get rid of it, until we relief the see the conditions of the conditions of the conditions of the sing-record of the conditions of the sing-record of the s

JIM

May 22nd. 1915.

Mr. Charles W. McAlpin, Sec'y.. Princeton University, Princeton, M. J.

Dear Sir:

I beg to acknowledge meets of your favor of the 19th instant, and beg to say in reply that if you reserve seats for four members of my family on June 16th, I thinkthat would be juite sufficient.

not later than quarter past 10 clock on that day. Allow me to make a particular request that you will not provide an academic out on the make a particular request that you will not provide an academic on the mount of the continuous of the case of the c

Yours very truly,

Alros a. Edwan

May 22nd . 1915 .

Mr. C. S. Palmer, Fort Bragg Music House, Fort Bragg, Cal.

Friend Palmer:

I am glad to hear from you again, and wish I could go out to the coast this summer. I do not know much about the geography of California, but understand that Kendooino County is full for robbers and indians, and a mon's life is unsafe. Do you furnish military excorts to automobilists? How many troops are there in Fort Bragg?

Why don't you move to a civilized country like Hoboken, or Jersey City? 73.

Thos a Edwar

Hirst

May 24th. 1916.

Dr. J. Rushmore,

Brocklyn, N. Y.

Dear Sir:

I am in receipt of your favor of the 20th instant, and would say in reply that if there appeared in any newspaper an article quoting me as saying that the sinking of the Lustianite by Germany was justifiable, such an article was absolutely fabricated. I never made any such statement, as my opinion is absolutely opposite thereto. You will find other statements that I have made to newspaper reporters to the effect that I think the whole German mation has gone oraxy.

Yours very truly,

P. S. You did not give any street address in your letter. If find by the telephone directory that there are two J. Ruchmore, both Art. D., so I will send a copy of this letter to gash.

Thosa Colwon_

FUNT

May 24th. 1915.

Mr. William H. Short, Sec'y., The Hew York Peace Society. 507 Fifth Avenue, New York City.

Dear Sir:

Your favor of the 20th instant inviting me to become a member of a Committee of One Hun-dred has been received, and much appreciated.

Let me say in reply, however, that I am desirous of withdrawing from affairs of a public nature, as the appearance of my name in commection with any much affairs brings an avalanche or additional mil, which adds a great deal to my already heavy burden. I must therefore ask you to kindly excess me.

Thos a Edward

May 24th. 1915.

Miss Leona L. Walker, Principal,

Trinity Place School.

New Rochelle, N. Y.

Dear Madam:

I beg to thank you for your favor of the 17th instant, and assure you that it gives me very much pleasure to learn that you and your pupils enjoyed the Diamond Disc Phonograph so much.

I want to thank you for your letter in regard to the question I asked concerning the young man whom I send out to dem_ onstrate the machine and records. Your remarks, however, led me to think that possibly we have failed to have our demonstrators instructed on certain points, and I shall be greatly obliged if you will write me again and send me some suggestions as to the lines upon which we should work in instructing our demonstrators. so that they will bring out the possibility that you mention.

Trusting that you will not deem this too much trouble,

I remain.

2 3 3 15ay 25th. 1915

Mitsui & Company, 25 Madison Avenue, New York City.

Attention - Mr. Shunzo Takaki:

Dear Sir:

I am in receirt of your three page letter this morning, and now wish to confirm what Mr. Headowcroft has already told you over the telephone.

Pirst. That I expect to be ready to begin deliveries of pure Phenol at the rate of sixteen hundred sixty (1860) pounds per day on June 18th. I feel quite confident about that date, but it might possibly take a few days to "tune up" the plant. However, I do not anticipate any serious delay, if any.

Second. In regard to the Benzol, let me say that you do not need to feel uneasy on that soore, because if the Benzol is not coming from Woodward by that time I can use some that I get from other sources, and repay myself from the Benzol subsequently received from the Woodward Plant. I have been able to do a little trading lately by exhamping Carbolic for Benzol on the hasis of 1 1/4 Carbolic for 1 gallon of pure Benzol, so 7 fully expect to make provisions for my requirements in this way I funcessay.

Thirm. I think it will be a wise preceding to send down to Woodward a carload of drums so that we will not be compelled to wait to fill a tank car. Fortunately, I have a carload of drums ordered two or three weeks ago, which are now on their way to Silver lake. In accordance with the conversation between you and it. Headown of the conversation of the conversation between you are it. Headown of the conversation of the conversation between you are it. Headown of the conversation between you are it. Headown of the conversation between you will be conversation between the conversation between the conversation between the conversation of the conversation between the conversation of the conversation of

John Townson Press, Inc. of



May 25th. 1915.

Mr. A. McDowell, President, Scotland Neck Cotton Mills, Scotland Feck, N. C.

Dear Sir:

I am in receipt of your favor of the 21st instant in regard to Amiline 0:11. In reply let me say that I know all about the "eneral Chemical Company's three year contract, and was quite familiar with it several weeks ago.

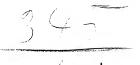
I am not in the business to make money, but regard my Amiltus Plant as somewhat of a "stunt" to help out the Textile Industries.

If you wish to be released from your contract, I shall not kick, but will give you a release. I am a firm believer in the principle that people should buy where they can get the same quality of goods at the lowest price.

If you wish to be released, rlease let me know right away, as I am besieged with others who want to make contracts with me.

Yours very truly,

Show a Edwarn_



407

May 25th. 1915

Mitsui & Company, 25 Madison Avenue, Hew York City. Attention - Hr. Takaki.

Dear Sir:

itr. Headoworoft has told me that you have informed him over the telephone this morning that you have concluded a contract—ith the Heroules Powder Company for the minimum quantity of Toluol from the Woodward Plant (150 gallom a day) up to the end of the year 1916, and that arter raying commissions this will net a trifle ofer \$2.00 a gallon.

I think this is a good contract, and congratulate you on having closed it.



May 25th, 1915.

Mr. Thos. P. Westendorf, Supt., The Industrial and Training School of Shelby County, Bartlett, Tenn.

Dear Mr. Westendorf:

I am in receipt of your esteemed favor of the 22nd instant, and in reference thereto would say that you may always consider yourself at liberty to "butt in".

I shall be very glad indeed to have you send me copies of the songs mentioned in your letter, and I will have them sung for me and see if they are suitable for records. You must not think that I am too severe, if I find that I cannot use them. I have made quite a study of music from a phonograph standpoint, and have taken thousands of opinions in the observation of a great many years. As a result, I find that it is the tude rather than the words that makes the song phonographically popular. You struck it rich in Kathleen, and I wish that you might be able to get out some more like it.

I do not mean to say, of course, that the words are entirely a negligible quantity. Far from it. But when you can get a combination of words and music like you got in Kathleen, there is no doubt about its popularity.

When you send the copies of the songs above referred to, please address them to my Assistant, Nr. W. E. Headow-oroft at this address, and he will see that I get them right away.



May 24th. 1915.

Professor Luigi Pomano, Laboratory, Orange, u. J.

Dear Professor:

It is with much regret that I am obliged to bring our arrangement to an end for the present. All of my time is now taken in putting up several new Chemical morks and I expect that this will occurs all of my time and attention for at least six or eight months. Therefore I shall be unable to carry out the Ilan I had In mind of spending a great deal of time with you on musical matters, but it will be impossible for me to do so, and for this reason, I am compelled to close our arrangements for this time.

Let me say that your services have been very satiofactory indeed to me, and if I make phonograph records of any of your musto I shall be very glad to pay you for them.

th the hest of good wishes to your

Ana Edwar



'ay 25th. 1915.

Mr. I. M. Burkart, Blake & Burkart, Walnut at Eleventh St., Philadelphia, Pa.

Dear Mr. Burkart:

I received your favor of the find imptent, and also a marked copy of the U.S. Financial and Percantile Examiner. This latter I return to you.

I have stopped investigating new reproducers wade by outsiders. They come to us at the average rate of two per week, and not one of them that we have seen will play the whole gamut of records. By time has been so utterly masted on these experiments that I have stopped altogether investigating them.

In developing the Disc Phonograph we made more than 2500 different kinds of reproducers. You will see therefore that the chances of getting anything better than we now have are very slim indeed. Anybody can make a reproducer, but to manufacture by the thousands and have then play every kind of a record is a job that requires a great many years of experiments and expenditure of tens of thousands of dollars.



May 26th, 1916.

Rev. J. H. Stumpf, Union Evangelical Church, College Point, L. I., New York.

Dear Sir:

I beg to think you for your kind favor of the 21st instant, and am glad to learn that the demonstration of my Diamond Disc Phonograph was so satisfactory to you and to your recold.

I note that you desire to have a record made of your voice in singing of some gospel sonce. Let me say in reply to this that sometime this winter I expect to have an extra recording machine and then you can come over to New York and we will make a record of your voice. I would suggest that you remind me of this matter sometime in December or January.



May 27th, 1915.

Col. C. B. Phipps, 5 Bethlehem Steel Co., Rethlehem, Pa.

Surply for Toluch Contract fB4.

Dear Sire

I fam in receipt of four favor of the A6th inctent and in reply beg to say that I did not receive any telegram from you wenterday. Your letter is the first information I have had in receive to Mr. Lyddon. I have received a telegram from the man the operate my plant at Johnstown stating that an inspector is there.

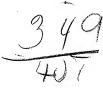
I have not yet received from you any surply of "Contractions invoice and inspection certificates". If these were sent sometime ago; you had better send another lot to my Assistant, Fr. W. H. Meadowcroft at this address.

I note your directions for marking the drums, which medi-fies directions given by J. P. Horgen & Company. I will follow your directions.

Now with reference to the nature of the arums to be supplied. Here with reference to the maxume or the orman to re sup-plied the strain of the control of the strain of the strain of the the extract dead the line to obtain during same as those mentioned in any previous letter to you, but let me say that it would be absurd to, but these from harrest kamindaturing company as they are not manu-lacturers of thums. Will you, please obtain and send me the mame and the application of this kind, and y will order them direct.

possibly ont to my part of this contract. I sold my Toluciton as you possibly ont to my part of this contract. I sold my Tolucit to the Sertish Covernment at a raiduallusly. 106 figure. Ly contract calls for Zolucit of 96 purity, and Tweeffiterwards requested to make it for Zoluciton of 96 purity, and Tweeffiterwards requested to make it may not raidually the property of the contract that the property of the property of the contract of the contract contract. One Zolucit has already count me the terms of the original contract. The Tolkol has already cost me more than I am entitled to receive for it from the British Government, so I must ask you in all fairness not to increase my burdens by any additional complications.

> Yours very-truly. Show a Edward



May 28th. 1915.

Mitsui & Company, 25 Madison Avenue, New York City.

Attention - Mr. Takaki:

Dear Sir:

I beg to acknowledge receipt of your favor of the 26th instant enclosing copy of the contract with the Reroules Forder Company, and also copy of your letter addressed to Mr. Biles of the Augent Powder Company.

I think this contract is all right and a good one for both of us.

May 28th. 1915.

Mitsui & Company, 25 Madison Avenus, New York City. Attention - Mr. Takaki.

Dear Sir:

I am in receipt of your favor of the 27th instant on the subject of Diphenylamine, and regret to say that it would not pay me to lower my price as suggested . In order to make Diphenylamine I should be obliged to invest a lot of money in special machinery and apparatus, and as I can make more money selling Aniline Oil and ther compounds made from Aniline Oil without investing a lot of money in machinery, it would not pay to make Diphenylamine at any lower price than I have previously mentioned.

I regret therefore that I shall not be able to meet your views on this article. Yours very truly,

Hr. M. Sultan, 27 Ht. Morris Park, West.

Dear Hadam:

I heg to acknowledge receipt of your favor of the 24th instant, and in reply would say that I have no copy of the interview that you mention, and therefore do not know what statements were ascribed to me by the reporter.

Regarding the war, I am not in the alightest degree prejudiced against the Gemmans. All the Gemmans I know are kind and humans. In my Laboratory at the present moment there are at least six Germans to one of every other nation.

I have read all the diplomatic comments so far published, and the only conduston I can arrive at in that the men who control the Covernment bare caused the geople of Germany to commit acts which were contrary to the mature of germann as I know them.

Regarding the Lusitania, I think that the powers at Berlin made a very greaterror in sinking this ship, because the results could never have been of benefit to Cermany, but the contrary. It was a foolish act for Americans to have gone on a British ship which might have amaunttion on board. I may opinion Cermany is justified in sinking every believen at ship she can where the passengers can be got into the life boats. There were ample boats on the Lusitania.

Regarding munitions. If neutral countries stopped celling munitions to any country that needed them to defend itself, all countries would be at the mercy of a bullying ration, say, for instance, Russia. Germany has been for years the largest seller of arms, and on account of the efficiency of her people has now far more explosives than her ene-

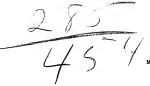
I do not believe that the United States of America would ever attempt to fight Germany. Such a thing is absurd, but some unfortunate mistake may be made that may cause the United States of America to break off trading relations and she would withdraw her Ambassadors. That is about the extent of what it may opinion would heppen.

At present the German people are in an awful state of mind. Heamed in on every side, fighting for their lives, they are med clear through and are doing things contrary to what they would do if they were not so med.

Page two-

 $\ensuremath{\text{O}_{\ensuremath{\text{T}}}}$ course all this is my personal opinion based on all the facts as they come to me.

Yours very truly



Mr. Joe Mitchell Chapple, National Magazine. Boston, Mass.

Dear Mr. Charple:

I am in receipt of your favor of the 24th instant with galleyproof of your sketch on the Telescribe. I think you have made a mistake in ascribing to Theodore N. Vail the conception of the Morse alphabet now in use. I believe it was Theodore N. Vail's father, Alfred Vail to whom this oredit belongs. Hat alk

In regard to your question as to whether it would be safe for you to incorporate in the story a statement that the Telesoribe could be used on the lines from New York to San Franoisco, let me say that modern telephone engineering provides for "Standard transmission of speech", without reference to line distance. Therefore, as the Bdison Telescribe records the accoustic results of the telephone (with no electrical connections to the telephone line), the phonographic record is reproduced equal in volume and accuracy to the sounds heard on holding the telephone receiver to the ear. You will see therefore that distance may be disregarded.

I return your galleyproof herewith

Yours very truly. Thosa Edwa

Enclosure .



May 29th. 1915.

Mr. F. K. Dolbeer, % Victor Talking Machine Co., Camden, H. J.

Dear Mr. Dolbeer:

I am in receipt of your favor of the 27th instant, and in reply beg to say that I have written to Governor Slaton in accordance with your suggestion.

Yours yes truly.

Moro a Edwon

May 29 494 . 1915 .

Sr. Jose De Gorostizaga. Hotel Wellington 7th Ave. Bet. 55th & 56th St., New York City.

Dear Sire

Your favor of the 27th instant was received and brought to my rersonal attention. Let me say in rerly that every farmer in the United States is interested in Potash for his fertilizer. Every fertilizer factory in the United States of America has been buying potash from Germany, and we hope that the Spanish Government will control the Spanish deposits and prevent any private company or concern from getting control of it. The market for Potash in the United States of America is unlimited so far as Spain is concerned. Until now the Germans have always had the monoroly, because no other country has Potash except Spain.

In regard to Amiline products, let me may that the largest factory making Aniline Dyes in the United States, is controlled by the National Aniline Dye Company, whose office is in New York, and their factory at Buffalo, N. Y. I, myself, make Aniline Oil, and it is made also by the General Chemical Company, New York City.

I have requested the Edison Storage Battery Company and also our Dictating Machine Department to send you a full set of catalogs and printed matter.

Yours very truly,

Shoo a Care



May 29th . 1915.

Hon. John H. Slaton, Atlanta, Ga.

Dear Sir:

I take the liberty to write to you in regard to the case of Leo M. Frank, who is at present under sentence of death for murder.

I have read all the evidence that I could obtain about this case, and would say that to my mind there is not enough certainty in the evidence presented to warrant Frank's execution, and I hope it will not be necessary.

Ros a Chosm



Mune 1st. 1915.

Mr. Stanley Doggett, 99 John Street, New York City.

Dear Sir:

Your favors of the 29th ultimo have been received. I would say in regard to the shipment of Antline Oll for Millville Mfg. Oo. we will have shipment made direct to the address as given in your letter, in accordance with your request.

I note the telegram which you enclosed from the Pirestone dition in regard to Amilia Oil. Let me say for your introduct that I have been doing all that mortal mean oil in regard to the completion and operation or my faint about I have had, and will have, men working day and inglet the completion got your or my faint have not not you have the prices to get machinery ingletication of the prices to get machinery and apparatus quickly.

I have actually been making hyrhane Oil for several days, and to-day commenced making Antline Oil in a small way. You must bear in mind however that I shall have to go on making the Oil for several days before I cam get enough to make the first distillation. By Stills are large, and can only be started after the plant has been at work for several days. I do not like to set a definite date for the first shipment but I so commend that they will be made not many days hence. I think I shall be able to ship oil your customers will need this month.

I return herewith the Firestone Company's telegram

Yours very truey,

Enclosure.

Hist

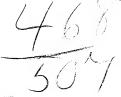
June 3rd. 1915.

Mr. Samuel Insull, Edison Building, 120 West Adams St., Chicago, Ill.

my dear Insull:

I received yours of the 27th ultimo, and also the volume entitled "Central Station Electric Service", containing some of your speeches. I laid aside some matters to read parts of it and found it very interesting. As soon as I can get a little time I am going to look all through it.

Let me congratulate you.
Yours very truly,



June 4th. 1915.

Mitsmit & Company. 25 Madison Avenue, New York City.

Dear Sir:

I am in receipt of your favor of the first instant, and beg to confirm the increase of your order from three hundred thousand (300,000) pounds of Phenol to three hundred twenty-three thousand(323,000) pounds, to be delivered in equal daily quantities beginning with June 15th and ending with December 31st, 1915.

Let me say, however, that I cannot guarantee that deliveries will surely commence on June 15th, but they will commence within a few days of that time, which I presume will be entirely satisfactory. We have been delayed in completing our plant because we had had a great deal of trouble in getting men called "Lead Burners", but we are now making good progress.

I note your remarks in regard to increasing the supply of pure Benzol from the Woodward plant and also in regard to the various carloads of drums which you have ordered. All these matters are according to our understanding.

Thosa Colson

north and the contract of the



Mr. John R. McMahon, Box 75, Little Falls, N. J. Dear Sir:

I am in receipt of your favor of the 31st ultimo, and thank you for the copy of your book "The House That Junk Built".

In regard to your request for an interview, let me say that I am simply overwhelmed with work, and do not see any prosneots of being able to spare any time for an interview for several months to come.

Mr. George M. Neubauer, % Jahlik and Bremser, Oriel Building, Locust & Sixth Streets, St. Louis, Mo.

Dear Sir:

I beg to thank you for your kind favor of the 28th ultimo, and assure you of my appreciation of the nice things that you are pleased to say about me.

It gives me special pleasure to learn that you are deriving more and more enjoyment from your Edson Diamond Diso. I
assure you it is splendd news for me for the splend of the splend

Mr. W. L. Sherwood, % Sherwood & Forberg, 31 Nassau Street, New York City.

Dear Sir:

I beg to acknowledge receipt of your favor of the 27th ultimo, which has been read with much interest, and I note your inquiry as to whether it would be possible to reproduce any modern records of speech recorded on one of the old type tin-foll records.

It might be possible to do it, but would scarcely be worth while, as the transferring of this record would involve an immense amount of experimental work. I fear that the tin-foil record is only valuable only as a curiosity and a memento of the first type of phonograph.

11/2-23

June 3rd. 1915.

Mr. Edward P. Stettinius, Export Department, J. P. Morgan & Company, 23 Wall Street, New York City.

Dear Sir:

the Toluol overed by my contract with the British Government, and note your remarks in regard to to storage of the same at the expense of the British Government until Col. Philps has received the report in regard to the tests of this product.

Let me say in reply that while I have every wish to be accommotating and to do everything, and even more, them could reasonably expected, this whole matter is under a very unsatisfactory condition at the pres-

was afterwards requested to make it according to certain specifications. Without prejudice to my contract rights, I voluntarily redistilled it and made it even better than the specifications. Thus, the Toluol has cost me more money than I am going to get for it.

I have tried to get specific information in regard to drums, and in one of your letters it was suggested that drums? Content specification be used. On anking where these drums were to be theired the name Barrett Hanrifacturing Company was given a series and the amendaturing Company is not a manufacturing content and the descriptions a few days as the Toluci does not attack the iron. Its. Meadowrott tried to discuss some other phases of the contract with Col. Philps but the telephone connection was so poor that no satisfactory results could be obtained from the conversation.

What I would like to do is as follows:

- To be advised definitely whether a heavy steel drum of the ordinary type, not galvanized, will be acceptable.
- That the Tolucl which is now ready shall be improved and reported upon so that it can be shipped away from my plant within two weeks from this date.
- 3. In the ofroumstances, it is quite natural that I would like to receive payment for this batch of Toluch at an early day. If the quality is not found satisfactory, I will refund the money and take back the Toluch.

the state of the s

Page two-

could easily find a customer for it at four dollars (\$4) per gallon.

4. As to future lots of Tolyol, I would like to have matters so arranged that it can be improved and taken away from my plant whenever I have twenty (20) drums regdy.

Mr. Edward P. Stettinius, Export Department, J. P. Morgan & Company, 23 Wall Street, New York City.

Dear Sir:

I beg to acknowledge receipt of your favor of the 28th ultimo in regard to the inspection of Toluol.

CONTRACTOR INCIDENCE AND ADDRESS OF THE PERSON OF THE PERS

There has evidently been a misunderstanding on the part of Col. Phipps and his inspector. Let me try and straighten the matter out, so that you and he will understand.

You are probably sware that the plants at which Coluol is produced are called Benzol Plants' Benzol Posol, Toluol etc., are absorbed together from coke oven gases and afterward separated by distillation.

There are two Bensol plants in connection with the coke ovens at the Cambria Steel Works, Johnstown, Pa. One of these plants is Ur. Edison's plant and the other one was installed and is operated by the Cambria Steel Company, but both plants are located on the same ground at Johnstown, Pa.

If Ool, Phipps' inspecting officer heard that three thomsend (3,000) gallons of Foliculence offered for insectate sels, it is probably that such of the control of the cont

reot address of Nr. Edison's plant was given to Col. Phipps' inspector. I do not quite see how that can be, as the man who operates our plant at Johnston write us on the 27th of May that Col. Phipps' imperior was there that day and found our Toliol Satisfactory. It would appear, therefore, that there must be a misunderstanding your end of the line.

Yours very truly,

Assistant to Mr. Edison.

1 hay

June 4th. 1915.

Mr. W. H. Mason, Woodward Iron Company, Woodward, Ala.

Dear Mason:

I have obtained drawings from the Philadelphia Gas Company and the New York Gas geople showing the wooden washer sections that they use for washing their gas. One Company has a washer of this kind that has operated forty-one years and never changed.

ward and Johnston a horbers. We could get these and locally, and when they are all done and in the word with the excellent the excellent the could but the excellent put in very duriedly. Fellow pine is used to the excellent tions. Don't you think this is the best solution of the problem.

You say that the Maphtholene chills out of the direct cooler. Why not put up a lot of cotton bags or screens and save it.

Bacon evidently has not cought on to this business. He does not keep his stills husy as far as I can see. You should tell him to keep his stills always ghing, night am day.

picked it, so we did here, so as to make the filters ores each other and not lie perallel. Only enough fiber should have because to break the fall of the oil, and the excelsior should not have been so packed as to make a filter.

of 12" in think that in order to meet the "floating", a few bars of 12" iron laid on the top of each section might have stopped floating in the mass.

Ship Bensol as soon as you can. Send it along at the rate of 20 druns at a time.

Yours very truly,

2dmon



June 4th. 1915.

Dominion Iron & Steel Comp

Dear Mr. Plummer:

Your telegram is at hand. You are a good loser.

Can I help you in anyway.

If you want to get some profit quickly, I could use three or four carloads of pure Benzol, and will give you the limit I can afford, namely, eighty-five (85) cents per gallon, F. O. B. Silver Lake, N. J. doffy raid, if rure and well washed. This would be a special trade outside our contract.

Of course you are to furnish me separately and regularly under our contract the five hundred (500) gallons daily until you get things nicely adjusted, then eight hundred (800) gal-

Of course, if you can sell your output for a long lons . period, this special deal would end, but why accumulate Benzol? I think you should sell up close until you get such a contract. I believe you could get considerable more than the eight-five (85) cents I offer if you sold in small lots. Yours very truly,

Shood Edwar

590

June 5th. 1915.

Mitaui & Company, 25 Madison Avenue, New York City.

Attention - Mr. Shunzo Takaki.

Dear Sir:

I am in receipt of your favor of the fourth instant in regard to the matter of mending samples of C. P. Toluol to the Dupont Laboratory at Chester, Pa., and note the change of instructions.

We now understand that as soon as we start a shipment of Toluol on your contract with the Heroules Powder Company, we shall at the same time start an express shipment of about one and one-half quarts addressed to the Dupont Powder Company, Eastern Laboratory, Chester, Pa. These express shipments are to be properly labelled, indicating date of shipment which each sample represents.

Your instructions shall be complied with.
Yours very truly,

Assistant to Mr. Edison.

Mr. Stanley Doggett.

99 John Street,

New York City.

Dear Sir:

Replying to your favor of the second instant, I beg to say that we are now making Amiling . and will start distilling Monday or Tuesday of next week. In rutting a plant of this kind into operation we have to make enough to fill up our working receptacles before the material begins to come out for shipment.

I have ordered some one-half drums and will ship some Aniline Oil next week by express at our expense, and thereafter your onstomers will get their supplies regular.



June 5th. 1915.

Mr. B. G. Parker, Purchasing Agent,

American Printing Company,

Fall River, Hass.

Dear Sir:

Replying to your favor of the second instant, I beg to say that my plant has just started making Aniline Oil, and we shall now take the next step forward and make some Aniline Salt. I cannot fix the exact date of shipment on Aniline Salt, but it will be in the near future.

Thos a Edwan

June 5th, 1915.

Mr. J. L. Andersen, 518 Corn Exchange Bldg., Minneapolis, Minn.

Dear Sir:

Your favor of the P9th ultimo has been received, and I beg to send you the following answer to your question as to "What oherished belief of yours has the great World War robbed you of?"

My answer is as follows:

"That Education and our present civilization has had so little effect on the suppression of the primal instincts of man."

Yours very truly,

Thosa Edwar

June 4th. 1915.

Mr. H. D. Munday,

Schenectady, N. Y.

Dear Sir:

Your favor of the first instant has been received. No submarine was seen by anybody on the Lusitania, so she was unamed in every sense.

I return your papers he rewith.

Yours very truly, Thos O. Edwan

Enclosures.

June 4th . 1915 .

To whom it may concern:

This is to certify that Fritz G. Marsteller was employed by me in the Testing Department of my Laboratory, and was in my employ from Pebruary 15th, 1910 to February 25th, 1911

Thos a Eduson



June 7th. 1915.

Mr. John Bacon, Jr., % Coke Oven Department, Cambria Steel Company, Johnstown, Pa. 5 5 4

Dear Sir:

It. Edison has been comewhat dissatisfied with your daily reports, as he mays he counct make anything of them. To tell you the truth I must confess that I have been unable to come to satisfactory conclusions about that myself.

Of course, I know that you have been doing the best you can end you have had lots of things to attend to, so we will see if we can start you off right.

Enclosed form is what Mr. Edison would like to have you use for making your report. I am sure that you will easily understand it, and if you fill one of these out every day and send it to me, I think we shall all have a better idea of what you produce and what you have on hand.

Mr. Edison wishes me to say to you that he wants you to ship as much pure Bensol as possible, and not to send any more 90% that you are obliged to send.

There is one thing that we are all anxious to know, and that is how much of the washed and redistilled Solvent Naphtha you have on hand. We are having a good many inquiries for it.

447

June 7th. 1915.

B. B. Badger & Sons Company,

75 Pitts Street,

Boston, Mass.

Gentlemen:

In our report from the Johnstown plant, we have received today, there is the following:

"Ocils in No. 2 Badger eaten out and leaking badly. The worst feature is the nipples which we have replacing with Lx pipe. Mettle is not affected. Am arranging piping to wash out and steam after each charge.

This is strange when we only use this still for distilling 90% stuff. What about it?

DUST

June 7th. 1915.

Mr. J. C. Cross, 2020 Bainbridge St., Philadelphia, Pa.

Dear Sir:

I am in receipt of your favor of the third instant and would say in reply that I am personally very much in sympathy with you on the question of high class records. The trouble is that the dealers compely me to follow the crowd, and the crowd wants the popular stuff. However, we have many classical compositions recorded and I shall force them out on the market this Pall.

It will interest you to learn that I am now erecting a special building for recording music, and I am expecting that it will help to record with great perfection all the best works of the Masters.



June 7th. 1915.

lir. J. D. Cillespie, Gracechurch Buildings, 80, Gracechurch Street, London, E. C., England.

Dear Mr. Gillespie:

I received your favor of the 25th ultime, anking me to act as Codfather by proxy, to your son, and I have cabled you that I am willing and this will confirm that cable.

Allow me to extend my congratulations to you and your wife upon the coming to you of a son and heir, and I trust that he will grow up to be a hustler and make good in the world.

Acid

June 7th. 1915.

Mr. Isidor Singer, Ph. D., Managing Editor, The Slavonic Classics, The Slavonic Publishing Co., 456 Fourth Avenue, New York City.

Dear Sir:

I beg to acknowledge receipt of your favor of the third instant, enclosing a few leaves from Sarolea's "Anglo-German Problem", which I have read with much interest, and for which I beg you will accept my thanks.

ANT

June 7th. 1915.

Mr. F. D. Waterman, President, L. E. Waterman Company, 173 Broadway, Hew York City.

Dear Sir:

I am in receipt of your favor of the third instant containing your kind offer to present to me one of Esterman's Ideal Fountain Pene as you think it may meet my particular requirements. In reply let me say that I am always ready to try experiments, and thank you for your kind offer.

I use a stub pen, of which sample is enclosed, and if you wish to send me a Waterman's Ideal as per your letter, you may kindly forward it to my Assistant Mr. W. H. Meadowcroft, at this address, and he will see that I receive it in person.

Yours very truly,

Enclosure.

490

June 8th. 1915.

Mr. J. H. Plummer, President, DOminion Iron & Steel Company, Toronto, Ont.

Dear Mr. Plummer:

I have received your telegram of to-day, which has been read with much interest, and I thank you for the information therein contained.

I am resting in confidence that you will surely take care of me to the extent of at least five hundred (500) gallons of pure Benzol per day until your plant is running at full capacity.

I shall be very glad if you will also let me have an additional tank car from time to time as fast as you can accumulate the additional Benzol to fill it. When you have such an additional tank car, you may ship it to me at eight-five (85) cents per gallon F. O. B. Silver Lake, duty paid. It is understood, of course, that I only want pure Benzol . washed well

Yours very train,



Miss Auril Dagnell Alpuente,

103 West 84th Street,

Hew York City.

Dear Hadam:

I am in receipt of your favor of the fourth instant, and in reply beg to say that if you will kindly take this letter to Mr. W. H. Hiller, the Managener of our Recording Studio at 79 Fifth Avenue, New York City, he will take a trial record of your voice and send it over to Mr. Efison for his hearing.

Yours very truly,

Assistant to Mr. Edison.

566.

Mr. John Bacon, Jr., % Coke Oven Department Cambria Steel Company, Johnstown, Pa.

Dear Sir:

At last, we have received permission to ship the Toluci which conforms to the Hobel specification. At least, we have remission to ship that part of it which was inspected by Oci. Phips inspector who came up to see you to make the inspection about ten days or two weeks ago.

Will you please give close consideration and attention to the following:

- Please tell me how many drums Col. Phipps' inspector tested and passed all right.
- 2. The drums in which you now have the foluch will not be strong enough to bear ocean transportation, as we found they have been heally dented in coming from Johnstown, to Silver Lake. You will get a carload of drums on Friday, if not before, from Fittsburgh. These new drums are stronger than what you now have. The first better for you to transfer the Foluch to the new drums.
- 3. Do not put any marks on these drums until you get my next letter. You can <u>chalk</u> identifying marks on the drums if you do not get my chipping instructions before making the transfer of the Toluol into the new drums.
- 4. Please send me a memorandum showing the outside dimensions of the drums, that is to say, outside length and outside diameter. I presume they are all the same size.
- 5. When the new drums come, please see that they are clean before you put the Toluol in. I have instructed the Manufacturers of the drums to be sure and see that they are cleam, so I suppose you will have no trouble in this respect.

Yours very truly,

Assistant to Mr. Edison.

FIMI

June 9th. 1915.

Mme. Boye-Jensen, 313 West Avenue, Jenkintown, Pa.

Dear Madam:

lir. Edison requests me to acknowledge receipt of your favor of the fourth instant, and to say that if you would care to go over to our Recording Laboratory in New York City some day when you are in town, he would be glad to have you do so and to make a trial record of one of your songe.

I have written to Mr. W. H. Hiller, the Hanager of our Recording Department, requesting him to make the necessary arrangement with you on hearing from you when you are likely to be in New York. The address of the Recording Department is 99 Fifth Avenue, New York City.

Yours very truly,

Assistant to Mr. Bdison.



Mrs. T. P. Clifford,

109 Summit Street.

Hewark, H. J.

Dear Madam:

Peferring to your letter of the first instant in regard to Mr. Clifford, the following report was made to me by the Superintendent.

"T. P. Clifford was formerly employed as toolmaker in the Phonograph Works tool room, principally on repairs and renewal of Phonograph feed sorew threading tools. At this he proved satisfactory for some years. However, when old me thooks were superseded and tools changed, he seemed unvilling to try other work given him in the tool room by his former foremants. This until linguess, the foreman claims, was considered age and addiction to saloon habits by his advanced age and addiction to saloon habits by the services."

Yours very truly,

Homes O. Eston

day



Clarence Dillon, Esq., % Wm. A. Read & Company, Rassau & Cedar Streets, Few York City.

Dear Mr. Dillon:

You will be glad to learn that your Thonograph and records were shipped to you at Rye, yesterday, and I trust they will be safely received. I told you over the 'phone that we were going to shir 50 records, but of the list selected there were three that could not be shipped immediately, but these will be sent along later. If you have any difficulty in unracking and setting up the machine, please let me know and I will have a man sent up to attend to it. Indeed, if you would rather that we would do this, I shall be very glad to have it attended to in this way upon hearing from you. You asked me to let you know a few of Mr. Edison's

favorites. He has guite a number among the records that we are sending you, but the following are special favorites of his.

80053 - Ave Maria - Violin (Oarl Flesch) 850010 - Ah mon file (Frophste) Delma 85077 - Demis Le (our [Goulse] Anna Gose-80077 - Demis Le (our [Goulse] Anna 80180 - Villiam Sell Overlus - Part 11 [Edison Concert Eana) 80010 - Darling Hell, Gray (He trypolitan quartet) 80213 - Teente, ende, weente (Smil) Clark and Phillips-80260 - I'll take you home again Kathleen (Walter Van Brunt)

Yours very truly,

"Hallester 2 . 12



File 1204-0-97

Hon. Lewis T. Bryant, Commissioner of Labor, State of New Jersey, Department of Labor, Trenton, H. J.

My dear Sir:

I have received your favor of the fourth instant in regard to the subject of fire alarm equipment and have fully noted the contents of same.

I am fully desirous of complying with all the requirements of the fire protections laws, but oring to the extensive nature of the fire at my plant last December, I am now overwhelmed with work in carrying out the changes suggested by your Department in the fire proofing of my buildings. This has necessitate a great may changes, which are guite extensive in their character.

I would greatly approvoiate it if I could be allowed a little further delay until I reach the fire alarm part. This would help me out a great deal if it can be so arranged.

/35

June 9th. 1915.

Homeanto Chemical Works.

St. Louis, 110.

Gentlemen:

I am in receipt of your favor of the third instant, which
has been read with careful consideration.

Let me say in reply that we cannot make any better Phenol than we are sending you, because nobody furnishes we with sufficiently pure Benzol.

You have a contract with me for a certain amount of Phenol Tor a certain length of time. Why not sail the Phenol I send you? There is a market for it at \$1.40 a pound. Then you can buy of some other maker who can obtain rure Denzol, if such a thing is possible (which I don't believe).

Hereafter I shall not pay ony of the charges for redistil lation. I did not guarantee absolute purity, but just "Synthetic Phenol", and I arranged to sell you some just to help you out, as you said you wanted to get some to finish out a job which you said you had on band.



Mr. B. Guy Warner, 1223 Bedford Avenue, Brooklyn, H. Y.

Dear Mr. Warner:

I have received your favor of the fourth instant, which has been read with a great deal of interest and pleasure.

Let me congratulate you on your good work and upon the results that it has shown. I am surprised that the piamo record was so favorably received. According to my judgment, it is so poor that I was doubtful about rutting it out.

If the rublic will stand for that record, they will be surprised when I get some good piano records, which I hope to obtain soon.

(Z) (4)

June 11th. 1915.

Mr. Clarence T. Atkinson, Asbury Park, W. J.

Dear Sir:

Your favor of the 9th instant wan received, and I have shown it and your circular to Mr. 281 son. He requests me to send you a dollar and ask you to forward a copy of "The Sky line Girls". Please send this book to me and I will bring it to his remenal attention.

Yours very truly,

Assistant to Mr. Edison.

Mr. John Cushman, Collins, Chio.

Dear Sir:

Replying to your favor of the second instant. I would say that we have experimented to devise such an instrument as you suggest, but nothing gractical has thus far been made. It is an extremely difficult device to perfect. At the present time we use the microscope to determine the strength or pressure of the sounds,

Shos a Edward



Mr. James Fleming, 489 Seventh Street, C. E., Medicine Hat, Alberta, Canada.

Dear Sir:

I beg to acknowledge receipt of your favor of the third instant, which has been read with much interest.

Let me say for your information that we have a very large number of high class musical compositions already recorded, but the trouble is that our dealers demand all popular stuff. However, I shall put out a lot of the better class of music in the Wall of this year, and then you will have an opportunity to get some of the records you desire.

Allow me to thank you for your suggestions and for the complimentary expressions you have written in regard to the Dismond Disc Phonograph.

Yours very truly,

The a Elicon

June 10th . 1915 .

Mr. E. W. Preston. Standard Essence Company. Maywood . N. J.

Dear Mr. Preston:

I am in receipt of your favor of the eighth instant, and in reply would say that we are now making Pitrobenzol, and as soon as I have filled up my customers with the Aniline Oil that they have ordered 7 think I shall be able to help you out on Fitrobenzol. It will be two or three weeks, however, before I could nessibly de this.

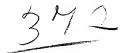
I do not know much about your obtaining Ortho Cresols. I am not producing any myself, but would suggest that you write to A. W. Aylsworth, the Chemist of the Condensite Company of America, Clen Ridge, H. J. Re uses Crescle, both Meta and Para, and may have a way of segarating out the Ortho which he down not like in his processes.

Yours very truly

Abos a Chosen

Bounette refy agent told me price of mexical

Cresolo of present is 55 auto gallon



Hr. E. H. B. Weatherall,

115 Broadway,

Hew York City.

Bear Sir:

I am this morning in receipt of the following cable from my London office in regard to the Carbolic heid due on my contracts with the London Gas & Coke Company.

"got son das Company state Covernment han requilationed their total output and prohibited supplies to private customers for any purpose or destination whatsoever they will cable you cutter after making rereconal inquiry of covernment officials."

The cost of this cable so far as we can

figure it was (3, for which you can send me your check.

Yours very traly.

Thos O Ldwon

Received following cable, June 11th
PECRET ENGIRE UNITED KINGDON PRODUCTION

PEGRET ENTIRE UNITED KINGDOM PRODUCTION CAPBOLIC REQUISITIONED BY THE GOVERNMENT.

GAS LIGHT AND COKE COMPANY.

Dover Boiler Works, Dover, N. J.

Centlemen:

This is the understanding I had with your Mr. Birch over the phone, through Mr. Herter.

We have three nitrating tanks which have been destroyed planes and put it on a new tank, which is to be brought to silver Lake by your truck tomorrow (Saturday). We will then return the other two destroyed tanks by your truck, so you can use the top Flaneso, The destroyed tanks are to be junked.

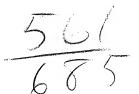
Tomistian

like the in-

You are also to make two new nitrating nots, everything new, but made of best grade of wrought from, using wrought training to five the start of tron, with very large heads. The

Yours very truly.

g dison.



American Oil & Surply Company, 52 Reflayette Street, Newark, N. J. June 12th. 1915.

Gentlemen:

I herely agree to sell to you, and you agree to take, the entire nutput of Solvent Haphtha from my Benzol Absorbing Flant at Johnstonn, Pa., at the Price of twenty-five (25) centerer gallon F. C. B. Johnstonn, Pa., less 1% for each. Drums to be charged for and credited on return.

The duration of this arrangement shall be one year from this day, and it is understood that it covers the entire product of Solvent Haphtha from my Johnstown Penzol Absorbing Plant. I estimate this will be approximately three bundred (300) gallow and day, more or less, but I cannot tell the exact quantity.

As to deliveries, it must be understood that I will make deliveries to you on your order as rapidly as possible, but at this date I cannot specify exact dates and quantities of such deliveries. It is understood that I shall not be compelled to redistill and deliver said Colvent Naphtha to you to the projudice of my requirements of Pensol and Toluci from the said Johnstonn Plant, although I will use my best endeavor to make prompt shipments under the descriptment.

Yours very truly

Accepted.



Mr. Tred Babson, California Ave. & 19th St., Chicago, III.

Dear Mr. Babson:

Recently I got hold of a few curves of sales of several of the big disc dealers, and in comparing them, I find that the percentage of record sales in December last, compared with rachines sales, is an follows:

RETAIL.

A Record sales 23% of the machine sales.

B " 33% " " " " .

C " 27% " " " " .

Edison Shor, Chicago, 13 1/2% of the machine sales.

I wonder why this is so different

in Chicago?

Yours very truly,

This a Edwon



Mr. George F. Morrison, Gen'l. Mgr., General Electric Company, Warrison, N. J.

Dear Mr. Moraison:

I filed on application for ratent on filaments for incundescent electric lamps on May 21et, 1907. This application was allowed "ay 28th, 1915. I am rather inclined to abandon this ratent, but if the Ceneral Electric Company can make use of it I shall be glad to place it at their disposal.

I enclose copy of the claims that have

been allowed.

Yours very truly,

Mr. CI Edwoon



June 14th, 1915.

Mr. William H. Soheel, 159 Maiden Lone, New York City.

Dear Sir:

Your favor of the 12th instant, and the samples which you forwarded have been received and laid before Mr. Edison, and this letter will confirm my telephone request to you to send for trial one bag of Powdered Ref Scheellac Cum by express today, addressing the same to Me.

I will have a regular confirming order sent to you.

Yours very truly,

Assistant to Mr. Balaga.

Fr. Walter W. Shaffer, Principal, Avon Avenue School, Mewark, N. J.

Dear Sir:

y am in receipt favor of the lith instant, and an much gratifies to learn that you have concluded to purchase on Edison Diamond Disc Phonograph. I trust it will be a source of instruction and interest to your school. In regard to making some records of the voice of the teacher you mention, let me say that this is rerhaps a more serious matter than you would think. In the first place, the record would have to be made at our Recording Department in New York, and after that is done it has to go thrugh a long process of manufacture which would take several weeks, and the expense is quite a serious item. of course, if this is not too much of a drawlack for you we shall he glad to discuss the matter with you further.

181 home a colonder phono bywhich necords Can be made + reproduced of once....

dethout with amount

449

June 17th. 1915.

Butterworth-Judson Company, 60 Wall Street, New York City.

Gentlemen:

I write to confirm the purchase by me from you of one hundred sixty (160) tons. Mixed Acids per month for the remainder of the year 1915 at three dollars and eighty cents ((3.80) per one hundred (100) pounds, as arranged over the telephone between your Mr. Durken and Mr. Meadoworoft of my office. In accordance with yur offer to me at our interview yesterday, I understand that this price is F. C. B. at our Silver Lake Plant.

Will you kindly send me your regular

contract covering the above.

Yours very ruly,

for mixed Dairy brain to be the stormand for mixed acids Total

. # 1709 . 3 /5° .

medicare other about the about the a part of the area.

Less Terres :

golden vollength at the global at the Se from your constitution in interpretabilities ming the last per month for the resulting of the grant 1915 at three dollers art alighty work "(5.00) year or a however (100) years, or printer over the relegious to there your in, larger and The Tealment of the Street. The aumrebase with y warfer to se at our whereless gesterday, I unferstar ! that this price to '. . P. at two ringer Lide Plant.

with you bring sent is your regular

voltands e-vertag the above.

Smalain

The projections was stated to met be the Stand Chan to for mixed I been from them is 59 X HLSO. w 26.27 / HNO3 which I believe with throwward for Muyard acida 308

General Letterbook Series Letterbook, LB-105 (1915)

This letterbook covers the period June-August 1915. Most of the correspondence is by Edison and William H. Meadowcroft. Many items pertain to Edison's benzol absorbing plants and business conditions during World War I. There are also documents regarding Edison's election as a vice president of the American Peace and Arbitration League, his endorsement of government-sponsored research at the Massachusetts Institute of Technology, and his opinions about the war. Additional correspondence relates to the technical and commercial development of phonographs and recordings. The correspondents include longtime Edison associate Samuel Insul; businessmen Richard M. Colgate and Farnham Yardley, who were Edison's neighbors in Llewellyn Park; and representatives of Mitsui & Co., an investor in Erison's benzol businesses.

The spine is stamped "Letters" and is marked "T.A.E. From June 18-1915 August- 4-1915." The number "43" also appears on the spine. The book contains 699 numbered pages and an index. Approximately 15 percent of the book has been selected.

axams, B. D. 46-84-85-178-198-96-272acme Vi lite Lead 4 Color Oks 219 -Heel Package st. 220-287-3/2-Dunk 383 -363-391-455-654-Imer Printing Co., 477niston Pritting Miles Co 486-609-484-493-- July Cotton Pro Cor 514-ld Print Or ka 544o Francesco For 556 608-698-

1-98-443-Budger & Sons Co E. B. Daker Chem Co. J. J. 2 346-490-Birmingham Slas Co Bayway chem . Co, 22-334-442-44-Blume! St. Bowsky Stur Does sing a Dying 6,44 18-242-Berlin Uniline On his! 49-145-Banister, R. N 50- 628-Brown SI. C. 51 Blake, JI, C. 52 140-86-114-179 180-293-294-Bacaru, 1 B. 11 11. 97-Wiss C. P. 113-Betweek. 115- 222-Boutstein, 129 Algley, Bahsa'n, 141. Buckout, 142-Bryznt, 143 144 Stisbane, 11 146 (Bugha, 1-12-BAYER, 149-Better Betts. Cork. 3 reed O. C. 200satarcas fraiser co, 221-Burnell, C. M. 223 224-223-Bloede Co, IV. Belden a. C. 236-Blake & Burkart, 234-449-Blackman M. M. 235-Brady, dr. 0 268-Boerch, B. Or. 169-Barker Rev. P. S. 296-Broome, D. M 310-366-393-

lear Miss R.B 414-456-457-488-489-494wnhill & Stramer 496- 1 500-Chiapetta 515-546-547-592-5-48-MJr. 549-SIM 557-558-559-560-5-42-6.543-5.85-Boston Belting Co. 591-Byrde, R.C! 599-604-627-626-629-Butler, Miss O. F. V. n6 59-680-Bacon. ABC

Cassella Color Co. Coulter, 24-394-Crowth. 34higgo hen asha trosingle 53-Or nadian. Some ling + Offering o. 53-Taldwell, Mils U. Cuban Ciga + Co. 116-111 Condensate Coof ymer. 148-149-151-201 chatter in , C 202-Cambria Steel Co, 235-374-475-Church, Col. & db. 239-240-Conn. d. A 273-294-335-Carpenter, Mrs M. 336 -**3**37ame of Citigliani Carstains, 9 335-China Jakan rading 6 411-33F-415-4/6-516-Chafeman, C. M. 517-574-586-Istal Storiery Mills 641-lumbushow stelle, 660-667-486-

3-151-270-10-152-// 25- 274- 417- 457- 495-518-594-595-26-56-Dominion-mone Steel Co 57 58-143-Dokerty Operaling Co, 94 rock White send When 150 182-203. 20% 226-241-3/4-Dover Boiler Orks 476-56/-596. Davidson, V. L Dyer, Mrs. Q. n. 610-669-

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28-101-119-408-120. 197-Jen Electric Co, 306-446-316-340attow, E Cg 349-367-Goodykoontz, R. Kerler Miss E. J Gill C. H. 368-348-409-4/3-420-445-Sabler, a.C. sey Eartheneware Co. 550-Sunther, Or St 5-83-642-Trakom, willith, J.C. while Miss N. Gamble J. H. Manch, J. E. 662-681-688-689Starremand Riverside Modernille, 21 30-62-Rubber Co V. C 63-553-64-121-156-Stughes Cos Or 157-Shimp Rices, J. R. 206-Halland Bros, 228-447-244-1246-246. 311greates R. 318--34/-Startmann 342 -350-Stigh Point Hociery Mille 421-484-Stammond Mrs M.C. 522-Startal, W. Ft. 529-564-577-587-588-Assery Mille 597-612 . 643-663-671-672Dutall, J. Scher, W.M. Ingersoll, Mrs. O. R. Inderlied, E. C. 94-6/3-673 - 578-673-

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31-67-32-208-88-Londhinn, L. St Love, R. A. Le Tipe (Rubwe Co, 124 ... 125-160-Laddy, Miss P. Linne the Mpne R. 140-250-251 284-441-Lewer, H.J. Leonaro, A. 30 S-347-364-340-396-Javier J. H. 524 Jane H. C. 613-Lyrich Mrs. N. C. 616-long Lewis Stordwood Co. 631-524-Lobby, Ov. 9. 644-678-Longenecker, E.a. 682-691-

14-92-102-127-210-25-6-219-380-45-468mitsul e Co 39-Maske, Im 1/3-68-Monsanto Chem Whis 64-480modney, 70-Miller, 71-89-371-648-677-126 231-527-599-161 162-362-450-163-379-164 253-117 209-229-230-445-233 254-258-Welchior amstrong & Dessau 276-Meximan, F.C. 277-Mallinckrodt Chem. Wks 278-300-Milwanker Oker Succo 330-343-348-381-382-397-Rouse Miss F. M. 424-425-426-464-481-506-525Mac Donald, A. P. 526Murray Dr. D. D. 528Miller/Mrs. J. A. 551Mograld, Gr. D. 565Majerald, Gr. D. 566Miller J. B. 798Miller J. B. C. 17
Mining Chamering of Sufficients
Moderal Orth & Stacking 19618Marwell R. M. 149Montreal Cotton, 492-



Mc Jowell, J. 33-Mc Cleary Walling Crouse 103-Mc July J Q. 194-Mc July J. 252-Mc Janley Dysing Co, 254-Mc Jang & Fr. 3552 Mc Day & Fr. 3552 Mc Day & Fr. 3552 Mc Deine, J. D. 505 Mc Jinney, J. A. 650 257-352-427-505-650New Jersey Car Spring Chibbel, 5Northwestern Scron Ca., 72-90New York Limine and Chem. blue 332New Horlan, N. 301Nicholan, A. 4. 346New W. F. St. 429Naylor, R. B. 429Natani S. 459New Town, D. 465New Town, D. 465New Town, C. M. 441Nat Griline & Chem. Co., 579-

Plson, G. 15-104-111-295-30 R-309-406-495-560-581-620-Bright, Mr. M. C. 112-620-Orlight, G. 730-Orlight, J. W. 530-Orlight, Mrs. J. 600-Oloney, Mrs. J. 603Dennsylvania Tink Car Line 105-211-250-319-163. Domination of J. 191-254 582-260-281-Parkete 241-Stow & G. 320her Jashington Co, 321-322-357- 383-872-468-62/-373-674-Pettilone, J. E. Peabody & Co, St. W. 4/2-436llie Ledger 467-lmer W. M: 512-wher Steamse Co,531-568-664-684Reinberg, Is. R. R. R. 106-128-374-679-130-131 1. (-167-185-233 -26/ 262 323-324-325= 358-359uslacher Chem 6 431-469. 470-.504-552 -Fandall Co., A. E. 554-Opsenau Souny Mills 555-651-Gith, A. C. 652-Godhill & Wester 614Scaife & Soul Co, M. B. - y- 134-213 -Stone, Fi). scydell, St. 14-18-79-169-186-Squibb & Sons, & P. 14 141-532-695-Stein, Sterch : Co, 40-386-685-Ichaum & Whlinger 46- 216-633-St Clair, d. 71-71-Sugil, 14 Lawford & Louis, 1. 76 Std distant (2. 11. 112-265-Slima hara, 1/2-Sweets Colours Co. 70-601-Smith, C Z. 81-Suger, W. a. 10% 10 104-324-132 133 168 170-173-193 196-Solar,). (1. 2/2 Smith, W. VV. 2/3-234 -Spackman, d. S. 264hesprich G, JT. J. 271-35-5-432-635-303-433-434-Scott Miss Q.E. Sinclair, (1%. 30 4-326-324-Scotland rich Otton Wills 328- 471-584-Seydel Mfg. Co. 353-385-356-360-

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Stubbs . a. Sidney, S. B. Schipper, a. 399verson, Miss 448-466stone Muio Co 482-Sfolk) initing Mille 491-499-508-633todola, M. I 534-Sperry, L. B. 535-602 weitzer Dr. H. 603raque, II. -604veltwater Storiery Mills 634berger & Sont 636-Q & 638-Smith, Mrs. D. M. Std Felt Co. Secor St. W. Shively, D. Fr. 655-,) W. nith, Or. O. L.

Juthell, Fr. FI. Thompson, S. H. Titu M. M. J. M. 21 44 110-135 187-217-Underwood 266-067-36/-436alloy Mfg. Co. 492 509-510-511-536-537-569-622-Thomas Co. 9 1 637Uhlich & Co. P.

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37-38. Orayne Stritting Mille 82-83-136-Wlardag Co. 41-214-Overthury, 88 Williamson, R. E. 134-138-139-176. 177-128 184-388-218-282-283-Groodward, U. St. 285rany, Miss R. 289-Worden. 290-387-389-390odward-loon Co. 400-434-696hittaker Co, Or. 4. 438-Wilbourn, Mme R. Vilsone Co, 439-4404 White Sileconite Co 453-45-4-Warrew, W. Williams, & R. 483-486-813= 5-38-639-697-539-Trestern Felt Whs 540-54/-

590-624-640-656yerkes, St. a. Gardley, Fr. 93-605= 267-543-541 606-668-

AUS

June 18th. 1915.

Mr. Frederic F. Tuthill, 1457 Union Street, Procklyn, H. Y.

ing more promptly.

Dear Dr. Tuthill:

I received your favor of the 12th instant, but have been so extremely busy the last few days that my correspondence has been delayed, so please excuse me for not reply-

I will immediately investigate your complaint, and have your battery put in good share and returned. You may rest assure that the guarantee will be fully met.

Let me say that we have 1,800,000 cells out, of which more than 400,000 are over four years old in service, there is not a single case that I know of where the battery has gone bad, that, upon investigation it was not found to be due to neglect. Most people do not read the instructions at all, and the garage people purposely neglect them as there is no profit in renewals as there is with the lead batteries.

Yours very truly,

96 sq mode is at according prompt -

201

June 18th. 1915.

Mr. B. G. Liebold, Secretary to HERRY FORD, Detroit, Mich.

Dear Er. Liebold:

I have received your favor of the 15th instant, and have shown it to Mr. Edison. The figures you give are certainly amazing and Mr. Edison thinks they are positively wonderful, and extends his congratulations to Mr. Ford.

By the way will you kindly say to ir. Ford that ir. Edison has hid Aniline Plant in operation, and we have eade two lots of shipments of Aniline Oil to customers. Some of the rubber tire people are so badly out for it that they are willing to spend money for expressage in thousand pound lots. The Plant is working very well. Ir. Edison has tremendous difficulties to overcome, but he "got there" as usual.

He has also started his new Carbolic Flant, and this went into operation last ruesday on the first stages of production. It takes about 7 days for the finishing process, so I surpose we will be shipping out Carbolic Acid from the new Plant about next Tuesday or Wednesday. Noth these plants were built and put into operation in about sixty days.

Yours very truly,

Assistant to Mr. Edison.



June 21st. 1915.

Stein, Hirsh & Company, 61 Broadway, Few York City.

Gentlemen:

Your various telephone mensages in regard to delivery of Carbolic Acid under my contract with you have been given to me. I had hoped to begin deliverise early in the present month, but have been disappointed owing to manufacturing contingencies. The delay in starting up my new Carbolic Plant has been due to the failure of almost every machine contractor to carry, their contracts on time of delivery, as they are all loaded up with war contracts.

All our machinery and apparatus is in place, and of the five sections composing the plant, two are working, and I think that cometire this week all will be working, and it is possible that we will make come deliveries. Unless comething unforeseen occurs, I expect to be making full deliveries, according to contract, in two weeks of less.

Thosaldwan

- 11st

June 19th. 1915.

Hr. Herman Blume, 1451 Broadway, New York City.

Dear Sir:

I have received and read with much interest the stenographic transcript of the address make at the Civic Forum meeting held at Carnegie Hall, New York, Yay 6th, 1915. Evidently you have stenographically reported these addresses with much care and correctness.

Yours very truly,

- (+1)

June 16th. 1915.

Hr. Henry Collins Brown, 15 East 40th Street, New York City.

Dear Sir:

I beg to acknowledge receipt of your favor of the 15th instant, together with two copies of your beck on our Plag, which you have kindly sent with your compliments. Pleane accept my thanks for the same and allow me to extend my congratulations on the book.

Yours very truly,

June 18th. 1915.

Mr. M.B. Blake, Blake & Burkart, Walnut at Eleventh St., Philadelphia, Pa.

Dear Mr. Blake:

I am in receipt of your favor of the 15th instant, enclosing clipping from the Philadelphia Inquirer of June 15th, which I have read with much interest.

Let me say in reply that Maria Barrientos is not as good as lime. Verlet .; the Paris Opera. I have a trial record of De Ducas and would not accept it. He is a better actor than a singer.

T have 2300 voice trials, which covers about every singer of note in Burope. They may be good actors, but they are certainly poor singers generally speaking.

The Fall

June 19th. 1915.

Mayneshoro, Va.

Dear Madam;

I received your recent favor and would say in reply that it would be difficult to make your scheme practicable. I would say, however, that augirators could be made thich would prevent the gas from affecting the solders.

Flinst

June 18th. 1915.

Prof. Reginald A. Fessenden, 1677 Beacon Street, Brookline, Mass.

Dear Mr. Pessenden:

I am in receipt of your favor of the 15th instant, and have used if , leadowordt to send you a letter for lir. Bermett to take to our Recording Laboratory in New York some time when he goes to that city. On presentation of this letter, our people will take a trial record of his voice and send it over to me. If he cam make good records, I shall only he too glad to add him to my list. Let me say for your information that there are a great many good singers whose voices do not you out will when it comes to making a record for my disciplinongraph. Chis, however, might not be any reflection on their work as concert or operatio singers, as all voices will not record well according to our standard. You may digend upon it, however, that Tr., Bennett will get a good show.

Tiest

June 19th. 1915.

Miss Anna L. Kelly, 508 Lincoln Street, Antigo, Wis.

Dear Madam:

I beg to acknowledge receipt of your favor of the 9th instant, and it gives me a good deal of pleasure to learn that you installed an Edison Diamond Disc Phonograph in the School of which you are Principal. I dincerely trust it will come up to your expectations and be a help to you. Let me say in rely to your inquiry that we are going to ask some folk dances shortly, and you may look for them on the fortneowing list. You will be glad to learn that we have already recorded a number of recitations, which will also be issued in our later record list.



June 18th. 1915.

Monsanto Chemical Works,

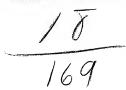
St. Louis, No.

Gentlemen:

I am in receipt of your favor of the lith instant, and would say in rejly that our Vacuum Still has not yet been jut into operation, its completion having been outrageously delayed by the Fanufacturer. I expect, however, that it will be going next week. This will improve the quality of the Phenol.

All the manufacturers of Denzol are rushing their stills, and all Mensol is more or less pure these days. Even Barrett, whose standard has been universally recognized, no longer seems to send out a good old standard quality, no far as my experience is concerned.

Let me say in conclusion that we are doing the best we can, and hope that we shall soon be able to give you some better stuff.



June 18th, 1915.

Mr. H. Seydell, Manager, The Seydell Hanufacturing Co., 86-100 Forrest Street, Jersey City, N. J.

Dear Mr. Seydell:

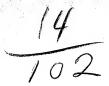
lir. Meadoworft has handed me your favor to him of the 15th instant, together with the letter from the Anniston Enitting Mills Company. Their letter is returned herewith.

You may say to the Anniston resple that there was no such offer as he mentions. The General Chemical Company started & at first with 30% until Jammary let, then 20% offerward, and guaranteed that they would meet any lower price in the third year down to 10.95%. Be fore they could stop their men, they had sold their entire caracity and have now withdrawn from the market. Acids have advanced 300%, and Bensol to 80% a gallon on long contracts, - and scarce at that price. Antiline Oil at 30% for the market six months would mean a loss to the manufacturer selling that that price.

England and all the other woreign countries are in the market for Aniline, as all Benzol has been embargoed for explosives, and there is not a carload of nitrating acid now to be had in the United States at any price. I think I night possibly sell some Aniline Cil in 1916, but will let you know later.

Yours very truly,

Enclosure.



June 23rd. 1915.

Mitaul & Company, Itd., 25 Madison Avenue, New York City. Attention - Mr. Pakaki.

Dear Sir:

I must ask you to Mindly exouse the delay in reglying to your favor of the 18th instant in regard to the Jayanese Bavy specification for Carbello Acid. We have hill been extremely lusy for the last few days.

In reply let me ony that we can make colorless white orpatallized Carbolic Acid which it solid at normal temperatures, and with a melting point about 40° Centigrade, but no person commet typeoficiation #3 and do it commercially in large quantities. The Carbolic Acid we furnish is considerately try high grade.

In about two weeks our vacuum still will be running, and then 7 will send you cample of what I can produce. You will then be able to have an analytical report rade on the same as you more set.

4 is 1

June 23rd. 1915.

Samuel Insull, Boq.,

120 West Admis Street,

Chicago, 111.

My dear Insull:

I have received yours of the 18th instant, and would say that there are no objections on my year. You had better go to Lloyd George direct. The result of my observations is that most everything is bought indirectly so that somebody gets graft.



June 24th. 1915.

Hr. H. E. Blake. Blake and Burkart Walnut at Rieventh St., Philadelphia, Pa.

Dear Sir:

Replying to your inquiry of the 17th instant as to why we record almost every song with a chorus, let me may that in the old days we did not use a chorus as a rule and we used to get innumerable letters asking why we do not have one. So I took the total sales of sixty-five million records and tebulated these sales as to land, orchestras, violins, songs with chorus, songs without choruses, quartettes, etc.

If my recollection is correct, the sales of songs with chorus were more than seven times greater than those without. You will wee, therefore, that what we are doing in not based upon gaese work but upon exact knowledge obtained and utilized over a period of eighteen years.

I know of nothing that people disagree about to such as music, and it is a curious fact that the tastes of imssachusetts people are quite different from those of lows.

Yours very truly

John a Chris

June 24th. 1915.

ir. Fred Babson, S Babson Broths 19 California Ave. & 19th St., (hicago, Ill.

Dear Bahson:

I am in receipt of your favor of the 17th inntent in regard to the remandages of record and machine salme, and in re-Ply would say that as regards the small record sales, this shortage does not explain it. The sales covers about a year and everybody had the same trouble. Some dealers sell an abnormal number of records because they have certain rlams. I get reports of all recitals, and 25% of the reports state that there were several Edison disc machine owners in the ambience who came up and took the names of certain records that were played.

Now, as a matter of fact, lote of these records that were named have always been available. The question in, why did

not the dealers sell them to these owners? The Orange Edison Shop is experimenting on different plans, one of which, I am told, is a winner. They will give us

some fixta on it if the success continues.

Yours very Tuly.

June 23rd. 1915.

Mr. H. C. Buckhout, 360 Pearl Street, Brooklyn, H. Y.

Dear Mr. Buckhout:

I have received your favor of the 19th instant, and in reply to which let me say that I m not shocked at enything nowadays. I have been up against the seemy side of men for forty years. Hime times out of ten they skin me, and I have never learned to be suspicious. I'd rather be skinned than be # crocked

Fist

File1204-g-97

June 24th. 1915.

Hon. Lewis T. Bryant, Commissioner of Tabor, Department of Labor, State of New Jersey, Trenton, N. J.

My dear Sir:

Replying to your favor of the 17th instant, let ur say that I expect to finish the burned out buildings and move in by August 20th, when I can take up the fire alarm question, eithough I think your inspectors will not find in the whole of the machinery building fifty pounds of emything that could burn.

Trusting this will be satisfac-

tory, T remain,

eme 25th. 1915.

Hr. A. Brisbane, New York Evening Journal, New York City.

iy dear itr. Prishane:

I am glad to learn that yes are well again, and trust that you may how my nain in that desirable condition.

Bidn't you see the amouncement of Ford's practor in the newspapers three days ago?

He has been at it for years and now has it rerrected. He sem me a moving Picture of all the stunes that it can do. In my orinion this tractor is the most important thing that has been invented in many years, and I think it will oreate a revolution in agriculture.

You wight ask Ford to lean you the motion ricture reel, and then you can have it run through the notion pibture mahine somewhere for your benefit. It will antonish you

Yours very write.

Jyne Both . 1916 .

ir. B. W. Bayha. B diirantee Coke t Can Co., Colby-Abbott Building, Cilmuree, Mic.

mear fir:

I beg to confirm the following telegrom which ? have sent you today:

"Have oterted two tank cars from Charon, Pa. One to Horawhare, and one to Horawhare, and one to Horawhall ented via Arte Despatch and Officially, "limmatice and St. Parl. Pleane accumulate in control Allotment Bensol until arrival of cars."

Incomed as it would take practically as long to send draw to you as tank carn. I thought that "his would be the lest may, as you will probably have accountated a tank car for so the tiber the illemniase or layville Plants before the tank carrs cheeryon. I shall have tracers send out after the tank carr, and drast that they will reach you in good season.

Then man this me a touch car of Dennel, will no womain it to Thomas A. Moderon perhodic Divinion. Silver Jake, J. C., and rents it win Chicago, ill-modite and it. Poul and Eric Despatch, and Tollow its braces in each care.

of a tank car lot v chall be very clad, an i am lather the correction.

Yura Variation.

First

June 24th. 1915.

Hr. C. A. Coffin,
 Thirty Church Street,
 Yew York City.
Hy dear Hr. Coffin;

Yours of the 17th instant rude me blush clear around to the back of my neck. All I can say is that if you think the notes are good enough to rrint for private distribution, I give you my consent with great pleasure.

| fincerely yours.

Herst

June 24th . 1975 .

Condensite Company of America,
Bloomfield, H. J.
Gentlemen:

Replying to your favor of the 18th instant, 7 leg to say that I am thinking of enlarging my plant and will know within it next two or three weeks more definitely about this. Ye might remind me again about that time and jerhay I may be able to arrange to let you have a little to help you out.

June 25th . 1915 .

Mr. Whil. L. Johnson, 617 Wanderbilt, Avenue, Brooklyn, F. Y.

bear fir:

I am in receipt of your favor of the 15th instant, the reading of which has given us a press deal of legame, as the that the of the large was a press of the first legame, as for that the of the liveri of good made (with hims lar in entire versich) has appreciated the must be which I have icen indeavoring to Armbell. Thank you for your kind words in asgard in the mach ine and records.

How in reply to your criticisms, let us any tien ; have : lot of grand over a much already recorded, and if will come out recularly.

Trobally grand they call classical carie inishbow station, and say. Don't state us on much of it as the public rount to be used. The come of the use of the come of the c

ger roof singers. Our competing commands use all of their that have a new integer regulation, treespective of the chartest metals and a second singer and the second secon

We care nothing about the reputation of a singer. All The cars nothing shout be requiration of a siger. All me mant is good voices that do not require lond secondarism in to cover up their vocal sefects. Let me recpet to you to listen to the fine at coloration in the world. - him. Veriet, from the family of the first occurrence occurrence.

Yours serving.

17. 16 E

5. r. Horgan & Congany, Domort Department, Domort Department, Domort Department, Domort Department, Department, Constitution,

I am in receipt of your favor on the 23rd instant, and in raply begin our teach of an not separate the Eylol, but sell the whole of the fraction as bolvent Faythths. There is about 14% of the Eylolu in the Solvent Daybol

which we could distill it if the selfur yr were large enough to you a fair yrofit, and it it could not spoil the follower power of the II that.

Dupore the Xufoto Should be.

rether pure of Trentosufer with

June 24th, 1915.

Hou. John Purpoy Mitobell, Hayor of the City of New York.

Dear Dir:

7 understand that Mr. Prederick J.

Stone is a candidate for appointment as a Justice
of the Court of Special Sessions in your City.

I have know the Stone for Many Years and he has agreed for me, as Attorney and Polletor, in some very important cames in the United States Sources Courts and he carried two agreeds for me to the Supreme Court of the Maited States in which Impacts Alton D. Parker was associated with him.

If you should appoint him, I believe he would satisfy the community and be a credit to your administration.

ir. Stone is a good lawyer and he comes of a family or eminent lawyers. The late Pavid Dudley Field and the late Non. Stephen D. Field were his uncles and the late Non. Pavid 7. Frewer was his count

It gives me Pleasure to co mend my friend, Hr. Stone to you, I am, dear sir,

Very truly yours.

The state of the s

June 24th. 1915.

Mr. John A. Ruedy, 9808 Harvard Avenue, Mieveland, Ohio, Dear Sir:

----- DII.

Replying to your recent favor let me say I stated that I would do all I could to make war more terrible in case the inited States was invaded by a foreign enemy, so would you or any American.

There is an enomous difference between being invaded and

invading other countries.

Germany has been invading other people's country.

I hope the results of the war will be a German Regulite.

I enclose a newspaper slip of a juzzled "longrel" taken from a recent paper.

This letter is not for rublication.

Yours very truly,

Pholosure.

Hirst

June 25th . 1915 .

Mr. Ledger Smith,

Delhi, H. Y.

Dear Sir:

Herlying to your favor of the 21st instant, I be to say that the first experimental phonograph worked at once, much to my mental phonograph worked at once, much to my metodishment. Hany years were required, however, to produce the present type of phonograph. I morked more than a year and a half to record and reproduce the work "sugar" perfectly, and two mont's nore to get the word "solssors". Agree that the phonograph would record and reproduce anything.

Thosa Com

Just

June 24th, 1915.

ir. A. von Bermuth, R. Stetson & Company, Ill Chesnut Street, Philadelphia, Pa.

Dear Sir:

Your favor of the 17th instant to Thomas A. Edison, Inc., was banded to me. I am always glad of suggestions and intelligent ortifoisms.

In the present case let me explain that when a singer the Anna Case makes a record it is dangerous to complicate the cases on the record by adding too many instrumental sound waves, and we suppress to some extent the instrumental parts so as to run no chance of losing the record of the singer. However, we concertmenting and hope to produce records with loud automorphament, so that we can cover up and conseal the defects in the times, and it think must be due to acting or personality, for in many cases the rejutation is not due to the merits of the voice itwill Let me say, however, that these remarks do not apply to the Cases to you case to reduce the case of the color.

June 28th, 1915.

Mr. John Bacon, Jr., % Coke Oven Department, Cambria Steel Co., Johnstown, Pa.

Dear Sir:-

I do not know whether or not I have notified you, but if I have already told you it will do no harm to say it the second time. I have ordered another carload of drums from Pittsburg and they ought to be shipped to you in a few days from now. This will relieve your necessity.

There is something that I have been intending to write about for several days past. Neither Mr. Edison nor I can understand your daily reports . We try to trace a continuance of one day's business into the next, but unfortunately cannot do so. Sometimes there are figures that appear on the reports which we do not quite comprehend. For instance, your report of the 22nd, which I enclose herewith, we find two items of Pure Solvent Maphtha under the head of "refined". If these figures mean that you have 3044 gallons of refined Solvent Maphtha, why could it not have gone in one Perhaps it is one of the figure down at the bottom. peculiarities of the business that it is difficult to make a report, but suppose you and I go at it with patience and I think we can work something out.

10.1

Mr. John Bacon, Page -2-June 28th, 1915. 243

Suppose you try a report for two or three days similar to the one that I have outlined in lead pencil on the back of the enclosed report of June 22nd.

Please do that, and let us see how it works out. I wish you would commance right away, as I want to get this in order as quickly as possible.

Yours very truly.

Assistant to Mr. Edison.

Encl.

The self

ifr. byddon, 1510 Union Bank blag Pittsburgh, Pa.

Dear Sir:

I notified Ool. Phipps by cale, home that we had three thousand (3,000) shill one of Toluol ready for imprection at Johnstown, Pa. I as just in receipt of a telegram Arom Col. Phipp requesting me to advise you and to ack you to impret come.

I emblose copy of the telagram. You will see that he requests us to formish you with my contified analysis. I cannot do this, as I have no chemist at my plant at Johnston, Feside, made a certified analysis was not called for by the contract.

I am sending Col. Phiys by sail tonight the regular printed regest for largestian, and shall have to leave it to him and to you to do whatever is meded. The folial is ready to obip, and I trust there will be as little complication as possible in remark to details.

lades for tmly,

e.c. to Con. Phipps.

June 29th, 1915.

Mies Catherine Bryce, 539 High Street,

Newark, N. J.

Deer Hiss Bryce:

I am in receipt of your favor of the 28th instant, the contents of which have been read with much interest. If you will kindly come here to the Laboratory on Thursday afternoon at four o'clock as each thereafter as you can, we will be glad to have you make one or more experimental records. I presume you will bring your accompanist with you.

If you take the West Orange car from Hewark, it will bring you right to the door. The Laboratory is a wrick building surrounded by a fence. Please ask for me at the little gate house, and I will attend to the rest.

Yours very truly,

Assistant to Mr. Edison.

June 29th. 1915.

Mr. G. B. Sayre, 184 Tonnele Avenue, Jersey City, N. J.

Dear Sir:

Hr. Edison wishes me to acknowledge receipt of your favor of the 13th instant, and to say to you in reply that we had a great many requests for a record of the song "I Hear You Calling Ne", and he had it sung a number of times by different dingere, but was unable for some time to get a record that was satisfactory to him.

You will be glad to learn, however, that we now have such a record coming through the factory, and it will be out on the market about the leth of July.

Yours very truly,

Assistant to Mr. Baison.

Till ?

June 29th. 1915.

Mr. William C. Breed, Chairman, Mayor's Committee, 32 Liberty Street, New York City.

Dear Sir:

I beg to acknowledge the receipt of a copy of the beautifully illustrated book-commonstating the visit of the Commercial Visitors of the Chinese Republic to the City of New York and vicinity, June 1st - 8th, 1915.

Please accept my thanks for this interesting memento, which I am pleased to add to my Library.

June 28th, 1915.

Mr. Robert W. Dowling, 232 West 83rd Street, New York City.

Dear Sir:-

Referring to your favor recently received, let me say that I think thick Vascleme is best for your purpose. Try it on your hand and wave your hand backward and forward in a tub of water and see if it does not cling well.

Yours very truly,

Turst

June 28th, 1915.

p. Bobert W. Deviling. SSE West SSEE Street, year York City.

Dear Sir:-

Beforeing to your favor promotive positive, let me say that I think think Vanchame in best far your purpose. By it on your hant and serve your hant bestweet and forward in a tub of unter and see 12 it does not oling well.

There very traly,

June 28th, 1915.

Mr. F. R. Humphries, 4243 Regent Square, West Philadelphia, Pa.

Dear Sir:-

How and then we get a letter from a music lover, like yourself, and it grieves us exceedingly to find ourselvss in the position we are. If we put out much high class music, we are immediately bombarded with latters from every dealer, from the Atlantic to the Pacific, to "etop it" "Can't teell it" "Gut out the high brow stuff", etc. As a matter of fact, the cales are small compared with those of the so-called popular records. We have investigated this matter thoroughly to eee if we could ascertain the reason and we find that the principal reason is that the younger members of the average phonograph owner's family wants only records of what are termed the popular selections.

We have on hand a large quantity of the very highest class of music recorded by some very remarkable singers, and shall put these out as fast as the dealere will allow us to do so.

July 1st. 1915.

Schaum & Uhlinger, Cleuwood Aye. & 2nd St., Philadelphia, Pa.

Gentlemen:

I am much pleased to learn that you have complied exactly with your promise in shipping the four centrifugals at the times promised. Ferhage this will lead to other business, as I think I have found out ways of using centrifugals for other jurposes.

I understand that you expect to ship my other two contrifugals on July 10th, and trust that nothing will happen to prevent you from doing so.

In these two last named machines, could you, without delaying the delivery of them. line the inside of the outer cast from shell which surrounds the basket with lead and the exit as well? I would like to have you advise me at once whether this can be done without delaying the shipment of these two machines.

Another thing, can you furnish us with a man who could spend four or five days with us whon we start operating the four contrifugals which we now have? I mean a man who is actually familiar with the use of these centrifugals for different materials. If you can, I would telegraph for him within the next two or three days.

June 30th. 1915.

Mr. C. M. Bunnell. Edison Lamp Works. General Electric Co., Harrison, H. J.

Dear Sir:

I received your favor of the 23rd instant in regard to miniature lamps to be submitted to the Bureau of Mines for approval for use on Edison Mining Lamp Outfit. In reply, let me say that I will turn your letter over to the Edison Storage Battery Company, with instructions to cooperate with you upon this question.

MIN !

June 30th. 1915.

Er. H. F. Frasse, Purchasing Agent, Edison Electric Illuminating Co. of Brooklyn, M. Y.

Dear Sir:

I am in receipt of your favor of the 24th instant, with enclosures, which has received my attention.

received my attentions

I certainly remember the Frances,
as I traded with them for many years.

Let me say that your scheme is b
good one. The people in this country, generally
speaking, are entirely too wasteful.

July 1st. 1915.

Blake & Burkart, Walnut at Eleventh St., Philadelphia, Pa.

Gentlemen:

I have received your favor of the 29th uitime, and in regard to the rattling of some records, let me say that it is not in the records, but that some reproducers will rattle on very loud records, athough most of them will not do so. You will please bear in mind our standing offer that if a reproducer is defective it can be exchanged.

As to the Ritter matter, I willhave it investigated. On the face of it, it looks abnormal.

I am rather puzzled by your statement that sometime ago our records seemed to be coming through clear and smooth and that recent insues have gone backward in this respect. I have a host of letters from Dealers making directly contrary statements.

Referring to Mr. Taft's statement that the needle jumps as much as 14t etc. Let me say that it strikes me as rather possibler that I should receive such a letter strikes me as rather a censear which is supposed to have competent repair men. The letter from Button clearly indicates that your repair men is not high class, to say the least.

The suggestion of Rogers that we ought to have a muffler where the disc machine is used in a small room, and your marking this in red ink as one of the complaints, strikes me as acceptant remarkable in view of the fact that our machines have mufflers.

However, I shell send a man over to investigate this whole matter direct with the owners of the machines. In the meantime, I suggest that you send your repair man over to Orange and have him seducated.

July 1st, 1916.

Mr. Dibrell P. Hynes,

1422 Dempater Street,

Evanston, Ill.

Dear Sir:

I am in receipt of your favor of the 19th ultimo, which I read with a great deal of interest.

In regard to the matter of classical music, let me say that I have investigated this matter and find that me are compelled by the dealers to issue mostly records of "popular" selections, because the younger members of the families of phonograph overer dilike operatic and other classical music and desire only popular music. Our policy is to jut out as much good music as the dealer will stand for.

Your closing remark in regard to the "spiel" given on the back of some of the records rather surprises me. I have received hundreds of letters commending it, and yours is only the second one section it.

H. Koppers Company, First Mational Bank Bldg., Pitteburgh, Pa.

Gentlemen:

About two months ago I was in communication with you in regard to a coal property owned by a friend of mine, who was thinking of the possibility of putting up by-product ovens and Bennol absorbing Plant if the analysis and figures on cost of plant were attractive.

You said that you would be very glad to analyze this coal carefully and give me the results so that I can communicate them to my friend. In accordance with this arrangement I sent a barrel of coal to your Laboratory at Joliet about two months ago, but have not been favored with any report from you so far.

I am being pressed for some action on this, and trust you will kindly favor me with an early reply.

Keith Car Company, 122 South Michigan Ave., Chicago, Ill. Gentlemen:

I am in receipt of your favor of the 29th ultimo, and beg to say in reply that it was much to my regret that I could not see my way clear to use the two tanks that had been used for hauling molasses. It would not do to take any risks in regard to pure Benzol, as I am under strict delivery contracts with my Carbolic Plant.

I was, therefore, obliged to look around further and have been able to obtain two clean cars elsowhere.

Thanking you for your kind attention in this and other matters, I remain,

Luther Kountze, Ssq., 141 Broadway, Hew York City.

Dear Mr. Kountze:

I have received your favor of the 29th ultime in regard to the coal from the west Virginia property in which you are interested.

I forwarded this to the Koppers' Company, First Bational Bank Building, Pitts-burgh, Pa., and have written to them twice, but they do not answer.

I have learned that their principal Engineer, has had a quarrel with them and has resigned. However, I will follow it up and see if I can get some information.

Mitsui & Company, Limited, 25 Madison Avenue. How York City.

Attention - Ur. Shunzo Takaki.

Dear Sir:

Beplying to your favor of the 20th ultime. I beg that you will place comes the delay in confirming what I said to you a few days go when you called upon me accompanied by Mr. few days go when you called upon me accompanied by Mr. foundle agree to take all the remaining quantity of pure Benzol from the Scotner Plant at 60% per gallon F. O. B. Silver Lake, R. J. for now wear. N. J. for one year.

Of course, it is understood that this will not affect the previous arrangement between us in regard to the Sunnion nee-essary to manufacture the 523,000 pounds of Phenol for the Sun-anese Covernment, which, you will resember, was useful to the Sun-top of the Sunnion the price agreed upon.

I promised to get out the figures in regard to Aniline Plant and Carbolic Plant to forward to Mr. Komuro, and at the time expected to have been able to send them to you this week. I find, expected to have been able to send them to you this meek. I find, however, that owing to the fact that all my people have been so ortarfully busy the lasm somethe that they have been taking short-outs in order to accompt into the business on hand and in order to get the figures out and accounts will have to be very carefully analyzed and vill account to longer than I thought. However, I will have the figures gotten up and send them to you as soon as possible.

In regard to Mr. 7. M. Mitaui, I have written to Mr. Opdyke at Woodward telling bin to afford Mr. Miteni all facilities for going into everything theroughly, and put him on the payroll at \$20. per week, which we will take care of in accordance with my at \$20. per week. arrangement with you.

Mr. A. R. Pommer, Pacific Phonograph Co., 140 Geary Street, San Francisco, Cal.

Dear Mr. Pommer:

Mr. Marwell sent over to me your letter to him of the 24th with the golf carton which I looked at with a good deal of ammsement. Let me may that being very busy I have no time to develop the great invention of a Talking Solf Ball, so I have turned the suggestion over to the inventor of the Klaxon Horn and his assistant who invented the steam Siren.

July 1st. 1915.

Mr. A. J. Robinson, % Thiebes Piano Co., 1006 Olive Street, St. Louis, Mo.

Dear Sir:

Your favor of the 24th ultime in regard to Miss Hamick has been handed to me.

We are always ready to try out singers, and if Miss Hanick should be in New York at some future time we shall be pleased to make a trial record of her voice.

She should communicate with Mr. W. H. Miller, the Hemager of our Becording Department, at 79 Fifth Avenue, New York City, if she expects to be in New York, and give him a day or two's notice.

June 30th. 1915.

Mr. Henry S. Spackman, Pres., Henry S. Spackman Engineering Co., 2024 Arch Street, Philadelphia, Pa.

Dear Sir:

Your favor of the 18th instant in regard to making some special records of prominent speakers on the suffragette question was received, and I have been looking into the matter very thoroughly and find that we shall not have the time to do any of this work just at present, as our Recording Department is too busy in preparing records for our winter campaign.

Regretting that I cannot do as you desire, I remain,

Dr. August E. Zeitler, Island Heights, N. J. Dear Sir:

I have received your favor of the 27th ultimo which has been read with a good deal of interest. As you are probably aware I am very deaf myself, and I had intended carrying on some further experiments than those I previously tried sometime, when I get leisure.

I am very busy indeed just now, but if you would care to give me an idea of the position of the application with relatento the spinal cord, I will take time to make a rough experiment to see if there is any hope to work it up commercially.

July 2nd, 1915.

Mr. Stanley Doggett, 99 John Street, New York City.

Dear Sir:

Your favor of the 25th ultimo was received, and as Mr. Meadoworoft has sub-sequently informed you we are giving you the major portion of my production or Amiline Oil, and of this quantity, the Firestone Fire & Rubber Company is getting the lion's share.

I return their telegram as requested.
Yours very truly,

Enclosure

July 3rd. 1915.

Mitsui & Company, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunzo Taknki.

Dear Sir:

looked your order of one drum of nure Demoni for the property of the drum of nure Demoni for an expecting a consignment to arrive from Woodward any day, and Mr. Maison wants to have it tested by our experts before shipping a drum on your order, so as to make sure of its purity. We will make shipmont as quickly as possible.

As this Benzol will be part of that sold by you to Mr. Edison at 60 cents, we will bill to you at that price.

July 3rd. 1915.

Mr. A. H. Woodward, % Woodward Iron Company, Woodward, Ala.

Dear Mr. Woodward:

I received your favor of the 26th ultime, and in reply would say that I have asked our Traffic Department to let the Seaboard Air Line Railway have some of our business. The first tank car of Benzol will be forwarded that way. Inasmuch as the other lines also agreed in fiving the recent rate ruling on Benzol we must favor them with a share of the business as well.

I trust this will be entirely

satisfactory to you.

Thesa Edward

July 3rd. 1915.

Prof. J. L. Arnold, Hew York University, Department of Electrical Engineering, University Heights, N. Y.

Dear Sir:

I am in receipt of your favor of the 30th ultimo, and in reply beg to say that you may call at the Laboratory on Saturday morning July 10th about 9:30 or 10 o'clock.

July 3rd. 1915.

Mesers. Simer & Amend. 3rd Ave. & 16th St., New York City.

Attention of Mr. Baum.

Dear Sir:

Referring to your telephone enuity about Carbolic Acid, let me say that I am contracted up to my capacity for the remainder of the year, and cannot spare any.

I would eay for your information that the Heyden Chemical forks start making Salicylic Acid from Fhenol furnished by me about the middle of July. You can probably get a supply from them, as they will make it in large quantities.

Yours very troly.

This a Elicon

15.4

July 3rd. 1915.

Miss Ross Werany, Edgewater, H. J.

Dear Madam:

In reply to your favor let me say that I am just now erecting a large special building expressly for the purpose of recording Symphonies, Sonatas and other music of the great Masters. Under ordinary conditions I have been unable to get them recorded to my satisfaction.

I think that in time you will be delighted with the results.

Yours very truly,

Q. 08.



July 6th. 1915.

Mr. John Bacon, Jr., 5 Coke Oven Department, Cambria Steel Company, Johnstown, Pa.

Dear Sir:

want you to take his latter in the proper sit of your daily reports, and I want you to take his latter in the proper spirit. We know the difficulty of remaining intialigible reports of a Benzel plant and realize you are doing the best you can, but neither Mr. Faison nor I can obtain from the reports of the operation of the present of the plant.

or course, we realize that the difficulty of making reports is increased because of the daily shifting of one class of product into excher class. So let us take this up patiently and see if we cannot work it out little by little, and perhaps work out some form or report that will be much more satisfactory and give all of us the kind of information that will be practical. I am sure you are just as anxious to have it as we are to got it.

If we move dualing with the manufacture of so much ordinary norchandise, we would start with no much raw meterial, and at the end of the day we would have a certain quantity of finished material, a certain quantity of raw material, a certain quantity of waste material and a certain quantity of material in progress. If these were added together, the total should equal what we started the day with.

Now, it seems to me that the operation of a Benzol plant should come under a system of reporting et a somewhat similar nature. I have tried time after time to get a balance by adding all your figures together on the reports of succeeding days, but never could do it. For instance, on your report of July let you show a total sollowing of 100 Mer. The tried is taking into account the sollowing of 100 Mer. Th

omitted to say how much light oil you made, so, for the jurpes of the argument, I have assumed 1,000 gailous of 59%. Flease how the figures I have marked in pencil at the foot of the report. These show that on that day you had on hand and "made" a grand twin of 21,118 gailous.

If this system of reporting is correct, your report of the best day would show a grand total which would be equal to the total of the day before as increased by the number of galors of Light Oil statemed on the day the report is made. Your figures of material in Stills, on hand Crude,

on hand washed, and on hand Pure might home changed-but the grand total such any should balance with the grand fotal of the day force after adding the day's production of light 011. Of course, your shipments from time to time should be deducted, thus mixing by grand total a net total.

I know that you will have thought of before you arrive at this part of my letter. You will say to yourself: "Mr. Headowordt has not thought of the losses". I have thought of this, however, and laft it until I explained my idea of the principle of reporting. The losses whatever they may be, are the things that Mr. Alsen is very desirous of ascortaining, and at this moment we do not see any more convenient way of getting at the facts.

If you will places make these reports a very e-rious business and take pains to have them really accurate you will very quickly find out wher your losses are, and by constant observation we shall soon be able to got a line on them and perhaps make some improvements.

I assume that, of course, you keep copies of your daily reports ut If you will get out the copies of your reports of June 30, and July 1, you will see why Mr. Zaison and I find it impossible to reconcile the daily reports with each other. If you will figure out the total gallonage of each day you will see that these reports do not correspond with each other. If you will see that these reports do not correspond with each other. 2,678 gallonae of Pure 7clutel on July 1, which you could exacely have made in one day. I have not overlooked the 3,600 gallons Commercial Toluol reported June 30.

So, you see, we really ought to the and get things straightened out. Formars you may have to take account of stock to begin the new reports with.

have just received your reports of July 3 and 4. The total gallonage July 3 was 21,531 gallons, an increase over July 2 of oilly 415 gallons, although you made 1189 gallons of Light till. The report of July 4 shows a total gallonage of 22,627 gallons. This shows an increase of only 405 gallons of 1,187 gallons. This shows an increase of only 90 gallons over only 3, although you made 1,365 gallons of 16ght 011.

Will you please take up this matter immediately and but no hear from you. I expect to leave on Saturday night for a vacation and want to see that you understand before I leave.

Yours very truly,

Assistant to Mr. Maison.

Mr. Semb John Dear

want cult you from tusl

incr oths it o will that that

day day tit qua sho

con tri on tsi tsi rei ada

Page

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If you repor dose eredi 2,678 in on repor

evad 2 :78S thoug total gallo you a

out. norta

from

July 6th. 1915.

Mr. Claude Opdyko, % Edison Benzol Plant, woodward Iron Company, Woodward, Ala.

Dear Mr. Ordyke:

Here is a matter upon which we must ask you to exercise the utmost care and exactness. I would suggest that you get one of those indexed letter files, and keep therein all the correspondence and papers relating to this matter, exclusively.

As you are sware, the firm of Mitsui & Company is interested with Mr. Edison in the Woodward Plant and its products. How, Mitsui & Company have made a contract with the Hercules Powder Company mitsui a company mave made a contract with the serontes rower company for 150 gallons of pure Toluol a day. So that you may be fully informed, I will enclose herewith a copy of the contract.

You will see from copies of two latters, also unclosed herewith, that shipments are to be made in tank cars furnished by the Hercules Company. You will see also that these letters give minute instructions about the shirments, routing invoicing, notification &c.

Will you please make yourself acquainted with all the dothile covered by these letters and govern yourself accordingly. The invoicing will be done by the Company, and I presum they will be done by their a Company, and I presum they will apply send the invoices down to you at the proper time so that you all mild there with fill of healing. But as to that we can determine later on.

I am also sending you be rewith the bunch of postal cars for notifications, as per copy of Mitsui & Company's letter heremith.

You received some little time ago a car load of galvanized iou received some little view may a car leas or gairantsed stasl drums ordered by Mitsui & Company. These ser for use in shirjing any excess Coluci they may have for sale over that sold to Hercules Powder Company. You will place, therefore, keep these for that juryos.

Please let me know if this is all thoroughly understood

by you.

Yours very truly,

Assistant to Mr. Edison.

P. S. Ploase make absolutely sure about tank cars being clean. Enclosures /

The state of the s

July 6th. 1915.

Mr. W. H. Mason, % Edison Benzol Flant, Boodward Iron Company, Woodward, Ala.

Dear Mr. Mason:

Your obsciring up report of the output of the plant for the month of June came to hand.

I gave it immediately to Mr. Edison, who went through
it very carefully. He is rather surprised at the
results, although, as you may, you have not been able
to make any straight 24 hours run. He hopes that
it will show up better in the pure Benzol for the
present month, as we have been figuring on receiving at least a thousand gallons a day.

He made a momorandum, which I will repeat. It reade as follows:

"Mason.
Tou speak of loss in heads. Our experience here is that Benzol heads have 75 to 80% Benzol in it.
I can't understand why so much straw oil carries over into the crude.
Edison."

I am sending carbon copy of this letter to you at Johnstown and at your house, as your report does not say whether you are going to be down there for any length of time.

Mr. Claude Ordyke, & % Edison Benzol Plant, Woodward Iron Company, Woodward, Ala.

Dear Sir:

I want you to save, if possible, the tar that comes from washing the Solvent Narhtha. There is in it a valuable material, called "Cunerone". You can put this tar in barrels.

Please send me by express a ten pound asmple of this tar, and address it to W. H. Meadoworoft, Edison Laboratory, Orange, N. J.

It is only the tar from Solvent Raphtha that is any good, and what I want.

Yours very truly. ., C 7000

c.c. to W. H. Mason and John Bacon, Jr.

The I

July 7th. 1915.

Mr. Randall Hargreaves, 31 Lincoln Street, East Orange, N. J.

By dear Mr. Hargreaves:

I am in receipt of your favor of the first instant, and beg to say in reply that the later test records did not show sufficient improvement to warrant the making of any regular arrangements with you. Mr. Edison has been so busy, however, the last two or three months that he has not given much time to the mustcal end.

If you would like to come over again some day we will take another trial and see where that leads us. When you come, kindly sak for Mr. Hayes and he will give you the necessary attention. I think, perhaps, it might be well to telephone him in advance of your coming.

Yours very truly,

Assistant to Mr. Edison.

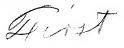
Thist

July 7th. 1915.

The Farker-Washington Co.,
6161 Maple Avenue,
St. Louis, Mo.
Gentlemen:

Your favor of the 30th ultime has been received, and we beg to say in reply that we do not make any electrical Laboratory apparatus such as you mention. Perhaps you had better communicate with the General Electric Company, Schemectady, N. Y.

Yours very truly, Edison Laboratory.



383

July 8th. 1915.

Mr. J. H. Plummer, President, Dominion Iron & Steel Co., Toronto, Canada.

Dear Mr. Plummer:

Let me say for your information that I found that by washing my Solvent Kaphtha with 5% Acid and distilling it so that it becomes water white, I have obtained a market for it.

You ought to have considerable Solvent Haphtha on hand, and if you have distilling capacity you could turn it into cash. Itbrings 25# per gallon P. O. B. New York.

Yours very truly,

Furt

July 10th. 1915.

Miss Emmie J. Gerber, 169 Beach Street, Tompkinsville, S. I., New York.

Dear Miss Gerber:

I am in receipt of your favor and beg to say in reply that Mr. Edison is so exosedingly busy now-a-days that he does not have time to hear the voice trials of singers.

We arrange these matters by having the voice trials made at our Recording Rooms in New York. If, therefore, you will take this letter to Mr. Walter H. Miller, Manager of our Recording Department at 79 Fifth Avenue, New York, he will make a trial record of your voice, which will be passed upon in due order.

Yours very truly,

Assistant to Mr. Edison.

July 9th. 1915.

Mitsui & Company, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunzo Takaki.

Dear Str:

I enclose herewith an affidavit which I have made, showing the reasons why I have been prevented from making the earliest shipments on my contract with you for 323,000 pounds of Phenol. I trust it will be satisfactory to you and your friends.

I expect to make you a shipment of six drums of Phenol on July 15th, and shall expect to be able to follow this with other and larger shipments regularly and soon afterward, as I am getting my manufacturing facilities in good order. I feel no doubt of my ability to complete the whole order within the contract time unless prevented by matters absolutely beyond my control.

Enclosure.

Cohos a Edward

The state of the

July 9th, 1915.

Sonino Bar. dott. Sidney,
Ministro degli Affari Esteri,
Roma, Italy.

Dear Sir:-

It gives me great pleasure to testify that Prof. Daigi Romano spent several months at my Laboratory in composing music for use with my Phonograph. I regard him as a good musician, and found his compositions to be quite original and very meritorious. He always conducted himself in a most gentlemanly manner and was always very industrious and uniformly courteous. I should be glad to learn that he has been honored by his own country.

Yours very truly,

The OE frage

July 8th, 1915.

Mr. D. E. Wilson, Treasurer, Woodward Iron Company, Woodward, Ala.

Dear Sir:-

I am in receipt of your favor of the 2nd instant, in which you, ask that I will send you a statement each month showing the quantity of Bensol refined during that month,

Under our contract, the Woodward Iron Company is entit%ed to a certain sum for every gallon of Bennol, Toluol 6: Selvent Haphtha that we ship away from the Flant. On account of the various grades of these materials handled in the process of refining, it would be a matter of great diff; only to render ench a statement as you have in mind.

The simplest thing to do is to follow the course that we pureue at the Flant of the Cambria Steel Company, at Johnstown, Pa. When we ship away any Benrol, Toluol or Solvent Maphtha from that Flant, the Cambria Company renders us a bill for so many gallons, as shipped, at the price agreed upon in the contract. The Cambria people have access to our Flant, so that they can check up the quantities shipped, and in this way it becomes quite a simple matter to bill out the producte shipped away from the Flant.

Trusting this will be satisfactory to you, I

Yours very truly,

remain

FireA

July 10th. 1915.

Mr. Robert Lozier, Vice Pres., Central Sertice Corporation, 141 Broadway, New York City.

Dear Mr. Lozier:

Your favor of the 9th instant in regard to Mr. Leon Barron has been received and shown to Mr. Edison.

He has made mis-statements to you. He did not lay out the first Fhenol Plant. It was laid out by Mr. Edison, himself, at the Laboratory. Mr. Barron was simply a draughtsman and did some work in connection with the Flant and its installation. He never had charge of the production of the Phenol. His position both here and at the Flant was simply that of a draughtsman. We are quite sure that he does not know the process.

If he has our plans for the Phenol history, they have been obtained surreptiously, as he is notlegitimately entitled to them. Altogether, we regard him as an undesirable person.

Yours very truly,

Assistant to Mr. Edison.

Cont

7175

July 10th. 1915.

Woodward Iron Company, Woodward, Ala.

Gentlemen:

Please do not think that I have forgotten your request for six complete sets of blue prints for a Benzol Plant such as we have established at Woodward.

The drawings that we originally made for the Flant which we now have down there will need to have some changes to include improvements we have made since we first begun, so that the blue prints you will receive will represent our up-to-date experience.

Mr. Mason has been down to your Plant for some little time, and I have been waiting for his return; so that he can take a draughteman and make the changes in the drawings, and then we can send you half a dozen blue prints as requested. The cost of a draughteman for a week or two will not entail a serious expense, but, of course, you want the most up-to-date plant.

I expect Mr. Mason here by Monday, and then he can take up the matter and put it through.

274

July 12th. 1915.

Mr. Stanley Dogget 99 John Street. New York City.

Dear Sir:

I am in receipt of your favor of the 8th instant in regard to Solvent Haphtha, and beg to say that the sample which I gave you sometime ago was from my Johnstown Plant, but since the sample was given you I have sold all the product of Solvent Haphtha from that Plant.

I have another one, however, at Woodward, Ala,, from which I have not yet received any of the Solvent Maphtha they are producing. I have sent down for some, and when it comes will send you a sample gallon. It will probably be two weeks at least before you will get it.

first

July 12th. 1915.

Mr. E. T. Gundlach, Peoples Gas Bldg., Chicago, Ill.

Dear Mr. Gundlach:

I am in receipt of your favor of the 6th instant, and would say in reply that we shall be glad to make a trial record of Antonio Sala. If he should be in the vicinity of New York at anytime, tell him to call and see Mr. Walter H. Miller, the Manager of our Recording Studio, at 79 Fifth Avenue, New York, and he will make a trial record and send it over to me for my hearing.

Thirt

July 12th. 1915.

Mr. C. B. MoKay, Asst. Pur. Agt., The Fisk Rubber Company, 25 Beaver Street, New York City.

Dear Sir:

I am in receipt of your favor of the 8th instant in regard to Aniline Oil drums. As to these drums, I am in rather a peculiar position. If you bought the Aniline Oil through a broker in New York, the principal in the matter was not acting in accordance with the spirit of my arrangement. I only went into the manufacture of Aniline Oil to help out the Textile and Rubber people, and have not been speculating with it. If any of my oustomers have been parting with it to make a little money, it is much against my wishes and intentions. I would prefer, therefore, that you return the drums to them and make them give you credit for them. If they subsequently return them to me, of course I will credit them.

I trust you will excuse me for giving you this little extra trouble, but I think you will understand my feeling under the circumstances above mentioned.



July 13th. 1915.

E. B. Badger & Sons Company, 75 Pitts Street. loston, Mass.

Gentlemen:

Your favor of the 10th instant has been received, and in reply I would say that Mr. Lunt knows what the trouble is with ghe Stills, and furthermore he knows that they are unsatisfactory.

When I personally found out that your original coils were absurdly inadequate, I immediately got busy and got an abundant condensing capacity in a few hours. Therefore, we shall not need your coil.

HMI

July 13th. 1915

Mr. Arthur C. Gabler, 1124 Olive Street, St. Louis, Mo.

Dear Sir:

Your favor of the 8th instant has been received, and in reply I beg to say that nobody can produce good piano records on a phonograph.

The trouble is not in the phonograph, but in the piano itself, and I am constantly experimenting to erradicate the defects in it.

Mr. Kunkel will probably not understand this, but it is true nevertheless. Yours very truly,



July 13th. 1915.

General Electric Company, Purchasing Department, Schenoctady, N. Y.

Centlemen:

I am in receipt of your favor of the 10th instant, and in reply beg to say that we do not manufacture the so-called Carbolic hold you mention, which is not Carbolic Acid at all, but a mixture of Cresols.

The Barrett Hanufacturing Company make it in this country, and a large amount of it is imported regularly from Hull, England, at the present time.

Mr. Stanley Doggett, 99 John Street, New York City.

Dear Sir:

I am in receipt of your favor of the 9th instant, enclosing a letter from the Millville Manufacturing Company, in which they complain that the Aniline Oil which we shipped them contained 5% Nitrobenzol.

Will you kindly ascertain how they test it for Nitrobonzol and advise me. We use Merck's test and have tested every drum shipped, in the past three weeks. We feel sure the Amiline Oil contains ne Mitrobenzel.

As per your request, I am enclosing their letter herewith.

Men O Edward

JUNE

July 14th. 1915.

Mr. Peter Newton, Acolian Hall, New York City.

Dear Sir:

Your favor of the sixth instant has been received, and in reply we beg to Eay that we are not yet satisfied with the results we have obtained in our recording of the plane, and will not record plane selections until we have advanced more than at present.

When we are ready, we will be glad to make a trial record of the young people.

Yours very truly,

Edison Laboratory.

July 15th. 1915.

Monsanto Chemical Works, Saint Louis, Mo. Gentlemen:

I am in receipt of your favor of the 12th instant, and am sorry to say I sold all my Toluci early in the game, and, therefore, cannot make a trade.

Yours very truly

Thosa Edison

Nothwan of the American Del. & Suggery Co Newack My may have your -



July 17th. 1915.

Mr. Claude H. Opdyke, % Woodward Tron Company, Woodward, Ala.

Dear Sir:

For some time past the reports from my Benzol Plant at Johnstown, Fa. have been a puzzle to me, and I have worked on several schemes with 'r. Bacon, which did not work out satisfactorily.

1.9 last idea, however, seems to bring out the facts,
the reportsfollow in sequence from one day to the next, and each report balances, and shows the losses and what is actually on hand.

I am enclosing one of Bacon's reports, which please study out carefully and take as a model for your guidance in your reports hereafter.

Please return Pacon's report to me.
Youre very truly,

Edines

July 19th. 1915.

Mr. Alex R. MacDonald, Saline, Bienville Parish, Louisiana.

Dear Sir:

I /m in receipt of your favor of the 12th instant, and beg to say that the song publishers object to our sending out printed forms of the songs with our records.

We try to have singers whose every word is understood.

231

July 19th. 1915.

T. Commerford Martin, Rsq., National Electric Light Association, 29 West 39th Street, New York City.

Dear Mr. Martin:

I am in receipt of your favor of the 15th instant, and would eap in reply I recommonded that the Secretary ask the eight large Societies to each furnish two men, to be obtained by a mail vote of all its members. Then we will get the plok of the country.

July 19th. 1915.

Dr. D. D. Murray, Duluth, Minn.

Dear Sir:

I am in receipt of your favor of the 14th instant, and would say that your suggestion is fine, and I have sent it to Brisbane of the New York Svening Journal to push it.

Yours very truly,

1



July 20th. 1915.

Arnold Print Works, North Adams, Mass. Gentlemen:

I am in receipt of your favor of the 17th instant, and would say in reply that what you hear is newspaper talk. I have a plant for manufacturing approximately 5500 pounds of Aniline Oil daily. I also manufacture Paranttramiline, Acetanilid and Paraphenylenediamine. I have two plants which manufacture Carbolic Acid and three Bencol plants.

I will not make dyes, as I only went into the chemical game to help out some of my friends, and when the war is all over the Germans will do me up.

Ang.

July 20th. 1915.

Mr. Julian S. Bryan, Montelair, N. J.

Dear Sir:

I am in receipt of your favor of the leth instant, and would say I think something in this line should be worked up, especially in Chemistry.

Yours very truly,



July 20th. 1915.

Mr. Edward Rumeley, The Evening Wail, 203 Broadway,

New York City.

My dear Mr. Rumeley:

I am in receipt of your favor of the 17th instant, and would say that your plan is the same that I propose. I gave an interview to Colliers' man nometime ago, and it should appear soon.

Your plan is O. K., except I would k.op the shop closed and greased up, buying from private concerns in normal times.

July 21st. 1915.

Mr. W. H. Elgee, Coeur D'Alene, Ídaho.

Dear Sir:

I am in receipt of your favor of the 15th instant, and would say in reply that you have entirely misunderstood. I have only offered my services to assist the American Covernment to prepare to restst invesion. Are you against it?

Thront

July 21st. 1915.

Mr. A. B. Humphrey, Exscutive Director, The American Peace and Arbitration League, Thirty-one Nassau Street, New York City.

Dear Sir:

I am in receipt of your favor of the 19th instant advising me that I was elected a Vice President of the American Peace and Arbitration League, and wish to thank you very much.

I appreciate the honor you have bestoned upon me in making me a Vice Fresident of your League, and beg to accept the same. Yours very trully, Line A

July 21st. 1915.

Mr. Joseph A. Zboyan, 765 State Street, Perth Amboy, N. J.

Dear Sir:

I am in receipt of your favor of the 19th instant, and in reply would say that the ore ran from one-half to one per cent in pockets.

My advice is to keep out of it.



July 23rd. 1915.

Mr. Stanley Doggett, 99 John Streat, New York City.

Dear Sir:

I am in receipt of your favor of the Elst instant, and beg to say in reply that I have sold for regular delivery, 12,000 pounds weekly of fitrobensol at 30% for conversion by others. I have capacity for four or five thousand pounds more weekly.

If you find any concern who has a reducing jot, there is good money in it.

Yours very truly,

C. Charles

594

July 23rd. 1915.

Mr. Stanley Doggett, 99 John Street, New York City.

Dear Sir:

I am in receipt of your favor of the 21st instant, and would say in reply that I shall not sell any Aniline Oil below thirty-five cents next year, probably not less than forty cents as I can turn it into a number of other chemicals and get more for it.

At the present price of Acids, Benzol and other things as well as labor, thirty cents will be a losing game for the small plants/
Yours very truly,

TO I TORINGE EINSTANNE

527

July 23rd. 1915.

T. Commerford Martin, Esq., 29 West 39th Street, New York City.

Doar Mr. Martin:

I am in receipt of your favor
of the 21st instant, and would say that
I had to advise the Asronautical Society,
I couldn't vary well bring in a Glub. I
believe the two are going to form another
Society of Asronautical Engineers.

Yours very truly,

PS Just learner ! the Society of . 4. Friday

July 23rd. 1915.

Dr. H. Schweitzer, 117 Hudson Street, New York City.

My dear Dr. Schweitzer:

I beg to acknowledge receipt of your favor of the Slat instant, onclosing copy of hr. Raschig's patent for continuous distillation, and beg to say that at present I have no use for it, but I see that he has made a very fine improvement over Field's method. The substitution of an easily controlled but variable Vacuum for a variable heating system. Difficult of control makes this idea of continuous distilling a practical method.

77.7

July 23rd. 1915.

Mr. Farnham Yardley, Llewellyn Park, West Orange, N. J. Friend Yardley:

I am in receipt of your favor of the 21st instant, and would say that I made a test of soven different kinds of pavesent sections forming a circle, 80 feet in diameter. I used an arm like a "Herry-go-round", at the end of which was a five ton truck, and run it for several weeks. The best and most lasting section was wooden blocks heavily creesceed, with a concrete foundation.

1/2

July 27, 1915.

Mrs. Marion E. Oeser,

Postlagernd,

Neuenberg,

Baden,

Germany.

Dear Mrs. Geser:

Our bank advises us to-day that they have transferred \$200.00 to your account in the Dresdner Bank, Preiburg.

With best wishes, I am,

Yours very truly,

H.F. m:220

Secretary.



July 27th. 1915.

Mr. Day Baker, 84 State Street, Boston, Mass.

Dear Mr. Baker:

I am in receipt of your favor of the 22nd instant, and wish to congratulate you. You can now go for those dead Control Stations and wake them up.

I will do everything I can to help

50a .

July 28th, 1915.

Prof. Dugald C. Jackson, Massachusetts Institute of Technology, Boston, Mass.

My dear Prof. Jackson:

I am in receipt of your kind letter of the 26th instant, and in reply would say that if the Congress comes forward and votes for an experimental laboratory, the Massachusetts Institute of Technology would be of immense value in working out certain necessary data, and the scholars could obtain a large emount of experience.

I will communicate with you later when affairs have shaped themselves.

1. A. I

July 28th. 1915.

Mr. W. A. Lobby, 520 West 21st Avenue, Houston, Tex.

Dear Sir:

Your favor of the 19th instant has been received, and in reply I would ask you if our Country was invaded should we fight for our homes. If we are to fight, the more and better machinery we have the less will be the number of us killed.

First.

July 29th. 1915.

Mr. James W. See, Hamilton, Ohio. Dear Sir:

I am in receipt of your favor of the 24th instant, and thank you for the same.

We intend to record some organ music this winter and will look up the West Point idea and try it out.

July 29th. 1915.

ARROGERATION OF THE PARTY OF TH

Wm. Zinsser & Company, 195 William Street, New York City.

Gentlemen:

I am in receipt of your favor of
the 27th instant, and in reply would say that
the caked TM is all right. We grind it anyway.
We should want the thirty thousand
pounds delivered at the rate of about fifteen
thousand pounds a month after September.
Yours very truly.

August 3rd. 1915.

Mr. John Bacon, Jr., % Coke Oven Department, Cambria Steel Company, Johnstown, Pa.

Dear Sir:

Your favor of the 30th ultimo enclosing letter from Mr. Lyddon has been received.

If their Inspector comes up again to inspect Toluck without our having sent them the regular request, you had better ask him if he has received the regular written request. If he says no, you had better tell him that you have to receive a notification from the offive first. We will advise you whenever we send a request for inspection.

Please do not ship any Toluch unless we give you specific instructions to do so.

Yours very truly,

Ji H. Mcadoroccoff,
Assistant to Mr. Saison.

1971 .

Aug. 2nd. 1915.

Mitsui & Company, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunzo Takaki.

Dear Sir:

I am in receipt of your favor of the 29th instant, and in reply would say that all the Phenol we ship you will be as good as sample tested by Takamine Laboratory inc.

AUG. 2nd. 1915.

Stein, Hirsh & Company, 61 Broadway, New York City.

Gentlemen:

I am in receipt of your favor of the 30th ultime, and in reply would say that the principle reason for delay is the failure of the Still manufactured by 3. B. Badger & Sons Co. of Boston to be delivered in time, and to perform the duty that it should perform according to our contract with them.

We cannot make white acid free from iron which is called for by Heyden Chemical Company for making Salicylic Acid.

After waiting on E. B. Badger & Company to make good and being hopeless that they could do so, I have takencharge of the Still myself and am compelled to discard 1/3 of it substituting copper parts to keep the iron out of the Acid.

These changes should be ready latter

end of next week.

Thosa Cowon

August 3rd. 1915.

Mrs. John Olney. 31 Wendell Avenue. Pittsfield, Mass.

Dear Madam:

I am in receipt of your favor of the 23rd ultime, and in reply would say that it was in July or August, 1876. I remember you and your mother, the Concord stage, the lady and the handsome preacher who were exciting our curiosity. 634

August 3rd. 1915.

Mr. Frederic A. Whiting, Ogunquit, Maine.

My dear Mr. Whiting:

I am in receipt of your favor of the 28th ultime, and in reply would say that I have seen the Vocalion publication, which is pure advertising fakery.

You are mistaken somewhat about the variation in quality between the different instruments of the same size. There you notice a difference it is because either the dealey has not set it up properly or it makes more than 80 revolutions per minute, or the motor is not properly oiled, or the horn is not set at the reproducer is paralell with the record, or the reproducer is not right.

We have infinite trouble to teach the dealers how to set up and adjust instruments.

I would like to have the address of your friend and neighbor who complains of the M250, and I will send a man on to investigate.

Just 1

August 4th. 1915.

Mr. Richard M. Colgate, 199 Fulton Street, New York City.

My dear Mr. Colgate:

I am in receipt of your favor of the 29th ultimo, and would say that I have no objections to signing a paper restricting after my death.

Nothing would please me better than to come up to Lake Sunapse, but I am tied down here, and, therefore, it is impossible.

Yours very truly,

General Letterbook Series Letterbook, LB-106 (1915)

This letterbook covers the period August-September 1915. Most of the correspondence is by Edison and William H. Meadowcroft. Many items pertain to Edison's benzol absorbing plants and other chemical manufacturing interests and to business conditions during World War I. A few documents concern his sale of toluol to the British government. Additional correspondence relates to the technical and commercial development of phonographs and recordings. There are also references to Edison's central distorage battery businesses. The correspondents include motion picture executive J. Stuart Blackton, storage battery investor Arthur I. Clymer, and publisher and longtime Edison associate Richard R. Bowker.

The spine is stamped "Letters" and is marked "T.A.E. from Aug 4 1915 To Sept 25 1915." The number "44" also appears on the spine. The book contains 700 numbered pages and an index. Approximately 10 percent of the book has been selected. grould, F. n. 36-155-677andrews or c 63-Inneston Smitting Mile & 64-134pplegate Chem Co, mer Dynalite Co, 100-154-315-170-2/3kali y ycide 230-Paper o Pulk 9st 263-- Grieb Ribber 0 291-481-Printing Co, 292-68 292-683-684mer Bolling Tyells Co. 332-355addelson, a 356- 518-Adams, I' L. 34 4-467-519-Jones can Co Gmer Zylacq Co. ajax metal Co. 180- 604-575-603-Gnet. Manganest Brough 516-Oncona, G. W. 545-545-605-655adelson, I.S. 606-

Brewer & Co. 11-37-264-28-65-96-118-189-316-417-465-501-5407 66- 265-101-· 17. 8 102atterworth, nos M. 114. recherier, Col. 115-Bates. D.S. 116-Bullesby, St. M. 117-Lowsky Jun Dressing M135 - 609-Beckers hilinechemokks) Brown, Mrs. M.O. Bradstoeet, C. P. 192-Boulton, 214-Burle, C. 215-226-Bancrofty Sons Co, 25/-281-Bonton. I 293-Brewster, VI. 4 310 Becher Electrochemical Co 312-Blodget, Mrs. L. C. 317-Bullock, Mrs. M. L. 333-Bowher, Q R. 369-Bangs, L' R. 370-Rubb, St. Q. 371-Byson, & M 385-Soworth, P. J. 386-548-Berrien, M. P. 384-Bayway Chem. Co 416-657-418-Blaver, Mr. Blackton, Comm J.S. 419-Badgere Soul 6, E.B 435-547-Borgoni, S. . 439-Bertman, Or a. 440-

Ball, M. D. 441-Bright, R. 442-Butterworm g. Barrell Mfg Co. Beattle, Miss & M. 524-525-526-526-Butterworth-Judson Ca466-Bowman, Becker M. St. Benedict, E. S. Brise S. W. 527-529-529-Brisbane. 540-. Bush, miss Boston Blacking Co. Blackway, W. R. Banieter, R. M. 5 46-608-544-5 43-574-607-675-Binney& Smith Co. Brown, Q. P. 545-610-Brush, H 656-Begler, F. R. 681-Bluedict " Brown, Fill 685-688-Backmeur « Co,

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Murphy, W. B.
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33-49-50- 229 91-92-366-629-110-111-152-132-Maculen Co 133-415-164-168-169-Wheless, J. St. 2//-225-262-228-.261-307-Williams, C. D. 308-Walfschn, M. 309-243-344-Wilson, This P. 345-Wardlaw, Gr. a. Orheler, Fr. R. 367-381-382-Orhiting, Fr. a. 383-Orhita, C.C. Groodward of ron Co. .38 4-Wallace, R. W. Walher, J. W. 461-462-Orilbann, St. S. 4/63-Wilkins, Mrs. S. R. 478-

449milion, St. m. 199-510-Veneshe affate Furnishere 579-Villiams Lon C. R.S. 568-Villourn, Mas A. 630-Villon, S. C. 653-Villoms, O. V. 667-653-ABCDEFGHIJKLMM (N GPORSTUV) WY 93-112-188-464-

11 /

August 5th. 1915

Winnipeg Piano Company, 333 Portage Avenus, Winnipeg, Man.

Gentlemen:

I am in receipt of your favor of the 30th ultimo, and in reply would say that in singing we suppress the instrumental somewhat, to prevent interfering with the singer. Whom we increase the volume of the instrumental, too much, it is difficult to get more than one of the three masters we make. We are constantly experimenting and hope to get over this trouble.

I will get the music you mention and see what oun be done. For funeral purposes the tempo will be made proper. The Funeral March of Beethoven's appears to me to be superior to Chopin's.

We are always glad to receive oriticiems and suggestions such as yours, and thank you very much for the same.

735

August 6th. 1915.

Monsanto Chemical Company, St. Louis, Mo.

Centlemen:

I am in receipt of your favor of the third instant, and in reply would say that you complained of the quality of the Phenol which we shipped you. About the time of your complaint, we had ordered a Vacuum Still of forty-five hundred pounds daily capacity from E. B. Badger & Sone Company, Boston, Mass., and wrote you that when we had the Still in operation, we expected the Phenol to be of better quality, but E. B. Badger & Sone Company fell down on delivering time. After the Vacuum Still was started, the Phenol was colored, and we have had to change a number of parts. The Still will be running next week, and we hope it will give you the quality of Phenol you want.

We have never received a single complaint from any of the Chemical Works, even E. R. Squibb & Sons, New York City.

We could have delivered all the Phenol had you not been so strict.

August 10th. 1915.

Mr. C. B. Utley, 557 Main Street, Buffalo, N. Y.

Dear Sir:

I sm in receipt of your favor of the 4th instant, calling attention to the matter of the two A-250 machines which have been marred through their use by our Demonstrators. I am sorry to learn that you have not received more prompt attention, but as our Demonstrators are usually so prompt in their dealings, I feel that there must be some reason for it. I have started an investigation, and will see to it that you receive early attention on this matter.

Yours very truly.

pe²

August seventh

Mrs. Morris Shrainka, 4235 Lindell Boulevard, St. Louis, Mo.,

Deer Kadam: -

hand and I return the same, it is along to the came, it is along to viole by the record you mend. Should you happen to be in lew York at any time in the future we would make a trial record

of your voice.

Address:-

Mr. Wm.H.Mesdowcroft, Edison Laboratory, West Orange, New Jersey.

very truly yours.

Thosa Edwarn-

FIRST 134

August 11th. 1915.

Anniston Knitting Mills Company, Annieton, Ala.

Gentlemen:

Your favor of the 5th inetant has been received.

when I can make deliveriee of Amiline Oil beyond that called for on my present contracts. Hence, I cannot quote ous figure, as it is practically impossible to get Leike as may price. The average price of all my contracts 16 52% per pound.

start their Aniline Plant soon, but I understand that all the product from the present plant has been cold. I believe the will have an extension of this plant in operation in Outsider, and they may be able to supply your wants.

has just started a plant for making antime oil, and I would maggest this plant when the making antime oil, and I would maggest they II . I who expected to start up an antime Plant in the mear future. He name is F. May. Another ie the Midwale Chemical Company, Slimabeth, N. J.



August 13th. 1915.

Mr. John Bacon, Jr., & Edison Benzol Plant, Johnstown, Pa.

Dear Sir:

We have received word from the American Oil & Supply Company that on the last chipment of Solvent Hophtha, come of the pluge in the heads of the drums were not sorwed up tightly concept before the drums were chipped, and, therefore, there was some loakage. Will you please take note of this and eas that the last contract of the solvent of the solvent

I have returned from vacation, having had a pleasant time and a good rest. I had your reports east to se regularly while I was away, and I see you are doing very thill. From your last report I notice that you are accumulating Benzel, Toluch and Solvent Raphtha, and am glad to see it.

When you are getting close to 3,000 gallons of Toluol I will send a Request For Inspection to Col. Phipps and leave him send his inspector up. I will leave it to you to notify me when to make this Request For Inspection.

Yours very truly.

Assistant to Mr. Baison.

Hirst

August 10th. 1916.

Your file 228-C.

Mr. R. R. M. Carpenter, Director, Development Department, E. I. Du Font De Nemours Powder Co., Wilmington, Del.

Dear Sire

I am in receipt of your favor of the fifth instant saking whether or not I expect to have the Foluci of my Johnstown Plant on the market for delivery over the twalve months of next year.

In reply let me say that my contract extends up to next may. Do you want to buy for the remainder of the year after that time i

rours very truly.

THAT

.915.

August loth. 1915.

Mr. George Dareie, 6544 rifth Avenue, Pitteburgh, Pa. Dear Sir:

Mr. Ford has forwarded to me a copy of your letter to him of July 17th, which of itself serves as an introduction.

Let me my in reply that we are all the time seeking for voices for making phonograph records. They are not by any means as easy to find as generally supposed, because all voices do not record well, no matter how fine they may be for opera, concert, or parlor wek.

We shall be very glad indeed to take a trial record of Mrs. Darsie's singing as soon as our Recording Laboratory opens up again for work. This will be about September first, and I shall request Mr. Miller, the manager of that Department to get into communication with you as soon as he returns from vacation.



August 11th. 1915.

Mr. Will R. Halbein, Sec'y... North Dakota State Comminsion, Pannan-Pacific International Exposition, North Dakota State Building, Sam Francisco, Cal.

Dear Sir:

I beg to acknowledge receipt of your favor of the 29th ultime, which has given me much gratification. I want to thank you for your kind words of appreciation of the Diamond Disc Phonograph, After the many years of hard work that I have given to the perfection of this instrument and records, it affords me a great deal of pleasure to learn that I have pleased those who are lowers of good mucho.

I am greatly pleased to read what you say about Miss Weeden, became I have heard that she is doing some fine work in helping to bring the new Fhomograph to the attention of the public in a pleasing and acceptable manner.



August 17, 1915.

Deutsche Edison Akkumulatoren Co., Drontheimerstr. 35-38, Berlin, N. 20, Germany.

Gentlemen:

Your lettere of January 7th. and June 18th regarding the royalties due for the year ending December 1914 and for the first quarter 1915 on storage batteries received.

In reply thereto, Mr. Edison desires me to say that you had better hold the money for him until affairs have reached a more normal condition. Yours very truly,

Secretary.

-/17/

August 13th. 1915.

Mr. E. R. Stettinius, Export Department, J. P. Morgan & Company, 25 Wall Street, New York City.

Dear Sir:

I beg to acknowledge receipt of your favor of the 9th instant enclosing an original letter from Lord Moulton, for which please accept my thanks.

assumed that the Toluol I have furnished a symbol certicle, as the Toluol I have furnished a symbol certicle, as a symbol certicle, and a symbol certicle, as a symbol certicle,

In reply to your inquiry as to whether I our furnish further supplies of Toluol to the British Government, it me say that I have mone to offer. My entire output of Toluol until May 1st, 1916 is taken up on my present contract with the British Government, and I have no other sources of Whyply.

141

Witsui & Company, Limited, 25 Madison Avenue, New York City. August 18th. 1915.

Attention of Mr. Shunzo Takaki.

Dear Sir:

Referring to your favor of the lith instant in regard to Toluol for the Heroules Fowder Company, I beg to say that the three arrangements which you outlined therein will receive our attention. I have sent a copy of your letter to Mr. Opdyke at the Woodward Plant calling his special attention thereto and asking him to be sure and attend to these matters in exact accordance with your wishes.

Regarding your request to give the privilege of communicating by telegraph direct with our Plant at Woodward, Mr. Edison ears there is no objection to their doing so. 'I will notify Mr. Opdyke of this also.

Yours very truly.

Assistant to Mr. Edison.

144

August 18th. 1915.

Mr. Claude Opdyke; % Edison Benzol Plant, Woodward, Ala,

Dear Mr. Opdyke:

Herewith I beg to hand you a copy of a letter from Mitsmi & Company dated August 17th, etating that the Hercules Powder Company will forward their tank car to Woodward, and requesting us to do our utmost to ship the full 8100 gallons by September 10th, or earlier if possible, also carbon copy of my acknowledgment. Will you please acknowledge receipt of this letter. I want to make sure in good time that you received it because there is a heavy responsibility resting upon Mr. Edison in this Toluol matter.

Yours very truly,

Assistant to Mr. Maison.

Hirst

August 18th. 1916.

Spencer Miller, Maq., 96 Liberty Street, New York City.

Friend Miller:

Your favor of the 12th instant was received, and I must ask you to excuse the delay in reply. I have been busy day and night on my new chemical plants, and my mail is somewhat delayed.

I am trying to arrange matters so that there will be no moetings of a Board to waste the time of busy men.

The Secretary of the Many says he can get Congress to vote money to erect a large Research works, to be in charge of officers designated by the Secretary. In the course of their work, these officers will sak the different numbers of the Advisory Committee, by mail, how to get over the difficulties they are certain to encounter from their lack of experience. It will be just a little work at home now and the, and a pleasure for we all like to play an interesting game, especially when we are expert at tr.

Hirst

August 18th. 1915.

Mr. Simon W. Wardwell, P. O. Box 1463. Providence, R. I.

Dear Sir:

Your favor of the 11th instant has been received, and I have read the poem which you kindly sent me. It is very fine and contains lots of truth.

If Congress votes for an Experimental Department after the Advisory Committee is organized, we will all get a chance to give Uncle Sam something new with which to fight any invader.

Yours very truly.

Bhon

and

August 20th. 1915.

Mr. E. P. Bradstreet, 601 Gerke Building, Cincinnati, Ohio.

Dear Mr. Bradstreet:

I have received yours of the 11th instant, which I read with a good deal of interest, and for which I beg you will accept my thanks.

Let me say in reply that Johnson must have got things mixed. I was not discharged, but left Cinciumati to take a job at Louisville. Johnson was a very fine man, much above the operator type, and exceedingly loyal to the Company.

Airst

August 20th. 1915.

Mr. C. Stafford Forthcote, %5 Bryanstot Street, London, W.. 3ngland.

Dear Sir:

I am in receipt of your favor of the 27th ultimo, in regard to the preferred shares of the Edison Portland Cement Commanus

Let me say for your information that for the last ten year there has been a price war for existence shough the camera Companies, and many of them have go me into bankruptoy. So far as our company at the came a war of the company at the state of the companies which we think are coming, do arrive, the shares of the Company at the company at the shares of the

First

August 20th. 1915.

Mr. George M. Neubauer, 403 Oriel Building, St. Louis, Mo.

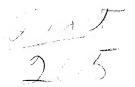
Dear Sir:

I am much pleased to receive your congratulations on our new piane record \$50,800. I have heattated a great deal about putting out piane records at this time int the demands have been so insistent that I made an exception. I am still experimenting to overcome certain things that I do not like, and when this is accomplished I shall that out some piane records of the very best selections, made by high class artists.

In regard to the Sextette from Lucia, let me say that I have made as many as five records with different groups of expensive singers, but I am not yet satisfied with the results. The Sextette is a very difficult proposition to record properly from my point of view. There is no trouble at all to Simply make a record, but it is the quality I am after. The trouble is with the singers. I could not afford to put out a record of the Sextette like those put out by our competitors, which are full of interferences and beats.

All I can say just now is; have a little patience.

Ohora C. Elina



AUG. 21st. 1915.

Mr. J. H. Plummor, Mount Royal Club, Montreal, Canada. CONFIDENTIAL,

Dear Mr. Plummer:

Replying to your telegras of posterday, lot me may that the American Oil & Supply Oo. of Hewark, who are dealers in chanicals, acquired from me the wontract for Carbollo which goes to the Heyden Chemical Works, (nearby here) to be manufactured into Salicylio Acid, Salol and other chemicals. I was not aware until a few days ago that back of the American Oil & Supply Co. was Sweitzer of the German Bayer Co., who probably furhished the money. While this is good especulation, - the profits being very much greater than if made into Picric Acid, - I believe it was a move on the part of Germane to keep ammunition of all kinds away from the Allice.

The action of the "mediah in spurning Picric Acid, etc., which the French want, when for a small sum they (the English) could have gotten control of all the surgely in this Country is beyond me. I think that before Pix months pass the 'mediah will want it, and then 't will be too late. The Germans are going to set Everything they com.

ours very truly

I am wit attete ampening

Think

August 23, 1915.

Mr. E. H. Dorr, Standish Worsted Co., Plymouth, Massachusetts.

Dear Sir:-

Mr. Edison requests us to say, in reply to your favor of the 18th, that the record which Mr. Schoffeld made for us was only a trial record of the "Banjo Song", and this was not accepted tyMr. Edison, as it did not conform to his standard.

Yours very truly,

A.H.

Aug. 23, 1915.

Mr. Edward Prizer, Vacuum Oil Company, #61 Broadway, N.Y.C.

Dear Mr. Prizer: -

receipt of your favor of the 19th inst. and to extend to you my thanks for your kind offer to allow me to send a representative to see how you have worked out the problem of separating all delectrious matter from your waste water.

I will send on one off our men to investigate this process as we need it badly.

I appreciate your courtesy in the matter very highly.

Yours very truly,

. A.H.

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Aug. 25, 1915.

Mr. W. H. Miller, c/o T.A. Edison, Inc. #79 Fifth Avenue, New York City.

Dear Sir:-

Enclosed I beg to hand you a letter from Mr., and Mrs. George Darsie in regard to making trial records.

Let me say for your information that these people were referred to us through Mr. Henry Ford, and I have promised to have trial records made and cent over to Mr. Edison for hie hearing. Will you take particular note of that?

Will you please write Mr. Darsie in accordance with the letter handed you herewith, making an appointment for trial records when they are in the vicinity of New York. I have already distinctly eaid that we do not pay the expenses of Singers coming to make trials.

Yours very truly,

A.H.

ENC .

August 26th, 1915.

Messrs P. W. Myers & Co. Rouses Point. Naw York.

Gentlemen:-

Herewith I beg to hand you two Manifest and Entry forms which have been signed and sworn to. One of these is for a car of Benzol arriving July 30th, 1915, value \$2097.00, and the other for a car of Benzol arriving August 16th, 1915, value \$2395, 25.

I am forwarding these to you simply because they were here for execution. I do not assume to make any request as to filing same as I do not know what should be done about them. All I want to impress upon you is that we must avoid doing anything that will lead to a repetition of the trouble we have incurred through alleged undervaluation of the one Car of Benzol.

As I understood your Mr. Myers and Mr. Strauss when we had our conference a few days ago, I can still make importations of Benzol without falling into any further trouble on account of alleged undervaluation. From what you then told me. W beleive the proceedure is to file the customary entry at invoice value and to file also at the same time a request for appraisement so that I can pay duty on the appraised value instead of invoice value. Yours very touty Is this correct ?

Aug. 25,1915.

Mr. Edward J. McCullen. Assistant Circuit Attorney. Saint Louis, Missouri.

Dear Sir:-

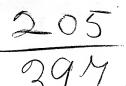
I beg to acknowledge receipt of your favor of the loth inst, which was read with a great deal of in the stand afforded as much gratification to want to thank you heartily for all the kinething you have taken coasion to the planoad bise Phonograph Africand to the Diamond bise Phonograph Africand to the Diamond bise Phonograph Africand Sandard as I have done for many years are cooled and reproduce music, it is certainly action faction to learn that I have planead that whom I had in mind, namely, lovers of good masio.

I am not quite satisfied yet with our piano recording, and was in some doubt about putting out No. 0000 I am glad to learn, however, that I did not obtained by the sound that I did not outlinually on piano recording; and se soon as one liminate certain defects, I saall put out one plain orecord of the finest kind of made), executed by high class artists.

Thanking you for your suggestion of the selection "Egeria", which I will get, I remain,

Yours very truly.

C Thoua Chin.



August 26th, 1915.

Mr. J. H. Plummer, Dominion Iron & Steel Co. Toronto, Canada.

Dear Mr. Plummer:-

I have received this morning a letter from your General Sales Agent, Mr. McNeuphton, in regard to the Car of Bensol on which the U. S. Customs claim undervaluation. The closing paragraph of his letter reads as follows:

"In the meantime we are not shipping any further Benzol to you until this matter is adjusted."

ampatically as there is absolutely no necessity of stopping shipments because of this world the trouble stopping shipments became on the world the trouble in future shipments. The manufacture of the world will be billed by

in future shipments. The Benzol will be balled wy you in the regular may at contract price, but whom you in the regular may at contract price, but whom you in the state P w. Myers & Co. will at the one the cut is made for appraisement so that the S. time file a requeste the Benzol at market price and thus collect the amount of duty claimed by the United States.

I sm assured by Mr. Myers and his

I am assured by Mr. Hyers and his Attorney that this is the correct way, and that there is no reason in the world why I should stop importation as the matter of duties can be properly taken core of. Please go ahead therefore and have your riant prepare to ship to me as usual, as I need

the Bonzel. I will send a carbon copy of this letter to Mr. McNaughton.

The a Edwar



Aug.25,1915.

American Paper & Pulp Association, No. 18 Rast 41st Street, New York City.

Gentlemen: -

A.H.

I am in receipt of your favor of the 20th inst., and in reply would say that at the present time I am making about 4000 pounds of amiline oil daily, but my total output in all sold up to the end of the present year.

Any further expansion of output is checked by the impossibility of obtaining abida. The Powder people have bought it all up, but after the end of the present year I believe many new acid plants will be in operation, and this will result in an increased output.

It is expected that the General Chemical Company's large plant for the manufacture of Amiline Offi will shortly be in operation. Let me add for your information that there is being built at the present time on the Jersey Mondown a very large plant for making all kinds of dyes. I believe Enterworth and Judson, 60 Wall Street, New York, acid manufacturers, can give you information about this.

This

8-24-15.

Mr. M. S. Tribuno, Tribuno & Garrish, File W. 13th St., New York City.

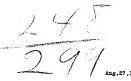
Dear Sir:

I am in receipt of your favor of the first inst., and would say in reply that we make only carbolic acid, but all of our output is already sold up to the end of the present year. We do not make any pioric acid.

Your Italian Friends are not up-to-date. If they expect to get supplies of piorte acid from this country, they will have to move quickly, as the Germans are buying up all the raw materials.

Yours very truly,

A.H.



Mr. T. Commerford Martin, Secretary, Mational Blectric Light Association, No. 20 West Thirty-Minth Street, New York City.

My dear Mr. Martin: -

ceipt of your estesmed favor of the 26th inst., and it gives me a good deal of pleasure to say that Mr. Edison's syss were not seriously injured by the accident reported in the mapers. I happened in at the Flant just a minute after it had coourred, in fact, while he was washing out his syes. Of course, at the moment they were giving him a good deal of pain, but I waited a few moments and then he said in his usual way to be a second of the course of the second of the second

fixed upon Cotober Elet as "Edison Day" out at the Exposition, but I think that Mr. MoManie at the Lamp Works could tell you accurately. I really do not know whether he will go out to San Francisco or not.

you could not manage to get a regular vacation. I simply had to get away for a while, for the last ten months have been the most strenuous ones in my life, and I was afraid that I might have some sort of a break-down if I attempted to go on without. Of course, I had to lay a lot of the work during my absence, but it came out all right.

There is a strenuous Fall and

Winter before me.

It is a luoky thing for you that you have the farm to go to so that you can change

Mr. T. Commerford Martin.

Aug.27th,1915.

off for a few hours during your hard work. I have some little idea of what it means to read two thousand pages of proofs, and you have my sincers sympathy.

With kindest regards, I remain,

Yours very truly,

A.H.

August 28th, 1915.

Mme. Alice Vorlet, 220 West 98th St. New York City, N. Y.

Dear Madame Verlet; -

I am much complimented by your kind received this morning. It was over your wind the morning. It was over you can be seen to see the seen of the photograph which you have so kindly sutterful to the photograph which you have so kindly sutterful to forms. I shall send the other one to Dr. Cerrish, and I know he will be greatly delighted for he is one of your ontheatsantic admir-re-est

wr. Userness, and I know he will be greatly delight of for he is one of your orthwistantic admir-re.

Now will be rejoiced to learn that the state of the state o

accedent. I showed your letter to Mr. Mainon, and he read it with much interest. He without me to say that he is willing to pay the store the SOOO litters, so the man and an another than the second of the SOOO litters, as the man and the second man and the sec

thus "ar issued are as follows: \$2003- You di primavers (Alice Verlet) \$2006- Air das Bjoux (Faust) Alice Verlet, \$2000- Care Nome (Regoletto) Alice Verlet, \$3022- Barcarolle (Tales of Hoffmen) Verlet and

Natzenauer. Nith kind regards and renewed thanks,

I remain

Yours very truly,

Assistant to Mr. "dison

Aug.27,1915.

Wordester Phonograph Co., Wordester, Maseachusetts.

Gentlemen: -

Company, has been handed to me. I have read your complaint very carefully and would say in reply we know the trade has fallen off, but we feel gaite sure it is not due to the quality of the Records. It is true that the mer had place of these Records are greater that of the Record are greater that of the record is the summer of the second are greater that of the second are greater than complimenting us upon the better quality of the Elue Ambercl.

Phonograph business today is the ignorance of the public as to the correct speed of the ignorance of the public as to the correct speed of the find out why seed a special investigation ords, we found that in the great had considered to ords, we found that in the great 200 revolutions per minute. On the Last accesses the have put a step pin to prevent that it nome cases this pin has been removed. The seed to the quality of Essecials.

we also found in the same investigation that Viotor Machines were little investigation of your form high body you that the Blus Amberol Records of your planned Point, as compared to the Old Honoras and the samphire ball repreducer, action is rediculous, except in regard to the aurane mison to rediculous, except in regard to the aurane mison.

1 dian

Yours very truly,

A.H.

V

August 30+s, 1915

Mrs. M. L. Bullock,

534 N. 2nd Street,

Memphis, Tenn.

Dear Madam:

I have received your favor of the 21st instant, which has been read with a good deal of interest.

Let me may that I think you would better keep the instrument that you now have and get all the pleasure you can out of it. When you have had it a year or two you can trade it in without paying any more than you have to pay now, and then you would have the advantage of the improvements in style of cabinat, which are sure to be made. The mechanism, or motor, is the same in your instrument as in those of higher price, except that the amplifier in the latter may be larger.

Youre very truly,

August 30th, 1915

Mr. Charles D. Hatch,

451 Summit Ayenne,

Redlands, Calif.

Dear Sir:-

I have received your favor of the 10th instant, which has been read with a great deal of interest, and I want to thank you for it.

I have shown the letter to Mrs. Edison and she says that she remembers Mrs. Hatch and wishes me to have you convey her regards to her.

Yours very truly,

March 2 call Solar Sugar . I won't

of intime any seem substance in

the same of the the



August 30th, 1916

Mr. Charles D. Hatch,
451 Summit Ayenne,
Redlands, Calif.

Dear Sir:-

I have required your favor of the loth instant, which has been read with a great deal of interest, and I want to thank you for it.

I have shown the letter to Mrs. Rdison and she says that she remembers Mrs. Hatch and wishes me to have you convey her regards to her.

Yours very drylly,

3hos a. Colison

Mrs & a call Sachaine from a Chamical Compound who are any new substance is choosered that is ownered of the year war type can give the name to Mrs H.

And

August 30th, 1915.

Er. Thos. P. Westendorf, Supt.,

The Industrial & Training School

of Shelby County,

Bartlett, Tenn.

Dear Mr. Westendorf:

I have been so very busy for several months past that it has been slow work to look up all the music that I have had put aside for me to hear. However, I have been over a good deal of it now, including yours, and have decided to put on the regular record "There'll be brighter days by Darling".

Yours very truly,

I y not try you have not not a

41111 35 Jugar 31st, 1916.

Min And F. Cardiner, MONT LIPAYETT, Portland, Zalno.

Denn Miss Gardirar:

delay in extreme aging the receipt of your very kind letter of appreciation. For many weeks past my time and attention have been given very largely to my new Chemical Plants, and I have been obliged to allow my correspondence to fall into arrears.

Nor in regard to the matter which you took up with its Meadowcroth, used as to which he sent me your statement; he me no say frenchly in the first place that I can hake only practical use of do not see that I can hake only practical use of According our experience, there is not one and if they find our experience, there is not one and if they did the means that would not took the pains expended the the instrument thay would not took the pains called it, but the fact is, by its Possibly you do not some speed as the recording that the reproduction at me same speed as the recording that the reproduction at me same speed as the recording that the reproduction at me same speed as the recording that have nover departed from that idea because it is fundamentally wrome and proper.

You had evidently worked with infinite pains to carry out this fundamental idea, and have had patience

353

Page August Mat, 1916.

and perseverance someth to increed, and you are reaping the benefit. One of the most emphatic of our instructions to compare the second of the continuation of the con

on the other hand when I has of the careful and intelligent care that you and some others give to the instrument and records, I am encouraged to go on and try for still further and ligher qualities. Hence the still further and ligher qualities. The still finished, I hope to have a part of yet its out of the symphonies and somaton of their agents.

September 1, 1915

Mr. R. R. Bowker.

241 West 37th Street,

New York

Dear Mr. Bowker:

I have received your favor of the 27th ultimo and wish to thank you for all your kind thoughts of me and for all your expressions of congratulation in regard to the potash accident at the Chemical I to rejoice that it was not more Plant the other day. Berlous:

I am looking forward with anticipation and pleasure to attending the Meeting of the Edison Association at Spring Luke next week if I can got away from t engrossing work connected with my chemical plant. The problems and difficulties have been so numerous as to occupy me about eighteen hours a day for many weeks past, but I think I can see the way clear to take a run down to Spring Lake next week. I shall certainly be glad to ses some of my old friends again.

Thist

September 1, 1915

Lord Richard Nevill,

Government House, Ottawa, Canada.

My dear Sir:

I beg to acknowledge receipt of your favor of the 25th ultime, and to thank you for your courtesy advising me of their Highnesses spareciation of the Diamond Disc Phonograph.

Will you kindly say to the Princess Patricia that if she ever comes to New York I hope she will be sure to come over to Orange and see my Laboratory?

Thank

September 1st, 1915.

Mr. Frederic A. Whiting, Ogunquit, Maine.

Dear Mr. Whiting;

I beg to acknowledge receipt of your recont favors which I have read with a great deal of interest.

receive your good opinion of pinno record No. 50.200. Having been relactant to lamonh it I have awaited reports with some intreatment in I have awaited reports with some intreatment on an entire are some difficulties rat to overcome. I do not like to put many records out until 1 get them right. As soon as I am satisfied we will record some fine music by high conductives will record some fine music by high conductives. The second records the record of the recor

This is bad. I have proved that no violinist can play cotaves without dissonant sounds. No one would believe me until I actually proved it.

I would be glad to make a trial record of your friend's notice if he is date the violetity of few York and the violetity of few York and the violetity of the second who would make the arrangements for a trial record.

Yours very truly,

- المساور



September 3, 1915

Mr. E. H. Johnson,

% Greenfield Paper Bottle Co., 8 West 40th Street, New York.

Dear Mr. Johnson:

Replying to your favor of the Elst ultime in regard to your young violinist friend, let me say that the best way to bring him to Mr. Baison's notice is to have him go to our recording. Department, #79 Fifth Avenue and see Mr. W. H. Miller, the Manager, who will provide all facilities for making a test record, which will be sent over to Mr. Edison for his personal hearing.

I enclose you a letter addressed to Mr. Miller, which your young friend can present to

him when he goes to make the record.

Yours very truly,

19 1/ 1 V

Encl.

3 September 2nd, 1915

F. W. Myers & Co., Rouses Point, New York.

Gentlemen:

I beg to acknowledge receipt of your favor of the 27th ultime, and also of a copy of the U. S. Customs tariff, for all of which please accept my thanks.

I have sent a copy of your letter to the Dominion Iron & Steel Company, and have requested them to make shipments of Bensol to me via Rouses Point, so that the matter can receive proper attention.

You suggest that it might be well for me to keep in close touch with the market value of Bonzol. I do this all the time, but you must please bear in mind that I might not know when you would make an entry for me so that I can advise you in time. It might probably be well, therefore, to make an inquiry of me before you make an entry of any importation for me, unless you wish to sacortain the market value in the United States from any other source.

Thay?

September 3, 1915

Mr. William Patten,

120 West 32nd Street,

New York.

Dear Sir:

Your favor of the 28th ultimo to Mr. Edison was received. He koguests me to say that his set of the kneyclopeadia Britannica is at the house, and Mrs. Edison does not care to have any photograph made of interior:

Yours very, truly,

Assistant to Mr. Edison.

FINAL

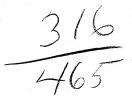
September 2, 1915

Mr. George P. Perry, Sterling,

111.

Dear Sir:-

I am in moneipt of your favor of the 17th whitime, which has been read with much interest. I am slurys glad to receive suggestions, and would say in reply to your letter that we will put on "old Black Joe". We have already recorded "You'll Remember Me", and I will look up "off in the Stilly Hight".



Sept. 7th. 1915.

Mr. John Bacon, Jr., % Edison Benzol Plant, Johnstown, Pa.

Dear Sir:

We are anxious to straighten out our records on the quastion of drums, and must look to you for help.

We have bought several lots of new drums from time to time and sent them direct to you, and you have used them for shipping Benzol, Toluol and Solvent Naphtha.

I assume that you have kept a strict record of all drums received and shipped by you, and I shall be obliged if you are the strict second of all stricts on the strict second of all the stricts on the strict second of the stricts of the second you are stricts on the strict second of the second you will she strict second of the second you will she summer to draw in the shipment set summer that second you will see a summer of draws in the shipment send what the summer can dead what the summer can be summer to the second you have seen as the second you have some summer of the second your places show you many draws you still have on hand.

You had better show on a separate sheet of paper the number of "foreign drums" that you received from us and the number that you have shipped and to whom.

will you please take this up as soon as you possibly oan; as Mr. Edison is pushing me to get a statement of our drum account.

Yours very truly,

Walls

Assistant to Mr. Edison.

P. S. . I have drafted a form, cory of which is snolosed.

Enolosure.



September 3, 1915

Mr. William Blauer, Orderly,

Ward No. 1,

Randall's Island, New York City.

Dear Sir:-

I received a letter from Mrs. A. Ohl, asking me to donate a phonograph and some records to the Ward for orippled boys on Randall's Island. I receive so many requests of this kind that it would be impossible for me to comply with them all, but I have regarded this as a special case, and have taken pleasure in ordering a phonograph and thirty records to be sent over for the oxippled boys. Ward. This is being sent in your care, and I wish you would kindly have it placed in the Ward for the benefit of the orippled boys.

Flinst

September 3rd, 1915

Commodore J. Stuart Blackton, Locust Avenue, Brooklyn, New York.

Dear Mr. Blackton:

I have received your kind invitation of the Elst ultime to attend the opening performance of "The Bettle Cry of Peace" on Thureday evening of next week. I would very much like to go, but am so overloaded with work at the present time that I cannot get away, much to my regret:

Allow me to thank you, however, for your very kind invitation, which is much appreciated.
Yours very truly,

36-

400

September 3, 1915

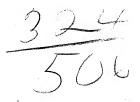
Mr. W. R. Clark, 12 Camien Hill Road, Upper Norwood, S. E., London, England.

Dear Sir:-

your kind favor of the 6th ultime and to thank you for your kindness in presenting me with the button having a defraction grating of five thousand lines to the inch. It is certainly a beautiful piece of work, and I am very proud to be the possessor of it.

As to the ship compass that you suggest, personally I should be unable to do anything with it. With your permission, however, I will bring it to the attention of the Advisory Board of our Government, which is but being organised, and of which I have the honor to be the head. The Organization will be effective within the next month or two, and then I shall turn the matter over to them, unless you direct otherwise.

the two phonograph resorts that you deare named "while with he man and the tree and the mould looked up and have had a copy of it made for you seed ally.



Mr. Claude H. Opdyke, % Edison Benzel Plant, Woodward, Ala.

Dear Mr. Ondyke:

We are anxious to straighten out our records on the question of drums, and must look to you for help.

We have bought several lots of new drums from time to time and sent them direct to you, and you have used them for shipping Bensol, Toluci and Solvent Maphtha.

drums received and shipped by you, and I shall be obliged if you will kindly send me at your wall-lest conventions a fast you will kindly send me at your wall-lest conventions a fast showing various shipments of drums you shoun. On the other they were received, and ill show the dates of the second your little showing the showing the second your should be supported by the second that the shipments of the second the number of thrums in the shipments when shipments they contained in the same wide of the account ment and what they contained. On the same side of the account please show how meny drums you still have on hand.

Will you please take this up as soon as you possibly can, as Mr. Edison is pushing me to get a statement of our drum account.

Yours very truly,

ff.

Assistant to Mr. Edison.

P. S. I have drafted a form, copy of which is enclosed.

Enclosure.

Sept. 10th. 1915.

Messrs. F. W. Myers

Rouses Point, N. Y.

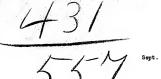
Centlemen:

For your information I beg to quote the following extracts from a letter I have recently received from Mr. J. H. Plummer, President of the Dominion Iron & Steel Company.

"I have your favor of the 26th ult. respecting oar of Bensol held up at Rouse's point, and am glad to know that you have taken the matter of the duty in hand.

There are some difficult Custom questions where are some difficult Custom questions artistly whater was conditions and it seems to me the Board of Appraisal abould be urged to take into counsideration the differences due to war time demands. On the countries of the cou one year at \$5.00. The material is entering inder these contracts, side by side, at two different prices. The price for "Spot Benzol is higher than for contract material, and of course a three year contract such as yours is entirely different from a twelve proche activation." months contract.

We will be shipping your Benzel in due course. We expect very soon that to get up to a reasonable output as our tarious additions are all reaching completion."



Sept. 10th. 1915.

Mr. C. H. Opdyles, % Edison Bensol Plant, Woodward, Ala.

Dear Mr. Opdyke:

I beg to acknowledge receipt of your favor of the sixth instant, and also of the shipment of crude Naphthaline, and thank you for your prompt attention.

The barrel of sublimed Naphthaline that you sent to Mr. Mason was received and is very good.

I have telegraphed you today seeking you how much of this sublimed Esphthaline you have on hand, and how fast you can make it. We want this information so that we can make a contract to sell it. We can dispose of it quickly, and I hope to have an answer to the effect that you can furnish it in good quantities.

Mr. Edison says it can be packed in ordinary barrels, and should be pretty well shaken down when put into the barrels for shipment.

Yours very truly,

Will Maiour wolf, Assistant to Mr. Edison.

Your Taligram in my wares



Sept. 10th. 1915.

Mr. Yuen R. Chao, Secretary, Science Society, 208 Delaware Avenue, Ithaca, H. Y.

Dear Sir:

Your favor of the 28th ultime and the fifth and eixth iesues of the Chinese Scientific monthly, "Science", have confirmed the opinion I have had for come time, masely, that the world is witnessing one of the greatest of modern marvele, the swakening of a great nation, China, to the fact that liberal education is the very foundation of national power and advancement.

The impetus which the young men of your country are giving to the cause of aducation is most inspiring to those who are keeping space with the times, and indicates rapid growth for your nation. Let me extend to you and your associates my hearty felicitations upon the progress you have made in your chosen field, and to wish you an ever growing and lasting success in the effeat of soiestific knowledge.

Yours very truly,

Mount is a

4.19

Sept. 11th. 1915.

Mr. A. I. Clymer, Van Wert, Ohio.

Dear Mr. Clymer:

I am in receipt of your favor of the third instant, which has received my careful attention. Replying to your various questions, I would say as follows:

In regard to the cells for Mr. Honry Ford, let me say that he is still experimenting. He has made his sixth experimental electric car but is not yet satisfied with recurs.

In regard to the Edison-Beach care I would say that Beach himself turned out to be a failure, and a Lorpany has faken up the exploitation of the oars and a low to the the state of the same that the

but hard times and change of theirs along nicely on the truck business, the hard times and change of business owning to war conditions have diminished the sales of trucks, generally, except the type of small truck called "Dock truck". We get this trade allest exclusively; as the lead battery is not unable to stand the shocks. I am glad to say that this particular trade is increasing the trade of the Edison battery in and the property of the trade of the Edison battery in the multiment in all of the subsarines. Jet ultimately get old two sets to the United States Government. One of these sets in the United States Government. One of these sets in the United States Government. One of these sets in the United States Government. One of these sets in the United States Government.

I will send you the latest report as soon as possible The profits for the year were about \$200,000.00

Yours very truly,

_d.

MALA MARINE

Sept. 10th. 1915.

Mr. D. F. Shirk, 918 Kansas Avenus, Topska, Kan.

Dear Sir:

I am in receipt of your favor of the 31st ultime, and am very glad to learn that you are so well pleased with your Edison instrument. I shall take pleasure in looking up the selection, "Come Where the Lilies Bloom", as suggested by you, and will consider making a now record of it.

Hist

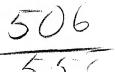
Sept. 14th. 1915.

Miss Janet C. Bush, 554 Bloomfield Avenue, Montclair, N. J.

Dear Miss Bush:

I am in receipt of your favor of this date, and in reply beg to say that if you will go over to our Recording Department at 79 Fifth Avenue, New York, and present this letter to fir. W. H. Miller, the Managor, be will take a trial record of your voice, which will be submitted to the Emeic Committee. I think it would be well for you to communicate with you in regard to the selections that you should sing. In doing so, please specify some of the songs that you should sing. In doing so, please specify some of the songs that you should sing. In doing so, please specify some of the songs that you should sing. In doing so, please specify some of the songs that you should sing. In doing so, please specify some of the songs that you should sing. In doing so, please specify some of the songs that you should sing. In doing so, please specify some of the songs that you should sing.

Assistant to Mr. Edison.



Sept. 14th. 1915.

Mr. Clande H. Opdyles, % Edison Benzol Plant, Woodward, Ala.

Dear Mr. Opdyke:

I beg to thank you for your prompt report in regard to drums. It is very satisfactory as it has enabled me to find out how we stand in regard to Woodward drums. Evidently you have 78 empty drums on hand, in addition to the 100 drums sent by littenia 6 Comment for Foluci.

Will you please ship these 78 drums of ours so Edison Benzol Plant, Cambria Steel Company, Johnstown, Ra. Please ship these at your earliest convenience and kindly notify me when they are shipped, sending me bill of lading for same. The 100 drums belonging to Mitsui & Company, you will keep at Woodward on hand until further orders.

Yours very truly,

Assistant to Mr. Edison.

555

Sept. 14th. 1915.

Mr. Claude Opdyke, p Edison Benzol Plant, Woodward, Ala.

Dear Mr. Opdyke:

Referring to your telegram of the 10th in regard to Sublimed hapthaline, I note that you then had about eight hundred pounds on hand. This is rather a small quantity to ship up here, and I can get a better price when we have a larger quantity to offer. Will you please let me know as soon as you have two or three tons on hand of the Sublimed Haphthaline. I trust the car of Tolucl was shipped to the Hercules Powder Company in accordance with my telegram, and that you notified them by wire.

Yours very truly,

Assistant to Mr. sdison.



Sept. 14th. 1915.

Mr. R. H. Banister, V. Pres., Woodward Iron Company, Woodward, Ala.

Dear Mr. Banister:

I am in receipt of your favor of the 11th instant, and would say in reply that Carbolic Acid plants are very expensive and difficult to operate. Three large chemical concerns that I know of started to put up plants of this kind many months ago, and have not yet succeeded in getting a good product.

If, therefore, professional obemists have so much trouble, I think it would be fatal for you to risk it. It is my opinion that you had better sell your Bensol as spot Bensol to a broker, such as the Americam Uil & Supply Company, Hewark, H. J., and not by contract. Yours very truly,

2-Ohena Show



Sept . 14th . 1915 .

F. J. Stokes Machine Co., Seventeenth and Cambria Sts., Philadelphia, Pa. Gentlemen:

I am in receipt of your favor of the 8th instant in regard to roll dryer for drying Sodium Benbol Sulphonate. Let me say in reply that at present I have a dryer which works quite well and turns out about 22,000 pounds daily. However, it requires too much labor, and when I get further along, I will take up the dryer matter with you.

Tirst

Sept. 18th. 1915.

Dr. J. Thompson Stevens, Mountainside Hospital, Montclair, R. J.

Dear Sir:

Let me thank you for your kind favor of the lith instant, which has been read with much interest. I shall get either a Pulmeter or imagneter at once for use at the Aniline Plant. I am very glad that you suggested the idea.

HMST.

September 18th, 1915.

Mr. Harry C. Sand, Pitman.

N. J.

Dear Sir:-

Replying to your favor of the 16th instant, we beg to say that before we can decide whether you could make records for us, we should have to have a trial record of your voice, which would have to be passed upon by the Maio Committee. If you are going to New York sometime, you may call at \$79 Fifth Avenue, New York City and ask to see Mr. W. H. Millor, who is the Manager of our Recording Department there. He will take a trial record of your voice, which will be passed upon later.

In order to avoid any misunderstanding, let us state that we do not pay the expenses of singers coming to make trial records. If you should go to our Recording Rooms at some future time, please show this letter to Mr. Miller.

In answer to your inquiry, we would say there is no position vacant in our factory that we could offer you.

Yours very truly.

Yours very truly, EDISON LABORATORY.

September 18th, 1915.

Simmons Hardware Company, 17 Battery Place, New York City.

Gent lemen:

CONFIDENTIAL_

Replying to your favor of the 15th instant, we beg to say that Mr. Rosi is a musician and artist, and was employed by Mr. Edison to travel in Europe to take records on the phonograph of all the great singers. His accounts were always correct and his expenses moderate. He is rather fine type of a man, but Mr. Edison has no great opinion of his business especity. He told Mr. Edison that he was going to the Argentine to try and get in some business. This is all the information we can give you.

Yours very truly,

Edison Laboratory.

10:22



Sept. 20th. 1915.

Mitsul & Company, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunzo Takaki.

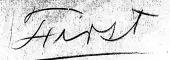
Dear Sir:

Your favor of the 13th instant was received, and shown to Mr. Edison. He says it is his opinion that the Hercules people cannot do much with you, as the failure of the water supply was beyond your control.

He also wants me to say to you that the Dupont people are after him to buy his Johnstom Toluol for next year, after the expiration of his contract with the British Government. He says this shows that they want it badly, and they will want the Woodward Toluol after the contract expires, Owing to thase facts, you will have a hold on them if they get ugly.

Yours very truly,

Assistant to Mr. Edison



September 18th, 1915.

Dr. A. C. Packard, Supt., Washington Fark Hospital, 60th St. and Vernon Avenue, Chicago, Ill.

Dear Doctor:

I em in roosipt of your favor of the Lett me say if robly that I em told with much interest. Let me say if robly that I em told that latte has lost ber rate. We have just issued a record by Destinut and you will find it in our life in records by Destinut of the content of the content of the content by the records by the records.

Opera artists are better actors than eatgers. It is the committee are better actors than eatgers. It is the committee are better actors than eatgers. It is the committee are actors to the limited actors takes, and the story that most requestly considered actors artistate one thair great reput at the wall pass the voices are contained, very less than wall pass the codeal off a Concest theory or a perfect recording machine.

he to Leuder records, I would say that Harry Lender has a contract with another Company, and this confract has not yet expired. His brother Alex made some redords for us.

Towns very truly,

September 18th, 1915.

Underwood & Underwood Studios, 417 Fifth Avenue,

New York.

Gentlemen:-

Replying to your favor of the 15th instant, I beg to say that it will be useless for you to expect me to call at your Studio, as I hever go willingly to New York, and just now it would take the Mandate of a United States Court to draw me there. Yours very truly,

C. Hora Chiam

Tion I form

September 18th, 1916.

Mr. Hugh C. Wilson, Main Street, Peekskill, New York.

Dear Sir:

Your favor of the 17th instant has been received and read with a great deal of interest. We like wickers. It is the kicker that makes us improve thinge, especially if they kick intelligently.

Please let me know what type of instrument you have, also what type of reproducer. Is your speed constant at 160. Will you kindly specify which record it very bad? I want to find out where the trouble is. I would etate for your information that a slight change in our recording cutters might chans your reproducer to eather the record sideways, as the diamond in some cases its ground to large.

Yours very truly,

3 75

September 22, 1015.

J. P. Morgen & Co., 23 Wall Street, New York City.

Gentlemen:-

Enclosed find bills, Inspectors Certificates and bill of lading covering shipment of Sept. 18th, 1915, to His Britannic Xajesty's Government, amounting to \$1968.60.

Please have three of the Inspectors Certificates signed and returned to me. Kindly send oheck at your earliest convenience and oblige.

Yours very truly,

Secretary.

Furst

Sept . 22nd. 1915.

Mr. E. T. Gundlach, Gundlach Advertising Co., Peoples Gas Building, Chicago, Ill.

Dear Sir:

I am in receipt of your favor of the 14th instant in regard to Antonic Sala, the 'cellist whom you suggested to make some trial records. You may be sware that all trial and original records must be rassed upon by me in person, and I keep a book in which I make comments at the time that I hear these records. The following are my comments, copied from this inspection book, just as they appear there:

"Antonia Sala: 'Cellist.

lst trial Can't tell anything from this.
2nd trial Good.
3rd trial Good.

Good.
This man is good 'cellist, but you must look out in recording that it is not too weak, he has wory little volume - note this and be careful. His volume is 1/2 of Flesch on Violin, but he is good player."

I do not know what the New York Recording Studio has done about this matter.

Yours very truly,

Mich Chichery



Sept. 22nd. 1915.

Mr. Walter B. Murphy, Supt., Barrett Manufacturing Company, Chemical Department, Frankford, Philadephia, Pa.

Dear Sir:

I am in receipt of your favor of the 17th inetant, and would eay that the newspaper report about the man who died at our Synthetic Phenol Plant from inhaling fumes, etc., was not correct. The man died of heart disease from running after a valve had bureted on a digester wherein condensite was being made. He was only slightly burned by the soid. We have been in operation ten monthe, and some of the men have been in very strong fumee, without injury. We find that our Nitrobenzol Plant is a place requiring special care. One man was killed and many have been overcome right out in the open air. I should be glad to learn what precautions you take in this connection.

Yours very truly,



Sept. 22nd. 1915.

E. C. Benedict, Esq., Indian Harbor, Greenwich, Conn.

My dear Mr. Benedict:

Your letter came to me in the nature of a pleasant surprise efter losing sight of you for many years. I am glad to see in one of the "Souvenir" pictures that you are in the foreground locking as substantial assever. - if not a little more so. To look at the pictures of your heastiful place it cortainly gives one a desire to visit it, and I should be very glad to accept your invitation if I sould find time. There seems to be no present invitation of it, as I have some seven or eight chomical plants on my hands, beside my other industries here in Orange. However, I hope I may be able to run over to see you some day.

Tehall take pleasure in smaling you my photograph, as you request, "I have line tracted our photographer to make up a special one for you, kind will send it along when it is ready.

"With kind regards, I remain,

Yours very truly,

Conosti Cal min w 1. a1800.

570

Sept . 25th. 1916.

Mr. Thomas M. Murray, % Mr. R. F. Brady, 54 Wall Street, New York City.

Dear Mr. Murray:

You will notice from the enclosed statement that the total investment is new \$84,887.00. This is practically the end.

The pressure has been so great from the Euber paople, and the Toxtile trade that I had to increase the capacity from three Amiline pote to four and finally to five, which is the maximum. As there was a demand for extra Myrbane, I put in extra Myrbane capacity, the largest amount having been sold to Brady's Rubber Company.

Then I put in a complete plant to make Paraphenylamediamino which just filled up. This was to help out the fur dyers, as there is not a pound in the U.S.A., and I am the only maker, so far as I know.

In addition to Mr. Brady's \$35,000.00, I jut in \$35,000.00. The balance is from profits. In addition, we have this morning \$35,000.00 in the bank. I have only one bockkeeper and he is overworked. In a short time, when we are not so rushed, I will have a abstalled statement made.

Thosa Edwan

General Letterbook Series Letterbook, LB-107 (1915)

This letterbook covers the period September-November 1915. Most of the correspondence is by Edison and William H. Meadowcroft. Numerous titems relate to the technical and commercial development of phonographs and recordings. There is also correspondence pertaining to Edisor's benzol absorbing plants and other chemical manufacturing interests, as well as business conditions during World War I. A few documents concorn the sale of tolloul to the British government. There are also letters regarding Condensite, the phenolic resin varnish developed by Jonas W. Alysworth and used to ceat phonograph records, along with correspondence about Edison's cement business. The correspondents include motion picture executive J. Stuart Blackton, investment banker Clarence Dillon, and representatives of Mitsui & Co.

The spine is stamped "Letters" and is marked "T.A.E. From Sept. 25 1915 to Nov. 5 1915. "The number "45" also appears on the spine. The book contains 700 numbered pages and an index. Approximately 5 percent of the book has been selected.

Inderson Physphate and Oilly 21- \$8-567-Smeltinge Refining Co. 81. le Supply Co. 113- 325-388-568-645-69 1 Steel Package Co. 142 scock Howery Mills riold Wrint Whs Meary Dyestuffe Chem C 324-35% mer. Chamber of Comm in Mlan 358-Attalley, - S. J. 412-Armour Fertilizer Orks 509-412-Arrowenith, St. 542-Arrowenith, St. 542-Adenika Co, 564-Angelo B. 593-Imer Dynalite Co 630-Ambros Mark Ynetting G, 68/-

(Barrett, Mrs. M. () 23-Binswager, N. P. 24. Brown, Miss MM. 23-26-59-118-130-552-589-Becson & Wilson 60-Butterworth Judeon Clar 90-184-3/2-Buchmeier & Co. 48-99. Brusery Co. Burroughs Well come Co. 114-284-115. 117-144-145 146 Batez. 147-149-Bricklow 94.fg. Co. 151 Beckere (Incline and Chem Weks W. 185 - 359-Bradford Deserna Gld 242-243-326doug Mach Co, C 214wherville &r. C. 245-283-318-327-308-382-346-I. St. 400-413-Blackmans - Son, V.Fr. 414-415-4/6-Britton Miss V. a. Barstow; Or. S. 414-Beaver Board Co. 418-Bredt & Co, F. 453-438Books Fin Freung & Being & M. 154-Berlin Melle Co, 510-Burkhant, O. 511-Bacon, Dr. A. II. 512-Dayards Co, 513-01 563-569der 570-10-94- 632-631-633-652-453-Brown, D. W 645-

18-Corning Development Co, Cameton, Mrs R 1. 24crowther, A. 28-Lina & Japan Trading Co 61-Janfield . C' 17. Caracy, 21/10 0. 9). 80cutter, M. P. 100-Cravenelle Co 101-Cutter IV. 119-120 362-516-544-Caine, clarketo, U. cs. 140 Currier, C.M. 112-Carion, Miss M. 116-· handler, & Co, 187-Christian Leience Montor 229-Cleveland-Cliffe- ron Co, 239-421-246-616-Culling, E.M. Chambero, Thes M. C. 247-248-Carroll, Mrs. O. Trystal Hosciry Mille Co 285- 408-504-286-3/3 Rev O. Us. 329clark Co, a. S. 360-.361-Chandler, a. D 401-Coalesville (Boiler 1/2 /204 - 514 -Cogwin Chem. Co. 414-420-Chepman, V. C. Cheney Bros. 1/52-5/5 Canhart, E'SI. 454-Committee of Grangements 460-5-43-Claassen, a Catentine, 19 C 555-Crown Sociery Mills 5 41-597-664-572clarke, C. L. Condon, C. D. 573Cappel, Ft. 595-Coaleville Boiler Peke. 596-Catal Germine Copp. 598-Clark Applegate a Grichlin 609-Casey, by D. 197-Condit, Vr. A. 623-

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Littell, B. Liondale Bleach due c. Print Who Lyon, a. St. 38-Egnen, Miss M Leng & naumann 83-294-Lenning & Co, C 91-627-674-Lincoln, Mrs. S. S. 166-200-Littler, Z. 257-Levenson, Miss R. 258aly, 4. M. 259-260-Landon Storiery Mills 295ancaster Lens Co. 336-Levinsteine Co, L. 369-Lowenberg, Mrs. St. Lane Stall Co. R. 424-498-503-Leininger, M. S 546-Layton, O. C. 603lancaster Chem. Co. 618-645-Lebanon Chem. Co, Leavitt, M. B. 658-686-

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112-129my Cleaning 6,130-142la Dros 143- 437-174-243-235renberg, Miss, & M. 272-273-691-Renfrew Mfg. Co. 305-410-507-306-Romano, Prof. L. Ruyburn, St. W. 346-344-Runnymede Mills 374-438-493-Eussell, Via 392-411-502-Richardt Miss F.C. 482-Rogers Mrs. & 9 496-Riley, J. J. Ryder, M. M. 587-Rendeman Heiney Mills (463-Good Stowery Mills (42-Rid V. P. Royal Chem. Co, 690-

Tesen- Reutene Stancock 5-175-309: Enkerior Tire & Gulber Co. Syndicate Thermal 17-Sekine Co, L. 46-Smith, Mr. 47-45-South Prof. 49 -Sweetwater Storing Mills 87-308-440-Santa Fre Watch Co 88-101-Sitte+Ru Samuelse Son, M. 76-Shirk, D Fi 13/-Jokolov. 176-177-Skaulding, W. J 178-Seifter & Son 208-557-Scarle a Sons Co. W. B 209-Street & Co, R. R. 210-606-Simmons, Q. B Wks 211-Scanlary R. S. 224-Smith J. Vr. 225-Shott, Mice V. 236-Summit Chem Cor 237-Schmerber, C 238-Seydel Mla. 274-280theridas Printing Co 307-Sunset Publine Suffer 6, 310-558-320-3.23-3472trause & Skedger 348-355loment Co, Sb cotland Mick Cotlon Mille 375-439-376-393-Shencer Track of Co, Sewall, M. S. 394-644 Sanders & Co. L. A. 403-

442 -483-485-536-550-588-607-608-609-610-645-650-Smith, S.E. Strauss Dye Wks, Fr. Standard Oil Co, 664-669-694-ABCDEFGHIJKLMMNOPQR'S

ompson Miss R. P. 5/-52-180-53-Toronto Chem. Co. 75-Theloar Mrs. A. 132-Thomas, Mrs. W. 179-Toyckens Core Stone Co 212-Thompson, C. W. Detter, Rev. C. Taylor, B.J. 9.13-444-Tellot, Brof St. P. 445-Tellot, Brof St. P. 645-Thompson Apr L. V. 647-Thompson Apr L. V. 647-Trussed Concrete Steel Co 693Aprilled States Coalin Droland Co 54-Aprilled word and Childerwood 55apareron and spectrosod 53-Akipahu, C. Aniversal doors Supply Co, 450-Whiled, M. C. Muson Trees Co, 623. 623Originia Cirolina Chem C, 56-Non Swynighn Book Co 172-Wictoriung Co, A. O. 108-484-Walligmy, J. 349-World, R. G. 350-

Woodward, B. P. 11-Pullman o Co, B. 57-109-110-131 215-216-321-448-Williams, a. 181-Drindson, Fr. E. 182-183minner, J. Inllians Co, V. B. 217mernersten, Miss a. 2711. 211milliard, I 226-227-Vishite. Virolais, F. a. Villad, Miss M.C. Vinn, Miss E. G. 276-277-246-Woodward, a. H. 3/1-3/7-Walker, dl. O. Wilmot, W. D. 322-Worstell, Miss M. V. 351-Whitman, B 152-Wilson, y. H. 353-354-449-West, Miss. B. M. Willey, D. a. 496-447-Oshittemore Bros. 1158-Wildman Magazine & news dervice 489-494-624-625-Weicher J. Woodlef, S. Jr. .554-Wolfsohn M. :611murtibaugh, Com Dar 612-6/3mation, S. St. 651mertbury, St.

1-95-614young Co, F. L. Gorh mitting Mills Yerker, St. a. 629

175

Sept . 25th. 1915.

Stresen-Reuter & Hancock, Inc., 1501 South Peoria Street, Chicago, Ill.

Centlemen:

Replying to your favor of the 22nd instant, we beg to say that we make pure Aniline Oil, which, so far as we know, is used for Blacks.

There is not much left now of my next year's production that is not contracted for. You had better let me knew very quickly if you want any. It may be all sold before we can hear from you.

Yours very truly,

The Econes day the proposes these Generating those desirable his decisions on the of Assistance veges held at administration. These army the commendations in the dist

Mind

Sept. 25th, 1915.

Mr. B. P. Woodward, % Talking Machine Department, Santa Fe Watch Company, 821 Kansas Avenue, Topoka, Kan.

Dear Sir:

Your favor of the 16th instant to Edison Phonograph Company has been referred to me.

Let me say in reply that we have never yet put out a record made by a student. Our artists are chosen from carefully trained eingers selected from all parts of the world. If the young man you refer to will state in which European city he studied I bolteve I can give him the names of all the principal artists of the Opera. I have in my Laboratory trial records of about 3200 foreign Opera eingers, and of about 2600 American singers. This is the way we select them, namely, by sifting out the best from great masses of singers.

Yours very truly,

1 - M.

FILL ST

Sept . 25th . 1915 .

Mr. John A. Kern, 337 Flatbush Avenue, Brooklyn, N. Y.

Dear Sir:

I am in receipt of your favor of the 20th instant, which has been read with much interest. I agree with you that the quality of the Saxphone is fine, and I myself am very partial to recorde of that instrument. Your request for a Saxaphone quartet will receive attention.

Yours very truly,

C. A. . .

Tient

Sept . 25th. 1915.

Mr. H. Phillips, % The Phonograph Shop, Greenwich, Conn.

Dear Sir:

I am in receipt of your favor of the 22nd instant. In roply let me say that we are doing advertising just now in a different way. We have had men out this cummer giving rectals at more than 2,000 hotels all over the country. When I get a chance, I will send two or three trained recital men up to Greenwich to clean up the town. You will then realize that national advertising does not bring the results that well organized recitals get. It is not everything that ame be sold by newspaper and magazine advertising.

Your postal-card advertisement is good, and I have read it with much interest,

Sept. 27th. 1915.

Mr. William Crosfeld, 290 East 7th Street, New York City.

Doar Sir:

Replying to your favor of the 23rd instant, Mr. Edison says that he would not care to sell Parayhenylenediamine for export, as our American dyers are in serious need of all that he can make.

Yours very truly, Edison Laboratory. dirst

Sept . 27th. 1915.

American Smalting & Refining Co., 120 Broadway, New York City.

Attention of Mr. Kenneth S. Guiterman, Ohief Chemist.
Dear Sir:

Your favor of the 24th instant in regard to Metallic Cobalt has been handed to me. Let me may in reply that for some years past we have used about 50 pounds of Cobalt per week. I have found that if I could get Cobalt Oxide around 40f per pound, I could use it in place of iron for starting batteries for automobiles. We are now shut out from this trade, because iron wilk not give satisfaction in very cold weather.

If I could obtain cheaply the crude mixture Oxides of Bickel and Cobalt, I can separate them easily in the process of obtaining the Cobalt in the right state.

I shall be pleased to hear further from you on this subject.

Show Choon

This

Sept. 27th. 191

Santa Fe Watch Company, 821 Kansas Avenue, Topeka, Kan.

Gontlemen:

must say in reply that I am utterly astonished that our compets in the phonograph business are circulating a report that a not infer on the phonograph business are circulating a report that a mot infer an in the Edison Diamond Disc proposition, except to lean my name and the machine is manufactured by a Kaptroy and incorporate in the machine is manufactured by a Kaptroy and incorporate in the use of my name.

Never was any report more untrue than this. My personal laboratory is the centre all the technical work that has ever been done or is now being real the technical work that has ever mond Disc Phonograph. My factory the state of the first the Edge of Discount Phonographs are made, is situated right bore Released to the state of t

facts as law and if they are directlating any reports to the contrary, they know that such reports are absolutely untrue.

First

Sept. 30th. 1915.

Mr. D. F. Shirk, 918 Kansas Avenue, Topeka, Kan.

Dear Sir:

Replying to your favor of the 22nd instant, I beg to say that the new record of the selection "Gome where the lilies bloom" is being taken up by our Recording Department, and we have no doubt that you will see it in one of our lists of records in the near future.

Hill

Oct. 1st. 1915.

Mr. Samuel Hill, Maryhill, Wash.

My dear Mr. Hill:

I am the pleased recipient of a beautiful book on the Columbia River with your card enclosed, and I write to express to you my thanks for your kind remembrance of me in sending me this book, which is a joy and delight.

Yours very truly,

1.00

First

Oct. 2nd. 1915.

The Arthur H. Clark Company,

Carton Building,

Cleveland, Ohio.

Gentlemen:

THEAT THEE TO

I beg to confirm my telegram of this date as follows:

"I will take Chemical Set number 239 at price named your circular September 29th."

The above refers to the following in your circular letter of September 29th.

"AN IMPORTANT CHEMICAL SET (239)

An absolutely complete set of the Chemical News from its beginning in 1860 to 1914 inclusive. Lie over the large Svo, bound in 55, newl and strongly bound in full buckens. London 1860 to 1914-\$225.00"

Please ship by express as follows:

Thomas A. Edison, Edison Laboratory, Orange, H. J.

per 1 1 1 1

Oct. 4th. 1915.

Mr. James F. Duhig, 1520 Bedford Avenue, Brooklyn, N. Y.

Dear Sir:

Your favor of the 15th ultime was handed to Mr. Edison and he requests me to reply to you and apologize for the delay in answering your questions. He has been so very busy the last few weeks that his mail has suffered some delay.

You will be gled to learn that Harry Mayo and Harry Telly will make more records for us, so your wishes will be fulfilled, as we think you will be able to hear them regularly.

Mr. Edison wishes me to say also that he is going to get the music of the song you mention "O'er the Billowy Deep", and if he finds it suitable will have it recorded and issued.

Mr. Edison also wishes me to thank you for your kind words and compliments in regard to our machine and records.

Yours very truly,

¿ . .

Assistant to Mr. Edison.

Mad

Oot. 4th. 1916.

Mr. Max Epstein, President, German American Car Company, Harris Trust Building, Chicago, Ill.

Dear Mr. Epstein:

I beg to acknowledge receipt of your esteemed favor of the 29th ultimo, and also of the two tank car paper weighte, which have just come to hand. It was very kind of you to remember your promise, and I thank you for sending them. I shall hand one of them to Mr. Edison with your compliments.

With kind regards, I remain, Yours very truly, Tirest.

Oot. 4th. 1915.

Mr. Keufel, \$\mathcal{I}\$ Keufel & Esser, \$300 Adams Street, Hoboken, N. J.

Dear Mr. Keufel:

I spoke to Mr. Edison in regard to the proposed visit of yourselve and your two sons to our plant. He wishes me to say to you that after the fire we placed our machinery in various shops, and that while we are working in some of the buildings, much of the machinery is still scattered about in different places. He expects, however, that by Christmas, we will be in our newly renovated concrete buildings, and then he would be glad to have you go through, as the shop is organized on a new and entirely different basis from other shops, and he is sure you will be pleased.

Yours very truly,

Assistant to Mr. Edison.

11 111

Oct. 4th. 1915.

Mr. W. J. Spaulding, 1905 Cleveland Avenue, Santa Barbera, Cal. Dear Sir:

Your favor of the 15th ultimo was handed to me. I regret to say that we shall be unable to take a trial record of your voice out there on the Pacific Coast, as we have no professional recording device out there. Our only Recording Department is in New York City at #79 Fifth Avenue.

If you ever come as far as New York, we shall be glad to have you call in there and see Mr. W. H. Miller, the Manager, who will make a trial record of your voice and send it over to Mr. Edison for his hearing.

In order to avoid any minumderstanding, let me say that we do not pay the expenses of singers coming to make trial records.

Yours very truly,

Assistant to Mr. Edison.

Ferst

Oct. 4th. 1915.

Mr. Kenneth S. Guiterman, % American Smelting & Refining Co., 120 Broadway.
New York City.

Dear Sir:

Replying to your favor of the 29th ultimo, let me say that in my process I must dissolve the Oxides, and in doing so I can easily separate the two metals. This is done by a new recation, and the cost is not more than 80 cents per hundred pounds of the Mixed Oxides.

At this time I cannot tell how muchI should be able to use, because I must first work up the Trade in a special type of bettery for lighting and starting automobiles. This special battery would be in competition with lead batteries, which are very cheaply made and sold, but do not give satisfaction. Therefore, I cannot break into this business except I can get cheep Cobalt.

Youre very truly,

Nous ...

90

54%

Oot. 5th. 1915.

T. Commerford Martin, Esq., 29 West 39th Street, New York City.

My dear Mr. Martin:

has finally made up his mind that he cannot go to San Francisco for Edison Day. He has thought it all over carefully. He has thought to tall over carefully. He has taken a lot of contracts with various mills and factories for Amilime dye material and Carbolic Acid. So far as we are concerned here, these are new industries and our manufacturing contract here are dead of his personnal attention. He cannot release the second of his personnal attention. He cannot release the reaction of the personnal attention with the cannot release the reaction of his personnal attention. He cannot release the reaction of his personnal attention. He cannot release the reaction of his personnal attention. He cannot release the reaction of the cannot release the reaction of the cannot release the reaction of the cannot related that it is his duty to stand by his factories, which would make the San Francisco trip entirely out of the question.

Mr. Insull telegraphed him this morning asking if he would be in Sa Francisco on the Elst instant, stating that he (Insull) would be thore. Mr. Salson wrote out a reply to this telegrae in his own hand-writing, and I will give it to you just as he wrote it. It is as follows, just as I sent it to Mr. Insull;

"On account of great pressure on me from many mills for dye stuff material and to prevent laying off their men I feel it my duty to stand by my factoriss and not go to Frisco."

ing all the circumstances as I do, I must confess that I cannot see it in any other light, than to agree with the decision he has arrived at. If at the present time he should be away from her a strike at. If at the present time he should be away from her a wight happen that would cause him a great seal of anxiety and unhappiness.

First

Oot. 4th. 1915.

Mr. E. Clarence Miller. % Bioren & Company, 314 Cheetnut Street, Philadelphia, Pa.

Dear Mr. Miller:

I must ask you to kindly pardon the delay in replying to your reoent favor in regard to Miss Gladye Gane.
I have been so fearfully busy the last
few weeks that it is been simply impossible
to give prompt attention to my mail.

I have eent a letter to Mr. McCheeney asking him to give Miss Game such an opportunity as her merits deserve.

Titl

Oot. 4th. 1915.

Mr. J. A. Quint, % Washburn Crosby Co., Minnespolis, Minn.

Bear Bir:

I am in receipt of your fevor of the 27th ultimo containing suggestion of a miniature electric lamp which would light up automatically on opening the top of the phonograph.

The suggestion is a good one, and I know of two persons who have placed pocket flash lamps with push button on their phonographs.

We have been asked to make this part of our equipment, but our factories are so rushed with work on the instrument and records that it is simply impossible at present to take the time to provide for this and other destrable darioss.

Thanking you for your kind interest,

I remain.

Oot. 4th. 1915.

Mr. Arthur Williams, President, The Electrical Show Company, Irving Place and Fifteenth Street, New York City.

Dear Mr. Williams:

Allow me to thank you for your kind invitation to attend the formal opening of the Ninth Annual Electrical Exposition and Motor Show on Wednesday afternoon. Unfortunately, I cannot be present, as I meet with Secretary Daniels and the other members of the Advisory Board at Washington on that date.

I regret my inability to be present on such an interesting occasion, but thank you for the opportunity so kindly offered.

Yours very truly.

_ 1-8--

Francis Williams Hard a dign 1 18 1 Marcher !

ACHT

Oct. 4th. 1915.

The J. B. Williems Company, Glastonbury, Coun.

Gentlemen:

Your favor of the 28th ultimo was received. Let me say in reply that I have no expectation of extending our list ox materials manufactured at my chemical Phint, as it is so much out of my regular line of work. I was compelled to produce most of the chemicals in my list for my own use, as it was impossible to depend upon a supply from abroad. Let me say that none of the chemicals you mention are difficult to make. Why not make them yourselves.

Yours very truly

4

First

Oot. 4th. 191

Miss A. M. Wernersten, 3515 Franklin Boulevard, Chicago, Ill. Dear Madam:

Replying to your favor of the 24th ultimo, let me thank you for your constraint on our piano record #50200.

We are still experimenting on piano recording. So far it is a very difficult proposition, but as soon as we perfect the recording I shall have recorded made of high class music by well known artists.

Replying to your question in regard to Ackte, I regret to say that her voice has changed so much that I was obliged to reject all the later records she made for me. It is a great pity.

Oct. 6th. 1915.

Mr. L. W. Faber, President, Eberhard Faber Pencil Company, 39 - 45 Greenpoint Avenue, Brooklyn, N. Y.

Dear Sir:

I beg to acknowledge receipt of your esteemed favor of the fifth instant, contents of which have been read with much interest. Allow me to express our appreciation of your kindness in taking this matter up so thoroughly and also for your courtesy in sending the package of pencils, and also in making up a special lot of #481/1.

When these come to hand I will have Mr. Edison try them, and those of us who case those softer pencils will also make trial of them, and advise you as to the results.

Yours very truly,

Holleasow woff Assistant to Mr. Edison

O.S. They name just come in , and both Knids are fine I will let the Both the Come

A LAT

Oct. 8th. 1915.

Mr. S. M. Fowler. Life Saving Devices Co., 1008 Times Building, Hew York City.

Dear Sir:

Replying to your favor of the sixth instant, I bog to say that we have purchased a Lunguotor, which has been sent over to our Chemical Plant at Silver Lake, H. J.

Yours very truly,

Assistant to Mr. Edison.

oct. 8th. 1915.

Alphonzo Smith Piano House, 25 Flatbush Avenue, Brooklyn, H. Y.

Gentlemen:

Your favor of the 30th ultime to Mr. Ireton was passed on to me, and I would say in reply that the material, Condensite, which we are compelled to use to get the proper results is one of the most difficult things to work: Inasmuch as we are always willing to exchange defective records I do not quite understand why the matter is so cerious. You may be cure that if it were possible to make all records perfect, we would not hesitate to expend any amount of money to do so.

HIM

Oct. 6th. 1915.

Miss Gertrude E. Fiske, % Capt. George Rowland, S. S. Friscilla, Fall River Line, Fall River, Mass.

Dear Miss Fiske:

Allow me to offer my congratulations to you on winning the first prize offered by our friend Mr. w. D. wilmot for the best Advergraph on the Edison Diamond Diso Phonograph. Yours is yery clear and expressive, and I must thank you for the nice compliments you have expressed towards me in it.

Fred

Oct. 6th. 1915.

Miss Edna F. Winn, 549 N. Main Street, Fall River, Mass.

Dear Miss Winn:

I wish to congratulate you on the clear and concise Advergraph with which you won second prize in the contest originated by our friend Mr. T. D. Wilmot. You have earned the compliments which I now extend to you.

FINAN

Oct. 8th. 1915.

Mr. H. O. Walker, 309 Security Bldg., Calveston, Texas.

Dear Sir:

Replying to your favor of the 24th instant, we beg to say that we have not yet recorded the selection entitled "The Baseball Girl" for the Diamond Diso records. We will get the music and look into this to see if it is muitable for our records, and if so we will put it on our future lists.

Yours very truly,

Edison Laboratory.



Oct. 11th. 1915.

Henry W. Peabody & Co., 17 State Street. ate Street. New York City:

Gentlemen:

Your favor of the fifth instant in regard to Carnetlac has been received. I have shown it to Mr. Edison. He says we cannot use anything but THShellao.

Let me say for your guidance that it is about time you dropped this matter of Carnetlac. Mr. Edison is getting tired of your continually trying to push it to his notice. We have told Mr. Mulford several times not to mentioned the subject again. Mr. Edison doss not forget. He has not forgotten that you submitted Garnetlao, and he is getting rather tired of having the subject constantly brought up.

Yours very truly,

Assistant to Mr. Edison.

Trait

Oct. 11th. 1915.

Mr. Thornton W. Allen, Sec'y., Newerk Music Festival Association, 414 Wiss Building, Newark, N. J.

Dear Sir:

I am in receipt of your favor of the second instant, and in reply beg to say that I desire to remain a member of the Association for the season 1915-1916, so please retain my name among your membership.

Yours very truly,

C Bush

Tiest

Oct. 11th. 1915.

Mr. George Henderson, 701 Franklin Building, Philadelphia, Pa.

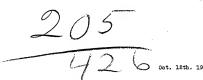
Dear Sir:

I am in receipt of your favor of the seventh instant, and in reply beg to say that the value of the property for exceeds the bonds. For four or five years past there has been a price outting war between the various cement companies. This has resulted in great losses to all. We decided not to run at all this year and let the others fight it out.

I have lately been experimenting on the process, and before starting up the plant again I hope to be able to put in new apparatus to so reduce the cost that we can be indifferent to any price cutting wer and easily earn interest on the bonds, and considerable besides.

Yours very truly,

1



Mitsul & Company, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunzo Takaki.

Dear Sir:

I received your favor of the lith instant, asking how much Toluci we have on hand at Woodward. Having received no answer from your office on the telephone, I presume you are keeping the holiday today. I, therefore, onclose you the latest daily report we have received from Woodward, which shows they had on hand October 8th, 1,482 gallons pure Tolucia, 1,786 gallons orude; and 4,173 gallons washed. Of course, there is a loss in distilling the crude and washed, so I cannot tell just what they will have **Modes** in the shape of pure Tolucia.

There is no reason why you should not have copies of these daily reports, and I have written to Mr. Opdyke asking him to send them to you every day. Will you please return the enclosed report to me.

Yours very truly,

Assistant to Mr. Edison

Enclosure.

JUN3 1 4 43

0ot. 13th. 1915

Mr. John F. Kehoe, President, Lister Agricultural Chemical Co., 2 Rector Street, New York City.

My dear Kehoe:

I am swfully sorry that I happened to be away the day that you called with our friend Hoffman. I should have liked very much to have renewed our old acquaintance and have had a chat with you. I am going away to-morrow to San Francisco but shall not be away long, and on returning hope that you will make am appointment and come over and make me a little visit. It is a long time since I saw you.

I feel guilty in having detained your tank car a little longer than it ought to have been detained, but we have not finished arranging for our atorage capacity for our acid. I am rushing my people to got it emptied and have it returned.

Yours singerely

Ann

Oct. 12th. 1915.

Mr. William H. Blauvelt, 1917 W. Genesce Street, Syracuse, N. Y.

My dear Mr. Blauvelt:

I am in receipt of

your favor of the minth instant, and take pleasure in sending to you for Mrs. Blanwelt a photograph, which I have autographed for her, and which she may use for the purpose she has in mind.

I trust it will be safely received and found all right.
Yours sincerely,

P.S. Do you find that strawoil crooks with

Friest

Oct: 12th. 1915.

Clarence Dillon, Esq., 2 Mr. A. Rond & Company, Noshen & Cedar Streets, Sow fork City.

Dear Mr. Dillon:

your tolephone. In. Meadoworoft has told me from time to time of the stalks with him as to whether arrangements out not he made for us to get together again to disouse the could not he will be succeed a few weeks ago down in Silver lake. I have been so extremely huse lately that it has been simply important of me to take up anything awast my active profiless.

Let me say that I have given a good deal of thought think I have laid on which you proposed, and in view of the course which I have laid out for myself, since I last aw you, I have laid out for myself, since I last aw you, I have laid to the course of the work of of

With many thanks for your kind interest and offers,

Yours very traly,

1000 a 8

First

Oct. 14th. 1915.

Spender Track & Company, 25 Broad Street, New York City.

Gentlesen:

I have recovived your favor of the lith instant in regard to Mr. Charles S. Bradley, of 41 Park Row, New York, and his plan for the recovery of potash from Great Salt Lake.

Let me say in reply that I have known Mr. Bradley for more than thirty years, and can say of him that he is a good experimenter.

I-wish to call your attention to the fact that at Akron, Ohio there is a large moda works, and for years they have pumped into ponds and wells, covering 18 or 20 acres, millions of tons of Ohloride of Calcium, the by-product of the manufacture of sods from ealt.

Shos a Edwon

Hinst

Oct. 15th. 1918.

We. J. Stuart Blackton, the Vitagraph Co. of America, focust svenue, Brooklyn, N. Y.

Pear Sir:

Your favor of the let instant to Mr. Edison was received. He was busily occupied with his important work at his Chemical Flants during the last five or six weeks that his mail fell very much in arrears, and I could not get his attention to everything that should have been attended to previous to his departure for San Prancisco last night.

Your letter was put on file for attention after his vaturn.

Yours for truly,

Assistant to Dr. Edison.

First

Oct. 16th. 1915.

Dr. L. H. Baekeland, Yonkere, N. Y.

Dear Dr. Backeland:

Just a few hours before Mr. Rdison left for San Francisco he handed me a memorandum to be transmitted to you. This memorandum has reference to your letter to Mr. Thomas Robins of the 11th instant, copy of which was forwarded to Mr. Rdison.

Mr. Edicon's memorandum was as follows:

"Friend Blackeland,

The Hary ments to get a practical way of searching Hydrogen from the air in submarrines. The production of Hydrogen and Oxygen on charging charge batteries is very considerable, but as charging always gotten rid of by the ventiliating stress gotten rid of by the ventiliating endomorphism of the submarrine and friend on the submarrine tays down too long it reaches the point of becoming an explosive reaches the point of becoming an explosive

Before the Beard was organised I was working on this problem, and absorbing by permanganate, but this works very slow. Another scheme was the pumping of the games through unglazed porcelain. In this procees the Hydrogon passes very much more rapidly than Oxygen. I think this can be made practical.

Won't you please think up other aheorbers or methods and see what can be done?

Edison."

Yours very truly.

111

Oot. 16th. 1915.

Mr. Stanley Doggett, 99 John Street, New York City. Dear Sir:

Your favor of the 15th instant to Mr. Edison has been received. As you are aware, he has gone to San Francisco and will be away between two and three weeks. Before he left he went over the Aniline situation very thoroughly and made up a schedule of deliveries, under which he apportioned out our product to our various customers, dealing with you very liberally, as we have done from the first.

Under the schedule that III. Edison has made, the Firestone people will get 12,000 pounds this month, which is 2,000 pounds on account of back deliveries. The Millville people will get 11,000 pounds, which is 1,000 pounds on account of back deliveries. Under this same schedule you were to receive 1800 pounds this month.

Yours very truly,

Assistant to Mr. Edison.

431

October 18th, 1915.

Mr. Thomas H. Markillie, Sales Manager, United Lead Company, 111 Broadway, New York City.

Dear Sir:

favor of the 1th insteat, which was read with a great deal of interest. I showed it to Mr. Edicor, and he also was very much interested in it and reformed it to one of our experts to see whether we continue to finance tank. I am sorry with the flange in the says we outle not use and one go with the rest of our layout. We use quite a large number of these tanks.

of your men to come over sometime and see our kr.Goldiuwaite we should have to arrange menter by appointment, as he is over at the Chemical Morks, and no strangers are allowed over there. Our representative would have to come here to be producted and mest Mr. Goldiuwaite here by by folking the matter over with him, you make the representative of the production of the world by production that would be practicable make the contract of the second of the contract of the second of the contract for both sides.

Yours very truly,

Assistant to Mr. Edison.

Hirst

October 19th, 1915.

Mr. Antonio dala, 71 E. Elm Street, Chicago, Ill.

Dear Sir:-

Your favor of the 12th instant to Mr. Edison was received, but it was too late to be brought to his attention before he left for San Francisco. In his absence I cannot say definitely, but feel quite sure he would like to have you drop in at our Recording Department and make another triel record if you should happen to be in New York Oity. However, I will bring your letter to his attention when he comes back from the Pacific Coast, which I expect will be in the first part of November.

Yours very truly,

Assistant to Mr. Edispn.

RH

546

Oct. 21st. 1915.

R. F. Downing & Company, 27 Pearl Street, New York City.

Gentlemen:

Company, together with consular and applicate invoices relating to a shipment of Benezical made by the Dominion Lion & Steel Company from Sydney, Nova Socita to Mr. Edison in car Kin 682.

ment of Bensol from the Dominion from a Steel Company but meet of them go through Sources Folit and the entries are steeded to by F. W. Myers & Company. A few weeks ago one of these parts of Bensol was seized for alleged undervaluation and the case is now pending.

To avoid this on subsequent shipment, Mesers. F. W. and so the last oar came through all right on the basis of this entry.

we are forwarding these papers to you so that you can make entry for ms on his car of Benzel. Mr. Strauss of Straus as Hedges suggested our firm to take care of this, and alone suggested that you get in comb with him before making the carry. Will you please, Therefore, get in communication with Mr. Strauss before you make the entry, as Mr. Edison does not wish to run risk of another car being seized.

Kindly acknowledge receipt of this letter and the enclosed papers and state whether you understand the matter clearly.

Yours very truly,

Assistant to Mr. Edison.

52M

549

Oct. 21st. 191

Mitsui & Company, Limited, 25 Madison Avenue, New York City. Attention of Mr. Takaki.

Dear Sir:

I beg to acknowledge receipt of your favor of the 18th instant in regard to making up the deficiencies in our shipment of Phenol under the present contract. This matter is receiving careful attention. I had a conference with the Superintendent of the plant this morning, and believe that we shall be able to make up the delayed deliveries by the end of this year.

I am giving this matter my personal attention and will not neglect any opportunity of pushing the matter forward.

Yours very truly,

Assistant to Mr. Edison.

294

October 26, 1915.

J. P. Morgan & Co.,

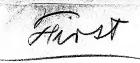
23 Wall Street.

New York City.

Dear Sire:

Enclosed find five bills dated October Elst. covering snipment of Toluch to His Britannic Majesty's Government, with inspector's certificates and bill of lading attached. Please mail us your cheak for \$2712.40 to over and return three inspectors certificates signed and oblige. Youre very truly,

Secretary.



Oct. 89th. 1918.

Lv. John W. Dieb. 1844 Hert 15th Street, 1844 York City.

my dear mr. Lieb:

I am in receipt of your esteemed favor of the Soth instant, and take great pleasure in handing to you herewith a latter of introduction for Hiss Munn to present to Mr. Walter H. Hillsr at our Recording Department, 79 Fifth Avenue.

you will find that Mies Munn will receive courtcous attention and will be given an opportunity to make one or more trial records to be sent to Ar. Edicen for his hearing.

b. Criandly "i.I am sure you will not object to my giving you pass it on to the young lady my possibly which is well to pass it on to the young lady my possibly which is well to pass it on to the young lady my possibly which is well to prove the young lady my possibly which is well to prove the young lady in the private which is the private possible young lady in the private which is the required when I tall you that of all the roles we will be surprised when I tall you that of all the roles we will be surprised when I tall you hat of all the roles we will be surprised when I tall you hat of all the can. There is, therefore, in doubt about that point, as he is more than sundous to said to our staff of artists. He had an expert with assisting rounds of open and conservatory singers. We have believing rounds of open and conservatory singers. We have believed the provided of open and conservatory singers. We have believed the provided of the provided of the were available from Mark Zeiton's etandpoint.

inly to you as one of our old and valued friends, in order that you may thoroughly understand. I trust that Mse Minn's voice will turn out to be one of the exceptions. At any rate, et will be given every opportunity to try what she can do.

With kind regards, I remain,

Youre very truly,

My Henrowas

Enclosure.



Oct. 30th. 1915.

Mr. M. S. Mallory, President, Edison Portland Cement Company, Stewartsville, N. J.

Dear Mr. Mallory:

I um in receipt of your favor of the 29th instant in regard to Pulvarized Limeetone. I believe it is used for the same purpose to which we apply it, namely, in the manufacture of Carbolio, ack.

canves the Trade or not know whether Mr. Misson would wish you to back of the American Synthetic Dye Company are quite special, and I received Mr. McMoore precise to consent to tell them what we use and where we have one precise nonsent to tell them what we use Industries the Endes people have a contract for about six million characteristic or to friend a code of the foreign governments, and an over to make Picric Acid, they must first make Carbolic. The concern is backed by or invested with, Butterworth-Judson Company. From whom we buy a great chalf a facile and are or awards. I do not know whether Mr. Edison would wish you to Company, from whom we buy a great deal of acids and are on special friendly relations.

Inaemuch as their Carbolic would not come in competition with Mr. Edison's on the market, he made no objection to tailing them where me got our Limestone. Whether or not he would want to bring it to the attention of the other menufacturere of Carbolic I don't know.

From such information as I have been able to obtain, he will be home about the ldth of November. Do you not think you had better weit until his return and ask him about it?

He must be working hard in California to eleep fourteen hours at a stretch. I hope he is having a good time with it.

Yours very truly,

Turit

Oct. 30th. 1915.

Mr. J. H. Plummer, President, Dominion Iron & Steel Co., Sydney, Nova Scotia.

Dear Mr. Plummer:

Mr. Edison is in California at the present time, and I do not expect him to return for about two weeks, so I must take it upon myself to write you in regard to the matter of the car of Sensol that was seized by the United States Government.

appraisement and you are aware, we have taken an appeal for relifth. The time in therefore, very more for lovember lifth. The time is, therefore, very more for legal representtives have written to us again stating that they have been unable to secure from your Company any figure that would indicate the cost of production. It appears that they have tried time and time again but without any success.

The burden of proof is on Mr. Edison, and this mast do something to such that the affirmative is with me and that we must do something to such adjust delay on this matter adds to values are correctuant you will kindly new your Company's offine the solution of the such adjust that the solution of the s

Yours very truly,

Assistant to Mr. Edison.

General Letterbook Series Letterbook, LB-108 (1915)

This letterbook covers the period November-December 1915. Most of the correspondence is by Edison and William H. Meadowcroft. Numerous items relate to the technical and commercial development of motion pictures, phonographs, and phonograph recordings. There is also correspondence concerning Edison's benzol absorbing plants and chemical manufacturing interests, as well as business conditions during World War I. Additional tems pertain to personnel changes at Edison's motion picture studio, industrial safety, the Naval Consulting Board, and Edison's opinion about high-school education for boys and girls. The correspondents include chemist and inventor Leo H. Baekeland; Iongtime Edison associate Herman E. Dick; engineer and inventor William L. Saunders, president of the Ingersoll-Rand Co.; and representatives of J. P. Morgan & Co. and Mitsui & Co.

The spine is stamped "Letters" and is marked "T.A.E. From Nov. 5-1915 To Dec. 16-1915." The number "46" also appears on the spine. The book contains 701 numbered pages and an index. Approximately 10 percent of the book has been selected. Acme Hosiery Co, Alger, Dr. M. M. Inthony & Sons E. Amer Oile Supply Co, 38-6/-88-125-378-German, St. 89-hens Itosicry Mells 156-191-192-M 343-377-515-63/-

Bordeaux & Thew York Trading Co 6 = Brentanos award & Co Shett Mrs. C. W. 69laurelt, Dr. St. 90 -Blacken Maugh & Co, 91-560-132-316-379-410-510-561-632-Bredte Co Bettie Bette 15-4-Butterworth Judson Co, 158-290-159-Bacheland, Dr. L. St. 190-495-193-Brochman & Prottomley, a. W. 194-Bishop. 225-246-496-247-248-294skerville Dr. C. 314-344-Baruch, L. enson A. T. 345-Backmeire Co. 371-Sons Co. C. B. 380 -381-\$00-557-408-558-685 409-422ad Miss N. L. 423vetow, Misq.C. 442eden, Mrs. M. 443-464-Banker, miss M. L. 469-Battley, L. P Barner, C. M.

Bettner W. J. Benson, & W. 471-473-509-511-Barber, Mrs. J. M. 559-Butter, Mrs. M. M. 574-Busnell, Miss H. 591-591-592-191-6/3-614-628-633-659-Bausche Lomb. 660-Bullen, P. S. 684-Boatevright Frumiture Co 699Chem, Catalog Co. Crone, C. lassella Color Co daytow, A.D. Condit Or. e. 27-Carolina Mills Co 44-45-445-Cutting, E. M. Crystal Hosiery Wills Co 46-Cihejnnati Chamber of Comm 62-Cohen, Mrs. R 80-Cunningham. 92-13/-Committee of arrangemente 154-Chandler a Cooke, Miss a 160-161-162-Cardinan (163-195-206-512-204-249-260-251-382-280oseman P. Fr. 286-594-318-346-364bria Steel 869-Crute Miss 401-411ful Mrs. C. C. llahan, St. J. 412-424-Cregier C. Ir 425-Crampe Sons & 426-Carlisle, W. 486-Clifford, Mrs. N. B

Crouch, St. St. 448ely of m new, O. M. 9, 9, 494-sole, Miss M. 9, 494-508-518-556 Chamberlain, E. M. 615-Chamberlain, E. M. 615-Connelly, B. M. 646-Claveland, Mus M. B. 634-Campbette, Co., J. 662-Conddan, C. B. 700-

47-Andustrial Corp 72-Douring & Co. A. 4. 93-205-3. Dole Mrs. F. A. 94-Dominion Irona Stel 6,55-629-93-208-384-209-291-513-521-Davenport, C. E. Demine, Miss J. 250-319-Durban J. E. Davis, C. R. 347-414-Davison, S. M 427-Daly Miss M. a 449-475-Devol, (476-Dick St. 494-Dieckman, C. W. 519-Doty Mrs. W. a. 520-Dennes, Mrs. S. G. De Garmo, V. J. Dev Duy, W. a. Davy, S. D. Diamond Dire. Shop 555-6/6-644-686-701Clinabeth City Stosiery Co. 164-165eld Sosiery Wills Co 166-210-320-450-348-402-522-523-595-617-663-

59-169-60-95-129-134-118-170-196-211-226-227-253-296-321-Firestone Tire & Rubber Co 386-384-498-Fronte Mineral Co. Hederal Gupment Co428-Griednaw, L. 451ench Steam Dye Ok 452-596-562-563-56 4-648-Finch, Miss I 687-Hoster X.

Grape Capsule Co Litard Miss M. a. B. 73-141-194-228-B. 229-29.8-322-Leisenheimer & Co. 323-324-Lartley, W. St. 367-514-Goodivin C.E. 524-563-554-Doodyearline & Ruller 3, 586-Strabselle Chem Co. 594-Suthrie, M. L. 598-San. Clectrical Co., 636-Harnet, J. E. Holdthwaite, H. S. 651-688-

30-32-Clander Sons a. 49_ Starreson Brown Co 74-94-Starder, Dr. U. irsch. St. S. 112mia à Sons Co d 127-139-Huron, Milling 172-Stamilton, F. 143-Stoney, a. 174vicion, M. Or 198-499-212-214-2/3-2011-255-256-287-299-325-373-388-Kinson Cakl 59, 403 -Cincarner M. L. 454-525-526-545-599-600-601-602streeter SV 619Standson Co, C. B. Standson Co, S. Standson, Ve. J. Shellmuth, C. Standard Lumber Co, Standley, A. St. 630-689-652-653-664-665-666Industrial Holiery Mills 175-International Chemit Munitim co 231-Inland Steel Co., 366-Ingersall & Bro. 455-

50-45-140-€. 349-405-406-634-562kins Mrs. A. J. 565-knson, Miss F. S. 603-cobion, Mrs. X. E. 620Vilipstein e Co, A. Vraemer, J. Speith Car Co, 43-76-98-199-259-326-327-328-350-389-429-6.90-566-567-644-604-621-654-

141-330-176-174-200_ 233 -260-3/3-329-331-480-35% 551-568-664-Co 5-69-

18-37-39-51-370-391-52-64- 47-100-101-102-142-145-235-263-301-302 103hold Miss C. L. Clinck rodt chem. Iske 184-215-243-218ake peace, C. E. arlborough Hall 230-Meloney, Miss M. M. 262-390-264-265-466mallory, Or. S. Morrison, I I. 266,-274-292-300-404-352-353-383-416-431-438-454-481-527-Laughlin Mrs. SE 528morgan J. a. 529-5 30 -

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Mason, A. 532-570-583-587-656-671-697-331-549-550-578-605-612anager Journal of Commi 655-Naybrof Butte Mrs. W. D. 2 691

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nolan, Prof a. Dr. ntrogenous chem. Co 106-189-500-354-392-533-434-Valfare Comm. 441-ck Chem. Co., 444-mer. L. E. 483-Newman, J. 64. 501-Nat. Humo Micas Co, 534-Nat. Vater Hill Co., 548-Nat. Vater Hill Co., 548-Navelius (n. G. Nat. Lead Co., 623-

19-4/-96-355-267-303-345-571-639-672-413-682-673rsons, Or. K. otank Stosiery Co 2-34-"Textile Chem Orks. 40-79-80-237-8/-104-108-146-147-148. 149-180-151-152-202-203os - Or eight near Govergorten) 2/9-236 -282-294-Sheet and in Plater, 356-547-393-Furniture Myla Co 417-435-436-458-John Golna 485-535-645Prentice Mrs M. St. 572-Genn. Spitting Mille Co., 640-Peticolar, J. 667-Pillinge Crane, 693-ABCDEFGHIJKL

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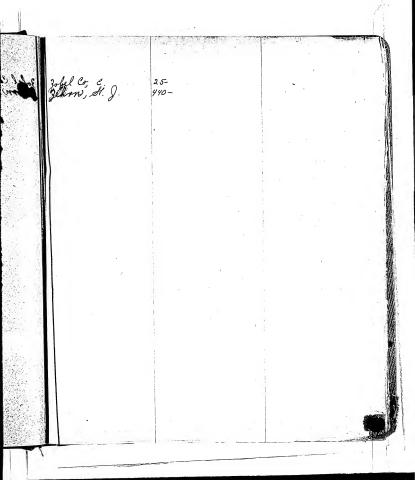
42-54-110-55-128- 238-537-109-111-184-288-304-418-420-544-545-606nvill (Storiery Inelle) 459-Co., 460-487grade S. 504-N Mfg. Co, 536-Redmond, J. Roessel, L. A. Rook, C. a. 590-676-647-

35-1 Deck Cotton Will 56- 540 -66-82-186-239-334-ON. SI 83kpole, a. H. FY-113-114-115-116-114-130-184-Etwater Hosiery Mills 188-204-220-221-506-272-Calvert Co 295-J. 305-306-304-505-308-312-332-333-335-336-357-358-359-

tzer Dr. H. 365-nah Goodenware Co 394-365-395-396-Hedges 453-Sonis Co. Dr. B. 461-462-4 Engineers Club 477-Rentere Stancock 488-Starter Co. 489-507ve Nan Siclen Chem. Lab. 538-5-39-60%miss St. 624-625-Tire & Bubler Co., 626-641-642enson Miss R. L 657aver, F. 64. 658-adelman, S. L. 678-ples-Biddle Hardware Co. 694-695lt. e Co. ABCDEFGHTJKLMM

Tornabell & Co. Tracy, Miss 23-57-151-222-273-2742-283-337-338-& Wosburgh or Co, N. & Y. 339-360- 580-L' Concrete Stelle 419-434-Takagu, Dr. B. S. M. 438-Thomas Per. L. B. 581-Treloar, Mrs. M. St. 609Aprilar St. E. Apriversal & ron & Septyle, 645-683-

Verlet, Mlle. 9. Vane , L. T. Van nortraud Co, D. Noorheev, J. St. Venable, C. L. (Belentine, Fr. C. 85- 30.9-152-153-223-310-376-679Westbury, Ss. 5-Wiltre Miss M. B. 24ratterse Co, a. br. 36-120- 468-610-121-122-Wratters o Co, a. 124-205-212-Orilles, C. M. 275-Wilkinson, St. I. 276-277-278-279-289-C. J. 3/1mardlaw, & a. neitzsacher, 340-341-361libe Ca, Weeks, E. R. 362-Wadleigh. Fr. a. 363-368-372-627 Woodward Iron 394-421-.573- 611-Winga Evans W.439atkins medical Ca, 463-46.5-490hiting, F. a. 491-492-Weiss, R. Y. Waly, Miss S. Y. 541-542-543-Wilson, E. B. 582-Wilson, St. C. 643-Walton, Rev. W. St. 68086- 681-87-123-284-342-285-464-



Turst

Mov. 6th. 1918.

Mr. J. E. Marriner, Burgess Sulphite Fibre Co., Portland, Me.

Dear Mr. Marriner:

In reply to your favor of the first instanti would say that we have not made much progress in experimenting with the use of Kraft for unblesched mulphite for our record disc. We commence about July to provide for our winter business, and rarely gu into experimenting between that time and the Holidays. Besides, itr Edison has been extraordinarily busy on his chemical plants the last few months. He intends, however, to take it up now in the near future.

I am very much obliged to you indeed for your kindness in suggesting a prospect for obtaining fine wood floor. Our second Vice president is looking into this matter personally. It was very kind of you to remember us in this connection.

With kindest regards to all, I remain,

Yours very truly,

My Helleavourall



Nov. 8th. 1915.

Mr. F. W. Johnson, Edison Demonstrator, & R. S. Williams Co., Toronto, Canada.

Dear Sir:

I have received your favor of the 29th ultime, and would say in reply that Mr. Edison is usually willing to make trial records of artists who are desirous of submitting records for us to pass upon.

Unfortunately, we have no means of taking a record except at our Recording Department, which is at 79 Fifth Avenue, New York City. If Mr. Undricek happens to be coming on to Hew York some day, he can present the enclosed letter to Mr. N. H. Miller, the Manager of our Recording Department, and every opportunity will be given to him to make a trial record.

Please let it be understood that we do not pay the expenses of artists coming to the Laboratory to make trial records. I return the scrap book by Registered Mail under separate cover.

Yours very truly,

Malleadowa of !.
Assistant to Mr. Edison.

First

Nov. 9th. 1915.

Cincinnati Chamber of Commerce,

Cincinnati, Chic.

Gentlemen:

I was afraid I have appeared somewhat lacking in courtesy to you in not having replied to your telegram before now. The fact of the matter is, we were going so constantly that I could not attempt to even look at latters or telegrams, and they were given to my wife. She was bury also every moment, and a number of telegrams and letters were mislaid, and I did not see them until after our arrival home.

I am sorry for the seeming negligence on my part, I am very sorry that it happened.

Yours very truly,

ال المراقب

Frist

Nov. 11th. 1915.

Miss Mary A. B. Girard, 818 Hyde Park Boulevard, Chicago, Ill.

Dear Madam:

Your favor of the 26th ultime has been handed to Mr. Edison on his return from California. He requests us to say that the proper way to judge of this matter would be for you to make a trial record of the matter that you mention. If, therefore, you happen to be in Hew York at some future time and are willing to make a trial record, you can take this letter to Mr. W. H. Miller, the Manager of our Recording Department at 79 Fifth Avenue, New York, and he will make a trial record and send it over to Mr. Edison for his hearing.

It must be understood that we do not pay the expenses of singers or speakers coming to make trial records at our Recording Laboratory.

Yours very truly,
Edison Laboratory.
Whu

Frist

Nov. 11th. 1915.

Mr. J. Harry Cunningham, 48 Post Building, Washington, D. C.

Dear Mr. Cunningham:

There are times when I regret my deafness more than usual. Such a time is the present, when I am compelled to write and say that I shall be unable to avail myself of the kind invitation to the dinner of the Cridiron Club on December 11th. Euch as I would like to be present, I shall have to deny myself the pleasure. I am too deaf to hear what is going on around me, and I think you will appreciate that it is pretty hard to see a lot of men enjoying themselves and not have the slightest idea what it is all about.

With many thanks, however, for the courtesy of the invitation, I remain,

Yours very truly,

Alexa Eliani-

First

Nov. 10th. 1935.

Prof. A. W. Nolan, University of Illinois, Urbana, Ill.

Dear Sir:

You ask what my answer would be to the following two questions:

"Should boys and girls go to High School?"

The The first question I should say very decidedly, yes!
To answer the second question "Why?" in detail would require many sheets of paper. The simplest way to answer this is to say that I cannot think of one single reason why boys and girls should not go to high school.

The whole thing comes down to a very simply proposition, "Is it or is it not a good thing to be prepared?" I can see only one answer.

Yours very truly,

First

Hov. 17 14.

mr. Chesley R. Perry, Secretary, International Association of Retary Clubs, 910 Michigan Avenue, Chicago, Ill.

Dear Sir:

I am in receipt of your favor of.
the fifth instant, and in reply beg to say
that what I mean is that we shall not buy
things that we can produce or make better
and cheaper in this country, and exchange
these for things which can be produced or made
better end cheaper shroad. At the present
time it is a one-sided affair.

Yours very truly,

A.O.C.



Nov. 10th. 1915.

Mr. Clarence D. Skinner, 901 Monroe Street, Topeka, Kansas.

Dear Sir:

Heplying to your favor of the 25th ultimo, let me sey that I am in favor of creating instrumentalities whereby, in the event of war, immense quantities of fighting machinery and ammunition could be manufactured. I am also in favor of a well belanced Mavy, equal to that of any other nation; also a highly organized General Staff, and one more West Point.

As to the fighting men, that is a subject with which I am not gamiliar, and upon which I do not care to express an opinion.

Youre very truly,

Dis a Chin

furst

Nov. 10th. 1915.

Hr. Leon H. Schenck, Schenectedy Technical High School, Schenectedy, N. Y.

Dear Sir:

On my return from California I find your favor of the 19th ultimo, and also an old bemboo filement lamp which you kindly sent ms. It is a very interesting memento, and I thank you for it.

Yours very truly,

John a Color

Just 468

Nov. 11th. 1915.

Mr. Theodore Weicker, Vice President, E. R. Squibb & Sons, 78 Beekman Street, New York City.

Dear Mr. Weicker:

On my return from California Mr.
Meadoworoft has shown me the proposed label
for Carbolic Crystals, with a certificate
bearing my faceimile signature.

Let me eay in regard thereto that I am quite agreeable to your printing the certificate in that form for your labels, and for the use of a faceimile of my eignature imprinted thereon.

Yours very truly,

Show a Edward

445

_Nov. 17th. 1915.

SUBJECT: Hydrogen Absorption for Storage Batteries.

Dr. L. H. Baekeland, Yonkers, B. Y.

My dear Dr. Backeland:

I have received your favor of the lith instant which I have read with a great deal of interest. My Assistant, Mr. Dinwiddie, has tried Copper Oxide, and it works well. I have been affect of hest, so am trying an appearatus to burn the Hydrogen in closed cylinders which are worked intermittently like those of a gas engine. This is to absolutely prevent any possibility of explosion, no matter what coours. I am using Copper Oxide in this scheme.

When the Submarine is at the surface, the ventilation system is ample, but when submerged, the Hydrogen must be gotten rid of so that there is no gas leaving the boat to indicate its presence to the enemy.

Yours very truly,

Copies sent to:

Rear Admiral Joseph Strauss, Chief of Bureau of Oranance,

Mr. Thomas Robins, Secretary of Naval Consulting Board.

Committee on Chemistry and Physics.

Committee on Submarines.

Hirs 1

Nov. 17th. 1915.

Mr. Robert H. Coleman, Hyde Park-on-Hudson, New York.

Dear Mr. Coleman:

As I read your favor of the tenth instant, there comes back to me recollections of the small incandescent light plants we put in for you in the pioneering days of the early 80's. Yes, I remember the visit to Cornwall, and also that it was an interesting trip.

It is interesting to look back on the early days of the electric light. The problems were many and soul-satisfying, and we kept on growing all the time.

Many thanks for your letter.
Yours very truly,

Burney .

Live st

Nov. 18th. 1915.

Mr. Jess H. Voorhees, % General Delivery, Grand Canyon, Ariz.

the second of the second secon

Dear Sir:

I have received your favor of the 12th instant, and beg to say in reply that I have given your cattle to our Advertising Manager. I cannot say at this moment whether or not he can use

me. You will find oheck for \$10.00 enclosed. I would like to have you do for have you strip some bark from the twigs and the main stems of the Cinchona bush that grow sverywhere at the Canyon. I want about three or four pounds of the bark so that I can test it to see if there is enough elkeloid in it to make it a paying proposition to gather it. I do not want the wood, but only who bear to have a pan knife will start it, and then you can pull the bark off the riggs and an about the care of the point of the bash, but I suppose everyone around the Canyon knows the Cinchona bush.

Please be sure and strip the bark from the large part of the stems. Keep the bark of the stems separate from the bark of the main trunk, as I want to eee which contains the largest quantity of alkaloid.

I want to get this bark right sway, and shall be obliged if you will kindly attend to this matter for me at once, and send the package by express or incured parcel pect, addressed to my assistant, Mr. W. H. Meadoworoft, Edicon Laboratory, Orange, H. J.

Yours very truly,

Thomas C

Marine Marine

Nov. 19th. 1915.

Mr. William Place, Jr., Miner Block, Jackson, Mich.

Dear Sir:

Replying to your recent favor, we beg to say that the test mandolin record was sent over, and the following is Mr. Edison's criticisms.

"The unusuational sound of the prioder has double the volume of the musical sounds and the resultant is very bad, the sound from the ploker must be toned down the ploker must be toned down the must be a mendolin can be a bridger and all kinds of plokers and all kinds of material fir plokers".

Yours very truly,

Edison Laboratory.

LUNA

Nov. 19th. 1915,

Mr. T. C. Crane, Pilling & Crane, Broad & Chestnut Sts., Philadelphia, Pa.

Dear Mr. Crane:

Replying to your favor of the 17th instant, let me say that so far as I know there is no economical way to get the Potash out of Felspar.

Are you worrying over the boom in

the iron business?

Thosa Education

- Flint

Nov. 19th. 1915.

Mr. A. B. Hess, President, Lancaster Chemical Co., Lancaster, Pa.

Dear Mr. Hess:

This will introduce to you my friend, Mr. William F. Hoffman, who is going out your way and will drop in on you and talk over the situation in regard to Chamber Acid a little more fully than we can do by correspondence or over the telephone.

Yours very truly,

Nov. 19th. 1915.

Mr. Frederic A. Whiting, 11 State Street, Framingham Center, Mass.

Dear Mr. Whiting:

On my return from California your recent letter in regard to cabinets was laid before me,

Let me say in reply that I am spending all my profits in experiments to increase the perfection of the mechanism and records, and I do not like to divert this money to the making of furniture.

After I have gotten the other things to suit me, I will take up the furniture end. Don't you think this is the best way?

Thos a Edwar

November 22, 1915.

Mr. H. E. Heitman,

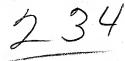
Bort Myers, Fla.

Dear Sir:

I am enclosing herewith a letter received from Mr. L. B. Slusser of Fort Myers, complaining of ill treatment received at Mr. Edison's place. Kindly note Mr. Edison's quotation at head of letter. After you have finished with it kindly return for our files.

Yours very truly,

Becretary.



Nov. 23rd. 1915.

Mr. Donald MoKesson, New York Quintne and Chemical Works, 114 William Street, New York Oity.

My dear Mr. McKesson:

I am in receipt of your favor of the 20th instant in regard to Cinchone Bark, and would say in reply that Mr. Edison has sent for samples. The bushes grow in a rather inaccessible place, and it may be some little time before we get the samples, but as soon as they come I shall see that you are supplied. Yours very truly,

·2,

Assistant to Mr. Edison.

first

Nov. 24th. 1918.

Dr. W. Fankhauser, E. R. Squibb & Sons, 78 Beekman Street, New York City.

Dear Sir:

I am in receipt of your favor of the 22rd instant, with color proof of your new Carbolio Acid label, which I have shown to Mr. Edison. He says this label is all right except that the two words "the sole" should be taken out, as it does not represent the facts. Mr. Edison has been supplying Carbolio Acid to the Drug and Chemical Trades during all the present year on contracts made along time ago. These two words should, therefore, be taken out so that that particular sentence of the label will read, "All orders for this product should be addressed to E. R. Squibb & Sons, New York, who are distributors of the same to the Hospitals and Drug and Chemical Trades of the United States."

Yours very truly,

Enclosure.

and t

Nov. 23rd. 1915.

Mr. Frederick Huber, 1310 E. North Avenue, Baltimore, Md.

Dear Sir:

Your favor of the 19th instant is very flattering so far as I am comported, but I am quite sure that I should be a misfit as a President of the United States.

Tell the boys that when they vote for local officials, to vote only for men who Kingun 156-6 for a long time have been locatest, no matter whether they are Democratic or Republican.

Yours very truly

407

Nov. 23rd. 1916.

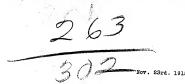
J. P. Morgen & Company, Export Department, 23 Wall Street, New York City.

Gentlemen:

I am in receipt of your favor of the 18th instant inquiring whether I can furnish either Bensol or Phenol for delivery next year, for the French Government. Let me say in reply that this inquiry comes too late, as I have cold the entire capacity of both my Bensol end Phenol Plents for the year 1916. I think Bensol can be obtained from others.

I believe that the Imenol required could be obtained if the French Government would advance the money to erect Acid and Phenol Plante, but in my opinion not otherwise. They have been wasting time for over a year on the Phenol-Piorio Acid businese, and they do not seem to know how to get results.

Yours very truly,



Mitsui & Company, Limited, 25 Madison Avenus, New York City.

Attention of Mr. Shunzo Takaki.

Centlemen:

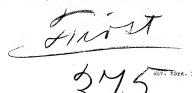
I have received your favor of the 19th instant, containing your order for Fhenol, same quality as that which you have been getting, to be furnished you at seventy-seven and one-half (77 1/2) cents per pound, drums to be furnished by you.

The total amount of this order is 150,000 pounds, to be delivered as follows:

2b,000 pounds, June,
" " July,
August
" September,
" " Ootober,
" " November,
" " December, 1916.

I accept this order on the understanding that I shall not be held responsible for any delay in delivery arising from any anexpected manufacturing contingencies or any other cause beyond my control. Of course, I expect to make the deliveries as above, and shall do my best to carry them out.

Yours very truly, Shood Gueen



Mr. C. H. Opdyke, % Edison Benzol Plant, Woodward, Ala.

. Dear Sir:

ward Plant, I beg to say that I have written to Mr. Sanister confirming the subscince of a letter written to Mr. Sanister confirming the subscince of a letter written to him by Mr. Mason to the effect that I am to pay the Woodward Iron Company a royalty convertible of the property of the Woodward Iron Company ten cents per gallon royalty for each gallon of Solvent Knyllton chipped sway from the plant. You will see the Company of the Woodward Iron Company ten cents per gallon royalty for each gallon to Solvent Company ten cents per gallon royalty for each gallon of Solvent Knyllton chipped sway from the plant. You will see

Will you please, therefore, furnish the Woodward Iron Company with memorands chowing all Maphthaline shipped away from our plant from time to time and the Woodward Iron Company will bill the royalty to me scoordingly.

I enclose copy of a letter I have written today to Mr. Banister.

Yours very bruly,

Enclosure.

Nov. 23rd. 1916.

Mr. William L. Saundere, 11 Broadway, New York City.

Dear Mr. Saundere:

Replying to your favor of the 19th inetant.let me eay that I think a superheater would be of great advantage, and that the superheat could possibly be obtained from charcoal eet on fire electrically with Benzol eprayed in below the explosive point. The Benzol would burn and heat the air to a predetermine temperature. The charcoal would stay lighted continuously through out the whole voyage. Even the charcoal might not be necessary after a preliminary momentary ignition by an electric wire or spark. Superheat is well worth a trial.

Oh! That we had that Laboratory. Thinge would

move quick.

Yours very truly,

Here

Nov. 23rd. 1915.

Mr. A. G. Spencer, P. O. Box 486, Reno, devada.

Dear Sir:

I have received your favor of the 14th instant, which has been read with a great deal of interest. Let me assure you that we have no intention of dropping the development and manufacturing of the cylinder records. On the contrary, we are going to push them harder than ever.

as to the Music, we are no better pleased then you are, but an are obliged to put these miserable dance and ragtime selecclose on because the public and the dealers compell us to do it. However, I am very glad to eee that the craze for thie class of seleic is subsiding, and we shall now put out more of the Verdi, .comisetti kind of music until there is a "howl" from the dealers.

The cause of putting on the present type of records is that the young people in the houses of phonograph owners want the ragtime etuff.

Nov. 23rd. 1915.

Mile. Alice Verlet, 637 Madison Avenue, New York City.

My dear Miss Verlet:

I received your esteemed favor of the 18th instant, which I have read with a great deal of interest.

Let me assure you that we would gladly do more advertising for you, but, if we do so, we have no assurance that you will not sing for our competitors, and, therefore, we would loss all the benefit that should come to us for the money expended in building up your reputation.

To be very frank with you, it is a mystery to me why you do not give us an option to take your songs, provided ws pay as much as our competitors. I want to assure you that there is no "oatch" in this, as we do not play any sharp business tricks. Let me suggest that you had better talk this matter over with your mother and let me hear from you.

Fig. 1 St. T

Nov. 24th. 1915.

Miss N. S. Houston, 140 Vermilyes Avenue, New York City.

Dear Miss Houeton:

I received your favor of the 18th instant, and here shown it to Mr. Edison. He says that he will hear the young man play at the Lab-oratory. This is quite unusual, as he has not been hearing eingers and players personally of late.

I would suggest to you some morning next week, eay about il c'clock. You can call me up on the telephone the day before and let me know what day the young man will be out. I suggest your telephoning, as I want to make sure that Mr. Edison will be here.

Secret 1

Nov. 23rd. 1915.

Thomas Publishing Co., 129 Lafayette Street, New York City.

Gentlemen:

We recently purchased from you a copy of Thomas' Register of American Manu-facturers and First Hands in all lines. Mr. Edison was using this book himself and found on examination that it was not correctly paged around the pages running in the neighborhood of 1100 and 1200. Evidently there has been a mistake in the bindery on this particular copy.

Mr. Edison uses this book a great deal, and, of course, we would like to have it correct. Will you please send us another and correct copy, and we will return the other one to you.

Yours very truly,

Assistant to Mr. Edison.

friend!

Nov. 24th. 1915.

Mr. L. Baruoh, The Haeusermann Metal Mfg. Co., 1098 Brook Avenue, New York City.

Dear Mr. Baruoh:

I am in receipt of your favor of the 22nd instant and would say in reply to your question that the big chandelier in the Rotunde in Vienna was installed at the time of the Electrical Exposition in that city in 1883 by our European representative, Etienne Fedor, of Bada Feet, It could not have been in 1873, as the incandescent lamp was not invented until 1879.

Yours very truly,

But I was -

Nov. 24th. 1915.

Phillips Sheet and Tin Plate Co., Weirton, West Virginia.

Centlemen:

Replying to your favor of the 22nd instant, let me say that I have perfected no substance for use in the pickling of black sheets and the manufacture of tin platen. It looks to me as though some unknow person is trying to make some easy money.

Yours very truly,

Chould you please give address of the party offering it

251

Nov. 27th. 1915.

Mr. J. I. C. Clarke, 159 West 95th Street, New York City.

Dear Mr. Clarke:

I am in receipt of your esteemed favor of the 23rd inetent, and would eap that I shall be very glad indeed to give Mr. Giovanni Romilli an opportunity of making a trial record, so that we can determine whether or not we can use him in making regular records.

Thinking you you would perhape like to send him the enclosed letter yourself, I am forwarding it to you.

Please accept my sincere thanke for all your kind wishes, which are heartily reciprocated.

Friend +

2 Mov. Suth. 1915.

Mr. C. R. Johnson, % The Goodyear Tire & Rubber Co., Akron, Ohio.

Dear Mr. Johnson:

,ce-- /

Mr. Edison requests me to write to you and ask you not to forget about sending him sample of the sheet rubber that he telked about with you. He is in somewhat of a hurry to get it.

When you send it, please address the package to me, and I will bring it to his attention immediately on its receipt.

Yours very truly,

Assistant to Mr. Edison.

First 558 Nov. 30th. 1916.

Mr. George H. Benjamin, 66 Broadway, New York City.

Dear Sir;

Your favor of the 24th instant in regard to a method of removing "rain stripes" from motion picture films has been handed to me.

I would say in reply that we are interested to the extent of using the material if it should turn out to be as represented, but we would not want to buy the patent. I will have one of our engineers investigate if you will send either an expert or the material over to the Laboratory.

Should you desire to send an expert, please advise me a few days in advance.

40 () Bov. Soth

Mr. Thomas Robins, 13 Park Row, New York City.

My dear Mr. Robins:

I am in receipt of your favor of the 26th instant in regard to the invention of Mr. Candee and his friend of a drug claimed to be squal to "Salvarsan" or "No. 606".

Are you quite sure that Phanol is used in the production of this drug? I thought it was a Bensol - Arsanic compound. Forhese they mix it with Bensol. Will you please find out what is the smallest quantity of Phanol thay can get along with for the time being, and I will see if I can spare it. Posably I might be able to spare the quantity you mention, namely, 75 to 100 pounds a day in the sarly part of mgxt-yerr,

December 1, 1915.

Naval Consulting Board of the U. S .. Mr. Thomas Robins, Secretary. 13 Park Row. New York City.

Dear Sir: .

Your letter of the 23rd ultimo received.

I am enclosing herewith Mr. Edison's check for \$50.00, which Mr. Edison desires to be used in taking his proportion of expenses of the Board from time to time. When exhausted please notify him to that effect.

FixA

Dec.1, 1915.

Mr. Chas. K. Cregier, Bureau of Electrical Inspection, Dept. of Gas and Electricity, Chicago, Illinois.

Dear Mr. Cregiery

I am sorry to say in raply to your recent request that for various commercial reasons our people around here will not permit me to make a phonograph record of my voice, so I shall be unable to comply with your request.

I am wondering whe ther if I sent one of my Laboratory men to give you a Recital on one of my latest Phonographs, it would be satisfactory?

Yours very truly,

A.H.

690 Boombo

December 1st. 1915.

Mr. Walter E. Kipp, % Kipp-Link Phonograph Co., 345 Mass. Avenue, Indianapolis, Ind.

My dear Kipp:

I am glad that I had the opportunity of visiting your Edison Shop, and want to congratulate you upon it. I think it in one of the finest of all the many Edison Shops that have been established. I shall centeinly in some coprimenting to help you keep it up to the minute and to make it one of the musical centers of your

A. A. Sandara

Dec.1,1915.

Mr. Clarence Poe, President and Editor, The Progressive Farmer, Raleigh, North Carolina. Dear Mr. Poe:-

I am in receipt of your favor of the 26th ult., and through you I send my greeting to the Boys of the Own Clubst; the Sunny South, and hope they will everlastingly keep up the good work of raising more things on an aore of ground than their fathers ever thought possible. There is just as much obsentery and soience to be explored in super-farming as in a Chemical Laboratory. Some day the super-farmer will be the banner citizen of the United States.

I would say to the Boys, however, that nothing in this world is ever accomplished except by experimenting and very hard work.

Yours very truly,

A.H.

Thomas a Edwan

First

Nov.30,1915,

Dr. Byken S. N. Takagi, 105 East 1st Street, Los Angelez, Cal.

Dear Sir:-

I beg to acknowledge receipt of your favor of the 22nd inst., and of the fine album of photographs which you made of me on my recent visit to Los Angeles. I am very glad indeed to get these photographs and appreciate your courtesy very much.

I am surprised to see that you got so many pictures, and that they are so fine, considering the great difficulties under which you labored in making the exposure.

Yours very truly,

fra a Com

A.H.

December 1. 1915.

New York Child Welfare Committee.

Mr. Amos L. Prescott, Treasurer,

30 B. 42nd St., New York City.

My dear Sir:

As requested in your letter of the 22nd for \$10.00, his contribution.

he suggests to stop the conditions mentioned in unletter; that the City exclude the starting of any more conditions and the City exclude the starting of any more and thus drive the factories and their people in the the subtree and the conditions will be favorable. The City now has let size building limit law, why not they

Yours very truly,

Secretary.

Enclosure.



Nov. 30th. 1915.

Mise Marle A. Daly, 1276 - 9th Avenue, San Francisco, Cal.

Dear Madam:

Your favor of the 23rd instant has been received. There is only one way that we can tell whether your voice would be suitable to make records for the Edison Phonograph, and that is to make trial record at our only Recording Department, which is at 79 Fifth Avenue, New York City. If you ever come to New York, you can call there, and they will make a trial record and send it over here.

In order to avoid any misunderstanding, let ue say that we do not pay the expensee of singers coming to make trial records. The singers have to bear those expenses themselves.

Let us say further for your information that of all the eingers that come to make trial records, there is only a very small percentage that pass our particular requirements, which are very nevere. The total percentage of successful singers for our purpose it not more than about the

Yours very truly. Edison Laboratory.

Hirst

Dec. 2nd. 1915.

Robt. H. Ingersoll & Bro., 315 Fourth Avenue, New York City.

Gentlemen:

Your favor of the 29th ultime, signed by your ir. C. R. Hoffman, has been received, and laid before me.

Let me say in reply that during the time of my work on the electric light, I always carried an Ingerell watch in my pocket, as stated, as I did not want to risk spoiling more expensive watches on account of the magnetism of dynamo machines, among which I spent a great deal of time. I have not used a watch of any kind since that time.

I have no objection to your using this statement and my picture in a catalogue, but I do object to its use in advertisements published in newspapers, magazines, etc.

FIRM

Dec. 2nd. 1915.

Mr. J. H. Flummer, Precident, Dominion Iron & Steel Company, Poronto, Ontario.

My dear Mr. Plummer:

Owing to the fact that my manufacturing capacity is being strained for need of more Bensol, I am constrained to write and ask you if you cannot do comething to help me out.

You will remember I consented to reduce the quantity due me from 800 gallone to 500 gallone daily until your plant was working well. I trust that this condition has now been arrived at, and that you will be able very soon to start the chipping of 800 gallons per day to me.

In anticipation of thie, I have leased another tank car, which will be sent down to Sydney within a few days.

Will you kindly let me hear from you at your

early convenience.

Youre very truly,

College College

Do you need Total after March 1st

1:01 year -

2

Hist Hos

Dec. 2nd. 1915

Mr. A. F. Wagner, Emrager, % Thomas A. Edison, Limited, 164 Wardour Street, London, W., England.

Dear Mr. Wagner:

I suppose you will probably think that we have gone to alse over here when you call to mind your letter of September 14th, enclosing a letter dated august 23rd, 1915 from the Tricolor Animatograph Syndicate Limited, 65 Tontine Street, Folkestone. The whole matter was handed over to one of our Engineers for investigation and report, and he neglected to send in his report to Mr. Eddson.

However, it has been now reported upon, and Mr. Edison requests me to say that the verdict is against the commercial availability of this invention at the present time, and therefore, we are not interested.

I return herewith the letter from the Tricolor Animatograph Syndicate Limited, also copy of patent with drawinge attached, also two envolopes containing sample films.

Yours very truly,

Assistant to Mr. Edison.

120

610

ec. 3rd. 1915.

Mr. Theodore Weicker, V. Pres., E. R. Squibb & Sons, 78 Beskman Street, New York City.

My dear Mr. Weicker;

Flease pardon the delay in replying to your esteemed favor of the 29th ultimo. We have been so very buey that our mail is somewhat delayed.

ir. Edison and I talked over the matter covered by your letter, and he wishes me to say to you that we are so crowded with contracted requirements for the remainder of this year, that it will not be possible to increase our deliveries until the early part of January, when we thin' we shall be able to let you have 200 pounds a day.

You told us what you thought your yearly requirements would be if you could get all you wanted, but we cannot remember the figure you gave us. Will you kindly let me know what this is.

Yours very truly,

Assistant to Mr. Hauson.

Jurst 6/8

Dec. 3rd. 1915.

Mr. Thomas A. Hill, Woolworth Building, New York City.

Dear Sir:

Your favor of the second instant has been received. I knew nothing of the article in the St. Louis lost Dispatch of the 26th ultimo until it was called to my attention on the receipt of my usual supply of newspaper clippings.

Let me say in reference to your letter that I have never had sold or offered Mitre Cake for pickling purposes. As to the patent mentioned by you, I have never eeen it nor did I know of its existence.

Nitre Cake has been used in England and Germany for thirty years past, for certain kinds of pickling.

Yours very truly,

Grand Edward

Trant

Dec. 3rd. 191

Mr. Frederick A. Whiting, 11 State Street, Framingham Center, Mass.

Dear Mr. Whiting:

Your favor of the 24th ultime, written to me f Cleveland was received and read with much interest. I sent i to our chief Sales Manager for his information, and I think y would probably be interested to read his answer. It is se fol

> "Referring to Mr. Whiting's letter, I wm sure that there is considerable disaffection among Victor dealers, contributed to by the increased competition and other causes.

I judge from Mr. whiting's letter that he has been criticising our cabinets, It is well worth remembering in this connotion that ours are due to the connotion of the connection of th

190

Dec.4.1915

Dr. L. H. Baekeland, Yonkers, New York.

Dear Sir:-

I have received your favor of the 30th ult., enclosing copy of your informal report. I have read this paper with great deal of intorest. It is extremely good and states the case clearly.

I am awaiting the receipt of Admiral Melvill's paper from Mr. Whitney before I can do anything regarding Laboratory.

Mr. Daniels requested that

I read it.

Youre very truly.

A.H.

Livet

Dec. 6th. 1915.

Mr. H. E. Dick, Marquette Building, Chicago, Ill.

Friend Dick:

I have received your favor of the first instant in regard to Felaper. A lot of money has been expended in the last year and a half on endeavors to get Fotash from Felaper. A lot of patents have been taken out, but the cost of refining, the considerable investment required, and the certainty of shutting down the plant when the War is over deters people from going into it as a commercial venture.

Your Felepar is not high grade. In Utah there is one dump at a large copper mine where they have five steam shovels, and there is at least three million tons of good grade already crushed.

My advice to you is to keep out.

Yours very truly,

Edwan

Dec. 6th. 1915.

Foote Mineral Company, 107 N. 19th Street, Philadelphia, Pa. Gentlemen:

Your favor of the third instant, together with the two pounds of Alumite have been received. Mr. Edison desires me to express his thanks to you for your kind attention to his request, and also for your kindness in making no charge for the two pounds so kindly forwarded.

He wishes me to ask you to make him a quotation of price on alumite in 100 ton lots. Trusting that you can favor us with an early reply, I remain,

Yours very truly,

Assistant to Mr. Edison.

Also quotation for high grade potash felopar in quantity

198

Dec.4,1915.

Mr. M. N. Harrison, Secretary, American Bankers Association, No. 5 Nassau Street, New York City.

Dear Sir:-

I have received your favor of the 30th ult., and in view of the conditions therein stated, I have reconsidered the matter and decided to accept membership on your Thrift Commission.

Manual Sugar

А.н.

to the same of the

Dec.4,1915

Mre. F. K. Pennington, 808 - Sth Ave., Brooklyn, N. Y. Dear Madam:-

Your favor of the 30th ult. has been referred to me, and I have read it with much interest. Your device is a good one, but most people do not know enough about music to work it correctly. The reseon that the music sounds better when the volume is changed, is that every singer has many defecte ie hie or her voice. These defects are very elight in most cases, yet you hear them and they detrect from the beauty of the tone. By diminishing the volume you render them inaudible, hence, a greater beauty of the tone. The new Diamond Diec has no tone of ite own, nor has it the ordinary phonograph tone. It reproduces exactly the tone of the singer, defects and all.

This is not so with Phonographs of other makes. You are the first person outside of the Laboratory to note the improvement by muting.

A.H.

Grant

Dec.4,1915.

Mrs. H. S. Robinson, Detroit, Michigan. Dear Madam:-

I have received your favor of the 28th ult., and would say that our factory is not equipped to change a machine from an open horn to one of the concealed horn type. I advise you not to have this done anyway. In both cases the horn is actually used, but in one case the horn is concealed and this makes the music not so clear and sweet as it is when the horn is out in the air, for the reason that the concealed horn must be made smaller and of a less desirable shape.

When we desire to hear Records under the best conditions here at the Laboratory, we use the exposed horn.

fours very truly,

A.H.

And

Dec. 6th. 1915.

Mr. William L. Saunders, 11 Broadway, New York City.

My dear Saunders:

I noticed in a letter from Secretary Daniels wherein the very desirable things are set forth, that they already used kerosene to heat up the compressed air. Therefore, they have gotten to the end of compressed air.

I had not noticed this before.
Yours very truly.

Ilora Elvon

HUNT

Dec. 6th. 1915.

Mr. E. E. Smith, Editorial Department, National Magazine, Boeton, Mase.

Dear Sir:

I have received your favor of the first inetant, together with the proof of paragraph prepared by Mr. Chapple for use in your Washington Department.

I have no news that the Mobel Prize has been awarded to me, in fact, the prize is intended for men who work without hope of reward, and need the money to continue their labors. It would be contrary to the wishes and intent of the late Mr. Nobel that men like myeelf should receive the prize.

I think, therefore, you had better out out the item altogether.



Dec. 6th. 1915.

Mr. F. I. Crane, Pilling & Crane, Broad & Chestnut Sts., Philadelphia, Pa.

Dear Mr. Crane:

I am in receipt of your favor of the second instant in regard to bonds. Let me say in reply that after January I will see the other bond holders and let you know what I can do.

If you desire to have \$10,000. or \$15,000. worth of your bonds redeemed at par and accrued interest, the Storage Battery Company has the money now.

Thos action



Dec. 6th. 1915

Mr. A. W. Epright, Scale Inspector, The Pennsylvania Railroad Company, Altoona, Pa.

Dear Sir:

Your favor of the 20th ultimo was handed to Mr. Edison for his attention, and he requests us to say to you in reply that up to date we have made six records of the Saxtatte of Lucis and five records of the Quartette from Rigoletto. All there have been made with different singers of good etanding and reportation, but so far the records have not come up to Mr. Edison stunders of excellence, and, therefore, he would not allow them to go on our list for the public. He is still experimenting to got good records of these two selections, and hopes to get them catificatory before a great while.

It will probably interest you to learn that Mr. Edison expects to bring out the 12" record mext year. The Cambria Steel Company have just finished a large special recording studio for Mr. Edison, wherein he expects that he will be enabled to record all the Besthoven Symphonies, as well as those of the other Masters on 12" diece, played by 46 instruments.

Yours very truly,

Edison Laboratory.





Phillips Sheet and Tin Plate Co., Weirton, West Va. Gentlemen:

Since writing you a few days ago
I find that there are parties selling acid
Compounds for pickling, claiming that the compound is mine. Such a gama is incorrect.

I find that you can do good pickling with Acid Sulphate, which I think you can buy from the American Oil & Supply Company, 52
Lafayette Street, Newark, N. J. This will do pickling very much cheaper than the straight Acid.

Hist

Dec. 6th. 1915.

National Water Still Co., 1111 East Second Street, Dayton, Ohio.

Gentlemen:

Replying to your favor of the first instant, let me express my regret that I cannot say that I drink dietilled water/ For a time my men and I used distilled water, but found that the absence of the usual salts made the water disagree with us, so we quit and returned to the regular drinking water.

Dec. 5th. 1915.

Prof. Malcolm MacLaren, Princeton University, Princeton, N. J.

Dear Sir:

I am in receipt of your favor of the second inetant. My recollection is that the type of dynamo which I gave to Princeton Univereity many years ago, is one of the original type with which we started business, but I am not sure of it. The language of the name plate does not convey sufficient information to enable me to answer your question.

I think if you were to send me a photograph of the machine and mark the dimensione upon it, I might be able to make some statement that would be satisfactory to you.

I sat

Dec. 6th. 1915.

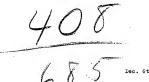
Mr. A. A. Lennie, San Diego, Cal.

Dear Sir:

Your nice letter of the second instant was received. Let me thank you therefor, and also that I greatly appreciate your kind sentiments regarding myself.

I would add for your information that I never had any intention of accompanying Mr. Ford on his peace trip to Europe.

Yours very truly,



Dec. 6th. 1915.

Mr. George Hillard Benjamin, 66 Broadway, New York City.

Dear Sir:

I have received your favor of the second instant in regard to the method of removing "rain stripes" from motion picture films.

If there has been a patent issued in the United States on this matter, I should be very glad if you would kindly sond me a copy.

Yours very truly,

Girst 644

Dec. 7th. 1915

Mr. A. Kravohenko, 606 East 140th Street, New York City.

Dear Sir:

Your letter to Mr. Edison has been received. He wishes us to say in reply that if he were to loan money to all those who ask him, he would require ten times more money than Mr. Morgan has. He wonders how you can be so impracticable as to think that he could advance money to anyone who asks him. He says could you not go to work and earn some money, so that in time you could publish your works.

Mr. Edison says that if your family is in distress at the present moment he would send you \$10.00 to help you a little. Please let us know.

Yoursvery truly,

Edison Laboratory.

Dec. 7th. 1915.

Mrs. Frank H. Hills, Highlands, N. C.

Dear Madam:

Replying to your favor of the second inetant, let me eay that I have never made any special invention to safeguard the lives of line men, and I do not know of any epecial device for this purpose.

Your son ought to have been trained properly, and should have been supplied with rubber gloves and boots. If this had been done he would not have met with the ead fate mentioned by you.

Yours very truly.

First

Dec. 7th. 1915.

John W. Lieb. Esq., % New York Edison Company, Irving Flace & 15th Street, New York City.

My dear Lieb:

I am sure that you fully appreciate the fact that it happy, but I om atraid that I shall have to disappoint you in regard to Miss alumn, who made a trial record over at our Re-ording Laboratory a chort time ago.

My system of recording is the most severe test of a singer's roles that I hence for a critist may sing ever so enceptably on the concert platform arrives may severe severe on recording the voice on the phonographic operation stage, but is shown up and cannot be eradicated. At a concert or the arrive he hum of the audience, the little extra noises of the accompanying instruments and other slight noises cover call trifle defocus, but you cannot conceal them from the phonograph.

I had an expert trovelling all over Europe for two years obtaining trial records of all the opers and concert singers who were of reputation. These were sent over to me, and I have pretty near 9.000 of them. It will surprise you to learn that not more than 3% of these were soceptable. Units, however, will bear out what I stated above.

There are certain technical requirements which we are obliged to insist upon for our recording, and I am sorry to easy that Miss Mumn's voice was not one that came up to our standard, and although I am constantly on the lookout for additional artists, I am sorry that I shall be unable to add her to our list. I regret this as I am rather inclined towards the French proverb. The firshes of our friends are our friends", and this the reason why I want to write you fully about the matter.

The ala

Girat.

Dec. 7th. 1915.

Mr. Menry Mason, Mason & Hamlin Co., 492 Boylaton Street, Boston, Mess.

Dear Mr. Mason:

I am in receipt of your favor of the 24th ultime, which has received my careful attention.

the private circular letters which I presumeyou refer to was one of Jobbers. These are not intended to get into the hands of the public.

that equals the Steinway for our recording purposes - and we have tried many makes. If there is any better one i want to know it. I have read the article in the Scientific american and it certain. Ly seems as if you have a very good improvement.

which harden in few weeks, and begin to produce metallic sounds. In our work, we are then compelled to produce metallic sounds. In our work, we are then compelled to in new felts, as yielding does very little good, inother defect is made no plane, new or old that I have ever heard, was tuned for volume thanks no plane, new or old that I have ever heard, was tuned for volument of percussion varies widely. There are a number of other serious of percussion varies widely. There are a number of other serious for percussion planes, which it seems to me would be easy to cradiate and I am surprised that the makers have not accomplished this up to the

When will your new piano be made in quantity, and for sale? I refer to the upright type.

Yours very truly,

Ala ale

First

Dec. 9th. 1915.

. John W. Howell, Edison Lamp Works, meral Electric Co., mrison, N. J.

dear John W:

young lady to go over to our Recording Laboratory and make a trial ord. She went there and made the trial record, which was sent over Mr. Edison to hear. I wish I could make you a more favorable retained that the trial record, which was sent over the Edison to hear. I wish I could make you a more favorable retained that I can do better than to quote the following which was ttem by Mr. Edison to a personal friend in a similar case.

"My cystem of recording is the most severe test of a singer's voice that I know of. An artist may sing ever so acceptably on the concert platform or on the operatic stage, but on recording the voice on the phonograph every britting defect is shown up and cannot be eradicated: At a concert or theatre the hum of the audience, the little extra noises of the accompanying instruments and other alight noises cover all triffing defects, but you cannot conceal them from the phonograph.

1 had an expert travelling all over Europe for two years obtaining trial records of all the opera do concort eingers who were of reputation. These were ent over to me, and I have preduct on the second of the control of the control

There are certain technical requirements which we are colliged to insist upon for our recording, and I am sorry to say that Miss be well as a sort one that came up to our stendard, and although I am constantly on the lookout for additional artists, I am sorry that I shall be unable to add her to our list.

You will see from the above that the conditions are end y severe, and there is no appeal. I am sorry.

With kind regards, I remain,

Yours very truly,



Dec. 9th. 1915.

Mr. Harold B. Buchenn. North Dakota Agricultural College, Agricultural College, Morth Dakota.

Dear Sir:

Replying to your favor of the fifth justant, I bag to snawer your questions as follows:

- 1. Ic you think that wireless companies should be included in the above ques-No.
- 8. Do you think that there is a possibility of the wireless replacing the present wire system? No.
- Do you think that this might cause the Covernment a serious financial loss in case it bought up the present wire lines?

Yos. Unless it leased them to a business corporation to operate.

I think that if the Government bought the telephone and telegraph lines it should never operate them themselves, but lease them to operating companies and run them ca a business propositiou.

Yours very tr



Dec. 9th. 1915.

Mr. E. M. Chamberlin, 16 Hurlbut Street, Cambridge, Mass.

Dear Sir:

Reglying to your favor of the fourth instant, let me say that sometime ago I made cuite a number of saumational pictures, and tried to interest the Educators therein. I did not success, however, and gave it up, and I would not want to try it again.

Yours very truly,

Thosa Choon

arst

Dec. 9th. 1915.

Mr. G. J. DeGarmo, 33 West 42nd Street, New York City.

Dear Sir:

I am in receipt of your favor of the 7th instant, and am much gratified to learn that you and your family are deriving so much enjoyment from the Diamond Diec Necords. Application such as youre is one of the rewards that comes to me after many years hard work to effect a perfect reproduction of music.

I note your remarks in regard to Mr. Alfred E. Hendereon, and would eay that if he is anywhere within a reasonable distance from the Laboratory. I should be glad to have him come out here and make an experimental record at anytime that is competimental record at anytime that is convenient to him. I would suggest, however, that he communicate with my Assistant, Mr. H. Meadoworoft a day or so in advance.

Youre very truly

Dec. 9th. 1915.

Mr. Thomas A. Hill. Woolworth Euilding, New York City.

Dear Sir:

Reglying to your favor of the sixth instant, let me say that I came across the statement about pickling by soid Sulphate in several journals years ago; when I was using Aoid Sul-Thatve miself. I think that one of the items was Published in Dingler's Polytechnische Journal, of which there are some fifty or sixty volumes. I bolieve you will find it in the New York Publio library, as it was formerly in the Astor

In regard to the article in the St. Library. Louis Fost Dispatch, I have sized it up that some broker was trying to sell these Aoid Sulphates and using my name to help along his quainess. Yours vory truly

Ahos Q Cason

First

Dec. 9th. 1915.

Miss June Keith, Hubbard Woods, Ill.

Dear Miss Keith:

I have received your favor of the second instant, and am sending it to Mr. Leonard W. McChesney, who now has charge of our Motion Ficture Studio. I have asked Mr. McChesney to communicate with you, and have no doubt that he will do so promptly.

Jours very truly

Hurst 689

Dec. 10th. 1915.

C. B. Haynes & Co., 200 East Broad Street, Richmond, Va.

Gentlemen:

Mr. halter Miller has forwarded to me your fever to him of the seventh instent in regard to Hawaiien records. Let me say in reply that a new orchostra is coming here divort from Honolulu, and we expect their arrival about Jenuary. This will be the best of all the Hawaiians.

Only north one-third of the Victor

Hawaiian records are any good.

Yours very truly, _-

The Elmon

564

Dec · 13th. 1915.

Mr. A. Kravohenko, 577 East 137th Strest, New York City.

Dear Sir: /

Mr. Edison wishes us to send you the enclosed \$15.00. Will you kindly write a latter acknowledging receipt of same.

Mr. Edison wishes us to ask you if you can write sconarios for motion picture plays. If you can do this you can sarn some money. Please let us know, because if your answer is in the affirmative, Mr. Edison says he can give you a chance.

Yours very truly,

Edison Laboratory.

AM.

Enclosure.

First

Dec. 13th. 1935.

The S. Hamilton Company, 815 Liberty Avenue, Pittsburgh, Pa.

Gentlemen:

Your favor of the seventh instant has been received. Ferhaps you have not taken into consideration that the letter referred to was a private circular letter issued to our dealers. and was not an advertisement for publication.

If the writer of this circular letter was mistaken about the Steinway being the best piano, what piano should he have specified.

I received a letter from the Mason & Hemlin Company of Boston containing the same criticisms that you make and explaining about their new plane with tension rods. This looks to me as if it were a big improvement, and I am going to investigate it further.

Yours very truly,

FIRST

Lec. 13th. 1915.

Manager, Journal of Commerce, 32 Broadway, New York City.

In Re. Chemicals.

Dear Sir:

Your London Hail advices are certainly wrong. I see by them that 90% Bennol is quoted at 22 cents per gallon, whereas British firms are trying to buy in this country at double that price. rerhaps it is the work of the censor. Yours very truly,

6.03 m.

Litsui & Company, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Chunzo Takaki.

Gentlemen:

Referring to your favor of the sixth instant and to the conference which you, Mr. Mingle, Mr. Mason and I had some little time ago, in regard to helping you out on the arrears of Toluch for the Hercules Company, let me say that my old contract with the British Government expires March 1st, and I shall be willing to let you have from my Cambria Plant the total production of Toluch for the month of March, which I believe will be fully 4400 gallons. I will charge you for this not to axcood \$2.18 per gallon.

Yours very truly,

The the

Dec. 13th. 1914.

Mr. George F. Shaver, & Allen & Ginter, Richmond, Va.

Dear Sir:

Your favor of the seventh instant has been forwarded to me, and I wish to express my appreciation of all the good things you say sbout the Edison Diamond Disc. I am just completing a new Recording Studio, which I have designed myself, and I expect to be able to record the Eymphonies of the great insurers and all the best there is in music, and I think you will find that after we get this new Studio there will be a very considerable improvement in our records of concerted music.

I thank you for your suggestion of the two selections, "Unfold Ye Portale", and "Proise Ye". One of these, the first one, has been recorded and if the master proves satisfactory it will be out before long.

Yours very truly,

2005-

dist.

Dec.131915.

Mr. A. H. Handley, Steinert Hall, Boston, Maee.

Dear Sir:-

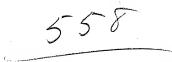
Mr. Edison received your favor of 8th inet. in regard to the making of Records by Mr. Albert Edmund Brown, Baritons. He requests me to say in reply that should Mr. Brown be in New York City at any time, we would be pleased to make a trial Record, which would enable us to determine whether or not his voice would meet our requirements.

If Mr. Brown ie coming to New York at any time, will you kindly write or have him write to me, a day or two in advance, and I will arrange the matter with our Recording Department.

In order to avoid misunderstanding, let me say that we do not pay the exrenses of singers coming to our Recording Rooms in New York to make trial Records,

A.H.

Yours very truly,



Dec. 15th. 1916.

Mr. George H. Benjamin, 66 Broadway, New York City.

Dear Mr. Benjamin:

I am in receipt of your favor of the 18th instant, with copy of translation of German Patent #280,626, eevering method of treating files for the removal of "kein Stripes".

It looks as if it might be an improvement, and I will try it and see how it works. Let me say, however, that there would be trouble in introducing it or getting enything out of this invention in this country, on account of our methods of merchandising films.

The film rental people would like to have it used so that they could get more rental time out of their films, but the movie houses have no interest in that direction, and they will not go to any trouble unless they are paid for it.

Yours very truly,

Mara Elini-

General Letterbook Series Letterbook, LB-109 (1915-1916)

This letterbook covers the period December 1915-January 1916. Most of the correspondence is by Edison and William H. Meadowcroft. Some of the letters pertain to Edison's benzol absorbing plants and chemical manufacturing interests. Included are several references to the fire at Edison's chemical plant in Silver Lake, New Jersey. There is also correspondence expressing Edison's opinions about matters relating to World War I. Other items deal with the technical and commercial development of motion pictures, phonographs, and storage batteries. The correspondents include investment banker Clarence Dillon, mathematician and electrical engineer Charles P. Steinmetz, phonograph collector Frederic Allen Whiting, and representatives of Mitsui & Co.

The spine is stamped "Letters" and is marked "T.A.E. From Dec. 16-1915 To Jan. 27- 1916." The number "47" also appears on the spine. The book contains 702 numbered pages and an index. Approximately 15 percent of the book has been selected.

7-29-1. Oil & Supply Co. . 42=70-77-273-388-436-560-43-377gmer Clay Machinery Co 56-78-92-167-3//-324-Imer Printing Co. 351-527-Indrews Or. S. 4/2 -Allan Mfg. Co. W. S. 459-460-Oddomse Co, Or St. 476-501fronstrong & Son, C. St. 5-82- -froguto Oilless Bearingle, 583-Ancher Dir of J. a. E. 635-639-admore molen Mells 675Boughton N. OV. Banks & S. N. D. 8-9_ Bradley, C. S. 11-Bay View Furniture Co.44-Bdyway Clem Co 80_ Blown Mrs. a.C. 79_ (Baldwin R 94-Butte +worth- Vadsones 114-Barrett Dr. 115-Buckuran St. St. 116-142-202-253-325-440-561-604-Bison J. Leatre 201-Broida 204. Blauvelt Or Sr. 205-290-503-(Balcom, Mrs & St. 261-481-(Bowling Green Exkort Con. 269-Bindey & Smith Co. 274-352-563-641-Bad gd + & Son's G & B 275 - 439-540-554-555-677-Brentanos 289-Ballard & 291low, 292-29.3-Brainard; S. A 312-Boumwell, n. 313-Burtis St 326-Billings, E.S. 327-Bedingfield, Or P. 378-539-.289-424.-428chels & Techow Blackton Comm. S. L. 437-Beesone Wilson 438-461-Blagden, Wenging Co. 477brolighman, St. B. 494-

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Black, J. 535-562-603Casell, C. E. 11-12-Crane, J. 30-57-Caparo, & 95-Cfane (96-206-462-97-168-176-541-565-585-207-Curtis. Cambria Steel Co. 238-Carlisle C. a. 254-266-Coate Mfg. Co., 276-Coate will Boiler Whs 277-276-679-294-510-Coles, W Connolly, C. P. 353-379-Croft, J. Crowther S. 380-Curtin, Fr. W. 404-Chrystal, C. B. 429-Comstock, A. J. 430-Cutting, & M. 463-464-Crausam & Sachs 466-Cozens Cabinet Co. 495-Call Mrs. S. V. 496-Clark Co., (7-d) 507-Comesky, chief 27. 508-605-Congell' P. C 509-Christmas, Miss Fr. 542-Crown Stosiery Mills 564-300 per & Co. 1 C 642-Carpenter Bros. 643-654-Campbell. 658-Clark

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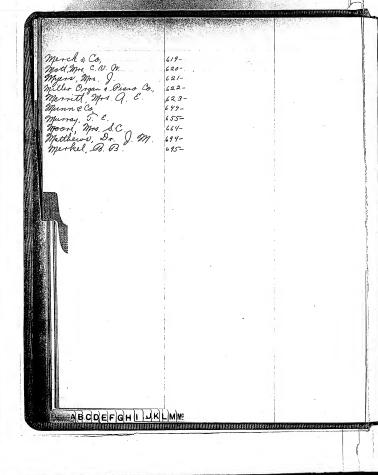
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320ans & Stedges 32/ails & Sons Co. Dr. B. 349-632-Stewart- Calvert Co. 368-Stewart, O.S. Sloan C. St. Siliea Products Co. 369-385-386-529-403-410-453-488-553-579-589-Suddaby, n. E. Stein, Stirch & Co., 634-640-Std Essence Co., Seamans & Cobb Co., 654-.667-Speirs, C. E. 668-ABCDEFGHI JKLMMEND PORST Taylot, E. F. Trone, S. J. Templeman, J. 9. 27 139-154-173-23/-Titman, Dr. R. E. Ticher Pub. Co. 370-341-398-Trayler, D. B. Ternison, Miss C M. 399-454-Vince Thanvaroe Co. 454-Tymers Heller Co., 475-Taylor Hon J. E. 489-Surpenning V. 9. 490-Tighurater Portland Camerica 491-Salbet, of G. M. 629-Tilcher Mrs. G. M. 629-Thread Agency Apriversal Irona Supply 2, 265— Union Trustles, 372— Aprile wood S. L. 492— Aprilon Rellon Fractory 580— U. S. Westler Bureau 633—

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Dec. 16th. 1915.

Mr. Thos. Addison, Blo Lialto Building, Sau Francisco, Cal.

Dear Mr. Addison:

The two photographs of the bungalow which I saw at Los Gatos cams to hand. I now write to thank you for your kindress in sending them. The bungalow shown by these photographs is certainly the most original structure of the kind that I know of. The artist certainly has "some imagination".

With kind regards, I remain,

Yours very truly

4irst

Dec.15, 1915.

Pennsylvania Tank Line, Mr.G.F.Wood-Smith, Pres., St. Louis, Missouri.

Gentlemen: -

Your favor of the 24th ult. addressed to my Company has been forwarded to me, and I beg to say in reply that I have put in additional storage capacity for benzole at my Works, so that from now on I shall have as many tank cars as I can use with those already leased. Yours very truly,

A.H.

mint

Dec. 17th. 1915.

Mr. E. F. Taylor, 1212 Bluff Street, Keokuk, Ia.

Dear Mr. Taylor:

I have an apology to offer for the long delay in cokmowledging receipt of your favor of the 12th altimo and the package accompanying it. Possilly you may not be aware of the fact that, since the beginning of the war, ir. Edicon has established nine new chemical plants in order to provide for our own requirements, and to help out our amorican inhustries. This has made all of us so excessingly busy that many things have been temporarily delayed.

However, your matter has been called to Mr. Edison's attention today, and I have given him your new improved device so that he may try it, and we can report later.

Yours very truly,

Assistant to Mr. Edison.

Test

Dec. 17th. 1915.

Mr. T. I. Crane, Pilling & Crane, heal Estate Trust Bldg., Philadelphia, Pa.

Dear Mr. Crane:

I am in receipt of your favor of the 16th instant in regard to the Kominutor. Let me say that our fine grinding rolls will do 125 tons per hour through 20 mesh with 200 H. P. We know about the Kominutor, but as you will see from the above we can do better.

Yours very truly

Fire

Dec. 17th. 1915.

D. O. Haynes & Company, 3 Park Place, New York City.

Gentlemen:

Replying to your inquiry of the 11th instant in regard to Phenol manufactured by me, let me say that I have two factories. one of which manufactures about 7,000 pounds daily, and the other 6,000 pounds daily. The latter will have a capacity of 9,000 pounds daily a little later on. The whole of this Phenol is used in the United States, and none exported as Phenol, or in the form of Picric Acid.

You are liberty to use my name in connection with this statement.

Yours very truly



Mrs. Lizzie Wadsworth.

Milan, Onio.

Dear Madam:

I am enclosing herewith a letter received from Mrs. S. H. Balcom, Brocksvilla, Florida, in regard to a mortar and pestle which Mrs. Balcom says belonged to Mr. Edison's father and which is now in her possession. Mr. Edison wants this sent to you for your perusal and if it is true says he will send and get it. After you have finished with Mrs. Balcom's letter kindly return for our files.

Yours very truly,

Secretary. /

Enclosure.

Girl

Dec. 20th. 1915.

The American Clay Machinery Co.,

Bucyrus, Ohio.

Gentlemen:

Your favor of the 13th instant has been received. I am informed that ordinary Acid Sulphates are now used for pickling. This material is quite cheep, and my experiments show that it will work just as well. It is made by verious chamical works.

The American Oil & Supply Company, 52 Enthyette Street, Hewark, H. J., handle it. You had better get a tempound sample and try it before buying. It is sold for various prices, from five to seven dollars per ton, I understand.

Two tons equal one ton of Sulphuric Acid, and it is used one part by weight to one part of rater. That is the greatest strength you can obtain with it.

Thosa Color

First

Dec. 20th. 1915.

Mr. Eugene Grubb, Curbondale, Colo. Dear Mr. Grubb:

Dear Mr. Gruos;

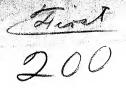
I have received your favor of the 10th instant enclosing copy of a letter which were written by you some weeks ago. This earlier letter failed to reach me.

We are just in the rush of our phonograph season, but when this rush is ellers we would take a motion picture of cooking and bursting of a take price and other phonomena of the points. Just now is, harder is very busy in working for me in bringing out a non motion ricture machine, so I cannot very well take him off this job for the present. Perhaps you will be good crough to bring up this cubject a little later, say after a month or so.

When I was in California, I had a delightful time with futher Eurbank, who, by the way, is the sult of the earth.

And me thank you tov your kindness in communicating with President Sproule in this connection.

Yours very truly



DEC. 20th. 1915.

Mr. Charles F. Roth, Manager, Second National Exposition of Chemical Industries, New Grand Central Palace, New York City.

Dear Sir:

I am in receipt of your favor of the ninth instant in regard to the Second Mational Exposition of Chemical Industries, to be held at the Grand Central Palace Juring the week of September 25th, 1915.

In reply let me ...y that I will become an exhibitor at this second exposition, and I would like to take he same space that I cooupled at the first exposition, which was recently held. I see we that the cost of the space will he the same.

There acknowledge receipt and advise

me.

Juona Choon

425

Dec. 20th. 1915.

hr. Elmer I. Sperry, The Sperry Syroscope Co., Machatten Bridge Place, Brooklyn, R. Y.

My deer lir. Sperry:

allow me to thank you for your favor of the 16th instant, enclosing copy of a report made by Lieutenant R. E. Gillmor. I have read this report with a great deal of interest, and find that Lieutenant Gillmor's ideas are very close to my own on the subject.

I hope to see you at our meeting

on the 24th instant.

Thosa Course

Eastman Kodak Company, Rochester, M. Y.

Attention of Mr. C. W. Markus.

I received your fewor of the 15th instant in regard to marbolic acid, and would say in reply that we could help you Dear Sir: out ofth a small drum of about 250 pounds at \$1.00 per pound, $_{h,c.t}$ this in all we can spare at this time. By reason of the terrible mengestion of freights we have had great difficulty in sotting our raw materials, and, therefore, can spare but little Carbelie Acid at this time.

Yours very truly.

Way Misson medit Assistant to Mr. Edison.

Dec. 21st. 1915

Mr. J. F. McHaughton, General Sales Agent, Dominion Iron & Steel Company, Itd., Sydney, Canada.

Dear Sir.

- I am in receipt of your favor of the 14th instant, and have noted the contents of the same.
- I am very anxious to know how soon you can increase your shipments of pure Benzol to me up to the extent of 800 gallons a day as per our contract. You will bear in mind that I have tried to accommodate you by consenting to receive a smaller quantity until you got on your feet. I underetand that you have now reached this position, and I trust that you will now reciprocate by beginning shipments at once of the quantity which you contracted to supply to me, 800 gallons a day.

Yours very truly

The a Elio

Wirst

Dec. 24th. 1915/

Mr. C. R. Johnson, Chief Chemist, The Goodyear Tire & Rubber Co., akron, Ohio.

Dear Mr. Johnson:

Flease pardon the delay in replying to your favor of the 17th instant. The facts about the pockage containing samples are as follows.

We were waiting impatiently for it, but it did not come. The mackage was addressed to ir. Ohurles Edison. Orange, N. J., and went to the house. Charles its Er. Edison's son, and he had been laid up with the grippe for several days, consequently the package and his mail remained unoponed.

On the morning of the day that I telegraphed you the package had been found. Mr. Edison saw the cackage lying around and for some reason that he could not explain for himself, he opened it and therein found the sample he had been so anxiously waiting for. <u>Inside</u> the package was a tag saying "attention fir. Meadowcroft".

This is the history of it. Evidently it was a mistake of some clerk in your establishment.

Yours very truly,

Assistant to Mr. Edison.



Dec. 23rd. 1915.

Mr. James H. Kompster, The Jemes Kempster Printing Co.,.. 117 Liberty Street, Hew York City.

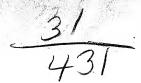
Dear Sir:

Your favor of the fourth instant, addressed to me at Menlo Park, was received after a little delay, and I went to thank you for the clipping from the London and Liverpool Journal of Commorce, containing the paper read before the Belfest association of Engineers by your nephew Mr. John W. Kempster.

I have read this paper with a great deel of interest. It is very fine and written without any passion. It is so different from the invection and vituapration that is usually employed by German Scientific men when writing on this subject.

I am writing this lotter to you personally, and would ask that you refrain from making it public, for obvious ressons.

Yours very truly,



Dec. 24th. 1915.

General Chemical Company, 25 Broad Street, New York City.

Attention of Mr. J. M. Goetchius.

Gentlemen:

I am in receipt of your favor of the 21st instant in regard to my contract with you for 98% Sulphuric Acid for shipment to Johnstown, Pa., and regret that you find yourselves unable to renew this contract from Pebruary 28th, 1916.

We are getting exceedingly short of 98% Acid at Johnstown, and I will, therefore, usk you to thip full size oarload lot to Thomas A. Edison Benrol Flant, Cambria Steel Company; Johnstown, Pa., not later than January third, 1916, on account of the oxisting contract. Will you kindly have this order given prompt attention, and ask your Traffic Department to route it so as to avoid the embarge of the Pennsylvania Railroad Company.

In closing, let me correct one etatement made in your letter, that we have not drawn on you at all on this contract. On or about July 20th you shipped us from Hewell, Par., a carload of 100,555 pounds, which was received in dua course at Johnstown.

Thoo a Edwon

Dec. 24th. 1915..

Mr. William D. Pollock, 154 - 27th Street, San Francisco, Cal.

Dear Sir:

Allow me to thank you for your kind favor of the 15th instant in which you enclosed a poem written by you in my honor. I have read it with much interest and wish to assure you that I deeply appreciate the sentiments so ably expressed.

Thesa Edwari

Dec. 24th. 1915.

Secretary of the Treasury, Washington, D. C.

SIR:

I am desirous of ascertaining what importations of Benzol have been made from Canada into the United States during the present year, and I believe this information can be supplied by your Department.

If poseible, I would like to be informed as to dates, quantities and point of shipping in Canada.

Trueting that I may be favored with this information, I remain,

Yours respectfully,



Dec. 27th. 1915.

Supplee-Biddle Hardware Company, Monel Metal Department, Philadelphia, Pa.

Gentlemen:

Your favor of the slat instant to Mr. Edison has been received, and he requests me to sak you that you would kindly send him a sample of the Monel Metal in sheet form, as he wishes to test it. He says the sample may be about 6" square. If it comes in various thicknesses, you might send him a sample of saveral saures.

Kindly send sample addressed to me, so that I may bring it to his personal attention on receipt.

Yours very truly,

Assistant to Mr. Edison.

233

Dec. 28th. 1915.

The Graceelli Chemical Company, 80 Maiden Lane, New York City.

Gentlemen:

Referring to your favor of the 16th instant relating to our contract with you for one hundred fifty (160) tone of Oleum covered by Laboratory Order 479, I note that your chimments cover only 281,680 pounds.

According to your letter, you realize that this comes short of our order by 18,200 pounds. I am in need of every pound of Acid of all kinds that is due to me under contract, and while I realize that 18,200 pounds is a comparatively small quantity, I am not disposed to be unreasonable by insisting on delivery of this quantity of Oleum to make up the amount due to me on the contract. However, I am willing to be accommodating and if you will have your Southern Plant ship 18,200 pounds of 98% Sulphuric Acid, in drums, to my bensel Plant at Woodward, Ala., at the same price you are now charging me for 98% Acid, we will call it square.

Thosa Edwar

mist

Dec. 27th. 1915.

Mr. Thomas H. Morton, Commercial agent, Department of Commerce, Washington, D. C.

Dear Mr. Norton:

Replying to your favor of the 21st instant, let me say that we are pro-

ducing monthly about as follows:

Aniline 0il - 138,000 pounds.
Nitrobenzol - 45,000 "
Phenol - 300,000 "
Paruphenylenedismine - 5,280 "
Sulphite of Soda - 100 tons.

I have been following your work and hope that you will keep actively at it until we establish a big chemical industry in this country.

Yours very truly,

Short Colon



Dec. 29th. 1915.

Mr. Alfred E. Henderson, Acolian Hall, New York City.

Dear Mr. Honderson:

I consulted with Mr. Edison about your coming over to the Laboratory, in accordance with the arrangement proposed in your favor of the 24th instant (which was received this day), and he saye that he would much rather have you go to our regular Recording Department in Mew York to make a trial record. He is very busy indeed, and cannot see visitors for some time to come, as he is in the midst of some very important experiments which are occupying all of his time.

The trial record that he wishes you to make is what we call a descriptive talk, which we put on the back of some of the records of operatio musio. If you will telephone to Mr. Walter H. Miller, the Manager of the Recording Studie of Thomas A. Edison, Inc., at 79 Fifth Avanus, New York, and tell him you have received this letter from me, he will make a definite appointment with you to make the trial record.

Trusting that this will be satisfactory, I remain, Yours very truly,

Assistant to Mr. Edison.

First

Dec. 29th. 1916.

Mr. Lee G. Daniele, Rockford Drilling Machine Co., Rockford, Ill.

Dear Sir:

I am in receipt of your favor of the 21st instant with blue printe enclosed, and have noted contents of same.

I am sure that the Naval Consulting Board would be interested in complete drawings of such a machine as you propose, but I think you should make it much larger and to have a very great capacity and to be as automatic as possible.

I feel cure that our Government will want a number of very large, highly automatic machines, each capable of turning out with great repidity an enormous number of shells. Small units are not desirable.

Yours very truly,

Brist.

Dec. 29th. 1916.

the forwich Phermacal Co., sorwich, N. Y. Gentlemen:

I beg to thank you for your favor of the 22nd instant, girleg the results of your examinations of our sample of Carboli maid.

Let me pay in reply to your remarks that the odor is probably a combination of the odors of SO2 and Fhenol. It may interest you to learn that the Keydem Chemical Company use about 4,000 pounds of my Carbolic daily in manufacturing falicylic end Salol. It is also used by the Momeanto Chemical works of Ct. louis, also exclusively by E. h. Squibb & Sone, How York City. Many other manufacturing chemists are also users, and call the apperim manufactured in this country is used from it.

Livst

Dec. 294b. 1918.

Mr. Charles P. Steinmetz, % General Electric Company, Schenectady, N. Y.

my dour Mr. Steinmetz:

Allow me to thank you for your very kind favor of the flat instant, and to express my deep appreciation of the compliment that is paid me in acking an acceptance of Economical Economical Complete with much gratification.

allow me to say also that it gives me much pleaaure to socept the invitation to be present at the Benquet given at the Decennial Besting of the Society on Thursday, February 10th, on which occasion I shall look forward with enticipations of seeing your good self.

Dec. 31st. 1915.

The Grasselli Chemical Co., 80 Maiden Lane, New York City.

Gentlemen:

I am in receipt of your favor of the 29th instant in regard to the 18,200 pounds of Oleum remaining due to me over the shipments you have previously made, and I thank you for your offer to make shipment of this 18,200 pounds in drums. Your offer is accepted on the conditions mentioned in your letter, and I shall be obliged if you will kindly ship the Oleum to Thomas A. Edison, Aniline Plant, Silver Lake, N. J.

Mr. Meadoweroft tells me that he has spoken with your Mr. Sholes over the telephone and teld him that I proposed to clean the drume before returning them, but that Mr. Sholes said it would be satisfactory if we drained them thoroughly and shipped them right back to you, as you would use the major thipments of Oleum. I shall give instructions to proceed accordingly. You may rest assured that no other material will be put in the drums.

The a Column

Soin !

Dec. 30th. 1915.

Mr. Thomas A. Hill, Woolworth Building, New York City.

Dear Sir:

I am in receipt of your favor of the 28th inetant relating to the use of Mitre Cake or Acid Sulphates for pickling iron.

I should be quite willing to give you a more exact reference, but just now I cannot recall exactly the name or approximate date of the publications previously referred to. I have a faint idea, however, that I eaw it in one of the issue of the "Journal of Unemical Industry; which is published in England.

Your very truly,

ز

First

Dec. 29th. 1915.

Mr. Henry A. Sanders, Auburn, N. Y.

Dear Sir:

Your favor of the 27th instant has been received and read with careful attention. Your deep interest and the good words that you are pleased to say of the Amberola Instrument and records are very greatly appreciated.

Let me say for your information that we have not the slightest intentions of suppressing the Amberola Instrument and records. On the contrary, we have just organized a new Department to push them harder than ever. I am pretty well overloaded with work just now, but as soon as I can find time for the purpose I am going to get out a special cylinder machine intendes only for real music lovers.

Yours very truly.

1

696

Dec. 3let. 1915.

Mise Etta Poener, 209 South 3rd Street, Brooklyn, N. Y.

Dear Madam:

In reply to your favor of the 29th instant, Mr. Edicon wheles us to say that he is not a Socialist, but believes that they mean well, and honestly desire to do good. He alec thinks that from the very nature of man, the socialistic theory cannot be carried out.

Yours very truly,

Edison Laboratory.

MAT

Dec. 3let. 1915.

Mr. Alan Sullivan, Wychwood Park, Toronto, Ont.

Dear Mr. Sullivan:

I am in receipt of your favor of the 28th inetant in regard to the making of a trial voice record by Mre. Acton. Let me eay in reply that we have only one Recording Department, and that is at 79 Fifth Avenue, New York City. There is no other way of making a trial record that would be eatlefactory for Mr. Edicon'e hearing.

Much as we would like to accommodate you, you will see, therefore, that the only thing we can do is to wait until Mre. Acton comes to New York sometime, and then she can call in at 79 Fifth Avenue, and make the trial record, which till be sent over here. You or she had better write me in advance of her coming so that I can forward a note for her to present to Mr. Miller.

I did not see Harper's magazine for November, but I saw Collier's for November 27th, and congratulate you on a good article.

I return herewith the letter from R. S. Williams & Sone Company, Ltd.

Yours very truly.

Enclosure-6267

Page 1

Jan. 3rd. 1915.

Clarence Dillon, Esq., Shm. A. Read & Company, Naseau & Cedar Streets, New York City.

My dear Mr. Dillon:

I have been awaiting with more or less patience the receipt of some word from you in regard to continuing my contract for Ben- $^{\ \ \ }$ zol up to the end of the present year. The last word 1 had from you was that you expected to let me know in a few days, and this was two or three weeks ago.

I truet that you have not forgotten aboutme, and allowed somebody else to step

in.

Yours very truly,

Thosa Edwon_

Him I

47 January 3, 1916

Mrs. S. H. Balcom,

R. F. D. No. 1,

Brooksvilla, Florida.

Dear Madam:

Replying to your letter of the 7th instant Mr. Edison desires me to write you that he would like very much to have the mortar and pestle referred to.

You can send it to him at the Laboratory.

Yours very truly,

Secretary.

53

January 3, 1916.

Mrs. Lizzie Wadsworth,

Milan, Ohio.

Dear Madam:

Replying to your letter of recent date regarding the wooden mortar and pestle beg to say that we have written Mrs. Balcom to send it to the Laboratory, and thank you for your information.

Mr. Edison would like to have the portrait of his sister and would thank you to forgard it to the Laboratory. I will see that it is sent to his home. Yours very truly,

Secretary.

Six I

January 3, 1918.

Houghton Mifflin Co., 16 East 40th Street, New York City.

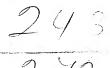
Gentlemen:

Your letter of the 8th ultimo received.

Please send Mr. Burroughs' latest book
"The Breath of Life" to the Laboratory and greatly
oblige,

Yours wery truly,

Secretary.



Jan. 4th. 1915.

Mitsui & Company, Limited, 25 Madison avenue, New York City.

Attention of Mr. Shunzo Takaki.

Gentlemen:

I beg to acknowledge receipt of your favor of the third instant, confirming your order for 160,000 pounds of Phenol, to be delivered in equal quantities from May to December, 1916, inclusive, at 789 per pound, F. O. B. Silver Lake, H. J. You omitted to mention the fact that you are to provide the drums, as per our original agreement. I presume this escaped your attention at the time you wrote.

Of course, you will understand that I make the above sale to you on the condition that in the event of war, fire, flood, strike, lockout, accident, or other like causes beyond my control, interfering with the production or transportation of the Phenol above mentioned, deliveries under this contract may be suspended during the period required to remove the cause and ropair the damage.

Yours very truly,

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434

Jan. 4th. 1915.

Mitsui & Company, Ltd., 25 Medison Avenue, New York City. Attention of Mr. Shungo Takaki. Gentlemen:

Referring to my letter of even date herewith, I also beg to confirm the understanding that I will give to Mitsui & Company, Limited, a credit of 2¢ per pound on your order for 160,000 pounds of Phenol, which you have bought at 78¢ per pound by your letter of the third instant and my acceptance of the fourth instant.

Jan. 5th. 1916.

Mr. John M. Goodell, Acting Secretary, American Concrete Institute, 1418 Walnut Street, Fhiladelphia, Pa.

Dear Sir:

In the Engineering News of December 16th, 1915, Mr. Edison noted an article entitled "Edieon Fire Report Available" in which it is stated that the full report of the special committee of the American Concrete Institute was published in the Journal of that Institute last year. It is etated that this report comprises over a hundred octavo pages, fully imlustrated. with viewe and drawinge. Mr. Edison is very anxious to obtain a copy of this number of the Journal, and has asked me to write to you to see if he can be favored therewith.

Yours very truly,

B. Hellen . . . Assistant to Mr. Edison.

Kindly said it is

Jan. 5th. 1916.

Mr. M. D. Krenkel, Sec'y. to Pres., The Pennsylvania Tank Car Co., St. Louis, Mo.

Dear Sir:

I beg to acknowledge receipt of your favor of the 30th ultimo, and also of one of your 1916 calendars, which came safely to hand yesterday.

Willow me to thank you for this calendar. It is very handsome, and has been hung up in the Library beside Mr. Edison's desk, where he can easily refer to it.

Wishing you the compliments of the Season, I remain,

Yours very truly,

Assistant to Mr. Edison.

Jan. 5th. 1916.

New York City.

Dear Sir:

Your fewer of the 27th ultime to our Silver Leke Flant has been forwarded to this office. Correspondence on this subject should be addressed here to the Laboratory.

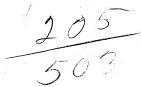
We would eas for your information that we make Iron By-Hydrogen for use in our own storage battery, and on we have a little surplus capacity we offer some of it foreals outside. We had no idea, however, that there was any regular demand for

If you will advise us how much you would want to obit from outside cources. tain each month for the remainder of the present year, Mr. Edison will consider an increase in his manufacturing capacity to take care of a reasonable quantity. Until further notice the price will be as already quoted to you, but containers will be charged for satra.

Yours very truly.

Edison Laboratory.





Jan. 6th. 1916.

Mr. W. H. Blauvelt, % Semet-Solvay Company, Syracuse, N. Y.

My dear Mr. Blauvelt:

Allow me to thank you for your kind favor

of the fifth instant in regard to Calcium Chloride Liquor.

Let me say in reply that if I can get the 5% CaClg liquor cheap
enough and the freight is not excessive, and if my process works
out well (as it promises to do), I contemplate putting up a small
plant which would probably require five tons daily. Nould this
be a sufficient quantity to justify you in installing apparatus
to supply me with the liquor if I took it under contract?

Yours very traff,

fnot how much

Thosa Com

Jan. 5th. 1916

Prof. Malcolm MacLaren, Princeton University, Princeton, N. J.

Dear Sir:

the early type of dynamo which I gave a good many years agont to Princeton University. Let me say that so far as I can identify this machine, it was one of the earliest type at left or commercial purposes at my shop in Goene at the Work in 1882. I am very confident that this was what we called the Standard Boo west dynamo.

The machine in question is one of the enriest commercial types of the dynamo machine that we manufactured and
mercial types of the dynamo machine that we manufactured and
mercial types of the low resistance strature, which
is voiled to the low resistance strature than
low into the matter further, would never that you read the
clock into the matter further, would never that you read the
chapter entitled "Memoria cork" contained in the biography
entitled "Briscom Blartin, entitled "Edison; His Life and
mercial types of the cork of the biography
wention by which is published by Herper's. These matters are
gone into quite extensively when this book was being written.

Jan. 6th 1916.

Scribner's.

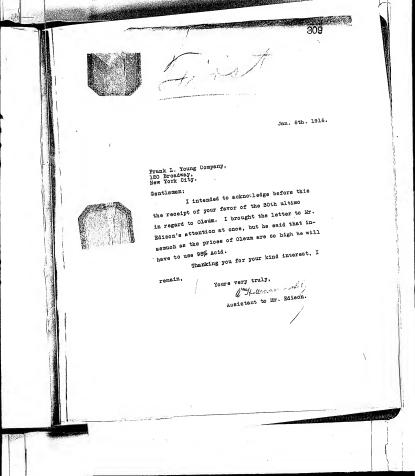
三本教会如子法事

597 Fifth Avenue,

New York City.

Dear Sirs:

Enclosed herewith find our order NO. 23342, for "VIVE LA FRALCE" by E. Alexander Powell, which kindly send to the Laboratory when published, sending the bill here for payment. Yours very truly,



Jan. 7th. 1916.

Straues & Hedges, 12 Broadway, New York City.

Gentlemen:

fourth intent, and an very glad to learn that the Board of Three General appressors has entained the correctioned of Street value of Bensol shipped through Rouses to my satered value of Bensol shipped through Rouses to my mind coverably entained the control of the shipped through the shipped through the shipped to my mind especially as it relabses the our of Bensol which has been held up there since August 18st.

I shall take your savice and enter subsequent ship-ments for Custome purposes at 59 1/24 per gallon. The thing that troubles between, is how I am going to know when the Dominion I to a Steal Company charges its price from \$11.07 cents per gallon, up or down. I shall have to take some steps to provide for my being advised about this.

any staps towards the recovery of the 5% duty upon the difference between 69 1/24 and 25.4 per gallon which I have paid on shipments of Benedl subsequent to the one overest which is not two to the condition of the poid of ments.

I have approved your bill for services and have sent it to my bookkeeping department.

Yours very truly.

Then I (dwor -

Jan. 8th. 1916.

Mr. W. S. Dowling, Aniline Division, Silver Lake, N. J.

Dear Mr. Dowling:

Your favor of the fourth instant in regard to the Miteui drums was received and I have consulted with Mr. Edison in regard thereto. He wishes to have an examination made of the drums which contained residue or steam water. What we want to find out is whether or not the sine inside is eaten off. I presume this is probably the case with the drums containing the residue, but possibly the ones containing steam water are alright. Will you please have this examination made and let me know about them as soon as you can.

As to the 12 which have never been used, please

keep them aside and do not use them except upon instructions.

Yours very truly,

_ 200 € 1833 33° . . .

Assistant to Mr. Edison.

A Land

Jan. 8th. 1916.

Mre. A. Lurrie, 500 West 176th Street, New York City.

Dear Madam:

Your letter to Mr. Edison was received and laid before him. He requests us to eay in reply that ne could make a great deal more money if he could produce for cale a 376. Diamond Disc Instrument and at the same time retain the quality of tone, but so far he cannot produce a satisfactory inetrument at that price. The \$100. inetrument is the limit in this direction. The smaller type of machine would not play all of the records satisfactorily, as some of them would be very thin and poor in tone.

Yours very truly, Edison Laboratory. First

Jan. 7th. 1916.

Mr. Erman J. Ridgway, % Everybody's Magazine, The Butterick Building, New York City.

Dear Mr. Ridgway:

I am in receipt of your favor of the fourth instant, and would say in reply that as I am already working from eighteen to twenty hours a day, it is simply impossible for me to undertake to answer your questions, as it would require too much of the time that I wish to devote to some important investigations I have on hand. In addition, let me say that I am an experimenter, and not a statesman.

Jan. 7th. 1916.

Hon. Henry M. Rose, % United States Senate, Washington, D. C.

Dear Mr. Rose:

It is certainly very courteous of the Executive Committee and Officers of the Michigan State Association of Washington to extend so cordial an invitation to me to be the guest of the association on the occasion of its annual dinner on the 26th instant.

I regret to say that I shall be unable to accept this invitation, as I am in the midst of some very important investigations that are occupying my time and attention from eighteen to twenty hours a day, and it will be impossible for me to be with you to enjoy the festivities of the evening.

Mr. Charles Gorsuck, Martineburg, Blair Co., Pennsylvania.

Dear Sir:

Allow me to thank you for your favor of the first instant, and of the little good luck horse shoe which you forged for me on anvil.

I am glad to comply with your request for a photograph with my signature, and same will be forwarded to you by another mail.

Tient

Jan. 8th. 1916.

Mr. George F. Kunz, 405 Fifth Avenue, New York City.

Dear Mr. Kunz:

Yours of the third instant is at hand, with the clipping from the Sunday Times. I am glad you feel that way. Nations change. Look at Japan and Russia, formerly commiss, but now bosom friends. How to we know but that Germany and austria, or England and Japan may attack us? England hereafter will be a military nation.

With many thanks for your good wishes, which are heartily reciprocated, I remain,
Yours very truly,



Jan. 10th. 1916.

Mr. W. T. Richardson, Box 465, Tyler, Texas.

Dear Sir:

Your favor of the fourth instant to Mr. Edison was received. We cannot tell whether a singer would be able to render satisfactory service for us, unless we had a trial record of the voice, so we cannot answer your questions.

There is only one place at which a voice trial can be made for us, and that is at our Recording Studio, Hew York City. If you ever come East, you could call at 79 Fifth Avenue, Hew York, and ask for Hr. W. H. Miller, and he will take a trial record of your voice, which would be passed upon in due course. I would say for your information that we do not pay expenses of singers coming to make trial records.

We would add that in our experience we find a very small percentage of voices, not more than two or three per cent available for our purposes, as the tests are very severe indeed.

Yours very truly,

Edison Laboratory.

Jan. 8th. 1916.

Stewart-Calvert Company, Inc., 1424 L. C. Smith Building, Seattle, Waeh.

Gentleman:

I received your favor of the 30th ultimo in regard to speed alies, and would say in reply that since a cree to you previouely I have found anheatitute that will answer just as swere too eith to see that the previous warm too eith to enable me to that the promoterial for the purpose I wanted that the promoterial for the purpose I wanted that the price will not recede for eome time. This, of course, is to your advantage.

The lowest price quoted me F.O.B. Orange was 3 1/2¢ per pound, and I could not stand that.

Jan. 8th. 1916

Mr. Frederick A. Whiting, 11 State Street, Framingham Center, Mass.

My dear Mr. Whiting:

Thanks for your favor of the first instant, which has been read with interest.

The Sonora uses our recorde. It is a sucker-It makes no recorde, but seeks to sall its meuhine at other people's expense. The award given to the Sonora at Frisco was obtained by using our records.

There is no muffler made that will control all records. I think that ours comes the nearest to it. All the othere which use a valve give very bad soho notes on certain records.

143

Jan. 10th. 1916.

American Siliconite Company, 5 Watts Building, Birmingham, Ala.

Gentlemen:

I am in receipt of your favor of the fifth inetant in regard to Siliconite Flour, and thank you for the quotation which you made to me by wire.

I was making inquiry in regard to the price of this material, as I am experimenting on a certain process in which I might be able to use it. These experiments are still in progress, but I am not certain yet as to whether or not I shall be able to make use of it.

Thanking you for your kind attention, I remain,
Youre very truly,

7.

1111

Jan. 10th. 1916.

Mr. Percy MacKay, 16 Gramercy Park, New York City. Dear Mr. MacKay:

I am in receipt of your favor of the eeventh inetant, and would say in reply that you have my permiseion to include my name on the memorial committee in connection with the memorial meeting to your father.

I am so exceedingly busy that it was impossible for me to get away today to attend your reading.

Linding

Jan. 11th. 1916.

Miss Clara M. Ternison, 1014 Lime Avenue, Long Beach, Cal.

Dear Madam:

Your favor of the third instant to kr. Edison has been received, and he requests us to say that we shall be glad to take a trial record of krs. Wiseman's voice should she happen to be in liew York City on her Eastern tour. We have only the one place where we can take these trial records, and that is at our Lecording Department at 79 Fifth avenue, Now York City.

If you will kindly ask Mrs. Wiseman to write to Mr. W. H. Meadoworoft at the Edison Laboratory, Orange, H. J., when the is in New York, he will send her a letter introducing her to the Manager of our Recording Department.

Yours very truly.

Edison Laboratory.

First

Jan. 11th. 1916.

Miss Augusta Wrensch, Pleasantdale, N. J.

Dear Miss Wrensch:

Your favor of the eighth instant to Mr. Edison has been received, and I regret that the matter of your making a trial record was overlooked. I suppose you will need no long explanation about this as it happened during the time of the fire, when we were all upset and many of our papers were lost.

Mr. Edison is so exceedingly busy that he does not now listen to singers himself. He requires them to go to our Recording Laboratory in New York to make a trial record there.

If, therefore, you will take this letter with

you some day when you are going to New York (except Saturday), and present it to Mr. Walter H. Miller, at our Recording Department, 79 Fifth Avenue, he will take a trial record of your voice and send it over for hearing in the usual way.

Trusting that this will be satisfactory, I remain,

Yours very truly,

Assistant to Mr. Edison.



Jan. 11th. 1916.

Dr. Thomae T. Gaunt, 53 Weet 50th Street, New York City.

Dear Dr. Gaunt:

Replying to your favor of the 8th instant, let me say that flesh can be removed gradually, by first oxidizing the surface about 10/1000 inch deep with Hitrio Acid. This makes the flesh an organic acid. A substance called Iec-Buty-lamine will dissolve this layer of 10/1000, when another layer can be oxidized. Thus, a leg could be out off without any blood showing or any danger of incoulation by bacteria. Should conditions arise where there was some elight pain, a little cocaine could be used on the wound. I do not think there is any Iec-Butylamine in the United States. It would have to be made.

In fighting cancer why not apply a counter nutrient more nutritious than the human fisch. The cancer cells would perhaps grow towards this, especially as the protective cells of the human would be fighting against progress in the body, whereas, the nutrient would have no fighter to oppose;

Yours very truly,

Throng O .__

First

Jan. 11th. 1916.

Mr. William Wiener, Principal, Contral Commercial and Manual Training High School, Newark, N. J. Dear Sir:

Your favor of the seventh instant has been received, and I regret to learn that one of the storage batteries in your Physical Laboratory exploded.

We frequently have came explode, which causes them to bulge out. The reason of such explosions is due to a failure to keep the water above the plates. From a lack of water the irro catches fire by reason of oxidation, and this fires the gases in the cell. He precautions are necessary but to follow the printed instructions and to keep the liquid a half an inch above the plates.



Jan. 11th. 1916.

Mr. E. W. Durant, Jr., Charleston, S. C.

Dear Sir: \

Replying to your favor of the 7th instant, let me say that I have not written any articles or pamphlete on the subject you mention, but I feel quite sure that in time the United States Army will recommend a military road from Maine to the South, built of reinforced concrete, for the heaviest artillery, and the rapid movement of troops.

Yours very truly,

January 13, 1916.

Fidelity & Deposit Co. of Maryland,

General Fidelity Division,

Baltimore, Maryland.

Attention Mr. J. A. Watson.

Dear Sirs:

Your letter of the 11th instant regarding W A. BONN received.

Mr. Bonn worked at the Laboratory from March 9, 1911 until Aug. 18, 1914, when he was laid off owing to slackness of work. He was then rehired by the Edison Storage Battery Co. and the Thos. A. . Edison, Incorporated, departments, leaving here about the month of May or June.

His services while at the Laborstory were always satisfactory, his superiors hold nothing against him.

Yours very truly,

Paymaster.

First

Jan. 13th. 1916.

Co modore Stuart L. Blackton, Vitagraph Studio, 15th Street and Locust Avenue, Brooklyn, N. Y.

My dear Mr. Blackton:

I can't think I have written you my thanks for your courtesy in sending over the films of "The Battle Gry of Peace" for me to see. Let me remedy this omission now, and say also that my wife and I derived great enjoyment from seeing this wonderful picture. I say,now, as I said then, every man, woman and child in America ought to see it.

Yours very truly.

1117

January 15, 1916.

Mr. J. W. Vincent, Treasurer, Llewellyn Park, West Orange, N. J.

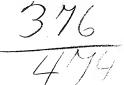
Dear Sir:-

Enclosed find pledge of Mr. Edison which increases his contribution to mest the current expenses of the park for the year 1916 from \$100.00 to \$150.00.

I understand from our telephone conversation that the amount will be added to Mr. Enison's annual bill.

Yours very truly,

Secretary.



Jan. 10th. 1916.

ilr. J. H. Flummer, President,
Dominion Iron & Steel Company,
Toronto, Ontario, Canada.

Dear Mr. Plummer:

Your favor of the 4th instant in regard to folucal was received in due course of mail, but I was unable to ensure it by sending you a quotation of price as we had come negotiations on hand. I twe uncertain as to whether these rould for through or not, so I have waited until the time had come to decide the matter one wef, or enother. The parties with whom I have been negotiating nive availed themselves of the option and have taken all the folucil I can supply for a year from May on.

doing very much better in regard to note that your Company is a five in regard to the shipments of Bencol, and I want to thank you for your kind attention in the matter. There are one or two empty ears on the way back to Sydney, and I hope they will get there on time. We have been a little crippled on account of the one car that was tied up at fouces Foint since last august, but that is on the way here now, and is expected here very to Sydney within twenty-four hours after its enrivel.

tome authorities, I em going to take the iberty of saking that you will issue instructions to your people to be very careful about the invoicing so that an endorsement is made on the consular invoice seems to see the second of the consular invoice seems to see the consular invoice seems to see the consular invoice seems you copy of a letter I have received today from our Guetom Bouse Brokers at Houses Point. You will find it attached hereto.

through the United States Government's reappraisement here for me, and won the case, wrote to me stating they had learned that your Company sold Bensol in Canade to a company engaged in the mammafacture of explosives at a contract price of 60% per gallon to hold good during the continuation of the Mar. If this is so, this of course establishess morrest value in Canada unless you should sell Bonsol at a higher price to someone size in Canada.

By the way, if you are not doing anything with your Maphthaline, i shall be glad to have a talk with you about it the

Page two-

473

next time you make a trip to New York. We are refining ours and getting a nice price for it.

Yours very truly

This a Edwar



Jan. 14th. 1916.

Mr. D. Gray, Big kun Planing Mill & Furniture Factory, Big kun, Pa.

Dear Sir:

Replying to your favor of the 10th instant, let me say that we have to get out our sales data for last year before we can decide what is wanted for the present year. As soon as I have been able to do this I will take the matter up again, but in the meantime let me advise you not to turn down anyone else for our work if you have a chance to make contract with any other concern.

Yours very truly,

-42 a

26/

Jan. 14th. 1916.

Mrs. S. Balcom, Brooksvilla, Fla.

Dear Mrs. Balcom:

I received your favor of the 9th instant, and also the mortar and pestle, which came in by parcel post last night. It reached me in good order, and I want to thank you for your kindness in forwarding it. I shall preserve it in the family.

Yours very truly,

ri I

And the state of t

Jan. 17th. 1916.

Tidewater Fortland Cement Co., Baltimore, Md.

Attention of Mr. Stapleton.

Dear Sir:

Mr. Edison requests me to write and say to you that he has received the sample of your light burned lime and will investigate it a little later on. He is now having the plant erected where the lime will be used.

Thanking you in his behalf for your kind attention, I remain,

Yours very truly.

Assistant to Mr. Edison.

Hurst

Jan. 14th. 1916.

Mr. Charles Whiteman, 204 Summer Street, Paterson, N. J.

Dear Sir:

Your favor of the 11th instant has been handed to me, and I note your desire to have a disc record of "God be with you till we meet again" by mixed voices, quartet ctyle. We have a great deal of music ahead for recording, but I will have my Musical Department get this eelection and if we find it will be suitable for our records we mill put it on in due course of time.

Yours very truly,

4

Jan. 17th. 1916.

Cozens Cabinet Co. Inc., 625 Sixth avenue, New York City.

Gentlemon:

Your fewor of the 12th instent to Mr. Edison was received. He requests me to say that he will be glad to see your Mr. Cosens any day. He is usually here every day and all day long.

When your Mr. Cosens comes to the Laboratory please let him inquire for me, and I will arrange for him to meet Mr. Edison.

Yours very truly,

William .

assistant to Mr. Edison.

159

Jan. 17th. 1916.

Mendol Samuel & Sons, 157 Commerce Street, Newark, N. J.

Gentlemen:

I want to call your special attention to the fact that you have not yet shipped me Cast Iron Borings this month in accordance with your sample under our contract.

I have on hand now only six days supply, and as I use 100 tons a month, I shall be compelled to go out and buy them elsewhere and charge the difference to your account unless you make a delivery within the next two days.

Yours very truly,

Hust.

Jan. 17th. 1916.

Acting Chief John Towy, Fire Headquarters, Newark, N. J.

Dear Sir:

Allow me to offer my thanks and appreciation for the prompt response to our call, and the efficient assistance given by you and Engine Company No. 23 at the fire which occurred at my Silver Lake plant a week ago. I want to compliment you all upon the good work which was done in extinguishing the fire and preventing further loss.

Your very truly,

290

Jan. 17th. 1916.

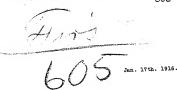
Lir. W. H. Blauvelt, Consulting Engineer, Semet-Solvay Company, Syracuse, N. Y.

Dear Mr. Blauvelt:

I am much obliged for your favor of the 14th instant regarding Calcium Chloride Liquor. The price you name gives me some data to work on, and I will now see if I can afford to pay the price, and will let you know a little later on.

I am glad to say that only one of the two main buildings in my new Carbolic Flant was burned by the recent fire, but we rebuilt it in four days and the plant is now working again full time. We do not let dust settle on us around here.

Yours very truly,



Chief Nicholas Comeskey, Fire Headquarters, Belleville, N. J.

Dear Sir:

allow me to express my thanks and appreciation for your prompt response to our call on the occasion of the recent fire at my Silver Lake plant, as well as for the efficient work done by you and your men at that time.

It gives me pleasure to request your acceptance of an Edison Disc Phonograph and some records, and if you will send me your home address I will have the same sent over to your house.

I have asked Mr. John V. Miller at our Silver Lake plant to have some cigars sent over for your men with my compliments. Yours very truly,



Jan. 17th. 1916.

Chief George E. Koeber, Fire Headquerters, Bloomfield, N. J.

Dear Sir:

Allow me to express my thanks and appreciation for your prompt response to our cell on the occasion of the recent fire at my Silver Lake plant, as well as for the efficient work done by you and your men at that time.

It gives me pleasure to request your acceptance of an Edicon Disc Phonograph and some records, and if you will cend me your home address I will have the same cent over to your house.

I have acked Mr. John V. Miller at our Silver Lake plant to have some digars cent over for your men with my compliments.

Yours very truly.

Acrist.

Jan. 17th. 1916.

Lauter Company, Newark, N. J.

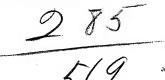
Gentlemen:

Replying to your favor of the 14th instant in regard to the Lauter Upright Piano recently purchased by me, let me say that the piano is a little out of balance as to the volume given by the individual keys.

We have sent to you for a tuner, as the piano is a little off, but after it is tuned I think it will be satisfactory.

Yours very truly,

And Con



Jan. 15th. 1916.

Mr. A. D. MacKay, 130 Pearl Street, New York City.

Dear Sir:

You will, of course, remember that in the latter part of last year we made you a quotation on Iron by Hydrogen, which you turned over to Binney & Smith at the same price at which we quoted you, and they eent ue an order for 3,000 pounds at that price.

They have written to us in regard to a further supply, and before quoting thereon we write to ask whether it is all right, so far as you are concerned, for us to deal with them direct, as this concern was your customer in the first place. We shall have to quote a higher price on account of the advance in materials, and we would like to quote met, "ithout brokerage or commission, if possible. My impression is that you told me over the telephone that your commission came from their side of the house. Will you kindly advise me at your earlisst convenience.

Youre very truly,

sesietant to Mr. Edison.

567 January 1A. 1916.

Witsui & Co. Ltd.

25 Madison Avenue,

New York City.

Attention Er. S. Takaki.

Dear Sirs:

Will you kindly send the T. A. Rdison.
Incorporated, (Carbolic Division) thru me a Credit
Name for twenty cents a gallon for benzol used in
carbolic acid, shipped to Japan. as follows:

Yours very truly,

Secretary.

4 ...

Jan.

Mr. ... hoodward, Chairman, hoodward Iron Company, Woodward, .la.

Dear Mr. Woodward:

I have received your favor of the 12th i in regard to the percentage of Toluol recovered by the Company at its Plant at Fairfield. Let me say in reply the quantity of Toluol recovered depends largely upon G of coal carbonized. At our plant at the Cuebria Steel. Johnstown, Pa. we obtain 16% of Toluol with the same kin apparatus that we use at Woodward. It is easier there the Toluol than to get Benzol.

The whole trouble at woodward is that the centage of Voluci does not seem to be in the gas, and the be due to either the coul or to the ovens.

with kind regards, I remain,

Yours very truly

dive proportions

Relative proportions change according to

373

Jan. 18th. 1916.

Mr. Frederic A. Whiting, 11 State Street, Framingham Center, Mass.

My dear Mr. Whiting:

Your favor of the 12th instant has been received. This need not be the "last call"? You may keep on "butting in". I enjoy your letters and want to receive your ideas and criticisms.

Yours very truly,

Mrs a Edwar

HINST

Jan. 19th. 1916.

Mirs Frances Christmas, 803 Quincy Street, Brooklyn, N. Y.

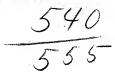
Dear Miss Christmas:

Our mutual friend Mr. Reymond
L. Bowers has written to me saying that you
would like to have the opportunity of making
a trial record to see if we can utilize your
services in making records for the Diamond Disc.
If you will please take this

letter over to Mr. Welter H. Miller at our Recording Department, 79 Fifth Avenue, Mew York, he will arrange with you to make a triel record which will be submitted for criticism in the regular way.

Yours very truly,

Assistant to Mr. Edison.



Jan. 19th. 1916.

E. B. Badger & Sons Company, 71 Pitts Street, Boston, Mass.

Gentlemen:

14 44.

I was sorry that there has been such a long delay in taking up the matter of the sofulement of your account for the two Carbolic Stills. Areasters of us has been so exceedingly bury of late that it has been searched difficult to get matters straightened out.

at last, however, I have received the figures from the two resear Figure, and there show as follows:

as to the Carbolic Still in #1 Plant.

the copper pipe serving now in piece of the column that Arghingment each, according to bill received from the control of the control of the column to the control of the column to the control of the column to the

As to the Curbolic Still in a Flant.

...for the still was erected as originally furnished it was partially dismantled twice and her parts added. The Items are as follows:

Labor changing. 7/20/16. U. T. Hungerford Brass & Copper Co.

673.61 133.58

208.57

page two-

amerinan Tube works

h. Learence & Company, Louking Brothers, Limmons Sipe Bending Works, 192.61 St. - 1 smount,

You will see, therefore, that as to the 1st still we spent [430.cl and as to the second still \$1759.94. These were our sciual cash disbursements. It was rather a sad experience for me, as I lost : great decl of money on account of being unable to use the stills until we had prectically rebuilt them. I was under contract to Melivery2,000, worth of Phenol per day from the one plant and about \$2500. worth a day from the other prant.

Yours very truly,

Thom O Edward

Jan. 19th. 1916.

Mr. F. N. Jayns, Locurity Sales Co., 654 McEnight Building, Minneapolis, Minn.

Dear Cir:

I beg to acknowledge the receipt of your favor of the 15th instant, which I have rood with a great coal of interest. Let me congretulate you on your common sense method of procedure which brought about the desired results. weny people would not have reasoned the matter out and might have condemned the Diamond Disc Instrument.

I beg to thank you for your kind interest in letting me know, and I have asked our management to caution the dealers on this point.

Thanking you for your kind wishes for the let Year, which are heartily reciprocated. I remain,

Yours very truly

They

Jan. 19th. 1916.

Mr. Charles F. Rand, Provident, Essex County Country Clas. West Orange, B. J.

Dear Mr. Rand:

Your very kind invitation to attend the enmual meeting and benquet of the Essex County Country Club on February lat is very much appreciated, but I shall be unable to give myself the pleasure of being present on that occasion.

I am exceedingly busy on a special series of experiments that require my attention day and night, and I cannot see any possibility of being able to get away to attend this function.

Thanking you for your courtesy and trusting that you will kindly express my thanks and appreciation to the Board of Governors, I remain.

Thosa Cholin

Mr. A. D. MacKay, 130 Fearl Street, New York City.

Jan. 20th. 1916.

Dear Mr. MacKay:

I am in receipt of your favor of the 19th instant, and am much obliged therefor. I shall now take up the matter of the Iron by Hydrogen direct with Binney & Smith. Of course, we regret to disturb the matter of price, but it is impossible to do otherwise. Raw meterials are costing us a great deal more money and of course we but to increase our price accordingly.

In regard to our friend Mr. Williams, let me say that our regular mode of parosature is to have trial records taken of any singer or instrumentalist. These are passed upon by the proper committee, who decide whether the voice or instrumental performer comes up to our requirements. I must tell you right off that the requirements are exceedingly severe. It is not a matter of name or reputation but only the technical requirements. Mr. Edison would just as soon take on one of our factory hands as a singer as he would a great opera artist whose reputation was partly due to acting, provided that the factory hand had a voice that would answer our technical requirements.

It gives me pleasure to hand you herewith a letter which you may give Mr. Williams to present to our Recording Department in New York if he would like to go and make a trial record.

Yours very truly,

Enclosure.

Flut t

Jan. 21st. 1916.

F. J. Lisman : Company, 30 Broad Street,

Gentlemen:

keplying to your inquiry, let me say that the battery in the Submarine did not explode and it is in good condition now. The trouble is entirely a question of ventilation to remove the gases which in this case was neglected. The same explosions have occurred with gasoline when the ventilation was neglected. We have never had an explosion in eight years, and we have millions of cells in uso.

Four Cubmarines in unother country have had Edison . Storage Batteries working since the war with no accident, because they take core to ventilate properly. . . . Yours very truly.

The I Chew -

Jurist

Jan. 22nd. 1916.

Golding & Sone Company, Trenton, N. J. Gentlemen:

I am referred to you by the Foote Mineral Company of Fhiladelphia. They tell me that you handle Fowdered Feldepar. I may be in the market for regular quantities in carlead lots, but for the present moment I could like to get for experimental purposes 250 pounds containing about 10% Fotach as Kgo. Will you kindly express this sample quantity to me and also write me with your quotation of price in carlead lots.

Please address the 250 pounds to my Assistant, Mr. h. ii. Meadowcroft, at this address. When it is received he will bring it to my attention immediately.

Yours very truly,

First

Jan. 21st. 1916. .

Mr. H. Griffen Marshall, 144 West 126th Street, New York City.

Dear Mr. Marshall:

allow me to thank you for your favor of the 10th instant in which you relate an incident which I have read with a great deal of interest and musement. The episode is well worth relating, and I appreciate your courtesy in writing to me about it.

Yours very truly,

Mos Ol dison

Jan. 22nd. 1916.

A. M. Wood & Company, Inc., Commercial Trust Building, Philadelphia, Pa.

Attention of Mr. A. J. Hoffmann.

Dear Sir:

I am in receipt of your favor of the 21st instant. and am glad to learn that the five pound samples of Cast Iron Borings marked #1 Heedle and #1 Fine are on the way. Of course, you understand that we can only use Cast Iron Borings, not Steel.

I am glad to learn that you have diverted the car of fine borings to our aniline Plant at Silver Lake, N. J., in accordance with the understanding with Mr. Cumming of the Industrial Service Company. We shall be very glad to have this car if the borings are Cast Iron, and we understood from him that they are.

We are in the market for 100 tons per month, and shall hold off final closing of contract until we have seen you, providing that you can come not later than Wednesday.

We will send you our formal order for the car of fine Cast Iron Borings which you have diverted to us. Yours very truly,

Assistant to Mr. Edison.

January 24, 1916.

Mrs. Marion E. Oeser.

Postlagernd,

Neuenburg, Baden,

Germany.

Dear Mrs. Oeser:

On the 20th instant our bank transferred to your account in the Dresdner Bank. Freiburg the equivalent of \$200.00. Will you please advise whether you have received it.

Yours very truly,

56/

Jan. 24th. 1916.

Ar. John Escon, Jr., Edison Benzol Plent, Johnstown, Pa.

Deer Sir:

Your favor of the 21st instent to Mr. Mason was handed by him to Mr. Edison, who was interested to learn that the Combris Steel Company might have 10,000 gallons of Bonzel under 10 & astillation to dispose of.

I telegraphed you this morning and enclose cerbon copy of the telegram.

Yours very truly,

Assistant to Mr. Edison.

Enclosure.

January 24, 1916.

Milver Lake, New Verrey.

attention Er. James Morrison.

Dest Mr. Mayrison:

as per phone conversation of this estimate. A can private you the figure, of the Operating Refixe of the America, as thence, plants from Dec. 1st 1926 tools are the Committee of the Committee o

The figures from Dace 1st to 9th read inclusive are for the Ocean Accident & Guaranty Gara, policy-having expired at the latter date.

Mig. Opr. Clerical Chauf.	1512.59 80.41 10.00 1408.90	 Phenol Plant Mfg. Cpr. Clerical Chauf. Total	3026.09 80.41 10.00 3116.50	
Mate)	1400.00			

Beginning December 10th 1915, our limbility insurance is being taken care of by Owens & Philips. and the calcularing is the amount for the warrious divisions to and including Jan. 18th 1916.

iniling F.a.s. Mil. Opr. Clerical		Phenol Plant	1283.00
	40.20	ufg. Ore. Clerical Casuf:	45,20
Chrauf.	5.00	Total	23.3, 23

Total	677.11	******	
	Vack	Ending December 21.	1935
makine Ple	715	Phanca at an	1969,89
Mes Opr.	1007-04	Mfg. Opr. Clerical	63.81
Clerica.	4 4 8 3	Chautten	3031.20

638

Aniline Di	Vision Heating	Dec. 28, 1915.	ju.
htg. Oyr. Clerkopl Complem Tobal	140.46 43.81 377.769	Mfg. Opr. Clerical Chauffeur Total	1404.74 63.81 7.50 1476.05
	Vock Ending	Jan. 4. 1916	
Mfg. Opp. Clerical Chauffeus foral	\$30.55 86.88 7.50 Tuse, 02	Mfg. Opr. Clerical Chauffeur Total	1935.04 88.88 7.50 1951.42
	Week Ending	Jan. 11, 1916.	
Mfg. Orr Clerical Chauffeur Total	1050.04 139.23 7.50 1198.77	Mfg. Opr. Clerical Chauffeur Total	1955.85 139.23 7.50 2102.58
	Week Endies	7an. 18, 1916	
Mig. Opr. Clerical Chauffeur Total	1054.08 135.06 7.50 1196.64	Mig. Opr. Clerical Chauffeur Total	2115.79 135.06 7.50 2258.35

This constitutes all the operating pay rolls to date, i. s. January 18, 1916.

Yours very truly.



Jun 1

Jan. 25th. 1916.

Mr. Glenn Campbell, 335 North Davis, Helens, Montana.

Dear Sir:

I am in receipt of your favor of the lifth instant, which I read with a great deal of interest.

I doubt whether the scheme you suggest would make the music much louder. We have had some requests of this kind before. We have to get out an attachment to increase the volume of sound by using a small motor and pump for compressing the air.

Yours very truly

Hirst

Jan. 25th. 1916.

Mr. Isaac W. England, Passaic, M. J.

Dear Mr. England:

I have received your favor of the filst instant, which has had my oareful consideration.

There are two iron mines and a graphite mine on the property. As I remember it, these mines are at the extreme end of the property near the Riggs line. I would like to retain these, and it occurs to me that perhaps our views may coincide, and that you perhaps might not desire them.

The lake and all the clear space around it is free of mines, and I would give you clear title without any payment.

Thosa & Com

First

Jan. 25th. 1916.

Mrs. S. C. Moore, Vincennes, Ind.

Dear Madam:

Your compliments in regard to the blamond bise Phonograph has been received, and I certainly am glad to learn that the Instrument and records have afforded you so much pleasure. I think there is still more in store for you, as I am working hard to make still further improvements.

Now in regard to making a record of the Scottish "Flowers of the Forest". I have instructed my Kusic Department to obtain copy of this song for me, and if I find it suitable I shall certainly be glad to put it on the records.

Yours very truly,

Hurst

Jan. 24th. 1916.

Mr. Mathaniel Pratt, Acting General Secretary, Amorican Institute of Social Service. Bible House, Actor Place, New York City.

Dear Cir:

Your favor of the 19th instant has been received. While I am interested in all sorts of progressive movements, it is simply impossible for me to undertake any discussion of them, nor can I spore the time for interviews on these subjects.

My extensive buciness enterprises and experimental work keep me busy from eighteen to twenty hours a day, and it is all I can do to find a little time to eat and aleep. I shall, therefore, have to be excused from making an appointment for an interview on the matter referred to.

Yours very truly,

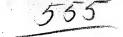
Jan. 24th. 1916.

Mr. Fraderic A. Whiting, Il State Street, Framingham, Mass.

My dear Mr. Whiting:

I have received your favor of the 20th instant, which has had my careful attention. I am pretty busy just now, and, therefore, will not attempt to reply to it, but if you ever happen to be in New York, I shall be glad to have you come over and see me. I have quite a lot to explain to you why I cannot quickly do some of the things you suggest, although all will come well in time. If you are in New York and think of coming out here, please call up my Assistant, Mr. Meadoweroft on the telephone before you come, so as to make sure that I will be here.

Yours very truly.



Jan. 26th. 1916.

E. A. Budger & Sons Co., YE Titt. Street, Boston, Mass.

Gentlemen:

I am in receipt of your favor of the FERM instant regarding our exponditures on the two tarbolds willow at Silver lake.

I be vary been indeed, and it would take quite booking for me to Sunt out a report of the conditions which recessited the changes. As not have in improve the travels about the country. I think it would be better to have the country to the two our Flant and check up those who the country in this would be considered.

All you kindly have him report to

me, or to Mr. Mendeworoft when he comes.
Yours very truly.

Thosa Edwar

Hir I

Jan. 26th. 1916.

lar. John Black. 1969 East 18th Street, Scooklyn, H. T.

Dear Cir:

Replying to your favor of the 24th instoat, Mr. Addoor requests us to say that he does
not focut interviews to anyone on Sundays, and,
therefore, commot needed to your request. Just
now he is encadingly busy on a special line of
amperimental that will engage his entire time and
extention for neveral weeks to come, and he does
not even see officers of our own corporation unless their business is of the most imperative
nature. To few, therefore, that we chall be unblue to make any sypointment with him for you
for cattle schedules to come.

Yours very truly,

Edison Laboratory.

Hirst

Jan. 27th. 1916.

Miss Margaret Horne, A West Virginia University, Morgantown, W. Va.

Dear Miss Horn:

Mr. Edison requests us to say in

reply to your recent favor that the Committee

reported on your test record as follows:

"Pretty fair violinist, but she uses the vibrate too much. Makes it too prominent especially on E string."

Yours very truly,

Edison Laboratory.

aperentang na manggapat ng nagagara ana na ana

Thirst

Jan. 27th. 1916.

Er. Edward Stewart Lee, 53 Caroline Street, Caratoga, N. Y.

Dear Sir:

We recoved a latter from your mother in which she planks of your singing and feels sure that you might be able to take phonograph records for us.

we are always on the lookout for suitable voices, but the only may that we can ascertain whether they will be Realwable for us is to have the singers make a trial record for us.

We 30 not reg the expenses of singers coming to make theme trial records, but if you happen to be in New York City at some future time, we shall be gled to have you stop in at our Recording Rooms, \$79 Fifth Avenue, and show this letter to Mr. Welter R. Miller, the Manager, who will take a trial record of your voice and submit it in the proper quarters for decision. Yours very truly.

Edison Laboratory.

General Letterbook Series Letterbook, LB-110 (1916)

This letterbook covers the period January-March 1916. Most of the corespondence is by Edison and William H. Meadowcroft. Included are letters pertaining to Edison's benzol absorbing plants and other chemical manufacturing interests, as well as to business conditions during World War. One letter mentions a strike at the carbolic acid plant in Silver Lake, New Jersey. Other items concern the sale of toluol to the British government. There is also correspondence dealing with the technical and commercial development of motion pictures, phonographs, and storage batteries. The correspondents include investment banker Clarence Dillon, businessmansaac W. England, longtime Edison associate Samuel Insull, electrical engineer Charles P. Steinmetz, and representatives of J. P. Morgan & Co. and Milsui & Co.

The spine is stamped "Letters" and is marked "T.A.E. From Jan. 27 1916 To Mar. 4 1916." The number "48" also appears on the spine. The book contains 696 numbered pages and an index. Approximately 15 percent of the book has been selected.

iston Snitting Mills 5-141-Imer Trading Co. 38-65-66-67-178-230-244-258-278-279 109-110-142-143andrenson. 177athenson, Fr. B. 257noterdam Broom Co. 349boner Printing Co, 364 392-393-Society of Maral Engineer 414-415-438-469-488- 490-544-545-546 489-524Bullinger, E. W. 37-Busy Bel Co, The 39-50-367-608-Ulwelle Metal and Chem. Co. 65-69-Bitter. 101-111-179-261-394-454-459-466-347-548-581-601-606-656-65465 Bauch & Lomb Optical Co 169-Blair Mrs. R. R. 140-Brong Window Sladeand Frie 215-Berg. H. O. Bluff City Broom Com Co 260-281-282-Bloom, E Burchhardt, Miss M. 3 298 Brown Bros. Baines, Or. 3/7-Brown C. R. 3/8-323-332-Bellingham, a. 333-Benjamin, 348-365raun. 385-295-472-439worth Judson Co 470-471-Ballantine Burs C. 5, 525-526-5 78-589rewers Co., 590-Burrowi C. S. 600Binks, Mrs. J. A. 614-Behr, a. Mrs. 673-Blake, J. H. D. 693-

Crystal Hosiery mills Co. 21-144-Howell . F. 70-71-145-626-72alin Gardner Paker Co. 102-Cooke, J. 112-Carolina Mineral Co. 113- 301-Curtis C' & 146-Coursen, Y. L. 262-283-Cary. 284-285-Carlson. 286-Cottingham & Co. 300-Cedar Crest Orchard & Broduce Co 302 -319-Cote. 334-Central States Broom Co. 335-Conley, Mrs. P. 336-Colby, Ston. E. 350-Clawson, I. a. 396-Cincinnate Motor Syndicate 39 1-416-414-418-440-441-442 -473-491-527-566-591-625-Comm. Officer Occating Greenal 627-654-Cambria Stel Co.,

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596-Holderness Miss L. Stamm, Miss 9. Stary Mrs. 9. D. Sterpuch, C. 9. 615-633-634-691232 -233 -497-

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25- 79-662-Lyddon, M. G. 55-186-238-269-292-38-455-462unhama moore 56-214-237-270-327-341-384-427-477-81-123-158-187-445-205-Lewiston Blackenge De Mr 220-A. P. 236-246-265-680-Lawn. D. 341-372-428-429-5525 637-430 vanburg. Fr. L. 46/-475-499-570-Lehn & Frinke 597-Lorbeer, F. 68/-

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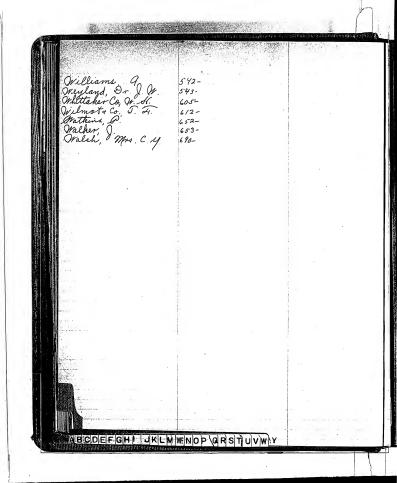
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eatolla. E 380-38/uss & Stedger lord & Sons, S. 406-465-510-434tel Cities Chem. Co. 435-436-450-688-451hall Gen. a. 457-467-481-482-507-. 509-512-562-538-1539-540-574ce, Miss (). B. 575-576-603-622imet, Dr. C. P. 669-ABCDEFGHI JKLMMNOP QRST Tichenon, D. St. Tennant Sons & Co., C. 3/-Thompson, W. L. Tucker, Fr. L. 32-33-60-Tessler, Mrs. a. 63 rolp Sons Co J. E. 136- 408-209-Trimpi q. L. 227-Towle S. Or. 275-Technology Sales Co. In 3/3-Tempert, R. House J. S. 321-Thompsons Co. I. a. 344-345-409-452-Todde Co, Fr. S. 521-540 -564-547-651-Thompson, a. W. 669-Thaylor, W.M. 640Aphall, P. J.
Apirted Piece Dye Mes, 196-276-Appeterd, C. St.
410-Apperend Iron & Suffly Co. 514-Glock, E.

Nan Generalan Mrs. C. Q. 254-Opelligny, L. D. 346-545-Van Mettrand Co. D. 483-556-5 Wandeweghe Bros. 623-483-556-592wood, g. C 34-Orhiting, Jr. 9. 35-Weicher J. Wilson Co. At. Or 47-Wansaw advancement 94. 48-Ovinters, E.E. 49-Williams Co O. B. The 62-Willis 98-Welke P. L. 99_ Watkins medical Co, J. R. 100-Warner & L 108-Williams & Eg C. D. 134-Wilson B. Gr 138_ Wood & Co. 139-228-322-453-163-Wildman, 164-165-West Palverising Mach. Co. 166-195- 4 196-Walker Mrs. J. St. 2/2-244-Woodward I ron Co White Far Co, The 314-315-Wilcox, Mrs. M. R. 330-William W. R. 36/-Wolfsohn, M. 382 -Westerberg St. M. 383-Webb & Co! 411-Wildman, M. S. 437-484-485lliams, C. D. 486-Weaver J. St. Walt Miss C. 484-522-Wilhelm Co. a.



yorke Pretting Mille Co 140-213-

Airet

Jan. 27th. 1916.

ir. Alan A. Hawley, Chairman, Aero Club of Meerica, 297 Madicon Avenue, New York City.

Tear Mr. Hawley:

I have received your favor of the 24th instant asking a contribution from me to fund for relaing \$12,500. for the benefit of the Aviation Section of the Militia of the State of Ohio.

I take pleasure, therefore, in handin, you herewith my check for 3100. as my contribution to this fund.

Mosa Edwar

Enclosure.

(a)

JA 33 A

Jan. 27th. 1916.

Eir William Mulock, Honorary Treasurer, Canadian Patriotic Fund, Toronto, Ontario.

Deer Sir:

Your telegram asking me to subscribe to the Canadian ritrictic Fund, for the support and maintenance of the families of the Canadian soldiers fighting at the front, and on behalf of the Canadian Red Cross Society. I am glad to subscribe to this worthy cause, and have, therefore, sent you the following telegram that morning.

"Your telegram received. Please put me down for five hundred dollars for Canadian Estrictic Fund."

I understand from your telegram that the subscriptions are to be paid in ten equal monthly installments, and, therefore, enclose my check herewith for the lat installment of \$10.00.

Mos a Euron

Enclosure.

June

Jan. 27th. 1916.

Clarence Dillon, Esq., & Wm. S. Read & Company, Hascau & Cedar Streets, New York City.

Bear Mr. Dillon:

'Tie weary waiting! I think it must be as much as five or six wocks aso since I first asked you whether you would be able to renew my Bensol contracts after the expiration, and possibly increase the quantity. You have seld to me several times that you expected to doubt the matter in a few days, but I am still without mything definite from you.

I um planding to go to Florida pretty room, if I can get away, and want to the up all the loose ends before I go.

Can we not get this matter fixed up?
Yours very truly,

JAI. - O. F. ...

Garat

Jan. 27th. 1916.

Mr. George Henderson, 70! Franklin Building, Twelfth and Walnut Street:, Philadelphia, Pa.

Dear Sir:

Replying to your favor of the 20th instant, let me say that 90% of the bonds of the Edison Fortland Coment Co., are ouned by the Directors of the Company. On eccount of the great depression of the cement business for the past six year, the Company decided not to operate, but to put the mill in good condition and swait the advont of prices that would be greater than the cost of production.

The market price of cement is now more attractive, and the mill will start up in the Spring when the shipping season opens. In my opinion the earning should be far more than is necessary to pay the arrears of interest and also the regular interect on the bonds.

Yours very truly,

ed and



Jan. 27th. 1916.

Mr. Samuel Insull, 120 W. Adams Street, Chicago, Ill.

Donr Insull:

My Engineer, H. R. Hutchison, white your Walker Company to give him a chemos to put through a deal with the Postmaster General as to employing Walker trucks and Ward trucks of the small size. I whink he can land a large order if you make a deal with him and give him a little time to put it through.

Yours,

Mhos a Edwan

dirit.

Jan. 28th. 1916.

Mr. Frederic A. Whiting, Framingham, Mass.

Dear Mr. Whiting:

I have received your favor of the 25th instant with suggestion of a library dack or table, concealing the phonograph. The Vocalion people have something like the idea shown in your sketch, and I think there is also a Prench machine of somewhat similar construction.

I think the idea is a good one, but our selling force doss not like it.

Yours very truly,

Jun t

Jan. 29th. 1916.

Mr. E. E. Hittel, Organization Secretary, Alreasft Detense League, Prose 802, 100 Fifth avenue, How York City.

lear Sir:

Replying to your favor of the 26th instant, I understand that the General Electric Company have the best searchlights. They made a great meny for the Panama Exposition, and these have now all beca, sold to Russia for wer purposes.

Yours very truly

Thosa Coison_

First.

Jan. 31st. 1916.

Mr. J. F. Othes, Secretary to Mr. Polk, Hobart Building, San Francisco, Cal.

Dear Sir:

I have received your favor of the 21st instant with clipping therein referred to.

This is the first time I have ever known of an architect who had a sense of humer. I have known three; Mc. 1 had melanobolis, No. 2 was a pessimist, and No. 3 quit architecting and bought out an undertaker.

Now I know that there are exceptions.
Yours very truly,

Thosa Comon

Feb. 1st. 1916.

Miss Florence L. Tucker, 104 S. Avenue 66, Los Angeles, Cal.

Dear Madam:

Mr. Edison has received your favor of the 22nd ultimo, and requests me to acknowledge the receipt of same and to say that he will get the music of the selection "Peace", and if he finds it suitable will have a record made of it. Yours very truly,

assistant to Mr. Edison.



Feb. 2nd. 1916.

american Oil & Supply Company, 52 Lafayette Street, Newark, N. J. Attention of Mr. C. E. Burnett.

Gentlemen:

Referring to your favor of the 29th ultimo in regard to Maphthalino Flakos from the Woodward Flant, I beg to confirm our telephone conversation on this subject.

There is now on the way from Woodward a shipment of 42,020 pounds, contained in 76 barrels and 301 bags. We are assured that this is prime stuff.

We can ship a carload in about sovon days. This also will be prime stuff and will all be shipped in berrele, and in accordance with my telephone understanding with you, we will have this shipped as soon as ready. I understand a satedard carload of Maphthaline is 18 tons. The first shipment will come to you by the P. R. R., and the second shipment by C. P. R. of M. J., Broad Stroot yards, as requested.

Yours vory truly,

Assistant to Mr. Edison.

First.

Peb. 1st. 1916.

Mr. George S. Mathieson, % Acme Grain Company, Limited, Union Trust Building, Winnipeg, Man.

Dear Mr. Mathieson:

Allow me to thank you for your very interesting letter of the 25th ultimo. It strikes a responsive chord in me, and I am heartly in sympathy with your views.

Every attempt we have made to drop the miserable fox trot type of music has been met with a how! (I use the word advisedly), from our dealers all over the United States. The trouble is that our sales cheet proves that the dealers are right, - and there you are. What else can we do but supply it?

However, let me may for your encouragement that I expect to increase our output and to include more of the higher class of musto in our list. By eo doing the dealers will have plonty of both kinds. Let me assure you that it is painful to me to put some of the so-called "hits" on my records, but I am compelled to do it.

Youre very truly,

Thousand -

Quel.

Feb. 2nd. 1916.

Mr. John R. Dunlap, 140 Nassau Stroet, New York City.

Dear Sir:

Allow me to thank you for your favor of the 17th ultime, and also for the marked copy of the durrent number of the Engineering Magazine containing a special article by Mr. Sollin W. Matchinson, Jr. If have read this article with much interest.

Yours very truly,

This a Elwon

19<u>2</u>
Pob. 3rd. 1916

Mr. C. H. Opdyke, % Edison Bennol Plant, Woodward, Ala.

Dear Mr. Opayke:

will confirm the ease in regard to chipping another corload of light halling, which you esid you could shipping another corload of light halling, which you esid you could ship in seven days. This carlond is to be chipped vis C. R. H. of H. J., Broad Street Yarde. I would like the corload is the could be supposed to the control of the could be controlled by the controled by the controlled by the controlled by the controlled by the c

We cught to have an understanding about another metter, and that is; that constitutes a carload of Maphthaline Flakes? I find by the iselwey Tariff Liets that they figure 16 tons of Maphthaline Flakes as a carload. I want to have this understood with you, becomes in future when we are writing or telegraphing about a carload of Maphthaline we shall understand it to mean the standard weight as classified by the helimage, mamely, 18 tons.

grose, which would include the barrels but if you entry many than the 56,000 pounds) grove, which would the barrels but if your entryment bound warded more than the 56,000 pounds grose, they would still take at a start and in rate. Therefore, I think that you had better have a clear understanding that when we speak of cericad lote of Maphthaline we will mean by that 18 tone (36,000 pounds) of the Haphthaline theelf, errepctive of the weight of the barrels. The reason for this is that when I cell a carload of Baphthaline itself, errespective of the weight of the barrels. Is this quite clear to you?

I am corry to eay that we have a little complication on account of the off-color shipment which you made to the .merican Oil & Supply Company some weeke ago. They have to make a reduction in price in order to dispose of it. Therefore, in order to etraighten the matter out, we shall have to exply them with an equivalent quantity at \$d\$ per pound less. The shipment new on the way from you does not quite fill the quantity requirements, so we shall have to sail on them some on the account of the contract of t

Youre very truly,

Wyd ...

Tary 1

Feb. 2nd. 1916.

Mr. J. C. Rummel, Box 196, Boise City, Idaho. Dear Sir:

Your favor of the 24th ultimo to Mr. Edison was recoived and handed to him. He read it and also the printed article accompanying the same.

He wishes us to say to you that his comments are as follows: The trainle is that Governments, especially Honarchial, will not keep their agreements. We have an nonrmous amount of evidence that, when it is to their advantage, they will break every covenant of God or man. That being the case, what is the use of a treaty or agreement.

The only way is that the civilized nations, such as .
England, France, United State of america, Howay, Holland, etc., shall be prepared for all emergencies and when a nation, like Germany, becomes unruly, let these other nations, if they can, and they probably would, put a stop to it.

Yours vory truly,

Edison Laboratory.

First 272

Feb. 4th. 1916.

E. R. Squibb & Sons, 78 Beekman Street, New York City. Dear Sir:

attention of Mr. Weicker.

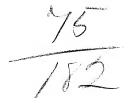
Your favor of the first instant in regard to discolored Carbolic Acid has been received.
The have consulted with Mr. Edison about it, and he
wisher me to say that you may return at our expense
this drus and time mentioned, and we will give
cradit for same.

Mr. Edison has ordered a new still which will soon be ready, and then you till get the finest Carbolic Acid that can be made. This will be special.

Yours very truly,

a .

Assistant to Mr. Edison.



Feb. 5th. 1916.

Mr. Isaac W. England, Passaic, N. J.

Dear Sir:

Referring to your favor of the 28th ultimo to Mr. Edison, he requeste me to eay that he has looked up his maps and would like to talk the matter over with you if you will come over and see him/ He suggests your bringing maps of the property and full data, as proposed.

Will you please telephone me a few hours in advance of your coming so as to make eure Mr. Edison will be here.

Yours very truly,

Assistant to Mr. Edison.

50 mt - 165

Feb. 4th. 1916.

Mr. L. D. Wildman, Major, Signal Corps, Director, Timy Signal School, The Army Service Schools, Fort Leaveuworth, Kan.

My dear Sir:

Your rever of the 25th ultime has been received. I have reastly the testimenty in the case and see no reason to change my submarine battery in theory, design or method of installing.

In Movember 1915, the Many Department made a test of guessiovelved at full times during and at the and of nine hours; with the 2s seabled. Even though the best was sealed only twelve minutes after a long overcharge, before the games formed on charge had gotten out of the electrolyte, at the end of nine hours the total Hydrogen content of the clastrolyte, at the end of nine hours the total Hydrogen content of the best was only 1056, a very low figure for any type of battary.

On the contrary, the bettery gave off sufficient Coyeon during the first 4 1/2 hours to supply all necessary for recognization of the fifteen men inside the best, and still show practically the same atmospheric Coyeon content as the outside sir.

A very great injustice has been done the battery by sensation all newspapers, inspired, no doubt, by the unusual bearing of the young judge advocate of the Search

The testimony has navealed that the beat was being ventlated atthours when the bettery was being discharged to Zero to determine which if any, colls were salightly lower in capsaity than the others. This is obviously a condition of discharge which would mover be survoimented in column to the condition of the conditions are considered to the conditions of the condition of the conditions are considered to consecut the conditions of the consecutions.

a student in High School Chemistry knows gases will be evolve by passing current through an alkhaline or acid solution with comparatively incut electrodes, as a reversed, storage battery becomes.

On the two former occasions whom the battery was discharged to Zero in the E-2, whom my man Mitchell was present, the ventil ation was outboard. The only reason I can assign for any such indeceretion, as wontillating inboard in January 16th, 1916 was, the oxternal hir was

Yery cold. Outboard ventilation means drawing the air into the boat through the open hatch, through the battery tanks and outboard through the boat in an addition to members of the crew present and they doubt asset in addition to members of the crew present and they doubtless

Charging and each submarine boat should be equipped with appearatus for burning the Hydrogen as soon as it is formed with appearatus for burning the Hydrogen as soon as it is formed with appearatus to the percentage of Hydrogen in the best if one gets there. I may to lived both these problems and will give them to the key Department to use as they see fit.

Yours very truly,

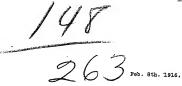
United Piece Dye Works, 132 Madison Avenue, New York City.

Gentlemen:

We may possibly produce for sale some Orthonitrophenol sometime thie Spring, and were informed that you might be in the market for some of this material. We write to ask whether or not this information is correct.

Yours very truly, Edison Laboratory.

Wi.



Mr. Issac England, Passaic, N. J.

Dear Mr. England:

I have received your favor of the 7th instant, and have been able to interrupt Mr. Edison long enought to ask him if he will see you on Thursday. He says that he will if you will come on Thursday morning. I would suggest about 10:30 as a good time.

Yours very truly,

Assistant to Mr. Edison.

Funt.

Feb. 8th. 1916.

Sister M. Hildebert, St. Mary's Academy. Salt Lake, Utah.

Dear Madam:

Your letter to Mr. Edison has been received, and he requests us to say in reply that unfortunately we have no spare films for the Home Kinetoscope, as they were destroyed in the great fire that we had here sometime ago. Mr. Edison regrets, therefore, that he is unable to comply with your request.

Yours very truly,

Edison Laboratory.

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Feb. 8th. 1916/

Lunham & Moore, Produce Exchange, New York City

New York City-Gentlemen;

We have another carload of Toluol in drums ready for shipment as soon as it is accepted by Mr. Lyddon, the inspector. As you are aware, this Toluol is shipped from Johnstown, Pa. We have a letter from the plant this morning stating that the Pennsylvania Railroad Company informed them that they are not accepting any freight for export shipment except that which has been specially arranged for, and they will require orders from their New York office before they will accept any such chipment.

We write, therefore, to ask you to get in touch with Mr. Lyddon and make the proper arrangements, so that when he expects this shipment of Toluol you will be able to furnish us with a letter from the headquarters of the Pennsylvania Railroad Company in New York City, authorising their agent at Johnstown, Pa. to accept this shipment, which will be approximately 36 drums.

Yours very truly,

Edison Laboratory.

105

192

Feb. 8th. 1916.

Mr. C. H. Opdyke, % Woodward Iron Co., Woodward, Ala.

Dear Mr. Opdyke:

You will be pleased to learn that we have sold eix carloads of 36,000 pounds each, of Maphthaline Flakes, (White) to be shipped as follows:

loarload to be chipped February 2th. 9 1/24
1 " " " " March 10th. 114
1 " " " March 10th. 114
1 " " " April delivery. 11 1/44
1 " " " May delivery. 1 1 3/44

Our Woodward friends will probably be interested and pleased to have the above information also.

It le up to jon now to make good on deliveries, and trust you will have no difficulty in doing so. I have requested our Traffic Department to get an extra huntle on to get the empty tank OSFR. Osack to you.

Yours very truly,

Assistant to Mr. Edison.

Feb. 7th. 1916.

Mrs. Alberts Stedman-Ragan, Society of American Dramatists & Composers, 220 West 42nd Street, New York City.

Deer Mrs. Eagan:

I have received your favor of the 29th ultime and regret that I should be drawn into a discussion of business detail as to which the Studio is chiefly concerned.

Of course, you will take it for granted that I am desirous of having all of my departments properly conducted, and am quite coavinced that the affairs up at the Studio are quite well administered. From the very nature of the business, manuscripts are sent entirely at the author's risk, and if they are not formally accepted, the only thing that we can do is to return them.

Mr. Nochesney states positively that your manuscripts were returned, and I cannot do otherwise than toke his word for it, as he has been in my employ for many years, and I have found nim to be business-like, capable and correct. As you are well aware, it is not an unusual thing for mail matter to go actray. This is the only inference I can draw from this case.

Yours very truly,

linen

Feb. 5th. 1916.

Mr. Frank D. Lambie, Vice Pres., Lambie Concrete House Corporation, 61 Broadway, New York City,

Dear Mr. Lambie:

I received your favor of the 20th ultimo, and am very glad indeed to learn that you have been able to make your financial arrangemente for commercially carrying out your system of casting concrete houses with your steel forms.

If you proceed cautionaly and conservatively, I don't see any reason why you should not make a great success. Your field is unlimited, and you have my best wishes.

Yours very truly,

Airst

Feb. 4th. 1916.

E). Cleveland Tinker, Supt., The Hew Nork Protestant Episcopal City Mismion Society, 28 Olocokor Ctreet, Hew York City.

Dear in . Tinker:

I have received your appeal, and

send you a contribution of \$10.00.

I have noticed hundreds of husky Locoking non at the soup houses and the city lodging houses, which yet manufacturers have a great deal of trouble to get men for their plants. that is the reason?

Thop Of Starry

February 11, 1916.

Equitable Trust Company. 37 Wall Street,

New York City.

Gentlemen: -

Enclosed find check to your order for \$201.30 to cover commission of 5 cents per gallon on 4026 gallons of Toluol shipped January 14,1916 to His Brittanic Majestys Government.Please acknowledge receipt.

Yours very truly,

Secretary.



Feb'y 11, 1916.

Mitsui & Company,

25 Madison Avenue,

New York City.

Attention Mr. S. Takaki.

Dear Sir:-

Replying to your letter of the loth instant, L would say that the item "Inv. Heinrich Hirzel" amounting to 8237.03 represents an amount of 1/4 cents per gallon on Toluol and Benzol shipped from Woodward and is in accordance with Mr. Edison's instructions which read "I want to put aside 1/4 cents a gallon as royalty to Hirzel on each gallon Benzol and Toluol shipped from Johnstown and Woodward I use his patent and cant reach him (He lives in Germany). This is to be exerced to operating".

I hope this explanation will be satisfactory, as to the credit memo for \$2288.91 for Naptaaline shipped Dec.27th for the account of Woodward Iron Co. As this transaction is handled through Mr. Edison's personal books and not through Thos. A. Edison Inc. I will have to askyou to send check for it instead of the Credit Memo which I am returning herewith.

Mitsui & Co -- 2

I alson return our bills of December 31st.

Yours very truly,

Secretary.

P.S. I return for correction your credit memo of Pebruary 10th for \$1105.54. It should be \$1005.20 and should cover 5026 ,not 5028 gallons. Please change and return to me.

American Oil & Supply Company, 52 Lafayette Street, Newark, N. J.

Gentlemen:

This is to confirm my sale to you of Maphthaline Flakes from Woodward, Ala. Plant, as follows:

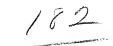
l carload to be shipped February 9th. - 9 1/2d 1 " " " " " Hard 102 1 " " " " Hard 102 1 " " " " Hard 102 1 " " " April delivery - 113/4d May delivery - 113/4d

It is understood that a carload in each case means 18 tone (36,000 pounds) of the net material, and all to be packed in barrels. It is understood, of course, that the above are approximate dates of delivery, but I think that the shipments will be prompt.

It is to be understood, of course, that the above is subject to delays caused by fires, explosions, strikes, floods, wailway embargoes, or any other causes beyond my control.

Yours very truly,

Mros Charles



Feb. 14th; 1916.

Mr. Isaac W. England, Passaic, N. J.

Dear Mr. England:

Your favor of the 11th instant to Mr. Edison was received and laid before him. He requests us to say that the matter as presented in your letter is all right, and you may send your papers along.

Yours very truly,

Assistant to Mr. Edison.

and the

Peb. 10.th. 1916.

Mr. Frank R. Field, The Jeffrey Manufacturing Co., Leaver, Colo.

Dear Sir.

Replying to your favor of the 4th instant, let me say that Nr. Elderkin same to us to sell his transforming device. We think the device is pretty good. Elderkin worked here two months. We investigated and found that he could not make a contract with us, having previously contracted with some Denver people. (I suppose now it must be your company).

We ascertained further that in his device there was a vitally essential pert covered by a patent which is owned by the General Alectric Company. Taking it all together, we decided, in view of his statements, to have nothing to do with him. Still he has a good and very promising device, - one that has a future if he is eliminated and a license obtained from the General Electric Company. I am assuming that their patent is good, but it may not be.

Yours very truly,

Giral

Feb. 10th. 1916.

Friars' Club, Coeur d'Alene, Idaho. Dear young friends:

Evidently you have a good friend in Mrs. John E. Thomson. She has written to me telling me about your Club, and easy that you would like a line from me.

I do not know just what to say to you, except to offer a word of encouragement and to express the hope that you will keep your Club up to a standard of high, manly ideals. I understand that the purpose of your Club is for developing personality and literary tasts. This is fine. If you work hard, and at the end of each day are able to look the world square in the face without bluthing, you have achieved the former, and if you read nothing but good books you will certainly be glad in after years when you find you have acquired a taste for good literature.

With all good wishes, I remain,
Yours very truly,

·.. -10!. "

an week

-+h. 1916.

Feb. 120

Mr. William F. Hoffman, % American Oil & Supply Co., 52 Lafayotte Street, Newark, N. J.

My dear Mr. Hoffman:

Your letter and check for \$855. came in the nature of a most pleasant surprise. This "dividend" is all the more appreciated because it was voluntary on your part.

Please accept my thanks for the courtesy.

Yours very truly,

Head Pleane.

Feb. 14th. 1916.

E. R. Squibb & Sone, 78 Beekman Street, New York City.

Attention of Mr. Theodore Weicker.

Dear Mr. Weicker:

Your favor of the 9th inetant to Mr. Edison in regard to en Aniline Oil Plant was received and laid before him. He says that you had better come over and see him and discuse the matter in person, se he coarcely has time to write you fully on the subject.

The best time to eee him is usually in the morning about 10 or 10:30 o'olook. If you will please telephone me a day before your coming, I will try to arrange matters accordingly.

Yours very truly,

Assistant to Mr. Edison.

Feb. 10th. 1916.

ir. George W. Towle, 112 Market Street, San Francisco, Cal.

Dear Sir:

I have received your favor of the 2nd instant, and in reply bog to say that we are merely a consulting board, and connot bring any suggestion to the Navy Department privately.

I think your idea is a good one. England has now eight vessels of somewhat similar construction, and having an attachment which prevents submarine missiles from touching them.



Feb. 15th. 1916.

Mr. C. R. Johnson, % The Goodyear Tire & Rubber Co., Akron, Ohio.

Dear Mr. Johnson:

Your esteemed favor of the 8th instant was received and I have brought it to the attention of Mr. Edison, who noted your suggestions about making an accelerated test of the rubber that you sent him.

He has told me to make the necessary arrangements to send to Mrs. Johnson one of our Disc Phonographs, together with some records. If you will kindly let me know the address of your residence (I presume you will want it shipped there), I will have the instrument and records forwarded at once.

I mailed you two samples of the articles about which I wrote you a few days ago. These were mailed from my residence town, Boonton, M. J. I shall be glad to hear from you on that subject at your convenience.

Feb. 16th. 1916

Brown Brothers, 1482 Broadway, New York City.

Gentlemen:

Your favor of the lath instent has been received. You can send out an operator to photogysph the set of Encyclopaedia Britannica in Mr. Edison's library, but as I told Mr. Patton, I cannot make a definite promise about photographing Mr. Edison. This is especially true just now, as he is very basy indeed on a special line of experiments, and it is difficult to have him break away even for a fow minutes.

Yours very truly,

Assistant to Mr. Edison.

Feb. 16th. 1916.

Mr. C. J. Hunter, R. F. D. #14, Mt. Healthy, Cincinnati, Ohio.

Dear Sir:

Your favor of the 14th instant to Mr. Edison has been received, and he requests us to say in reply that he has given instructions to our Masic Department to produre the music of the song. "The Gypsy Countees". If it is found satisfactory to our records we will put it on the list later on.

Yours very truly. Edison Laboratory. 7/1.7 1

Feb. 17th. 1916.

Munition Hanufacturers' Associates, 1019 Flatiron Building, New York City.

Gentlemen:

Replying to your favor of the 12th instant, Mr. Edison requests us to say that he is not in the market for any Bencol just now, but has bought a large quantity for the remainder of the year at 65 cents.

Benzol is regularly quoted in England at 32 1/2 cents per gallon, but none can be shipped out.

Yours very truly,

Edison Laboratory.

Feb. 14th. 1916.

Mr. Robert Tempest, Carlisle, Pa.

Dear Mr. Tempest:

Your esteemed favor of the 10th instant has given me a great deal of pleasure, coming as it does from one who is a competent judge. I have worked very hard for many years to attain as nearly as possible a true re-creation of musical tone as rendered by the human voice and all known instruments of music. I have encountered innumerable difficulties, but by hard work can faithful following up logical thought I have been able to obtain the present results. It is always a source of much gratification to me to find that my efforts are truly appreciated by those who understand and love good music, and wish you to accept my thanke for your kind letter.

The four pieces of music which you were kind enough to send me have come to hand, but I have not yet received the four records of your own pianoforte playing, made with the Home Phonograph. If they have not yet been sent, will you please address them to my Assistant, Ir. "K. H. Meadoworoft, at this address, and he will see that I get them at once.

If they have been forwarded already, will you kindly let me know as to whom they were addressed.

The state of

Feb. 15th. 1916.

Hon. Everett Colby, Essex Building, Hewark, N. J.

Dear Mr. Colby:

I have received your favor of the 12th instant, and regret that I shall be unable to accept your invitation to be a guest at the dinner to be given at the Resex County Country Club on March third.

I do not expect to be here at that time, as I am trying to arrange my affairs to get away to Florids on the 25th instant.

Please accept my thanks and appreciation for the kind invitation extended to me.

Feb. 18th. 1916.

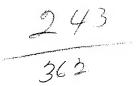
Mr. Martin H. Glynn, Editor, The Times-Union, Times Union Building, Albany, N. Y.

Dear Mr. Glynn:

Allow me to acknowledge receipt of your favor of the lith instant, and to express my appreciation of your kind remembrance of my birthday and of all your good wishes and congratulations, not only as expressed in your letter, but in the editorial enclosed.

If you and your wife ever come to New York, and you have the time to spare, I shall be glad to have you come over to the laboratory and see me. I shall be pleased to renew our acquaintance.

With kind regards from Mrs. Edison and myself, I remain,



Feb. 21st. 1916.

Mitsui & Company, Limited, 25 Madison avenue, New York City.

Attention of Mr. Takaki.

Dear Sir:

Your favor of the 17th instant has been received. If. Edison wishes me to say that he is willing to sell you two or three hundred pounds each of the following intermediate products:

Soda Salt of Benzol Sulphuric Acid.
 Crushed Cake of Phenol Soda.

As soon as you send your shipping instructions, we will arrange to have an early shipment made. I cannot give you the price at this moment, but will have to figure it out and let you know.

Yours very truly,

37

assistant to Mr. Edison.

766. Sa. 1916.

Mesers. J. P. Mor, an a Jo.,

Agents for His Dritannic Majesty's Government, 23 Tall street, New York City.

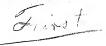
Centlemen:

In necessance with the agreement not forth in my letter of Filthery 3, 1915 regardles the sale of Toluch, the plant at Johnstone, Pm. began operations on February 18, 1915, and the year provides for in the agreement therefore expired today. Shipment will be made as promptly as possible of all material called for my the agreement and en hand at the close of the present day.

Yours very truly,

James & Edward

Œ



Feb. 22nd. 1916.

Mr. Frank C. Roberts, % Frank C. Roberts & Company, Real Estate Trust Building, Philadelphia, Pa.

Dear Sir:

Mr. Hallory forwarded to us your favor of the l6th instant, in which you make inquiry about Mr. Leopold Barron.

Leopold Barron was a draughteman in our employ at one of our Carbolic Acid Flants. He is not a chemist, and so far as we knew when he was employed by us, he knew nothing of chemistry. He left us, and we have heard from various sources that he has been trying to make a sale of plane of a Carbolic Acid Flant.

He did not put up a plant for Mr. Edison. He was merely a draughtsman and nothing more.

Yours very truly.

Edison Laboratory.

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371-424

Fob . & 2110 - 1316

Mr. Louis Lazard, 92 William Street, New York City.

Dear Mr. Lazard:

We are having quite a large demand for this article just new, and I spoke to Dr. Edison about reserving this quantity for you, asking himmhether it would be agreeable for us to est said 533 pounds per sele for six weeks to fill your order. He thought that if we should so this that it would only be proper to expect a dejosit from you of twenty or twenty-five percent of the amount of the order as an exmest of your taking it.

Kindly let me hear from your at your early convenience.
Yours very truly,

D'H Meadowoof

A part

Feb. 21st. 1916.

Mr. C. W. Huff, 3216 Grove Avenue, Richmond, Va.

Dear Sir:

I have received your favor of the littin instant, which has been read with much interest. Let me say in reply to your inquiry that we use eighteen instruments in our band records, but of course, all do not play at the one time. Replying to your other queetion, I would say that the advantage of the Disc over the Cylinder record of the present size is that there are some celections we cannot reproduce good enough on the cylinder, otherwise there is very little difference.

I am finishing up a new recording studio which has been especially constructed on my own designs, and when it is ready I shall take up the question of recording "The hide of the Velkyries".

-

February 21,1916

Mitsui & Company Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunzo Takaki.

Dear Sir:

This letter is in reply to your favor of the 17th instant, which supplemented your letter of the 16th instant regarding the Phonol Plant in Japan.

Let me say that I do not unat at this time to promise another, needlest the process at the new \$2 Garbelle Flant. Of course, when the time comes that I have worked out the process to my compile a satisfaction, on an to be shill to compute after the war to over, you and I can always make a trade which will be to our mutual benefit.

However, if I improve my present process at the old Phonol Plant, so as to increase the yield or to leasen the cost of manufacture, I will advise the litsui Mining Company, Tokio, throught Mitsui & Company, Junted, How York, and invite you to make a new arrangement under which I will teach you the same.

I understand that if the Mitsui Phenol Plant in Japan improves its yield, they will immediately advise me of the improvement in the process for so doing.

Yours very truly,

Snyt. Thomas A. Blison.

290

Rebruary 21st, 1916.

Mitsui & Compani, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunzo Takaki

Doar Sir:

I have received your favor of the 16th instant in regard to the Phonol Plant in Jepan and wish to say in regard thereto that your letter is in accordance with the conversation that we have had on the subject.

I am quite satisfied to true tentrely to Hitsuf & Company, Limited as to any profits that I may receive in the future from the Phenol Plant to be installed and operated in Japan according to my plans and according to the instructions given to your Mr. Tataumi.

Yours very truly, Sand. Thos. A. Edison

Feb. 23rd. 1916.

P. N. Myers & Company, Rouses Point, N. Y.

Gentlemen:

Your favor of the 18th instant was received and submitted to Mr. Edison. He has been exceedingly busy the last few weeks, and his mail is somewhat in arrears. Hence, we have not replied more promptly.

preparing a supplementary contract for us for an additional supply of Bensol at 159 per gollon. This contract he not yet been executed.

In the meantime, however, we must take very great care not to get into trouble again. It is much cheaper to enter the shipment at the highest market price in the United States or Canada, rather than to go through the expense and delay incident to the shipment of last August. Whenever you make an entry, therefore, it is better to err on the right side, 'measure.

Referring to the last peragraph of your letter in which you set it a advisable that we keep a very close watch on the market price in the United States, and advise you from the week on all do so. At the present time report me so that the present time report me so that the present time report me so do and find per gallon, are gallon, but contract as to what should be doen in this regard, to the present of the property of the present of the present

Mr. Edison has written to Messrs. Struuss & Hedges to get eir advice on this point. If, before you hear from us aguin, or com Strauss & Hedges, another shipment comes along, you had better liggraph Strauss & Hedges for their instructions.

Yours very truly.

19:00

Strauss & Hedges 12 Broadway, New York City.

Feb. 23rd. 1916/

Gentlemen:

Enclosed I beg to hand you a copy of a letter received from Mesers. F. W. Myers & Company, to which we would ask your kind consideration.

We would call your special attention to the last paragraph of their letter, and in view of that, Mr. Edison wishes you would kindly advise him what to do.

The point is, the price of Sensol fluctuates from day to day. The next is, there are two separate and distinct prices for Bensol, one for sense Bensol and the other for contract Bensol. At the present time spot Sensol selling anywhere from seventy to minety cents a gallon, whereas the highest price we have paid for Bensol on time contract is sixty-five cents per gallon. The public would not necessarily know, and might not be able to find out the price of contract Bensol from time to time, as these contract arrangements are made between private parties, whereas appt Sensol is cold in the open market.

We have in mind the idea of writing to F. L. Myers & Company, say once a week, giving them the price of Benzol, so far as we know. The point upon which Mr. Edison would like to have information is whether F. V. Myers & Company shall enter our importations of Benzol at spot price or contract price.

Yours very truly,

TENNA LATERAL TENNAL PROPERTY.

A Helleare & my

First

Feb. 23rd. 1916.

Mr. Shunzo Takaki, % Mitsui & Company, Limited, 25 Madison Avenue, New York City.

Dear Sir:

Your favor of the 21st instant with enclosures came to hend this morning. Evidently Mr. Tatsuminas put in a lot of work on this subject, and I will show the papers to Mr. Edison after I receive a reply to this letter.

I think that one of your clerke must have made a mistake in sending me the anolosures. There are four copies of the paper entitled "Manufacturing Cost of Synthetic Indigo", and also an original, probably prepared by Mr. Tateumi.

I return them all herewith. I did not keep one of them, because I think there must be a mistake in the paper. λt . the bottom of the first sheet it says "Manufacturing Cost per ton \$2206.", and at the top of the next page "The market price \$2200. per ton". Then it goes on to say that the making of Indigo is profitable at the present time. Surely there must be some mistake, as it would somroely pay to sell Indigo at \$2200. per ton if it costs \$2205. to manufacture. You will see, therefore, why I return these.

I shall keep the other papers until I hear from you. Yours very truly,

1. ye. 16.

Assistant to Mr. Edison.

Enclosures.

Carl J.

Feb. 21st. 1916.

Miss Lettie Clarriter, Buttonwillow, Kern County, Oslifornis.

Deer Madam:

I have received your favor of the 13th instant, which has been read with much interest. I shall be glad if you would kindly give me the names of the great singers which the Victor people have outside of Caruso. We claim that they are celebrated mostly for their acting and personality and not for the purity of their voices; also that the general public is ignorant of the fact. So far as we are concerned we stready have recorded twelve singers who sung at the Metropolitan Opera House in New York, end I have a curiosity to have your list.

As to Miss Foley, let me say that we are always seeking fine voices and if the ever comes to Hew York, we shall be
glad to have her get in communication with us, as we would like
to make a trial record of her voice.

18 1-34

Feb. 22nd. 1916.

Mr. E. G. Liebold, Secretary to HENRY FORD, Detroit, Mich.

Dear Mr. Liebold:

Mr. Meadoworoft has shown me your letter to him of the lith instant in regard to the phonograph which was made in your factory.

I have been investigating the changes that were made, and find that two of them could not be used on account of acoustic reasons. The casting of the frame in one piece would cause us a loss by reason of the expenditure of too much work if a frame was discarded.

The trouble is, that phonograph conditions are not ordinary conditions when the question of manufacturing is at stake.

Mr. Robert W. Lawson, Erwin, Tenn.

Dear Sir: of the 22nd instant in regard I am in receipt of to Feldspar. You did not say anything about price or Potash content.

What I am interested in is to get a high Potash Feldspar. I care nothing whatever about the color norfor any impurities that may be contained, but the higher the Intach content the more suitable it will be for my purpose.

If I can got the right material at the right price, I can use two cars a week, possibly more. Will you kindly give me answers to the following questions as promptly as possible:

1. What is the rotash content of your Feldsper?
2. Can you guarantee this Potash content?
3. What is your best price per ton, carload lots, say two

4. What is the freight rate from your point of shipment to carloade a week?

Orengo, H. J. Please remember that I do not care anything about the appearance, hardness, or impurities, so long as the Potash content is high. For your information, let me say that I can obtain Canadian Feldspar containing over 13% of Potash, delivered in Orange for \$8.00, clear,

all freight and duty paid.

41. + 3 ha

Feb. 28nd. 1916.

Mr. Ralph D. Mershon, 80 Maiden Lane, New York City.

Dear Mr. Mershon:

I received your favor of the lith instant with enclosures, and have looked over the same carefully. I must ask you to kindly excuse the dolay in making reply to your letter. I have been working twenty and more hours a day on some special experiments, and have only just finnished looking at the mail which has accumulated during the last five or six days.

With all due desire to be accommodating, I must really ask you to excuse me from consenting to the use of my name, as I do not want to be drawn into the Military controversy any further than I have already been involved. I am, therefore, returning your papers here-

with.

Yours very truly.

Enclosures.

7.12

Feb. 23rd. 1916.

Steel Cities Chemical Company,

Birmingham, Ala.

Gentlemen:

I am in receipt of your favor of the 14th instant, concerning Sulphuric Acid for my Benzol Plant at Woodward, Ala.

We only use a little over threequarters of a ton per day of 66° Baume Acid. If it would be agreeable, I would like to contract at this rate for the remainder of the present year, say from April let, provided, of course, that a satisfactory price can be quoted.

Awaiting the favor of your reply,

I remain,

Feb. 22nd. 1916.

in. C. A. Shea, The Wall Street Journal, New York City.

Dear Mr. Shea:

Allow me to acknowledge receipt of your favor of the 14th inetant, enclosing a clipping from the Boeton Clobe of February 8th in regard to the death of Mr. Dennis J. Hern. I remember him perfectly, and regret to learn that he has passed away. It was very kind of you to write me on this matter.

Yours very truly,

.27

Pebruary 24, 1916.

A. I. Clymer, Esq.,

Van Wert, Ohio.

My dear Mr. Clymer:

I could not very well make the exchange mentioned in your letter of the 21st instant.

We are earning in the Storage Battery Company from \$250,000 to \$275,000 vearly, and could pay dividends were it not that we are eaving up money to pay off \$500,000 in Bonds in July 1916, when they mature.

After this year (providing there is no panio) we can, no doubt, pay good dividends.

Yours very truly,

1.244

Mar set

Feb. 25th. 1916.

Mr. J. C. Cross, 1000 Chestnut Street, Philadslphia, Pa.

Dear Sir:

Your favor of the 21st instant to Mr. Edison was received and has had his personal consideration.

He requests me to say in raply that our experience is that grasse or oil does not improve the surface. Sometimes it collects dirt. If you use it, he suggests that you wipe the records as dry as you can after applying the grasse.

He wishes me also to say that the scratchy curface is the worry of his life, and for the last few months he has been working eighteen hours a day to get rid of it, and finally he will certainly succeed.

Yours very truly,

Assistant to Mr. Edison.

Feb. 25th. 1916.

Mr. Harry L. E. Sweeney, 320 North Walnut Street, Wokoneo, Ind.

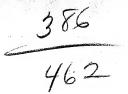
Dear Sir:

Your favor of the 22nd instant has been received. There is only one way in which we could decide as to whether your voice would be suitable for making phonograph records, and that is to have a trial record made, to be passed upon by our Music Committee.

We have only one Recording Laboratory, and that is at 79 Fifth Avenue, New York City. We do not pay the expenses of singers or others coming to make trial records, but if you should happen to be in Hew York City at anytime, you may get in communication with us here and we will arrange to have you go to our Recording Laboratory to make a trial record.

Yours very truly,

Edison Laboratory.



Peb. 25th. 1916.

Lunham & Moore, Produce Exchange, New York City.

Gentlemen:

I am holding for your shipping instructions six cases of Paraphonylenediamine for Lazard-Odchaux & Company, Bordeaux. I have received today a letter from Mr. Louis-Lazard stating that the steamship company wish to have perticulars in writing as to what these goods consist of before they can grant reservation. In reply to this question let use say that Paraphonylenediamine is only a dye for dyeing from black. It is not explosive, but is an unexplosive material, and sees Sifficult to burn than wood.

Yours very truly,

Assistant to Mr. Edison.

It is it

Feb. 26th. 1916.

To His Excellency, General A. Sapojnikoff, Chairman of the Russian Government Committee, Hew York.

Sir:

Begarding the provisional order given by General Hermonius to the Sloane Manufacturing Company, I take pleasure in saying that I will be glad to give my son-in-law, Mr. Sloane, every assistance that my works will afford to assist him to deliver the scroplanes within the contract time. I have investigated the facilities of the Sloane Manufacturing Company and believe that if the delivery of the enrines is not hindered by delays in transportation or otherwise, the aeroplanes can be delivered in seven months, in fact, I think they can be delivered much sooner.

Fob. 2.76th. 1916.

Mr. John Bacon, Jr., # Edison Bonzol Plant, Johnstown, Pa.

Dear Sir:

I have been trying to get normission from the Pennsylvania Railroad Company to their agent at Johnstown, to accept the car of Toluol which you have ready, but have not yet received it. A have written to say that unloss we receive the permission by Tuosday we shall have to unload the car.

Of course, I do not want to be obliged to unload it unless it is necessary, and shall telograph you the moment I hear from them. Please do not forgot to let mo know how much demurrage there is charged against us on account of this car.

Yours very bealy.

Aveistant to Mr. Edison.

J. A.

Feb. 26th. 1910.

Heyden Chemical Works, 135 William Street, New York City.

Gentlemen:

I regret to be compelled to notify you that there will be some delay in deliveries of Carbolic acid, as we have had a strike at our plant, thich thus far has lasted two days, and is not yet over.

It is unfortunate for us all, but I trust that it may not last long.

Deliveries will be resumed at the earliest possible moment.

Yours very truly,

Thomas .

Feb. 26th. 1916.

Strauss & Hedges, 12 Broadway, New York City.

Gentlemen;

that it is a sing to be rather a difficult proposition to keep 2. N. Myere & Company advised of the American selling price of imported spot Benzol. The difficulty would be see obtain the information promptly, as there are n great many ports of entry and from the Treasury Department to mechanism ould be called the United States. I suppose the information could be called to think that this would be prefer to make the time the time the second could be called to think that this would be prefer not sufficiently prompt for the interest when the work of the second could be a supposed. We have no positive information of any Benzol being imported into the United States, and doubt very much if there is any appreciable quantity coming into the country. The last the facility of the second cover he heard for Benzol in England was the country and come over hear the second country and come over hear the second country and come over hear the second country and come over hear the country and come over hear the second country and country and the second country and country are the second country and country are second country and country and country and country and country and country and country are second country and country are second country and country and country and country are second country and country and country and country and country and country are a second country and country a

You will see from the above where the difficulties lie, and Mr. Edison will be very glad if you will kindly advise us what will be the safe thing to do.

There is a car of Benzol on the way to us now from Sydney, Hova Scotia, so we must act rather promptly on our part.

Yours yery truly.

Com a

assistant to Mr. Edison.

Feb. 28th. 1916.

D. Jun Hostrand Company, 25 Park Place. New York City. Attention of Mr. C. E. Speire.

Dear Mr. Speire:

A few days ago you sent me four or five books on approval, with a bill. I have mislaid the bill, and would be glad if you will kindly send me a duplicate.

Mr. Edison wants you to send the follow-

ing: .

"Text Book of Organic Chemistry" Bernthsen-Sudborough

"Electro Chemistry of Organic Com-pounds" Lob-Lorenz.

Published by John Wiley.

Will you kindly send these to me and oblige, Yours very truly,

Assistant to Mr. Edison.

Tribet.

Feb. 28th. 1916.

Mr. C. W. Wagner, 206 West 109th Street, New York City.

Dear Sir:

Your favor of the 25th instant to Mr. Edison has been received. He requests us to say that inasmuch as hehas just contributed a phonograph and records to the German Bazaar, which is shortly to be held, he will be unable to respond favorably to your appeal at this time.

Yours very truly,
Edison Laboratory.

Frist.

Feb. 28th. 1916.

Mr. Charles Wolf, Secretary, Central Verein, 11 Metropolitan Block, Third and State Streets, Milwaukee, Wis.

Dear Sir:

Your favor of the 25rd instant has been received, and Mr. Edison requests us to say in reply that he has just presented a large phonograph and a number of records to the German Bassar, which is shortly to be held in Hew York City, and in view of the very many calls which are being made on his from every direction, he does not feel as if he could afford just now to do the same thing for Milwaukee.

Yours very truly,

Edison Laboratory.

4 5 6

reb. 29th. 1916.

P. W. Myers & Company, Rouses Point, N.Y.

Gentlemen:

Enclosed I beg to hand you copy of a letter from Mesers. Strauss & Hedges, under date of the 28th instant, advising we that we are perfectly safe in continuing to enter our Bensol from Canada at the dutiable value of 59 1/2¢ per gallon, as heretofore.

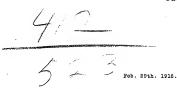
I understand that your Mr. John P. Myers has discussed this matter in detail with Mr. Strauss.

Will you kindly notify your Malone office, in case a shipment should happen to come through that way. There are now two cars coming towards us from hydney.

Yours very truly,

Assistant to Mr. Edison.

Enclosure.



Mitsui & Company, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunzo Takaki.

manuscript and memory and the

Gentlemen:

Referring to your favors of the 24th and 26th instent, and to the corrected statement of account of the Woodward Flant during the year 1915, we have shown same to Mr. Edison. He is greatly pleased with the creditable outcome of the business up to the end of last year.

He wishes me to say that he is ready to receive your check for the one-half of the profits coming to him, namely, \$35,101.46, which will be very acceptable.

Yours very truly,

Assistant to Mr. Edison.

March let. 1916.

Eureka Flint and Spar Co.,

Trenton, N. J.

Gentlemen:

I am in receipt of your favor of the 29th ultime, contents of which are carefully noted. Your new quotation, I notice te for shipment from East Templeton, Que. Canada., and you give the freight, but have not added the duty.

So far as I am concerned, I do not care whether the material is free from iron or other things that are objectionable in the manufacture of ceramics. What is most important to me is a high Potash content, and I understood from your previous letter that you could furnish a Feldspar running about 13.40% Potash. I expect my requirements will be in the neighborhood of 300 tone per month on a time contract, but I should want to nave some cuarantee as to the Potash content of the Feldspar, as my process sould be based upon a certain percentage.

Please accept my thanks for the prompt shipment of the one ton which I asked you to send in my previous letter.

Yours very truly,

Thomas .

41.67

March 2nd. 1916.

All Americas Association, Hotel McAlpin, New York City.

Gentlemen:

Replying to your favor of the 24th ultimo, Mr. Edison requests us to say that our shops are not suitable for the Columbian young men as everything here is special, and, therefore, any experience gained in our works would be of no practical value to them.

Yours very truly,

Edison Laboratory.

The state of the s

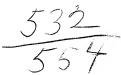
March 2nd. 1916.

Mr. Francis Black, Building 63a, Machine Shop, Navy Yard, New York City.

Dear Sir:

Replying to your favor of the 27th ultimo, addressed to Mr. Edison, he requests us to say that we do not have a pension system as yet at these works.

Yours very truly, Edison Laboratory.



March 2nd. 1916.

Mitsui & Company, Limited, 25 Madison Avenue, New York City.

Attention of Mr. Shunze Takaki.

Gentlemen:

The American Oil & Supply Company called me on the telephone and said that they had not received an invoice covering the chimeat of one car of Maphthaline from Woodward, the chipment made on Jacuary 29th in car C.M. & St.P. 50844.

I have taken this matter up with Mr. Miller, and he has shown as the bills from Woodward covering this shipment, which bills were approved by you.

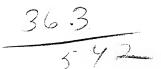
The total quantity covered by this chipment was 42,026 pounds, contained in 76 barrels and 301 sacks, and the price at which it is to be billed to the American Oil & Supply Company is 10 1/24 per pound.

These Haphthaline shipments, as you know, are divided in two portions, one portion belonging to Woodward Iron Company, and the other to Mitsui & Thomas A. Edison jointly. In regard, to this particular shipment, 21,657 pounds was on account of Woodward Iron Company, and 20,369 on account of Mitsui & Company and Thomas A. Edison jointly.

Yours very truly,

Assistant to Mr. Edison.

កើតមានប្រជាព្យាក្រុមប្រជាព្យាក្រុមប្រជាព្យាក្រុមប្រជាព្យាក្រុមប្រជាព្យាក្រុមប្រជាព្យាក្រុមប្រជាព្យាក្រុមប្រជាព



Messrs. J. P. Morgan & Co., Export Division, 23 Wall Street, New York City.

March 2nd. 1916.

Gentlemen:

Your favor of February 28th has been received.

The plant at Johnstown actually atarted operations on February 22, 1916. No information to the contrary was ever given you by me or anyone authorized to speak for me. The statement contained in my letter of August 13, 1916 that my entire output of Toluol until May 1st, 1916 is taken up on my present contract with the British Government is a clerical error, as March lat was the date which was intended to be written, but even that was only an approximation, as the oract date, (if it had been mentioned) would have been stated as Fobruary 23, 1916.

The fact that the first deliveries were not made until June simply means that it took some little time after the starting of the plant to purify the Toluch to a higher grade than was called for in the contract, and to accumulate a sufficient quantity to ship. You had requested this higher purification. You should bear in mind that this was a new venture for me and that I had no past experience to guide me. You should also note that the quantities produced increased steadily during the life of the contract in accordance with the development and increase of knowledge and technical skill on our part.

Yours very truly,

5 100

Mar. 2, 1916

American Oil & Supply Co., 52-54 Lafayette Street, Newark, New Jersey.

Gentlemen: -

Referring to your favor of the 26th ult. in regard to the complaint as to the percentage of water in Aniline Oil, we beg to say that we will not a subject that the will our Aniline Oil that the made were batch of Aniline Oil that is made, and we give you below copy of their tests from January oth to 77th, inclusive. You will see that the percentage of water is very low, except in one case where it is only

Jan.	6	Batch	#143	First	Drum	#159	2%	H ₂ 0
	7	"	144	"	**	32	211	20
11	8	11	145		**	32	4"	**
11	9	**	146	"	"	340	ī"	**
n	10	**	147	11	17	73	1"	"
tt	īĭ	17	148	"	17	665	1"	11
11	12	**	149	**	"	669	2"	**
11	ĩã	"	150	11	**	W. D.	2"	11
n	14	**	151	"	"	677	1"	. 11
**	15	**	152	"	"	681	ī"	**
**	16	11	153	**	**	687	no	"
11	17	11	184	11	""	693	ī"	**

Yours very truly, Edison Laboratory.

A.H.

466

Mr. John Bacon, Jr., % Edison Benzol Plant, Johnstown, Pa.

March 3rd. 1916.

Dear Sir:

will you kindly read this letter with perticular core as it is important. It relates to the Tolual produced at our plant, and I would suggest to you that you keep this letter carefully for future reference.

We made a contract with J. P. Morgan & Company in February of last year for all the pure Toluch produced at our plant for one year after the plant went into operation. This is the pure Toluch you perve been shipping right slong. Assording to the information given by Mr. Mason to Mr. Edison, the plant started in operation February 2End, 1915. Therefore, the year under the contract ended February 2End, 1916. The fact, that we did not commence to refine Toluch immediately upon starting the plant does not matter.

You will see, therefore, that J. F. Morgan & Company are entitled to whatever pure foliuol we had on hand up to and including February 22nd, 1916. I see by your report of that date that you had on hand pure foliuol amounting to 6808 gains of that of course, included the 56 drums of foliuol which had been increed and gre smalling shipment. According to your letter of February 22nd, these 20 Jrune contain 4,028 gailons.

Therefore, to sum up the situation as to our contract obligations to J. P. Lorgan & Company, we owe them at this time, 6588 gallons, of which quantity you now have on hand in drums, impacted, 4052 gallons. Pleese now put into drums the difference between 6588 and 4058 gallons, namely, 2562 gallons, and stand the whole lot to do se of selections will hold subject to the risk of J. P. Moogar Company. This total quantity of 6588 gallons will close the contract.

Of course, you will number the drums containing the 2362 gallons in the continuing series, following the numbers of the 35 drums. Flexe let me know the numbers and I will send request for inspection in due time.

I am trying my best to arrange for the shipment of the 35 drums, as I would like to get this matter off our hands. As soon as we can make shipment of the 35 drums we will put in a request for inspection of the other 2562 gallons.

Whatever pure Toluci you make this month has already been sold under another and distinct contract with another party. I will instruct you about the shipmont of this later, but please let me say that you should exercise the utmost care to have it a very high grade of pure Toluci.

Page two-

581

do not discuss the matter with his or give him any information as a manual representation of the sound that you have on hand. If he should sake any questions of this kind, refer him to this office. I have not given it. Lyddon any new notice of inspection yet, but tell you this new so that you will be posted.

Please let me know if you thoroughly understand this letter.

Yours very truly,

119.10

Assistant to Mr. Edison.

P. S. Please do not think that I have overlooked the fact that on February 23rd you reduced your figures on pure Coluci. I am sorry for the coincidence, but we must stick to our records and not make any changes in them.

March 3rd. 1916.

Dr. Hugo Schweitzer, 117 Hudson Street, New York City.

Dear Dr. Schweitzer:

I received your favor of the first instant in regard to the Diamond Diec Instrument and records for the Bazsar.

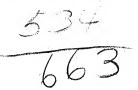
I have given instructions to ship the instrument and records to the Edison Building, \$10 Fifth avenue, New York. I have requested our people to mark the packages with your name, and to be delivered only on our order endorsed by you. Enclosed you will find such an order. The instrument and records will be shipped today or tomorrow, so they ought to be in New York by Friday or Saturday of next week.

Mr. Riley is out of town, but I expect him to return by Monday next, and will then take the matter up with him, and have him arrange the details with you.

Yours very truly,

secondiffication and a second second

Enclosure.



March 4th. 1916.

J. P. Morgan & Company, Export Department, 23 Wall Street, New York City.

Gentlemen:

Concerning the matter of the shipment of Toluol from my Johnstown plant, on account of our contract, I write to call your attention to a state of things which you may not be aware of.

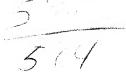
For nearly four weeks we have had a lot of 4026 gallons com-uleted and ready for shipment. It has been duly inspected and approved by the regular inspector. We called up the forwarding agents, Messre. Lumbam & Moore and saked them for shipping instructions. They told us that the Fennsylvania Railroad Company would not accept the shipment waless they guaranteed to take it away from the railroad company's Aceks on arrival in New York City.

This shipment is contained in 35 drums, which we loaded on a said our plant at Johnstown, ready to be shipped out on instructions from Lumhem & Moore, but although we have written and telephoned to the concern frequently, we have been unable to obtain from them the requell the permission to ship this toluol.

The drums had been loaded on a car ready to go off, but on amount of the delay, the Railroad Company insisted upon their oar being unloaded and returned as they did not want to have it tied up any longer. We have, therefore, been obliged to unload the shipment, and hese drums are standing on our ground at Johnstown, Pa., where we are charges us, we shall have to include in our bill when the shipment is altimately made.

Lat me say for your information that at the close of the day merbraney Ednd, 1916, we had a further quantity of 2862 gallons of pure Saluol, which will belong to you undor our contract, which closed on that day. We have put this in drume, and will hold it at our Johnstown plant subject to your risk. We will request official Inspector to inspect this lot quie, and will make shipment of it as soon as the matter is arranged by your forwarding agents.

Yours very truly,



March 3, 1916.

Mitsui & Co., Ltd.,

25 Madison Avenue,

New York, N. Y.

Attention Mr. Nomura.

Gentlemen: -

It has been on aim to have all carloads of Neghthaline Shipped to American Oil and Supply Company contain 36,000 lbs.

net. On February 9th last car ERAY 255 was shipped to them containing only 32,015 lbw., Woodward Iron Company's bills for which were sent to you as follows:

Feb. 9/16 - 121 bbls. (16532# net) @ 9\$ £ \$1570.54 " 9/16 - 15483# @ 1\$ £ 193.54.

On February 26th, car CM28tP 501708 was shipped to them, containing 40,0348, for which we have sent you Woodward Iron Company's bills as follows:

> Feb. 28/16 - 20,017 lbs. # 11 # \$250,21 * 28/16 - 20,017 lbs. # 10 # 2001.70

You will note that the second car makes up the shortage in the first car plus 49 lbs., and we have told the American Oil and Supply Company that we will have the contents of this car billed to them at 9 for 4,034 lbs. and at 10 gfor 36,000 lba.

Will you kindly arrange your billing to accord with the

above?

Yours very truly,

RWX.

The sent

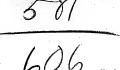
March 6th. 1916.

Mr. J. M. Chapple, Editor, National Magazine, Boston, Mass.

Dear Mr. Chapple:

Mr. Edison requests no to say that he has received your favor of the first instant, and he is not certain as to being able to make an appointment with you. He has been on one of his cheracteristic campaigns for the last five or six weeks, and is working days and nights, sometimes all night long. He has been making very few appointments, and only those that were vitally important to his business interests, so we cannot tell at this moment what he will be able to do. He is trying to get away to Ploride, and hopes to succeed in doing so sometime during the month.

Yours very truly,



March 7th. 1916.

Mr. John Bacon, Jr., % Edison Benzol Plant, Johnstown, Pa.

Dear Sir:

I have received your favor of the fifth instant in regard to the Toluol for J. P. Morgan & Company. I note that through a clerical error the thirty-five drums contain 4047 gallons instead of 4026 gallone as previously reported.

ment 2841 gellons, but the trouble is that we have almeady written to 1. F. Morgen 2 company, making a formal statement the two to 1. F. Morgen 2 company, making a formal statement them we would have 2862 gellons belonging to them allowed the tract. The difference is commanded to the statement of the statement

I will mak you, therefore, to put into the drume for final obligant on). F. Morgan & Company's contract, 2562 gallone, and in this way to will avoid a series of letters to take up the small difference of 26 gallone.

I so taking active eteps in every direction to have the shipment of the intrty-five drume arranged for as quickly as possibly, and hope to be able to bring it about in a few days.

Yours very truly,

Waf Measure of As: letant to Mr. Edison;

Thist

March 9th. 1916.

Commanding Officer, Picatinny Areenal, Dover, N. J.

Sir: SUBJECT: Phenol - method of packing.

As you are aware, the type of drum which we use for shipping to you Carbolio Acid, has a filling hole in one end of the drum. These filling holes are esaled with a sheet metal disc, which is soldered in place.

It has been called to my attention that it would probstly be an improvement in the method of packing if these filling holes were closed by wooden plage firmly driven in. This method of scaling the drums would obviate the possibility of any parts of the solder accidently dropping into the Carbolic sold.

If agreeable, therefore, we will eeal the drume by driving in wooden pluge in future, instead of closing them by soldering on a sheet motal disc over the filling hole.

Respectfully yours,

2.8.22

J. J. J. J.

March 10th. 1916.

Mr. Samuel Goldfish, # Jesse L. Lasky Feature Flay Co. Inc., 485 Fifth Avenue, New York City.

Dear Sir:

Your favor of the third instant to lir. Edison came to hand, and I write simply to acknowledge the same and to inform you that he has been engaged on some very important experimental work during the last five or six weeks, giving the same his attention for nearly twenty hours a day. Sometimes it is very difficult to reach him with any mail, and sometimes he does not see it for over a week at a time. Just now we can reach him only on matters of the most vital importance, and do not venture to disturb him otherwise. I shall try to bring your letter to his attention se soon se practicable.

Yours very truly,

Assistant to Mr. Edison.

245

March 9th. 1916.

Lieut. H. Kimberly, Lieut. Comdr. U. S. Havy, Naval Inspector of Powder, E. C., Post Office Building, Jorsey City, N. J.

SUBJECT: Phenol - method of packing.

Sir:-

Your favor of the eighth instant addressed to Mr. M. R. Futchison has been handed by him to me.

I fully appreciate the reasons for using wooden plugs to dice the filling holes of the drums containing Carbolic Acts, and have supplemented your request to Mr. Kammerhoff by instructing him to comply with this new method of sealing cers in future.

Respectfully yours,

Yi.,...

March 4th. 1916.

Dr. Charles r. Steinmetz, Wendell Lyenue,

Dear Dr. Steinmetz:

Your esteemed favor of the 28th ultimo in regard to my Storage Battery was received, and it has af-Forded we κ great deal of pleasure in the reading of it. I value your opinion very highly indeed,

and am damply gratified to Tind that it justifies the many years of hard work that I have wat into the perfection of this type of battery.

I am plad to say that the mild dissipation in which I included by attending the Banquet of the Illuminating Engineering Society was more than offset by the honor extended to me by the Society and the good time I had on that occasion.

With kind regards, I remain,

Yours very truly.

There 5

Here when

March 4th, 1916.

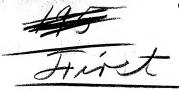
Smith-Beaker Engineering Co., 123 Liberty Street, New York City.

Centlemen:

Allow me to thank you for your favor of the 28th ultime and to express my sincere appreciation of your very satisfactory report as to the Editon Storage Bettery. For the long years of hard work that I have put into the battery, it is greatfying to find that the results in the hands of customers have so well borne out the performance at which I have always aimed.

Yours very truly .--

20.07



March 9th. 1916.

Mr. Jamee Walker, % Mr. S. G. Arrington, Warden, County Convict Camp, Madieon, Ga.

Dear Sir:

Your letter to Mr. Edison was received, and he requests us to say that there
have been so many appeals of late from the
prisons that the shop worn phonographs that
we had on hand have all been used up, and we
have none on hand at the present time that
can be spared. If you will write again in
two or three mouths, we will possibly have
comething that could be donated for this pur2026.

Yours very truly, Edison Deboustory. Just

March 10th. 1916.

Cambri. Steel Company, Johnstown, Pa.

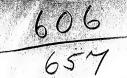
Gentlemen:

will you have the kindness to furnish me with a statement over the signature of one of your officials showing the various shipments of Toluci made from my Bensol Plant at Johnstown from the beginning up to this time.

I regret to trouble you, but I desire to have this statement to enable me to verify a statement that I have made to a customer.

Thanking you in advance for your courtesy. I remain,

fours very truly,



March 11th. 1916.

Mr. John Bacon, Jr., & Ratioon Benzol Plant, Johnstown, Pa.

Dear Sir:

This letter is important.

We are having a little difference of opinion with J. P. Morgan & Company as to the geantity of Toluch dus them under their contract. We have furnished them all, and even more them they are strictly entitled to.

If ir. Lyddon should call on you, please remember that he is not entitled to receive from you any information whatever about the starting or operating of the plant, quantity produced or may other information whatever about the plant. If you reserve any letters from him or others on the subject, please do not answer them, but send them to this office to be answered. In other words, please give no information whout the plant to enjone unless you have Mr. Edison's written instructions or authority to do so.

We have nothing to conseal or change in any way whatever, but the furnishing of information by anyone outside of our office here should only be done on written authority signed by Mr. Edison.

Yours very truly,

March 10th. 1916.

Samuel Insull, Esq., 72 West Adams Street, Chicago, Ill.

My dear Insull:

I want to thank you for yours of the third instant and for the letters of Mr. am. A. Fox, Mr. E. O. Schweitzer, Mr. Ernest Lann and Mr. George B. Walker. These letters are very satisfactory indeed, and I am much obliged to you for the trouble you have taken in connection with my inquiry. These letters are similar to a number of others I received, and they make me feel good. Yours very truly,

March 11th. 1916.

Mr. W. G. Lyddon, 1510 Union Benk Building, Pittsburgh, Pa.

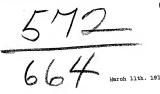
In response to your favor of the 8th instant, I beg to say that the following list will give you the actual quantity of material covered by each of the consignments of Toluci, lots T.1 to T.9.

		June 18. 1915 2,867
Tot	#1	 June 101 1915 2,867
"	" 2	 2035 2.542
17	~	 " 2001, 2005 3.664
**	4	 Aug. 20 011, 13015 3.192
11	5	 Sept. 10 on, 2005 4 406
** _1	- 6	 000.20011, 2025
11	7	 Nov. 24 th, 2026
**	ė	 Jan . 10 011 , 4 . 047
11	č	 Feb.1st, 1916 32,619
		TOTAL

You will remember that the last lot above listed, namely 7.9 has been inspected and is all ready for shipment. We are only sweiting your estion in obtaining permission from the Tennaylvenia Ralicosd Company to its Agent at Johnston be Gosept the shipment.

Yours very truly,

Snomer U. Edier.



J. P. Morgan & Company, Export Department, 23 Wall Street, New York City.

Gentlemen:

I have received your favor of the 10th instant calling ettention to the fact that the marking or the forms of Toluol has not always been clear upod octival in England.

Mr. Lyddon called my attention to this cometime mgo, and I at once instructed the Superintendent at our plant to exercise great care in this yegard.

Yours very truly,

Thomas A. Edison



Maron and

J. P. Morgan & Company, Export Department, 23 Wall Street, Hew York City.

Ga.. Teman:

This is simply intended to be an ack-wheatment of your favor of the eighth instant.

I am proparing a statement which will be forwarded in a few days. Perhaps Mr. Meadowcroft may bring it in himself.

Yours very traity,

Thirst

March 10th.)

Mr. Willis M. Thayer, Manager Vehicle Sales, The Hartford Electric Light Co., 266 Fearl Street, Hartford, Conn.

Dear Mr. Thayer;

allow me to thank you for your favor of the 4th instant and to express my sincere appreciation of your very satisfactory report as to the Edison Storage Battery. For the long years of hard work that I have put into the battery, it is gratifying to find that the results in the hands of customers have so well borne out the performance at which I have always atmed.

Yours very truly,



March 11th. 1916.

Miss Frances A. Kellor, % Mational Americanization Committee, 18 West Zath Street, New York City.

Dear Miss, Kellor:

I have received your favor of the 16th instant and would eay in reply that this is the first time I have heard of Mr. Warburg's invitation to his dinner on Monday evening next. .

I regret that it will be impossible for me to attend. I have been very busy on a special investigation for the last six weeks, working from eighteen to twenty hours a day. It has thrown me very much behind in all my other work, and as I am preparing to go to Florida in a few days, I shall be unable to accept the invitation for Monday evening. Kindly express my regrets to in. Warburg.

Yours vory truly,

From A Lyan

This It

March 13th. 1916.

Mr. Harry H. Spelman, 421 West 150th Street, New York City.

Dear Sir:

Replying to your favor of the sixth instant, Mr. Edison requests us to say that when you hear records played in a store the little protective damper within the ear, less sensitive as the noise or hum of the street comes into the store. When you hear the phonograph in a quiet room, the ear becomes marvellously sensitive, and the scratch is heard. For this reason we put a muting attachment in the machine.

On account of the war, we have had difficulty in obtaining materials of a proper character to use in manufacturing the records so as to reduce the noise, but lately we have been getting in better shape, and after about six weeks the noise on new records will be reduced towards the vanishing point.

Yours very truly,

Edison Laboratory.

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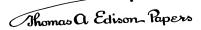
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